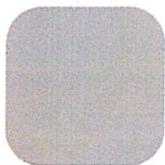




**AMS.NET**  
Technology Solution Provider

## Technology Solution Proposal





AMS.NET, Inc.  
502 Commerce Way, Livermore, CA 94551  
925-245-6100 • 925-245-6150 Fax  
[www.ams.net](http://www.ams.net)

## Executive Summary

### Introduction

Dear Sandy and The SRCS Team

Thank you for the opportunity to provide the San Rafael City Schools (SRCS) with a response to your request for your E-Rate 21 request for proposal (RFP) for C2 Core Upgrades and C1 Optics for Dark Fiber. Our proposal has been sent to you via mail per the instructions in the RFP.

AMS.NET provides innovative, custom-tailored, technology solutions to education, local government, and libraries for over 30 years. Our industry expertise, technology vision and people, create a unique customer experience. Our goal is to deliver business outcomes that grow revenue, save costs, and prepare your beneficiaries for challenges of today's and tomorrow world.

As one of the leading public-sector technology integrators in California, AMS.NET is very familiar with SRCS and their services. For several years, AMS.NET has worked on a variety of projects with SRCS. We have worked with many school districts in the surrounding area. AMS.NET is a Cisco Gold Partner, Cisco SLED West Partner of the Year, and Cisco CENIC Partner. We look forward to continuing and growing our partnership with SRCS.

AMS.NET recognizes receipt and review of any Addendums along with any Response to Questions, Site Maps, and Equipment Information, Scopes of Work. We have included all required documentation according to the RFP. AMS.NET does not have any exceptions to the RFP. AMS.NET has USAC provided SPIN Number (143005880) and currently has a Green light status on the FCC Red Light Display System. AMS.NET had met all the requirements in the RFP, and if SRCS needs further review of any documentation not included in our proposal, AMS.NET will readily make it available.

Per the requirements in the RFP, the proposed equipment is manufacture-certified as new and includes the warranty specifications outlined in the RFP. We have proposed a solution that meets or exceeds the parts list provided in the RFP.

PLEASE NOTE: All items listed in our proposal are 100% E-Rate eligible with exception of Line Item 2 on both Q-00020569 and Q-00020614. That SKU: LIC-MX450-SEC-5YR is 50% eligible for E-Rate funding. Those line items have been highlighted in Green on the quotes.

If awarded, AMS.NET will provide the post-award required documentation and Item 21 forms (if requested). AMS.NET will defer to SRCS's preferred contract language and document and or AMS.NET can provide specific E-Rate contact (if requested).



**AMS.NET, Inc.**

502 Commerce Way, Livermore, CA 94551

925-245-6100 • 925-245-6150 Fax

[www.ams.net](http://www.ams.net)

AMS.NET asks for your careful consideration of our proposal. We very much look forward to continuing our partnership with SRCS. We thank you again for your consideration. If you have any questions, please feel free to contact your Account Manager Drew Stark.

Sincerely,

*Drew Stark*

Drew Stark

Strategic Account  
Manager

AMS.NET

P: 925-245-4771

E: [dstark@ams.net](mailto:dstark@ams.net)



**AMS.NET, Inc.**  
 502 Commerce Way, Livermore, CA 94551  
 925-245-6100 • 925-245-6150 Fax  
[www.ams.net](http://www.ams.net)

## Project Cost Summary – San Rafael City Schools

### Project Information

San Rafael City Schools - E-Rate 21 - LDHS &  
 SRHS - Core Upgrade - 85505  
 Project # 85505  
 March 15, 2018

### Account Manager

Drew Stark  
 dstark@ams.net  
 (925) 245-4771

AMS Quote #	Description	Subtotal	Taxes	Total
Q-00020569	E-Rate 21 - LDHS - Core Upgrade - C2	\$104,005.04	\$4,762.93	\$108,767.97
Q-00020614	E-Rate 21 - SRHS - Core Upgrade - C2	\$104,005.04	\$4,762.93	\$108,767.97
Q-00024235	E-Rate 21 - 10G Optics for Circuit Upgrades - C1	\$12,350.00	\$1,111.51	\$13,461.51

### Project Summary

Project Total	\$220,360.08
Estimated Total Taxes	\$10,637.37
<b>Grand Total</b>	<b>\$230,997.45</b>

Vendor: AMS.NET  
 Address: 502 Commerce Way, Livermore, CA 94551  
 Phone: 925-245-6100  
 SPIN: 143005880



**AMS.NET, Inc.**  
 502 Commerce Way, Livermore, CA 94551  
 925-245-6100 • 925-245-6150 Fax  
[www.ams.net](http://www.ams.net)

## Customer Quotations

### Customer

San Rafael City Schools  
 310 Nova Albion Way San Rafael, CA 94903-3523  
 ATTN: Sandy Maynard

<b>Project Name</b>	San Rafael City Schools - E-Rate 21 - LDHS & SRHS - Core Upgrade - 85505
<b>Project #</b>	85505
<b>Account Mgr.</b>	Drew Stark
<b>AM Phone</b>	(925) 245-4771
<b>AM Email</b>	dstark@ams.net
<b>Inside Account Mgr.</b>	John Beyer
<b>IAM Phone</b>	(925) 245-6136
<b>IAM Email</b>	jbeyer@ams.net

Line	Item Description	Manufacturer	Qty	Unit Price	Extended Price
<b>Quote # Q-00020569, E-Rate 21 - LDHS - Core Upgrade - C2</b>					
1	<b>MX450-HW</b> Meraki MX450 Cloud Managed Security Appliance	Meraki, Inc.	1.00	\$9,597.60	\$9,597.60
2	<b>LIC-MX450-SEC-5YR</b> Meraki MX450 Advanced Security License and Support, 5YR	Meraki, Inc.	1.00	\$24,000.00	\$24,000.00
3	<b>C6824-X-LE-40G</b> Cisco Catalyst 6824-X-Chassis and 2 x 40G (Standard Tables)	Cisco Systems Inc.	1.00	\$22,218.00	\$22,218.00
4	<b>S684AEK9-15202SY</b> Cisco CAT6840-X IOS ADV ENT SERVICES FULL ENCRYPT	Cisco Systems Inc.	1.00	\$4,600.00	\$4,600.00
5	<b>C6800-CAMPUS-CORE</b> Catalyst 6800 Campus Core Deployment; For Tracking Only	Cisco Systems Inc.	1.00	\$0.00	\$0.00
6	<b>C6840-X-750W-AC</b> Power Supply AC-750W	Cisco Systems Inc.	2.00	\$966.00	\$1,932.00
7	<b>CAB-9K12A-NA</b> Power Cord, 125VAC 13A NEMA 5-15 Plug, North America	Cisco Systems Inc.	2.00	\$0.00	\$0.00
8	<b>CON-SW-C6824GXL</b> SNTC-NO RMA Cisco Catalyst 6824-X-Chassis and 2 x 40	Cisco Systems Inc.	1.00	\$0.00	\$0.00
9	<b>MS250-48FP-HW</b> Meraki MS250-48FP L3 Stck Cld-Mngd 48x GigE 740W PoE Switch	Meraki, Inc.	3.00	\$5,001.60	\$15,004.80
10	<b>LIC-MS250-48FP-5YR</b> Meraki MS250-48FP Enterprise License 5YR	Meraki, Inc.	3.00	\$708.00	\$2,124.00



**AMS.NET, Inc.**  
 502 Commerce Way, Livermore, CA 94551  
 925-245-6100 • 925-245-6150 Fax  
[www.ams.net](http://www.ams.net)

11	<b>MA-CBL-40G-1M</b> Meraki 40GbE QSFP Cable, 1 Meter	Cisco Systems Inc.	1.00	\$96.00	\$96.00
12	<b>MA-CBL-40G-50CM</b> Meraki 40GbE QSFP Cable, 0.5 Meter	Cisco Systems Inc.	2.00	\$48.00	\$96.00
13	<b>MA-SFP-10GB-SR</b> Meraki 10G Base SR Multi-Mode	Cisco Systems Inc.	6.00	\$477.60	\$2,865.60
14	<b>SFP-10G-SR-S=</b> 10GBASE-SR SFP Module, Enterprise-Class	Cisco Systems Inc.	2.00	\$322.00	\$644.00
15	<b>LC2-10G-2M-ENC</b> LC to LC 50/125 10G Aqua Multimode Duplex 2 Meter Fiber Cable	eNet Components	4.00	\$13.26	\$53.04
16	<b>GLC-TE=</b> 1000BASE-T SFP transceiver module for Category 5 copper wire	Cisco Systems Inc.	2.00	\$207.00	\$414.00
17	<b>AMS-NI-SEC-MERAKI</b> Labor: Meraki MX Firewall Installation and Policy Migration	AMS.NET	1.00	\$7,500.00	\$7,500.00
18	<b>AMS-NI-LAN-CISCO-CORE-6800</b> Labor: Cisco Core Switch Installation - 6800 Series	AMS.NET	1.00	\$10,000.00	\$10,000.00
19	<b>AMS-NI-LAN-MERAKI-EDGE-STACK</b> Labor: Meraki Edge Switch Installation - Stackable	AMS.NET	3.00	\$500.00	\$1,500.00
20	<b>AMS-NI-PM-FOC</b> Labor: Project Manager	AMS.NET	8.00	\$170.00	\$1,360.00
21	<b>AMS-FREIGHT</b> Freight and Handling	None	1.00	\$0.00	\$0.00
				<b>Subtotal:</b>	\$104,005.04
				<b>Estimated Tax:</b>	\$4,762.93
				<b>Quote Total:</b>	<b>\$108,767.97</b>



AMS.NET, Inc.  
 502 Commerce Way, Livermore, CA 94551  
 925-245-6100 • 925-245-6150 Fax  
[www.ams.net](http://www.ams.net)

Line	Item Description	Manufacturer	Qty	Unit Price	Extended Price
Quote # Q-00020614, E-Rate 21 - SRHS - Core Upgrade - C2					
1	<b>MX450-HW</b> Meraki MX450 Cloud Managed Security Appliance	Meraki, Inc.	1.00	\$9,597.60	\$9,597.60
2	<b>LIC-MX450-SEC-5YR</b> Meraki MX450 Advanced Security License and Support, 5YR	Meraki, Inc.	1.00	\$24,000.00	\$24,000.00
3	<b>C6824-X-LE-40G</b> Cisco Catalyst 6824-X-Chassis and 2 x 40G (Standard Tables)	Cisco Systems Inc.	1.00	\$22,218.00	\$22,218.00
4	<b>S684AEK9-15202SY</b> Cisco CAT6840-X IOS ADV ENT SERVICES FULL ENCRYPT	Cisco Systems Inc.	1.00	\$4,600.00	\$4,600.00
5	<b>C6800-CAMPUS-CORE</b> Catalyst 6800 Campus Core Deployment; For Tracking Only	Cisco Systems Inc.	1.00	\$0.00	\$0.00
6	<b>C6840-X-750W-AC</b> Power Supply AC-750W	Cisco Systems Inc.	2.00	\$966.00	\$1,932.00
7	<b>CAB-9K12A-NA</b> Power Cord, 125VAC 13A NEMA 5-15 Plug, North America	Cisco Systems Inc.	2.00	\$0.00	\$0.00
8	<b>CON-SW-C6824GXL</b> SNTC-NO RMA Cisco Catalyst 6824-X-Chassis and 2 x 40	Cisco Systems Inc.	1.00	\$0.00	\$0.00
9	<b>MS250-48FP-HW</b> Meraki MS250-48FP L3 Stck Cld-Mngd 48x GigE 740W PoE Switch	Meraki, Inc.	3.00	\$5,001.60	\$15,004.80
10	<b>LIC-MS250-48FP-5YR</b> Meraki MS250-48FP Enterprise License 5YR	Meraki, Inc.	3.00	\$708.00	\$2,124.00
11	<b>MA-CBL-40G-1M</b> Meraki 40GbE QSFP Cable, 1 Meter	Cisco Systems Inc.	1.00	\$96.00	\$96.00
12	<b>MA-CBL-40G-50CM</b> Meraki 40GbE QSFP Cable, 0.5 Meter	Cisco Systems Inc.	2.00	\$48.00	\$96.00
13	<b>MA-SFP-10GB-SR</b> Meraki 10G Base SR Multi-Mode	Cisco Systems Inc.	6.00	\$477.60	\$2,865.60
14	<b>SFP-10G-SR-S=</b> 10GBASE-SR SFP Module, Enterprise-Class	Cisco Systems Inc.	2.00	\$322.00	\$644.00
15	<b>LC2-10G-2M-ENC</b> LC to LC 50/125 10G Aqua Multimode Duplex 2 Meter Fiber Cable	eNet Components	4.00	\$13.26	\$53.04
16	<b>GLC-TE=</b> 1000BASE-T SFP transceiver module for Category 5 copper wire	Cisco Systems Inc.	2.00	\$207.00	\$414.00
17	<b>AMS-NI-SEC-MERAKI</b> Labor: Meraki MX Firewall Installation and Policy Migration	AMS.NET	1.00	\$7,500.00	\$7,500.00



**AMS.NET**  
Technology Solution Provider

**AMS.NET, Inc.**  
502 Commerce Way, Livermore, CA 94551  
925-245-6100 • 925-245-6150 Fax  
[www.ams.net](http://www.ams.net)

18	<b>AMS-NI-LAN-CISCO-CORE-6800</b> Labor: Cisco Core Switch Installation - 6800 Series	AMS.NET	1.00	\$10,000.00	\$10,000.00
19	<b>AMS-NI-LAN-MERAKI-EDGE-STACK</b> Labor: Meraki Edge Switch Installation - Stackable	AMS.NET	3.00	\$500.00	\$1,500.00
20	<b>AMS-NI-PM-FOC</b> Labor: Project Manager	AMS.NET	8.00	\$170.00	\$1,360.00
21	<b>AMS-FREIGHT</b> Freight and Handling	None	1.00	\$0.00	\$0.00
<b>Subtotal:</b>				\$104,005.04	
<b>Estimated Tax:</b>				\$4,762.93	
<b>Quote Total:</b>				<b>\$108,767.97</b>	



**AMS.NET, Inc.**  
 502 Commerce Way, Livermore, CA 94551  
 925-245-6100 • 925-245-6150 Fax  
[www.ams.net](http://www.ams.net)

Line	Item Description	Manufacturer	Qty	Unit Price	Extended Price
<b>Quote # Q-00024235, E-Rate 21 - 10G Optics for Circuit Upgrades - C1</b>					
1	<b>SFP-10G-LR-S=</b> 10GBASE-LR SFP Module, Enterprise-Class	Cisco Systems Inc.	13.00	\$950.00	\$12,350.00
2	<b>AMS-FREIGHT-DROPSHIP</b> Freight	None	1.00	\$0.00	\$0.00
<b>Subtotal:</b>					\$12,350.00
<b>Estimated Tax:</b>					\$1,111.51
<b>Quote Total:</b>					<b>\$13,461.51</b>

### Order Summary

Project Total	\$220,360.08
Estimated Total Taxes	\$10,637.37
<b>Grand Total</b>	<b>\$230,997.45</b>



## Terms and Conditions

1. AMS.NET will require a Purchase Order referencing this Quote # or if a Purchase order is not provided, an authorized representative must sign this quote.
  2. Payment terms are Net 30. Payment made beyond 30 days are subject to a finance charge of 1.5% per month. Customer agrees to pay all collections costs and attorney fees for late payments if applicable. Customer agrees to accept multiple invoices for projects that cover multiple sales. In the event that a site's readiness is delayed by the customer, customer agrees to accept and pay invoices that reflect equipment and services already received.
  3. Items sold by AMS.NET, Inc. and shipped to destinations in California are subject to sales tax. If an item is subject to sales tax in the state to which the order is shipped, tax is generally calculated on the total selling price of each individual item. In accordance with state tax laws, the total selling price of an order will generally include shipping and handling charges and item-level discounts. The amount of tax charged on your order will depend upon many factors including, but not limited to, the type of item(s) purchased, and the source and destination of the shipment. Factors can change between the time you place an order and the time an invoice is sent, which could affect the calculation of sales taxes. The amount appearing on your proposal as 'Estimated Sales Tax' may differ from the sales taxes ultimately charged. Shipping charges and sales tax will be added to this order when invoiced and the customer agrees to pay these charges.
  4. All companies with tax exemption must present a valid Tax Exempt form. If Customer is tax exempt or if tax exempt form is not provided then customer agrees to pay all applicable taxes.
  5. All shipments are FOB Origin or Pre-paid and shipped to Dock. Any Special shipping requirements must be clearly stated on all PO's (i.e. inside delivery). If inside Delivery or Lift-gate is required it must be specified and additional fees will incur. Shipping charges that appear on this quote are an estimate, AMS.NET will invoice and the customer will pay the actual shipping charge when identified.
  6. Upon delivery of equipment, customer agrees to open all shipments and visually inspect equipment for physical damages. All damages must be reported to AMS.NET within 24 hours of delivery.
  7. Returns will be accepted at AMS.NET discretion and are subject to manufacturer returns policies as well. For returns to be approved all merchandise must be in an unopened box and the customer agrees to pay a restocking fee of 15% of the purchase price. Returns must be made within 15 Days of receipt. All shipments must have a valid RMA number from AMS.NET before returning. For RMA requests please contact our Customer Service Department at (800) 893-3660 Ext. 6111. Email RMA requests should be directed to [service@ams.net](mailto:service@ams.net). A copy of AMS.NET's full RMA policy is available for review online at [www.ams.net/services/procurement-and-financing/](http://www.ams.net/services/procurement-and-financing/).
  8. The laws of the State of California will apply to this sale.
  9. The term "installation date" means the first business day on which installation of the system is complete. Minor omissions or variances in performance of the System that do not materially or adversely affect the operation of the system, shall not be deemed to have postponed the Installation Date. Seller shall use its best efforts to make timely delivery and installation. However, all stated delivery and installation dates are approximate and except as expressly provided in this agreement, Seller shall, under no circumstance, be deemed to be in default hereunder or be liable for consequential, incidental or special damages or commercial loss resulting from delays in delivery or installation.
  10. Warranties. AMS warrants to Customer that it has good title to the equipment being sold to Customer under this Agreement, and the right to sell such equipment to Customer free of liens or encumbrances. AMS further warrants to Customer that the equipment being sold to Customer hereunder shall be free from defects in workmanship for a warranty period of thirty (30) days commencing on the later date the equipment is delivered to Customer or the date upon which AMS completes performance of the services to be performed under this agreement (this warranty being hereinafter referred to as an "Installation Warranty"). Except as expressly set forth in this paragraph, AMS does not make, and hereby disclaims, any and all representations or warranties, express or implied, with respect to the equipment or services being provided under this agreement, including but not limited to any implied warranties of merchantability, fitness for a particular purpose, satisfactory quality, against infringement, or arising from a course of dealing, usage or trade practice. AMS shall reasonably cooperate and assist Customer in enforcing any manufacturer warranties with respect to the equipment being sold to Customer under this Agreement. AMS hereby advises Customer, and Customer acknowledges that in the event Customer desires to procure from AMS any warranty protection beyond the warranty of title and the Installation Warranty provided under this Paragraph, Customer may do so by entering into a separate Service Agreement with AMS.
- Manufacturer's warranty that is guaranteed is whatever is published by the manufacturer at the time of purchase.

AMS.NET Tax ID: 94-3291629

C7 License: 763508



**AMS.NET**  
Technology Solution Provider

**AMS.NET, Inc.**

502 Commerce Way, Livermore, CA 94551

925-245-6100 • 925-245-6150 Fax

[www.ams.net](http://www.ams.net)

Please fax signed Quotation or Purchase Order to your  
AMS.NET account manager or to 925.245.6150. Full terms and  
conditions can be viewed on our website at  
[www.ams.net/services/procurement-and-financing/](http://www.ams.net/services/procurement-and-financing/).

Authorized Signature: \_\_\_\_\_

*Michael W. Wap*

Date: \_\_\_\_\_

*3-21-18*

Print Name: \_\_\_\_\_

*Michael Wap*

Print Title: \_\_\_\_\_

*Superintendent*

*Contingent upon Board Approval*

## About AMS.NET

### About Us

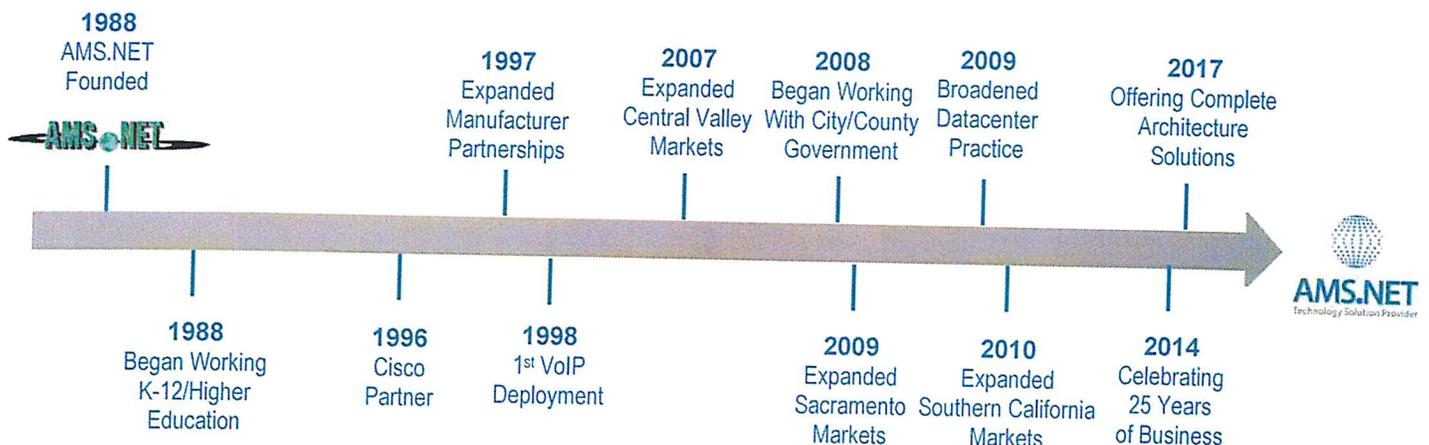
AMS.NET is an innovative technology solution provider delivering business outcomes to organizations for more than 25 years. The company was established more than two decades ago to provide technical support to local school districts in California. Today, AMS.NET provides education, local government and businesses a comprehensive technology solution including design, implementation and support services.

With a consultative approach, consideration is taken to understanding technology requirements, existing equipment, industry, growth plan and budget. Leveraging proven and emerging technologies through leading manufacturers, AMS.NET's certified engineers architect a solution that supports your initiatives and allows for future growth.

Prior to implementation, we can provide complete structured wiring services and post deployment, a host of managed services and maintenance plans to ensure your network and equipment are running at optimum performance.

Many financing options are available. With experience in the public sector around procurement vehicles, E-rate expertise and leasing options, we can make recommendations specific to your industry and technology solution.

Our extensive reference list is a tribute to our ability to successfully design, manage and implement technology solutions that support your initiatives. With more than 25 years of successfully providing technology solutions, you can be assured that we have the capability, experience and stability to be your trusted partner. And we'll be here for future needs!



Celebrating More Than **25** Years

## Unique Customer Experience

AMS.NET is an innovative technology solution provider delivering business outcomes to organizations for more than 25 years. Our industry expertise, technology vision and people create a unique customer experience.

- Close customer engagement in the presales process with design, site walk, white boarding session and more
- Proven installation process including project management, skilled and experienced engineers and post installation support
- Established, trusted and proven with more than 25 years' experience, extensive reference list and specialization in your vertical
- Elite partnerships with leading manufacturer partners to obtain and provide exceptional pricing for your solutions
- Multivendor expertise with certifications and technical knowledge to support your entire technology landscape
- Long term technology partner with a consultative approach regardless of the organization size or project scope.



**TURNKEY IMPLEMENTATION**

## Our Approach

With a focus on delivering business outcomes, we have a four pronged pre-sales approach to keeping your business goals top of mind.

1. First is determining the business drivers for your organization. Are you needing to meet government mandates? Are you looking to add new programs such as BYOD or video instruction? Has there been a security breach or another event that is being addressed? A clear insight to your business drivers sets the road map for your technology solution.
2. Identifying considerations or possible concerns at the start of a project allows for planning to minimize the effects and costs of those possible barriers. Cabling, infrastructure, IT resources and budget constraints should all be identified.
3. During the planning process, specific deadlines, funding schedules, internal resources and other projects need to be considered.
4. Following the technology implementation support may be necessary. Identifying current expertise gaps or need for managed services should be evaluated.



### SOLUTION APPROACH

## Project Cycle

AMS.NET provides complete project management services to ensure the success of your technology implementation. We follow a 5-step project cycle that is tailored to meet the needs of your project. Each project is managed by a project manager and staffed with AMS.NET team members that are experienced in the proposed technology solution.

Throughout your engagement you will receive status updates, thorough project plans and have a project team dedicated to understanding and addressing your business needs. We provide an online project portal as a workspace for correspondence, Visio's, documentation, etc. At the end of the project, you'll be provided design documentation and the ability to engage the AMS.NET technical support team for ongoing support. Your project will be structured based on the following phases and activities will be performed as required by your unique project:

- Complete Project Management Support
- Large Project Management Team
- Tailored to Meet Your Project and Requirements
- Established and Proven 5-Step Project Cycle

### Discovery & Preparation

- Conduct Project Kick Off Meeting
- Perform Physical and Logical Information Gathering
- System Evaluation and Readiness Assessment

### Design & Planning

- Technical Planning and Design Approval Meetings
- Unique Project Plan and Implementation Plan Creation
- Configuration of Project Equipment
- Pre-Installation Meeting
- Pre-Installation Acceptance Testing



PROJECT CYCLE

### Implementation

- Project Installation as Defined in Project Plan
- Post-Installation Acceptance Testing
- Enhanced or Standard Cutover Support
- System Administrator Training (*if purchased*)
- End-User Training (*if purchased*)

### Project Closeout

- Virtual Site Walk and/or Physical Site Walk
- Punch List Completion
- Final Documentation Submission
- Project Completion Statement Issuing and Project Sign Off

### Support & Maintenance Phase

- 30 Day Workmanship Warranty
- 60 Day Validation Probe (Wireless and UC Projects)
- Flex Time and Premium Flex Time Contracts (*if purchased*)
- Managed Services Agreements for Voice, Wi-Fi, WAN, Security, Video Surveillance and More (*if purchased*)
- Support Customers Have Access To Their Customer Community- Review Current Service Requests, View Upcoming Appointments, Open New Requests and More

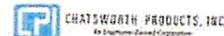


SHARED CHATTER GROUP



AMS.NET, Inc.  
502 Commerce Way, Livermore, CA 94551  
925-245-6100 • 925-245-6150 Fax  
[www.ams.net](http://www.ams.net)

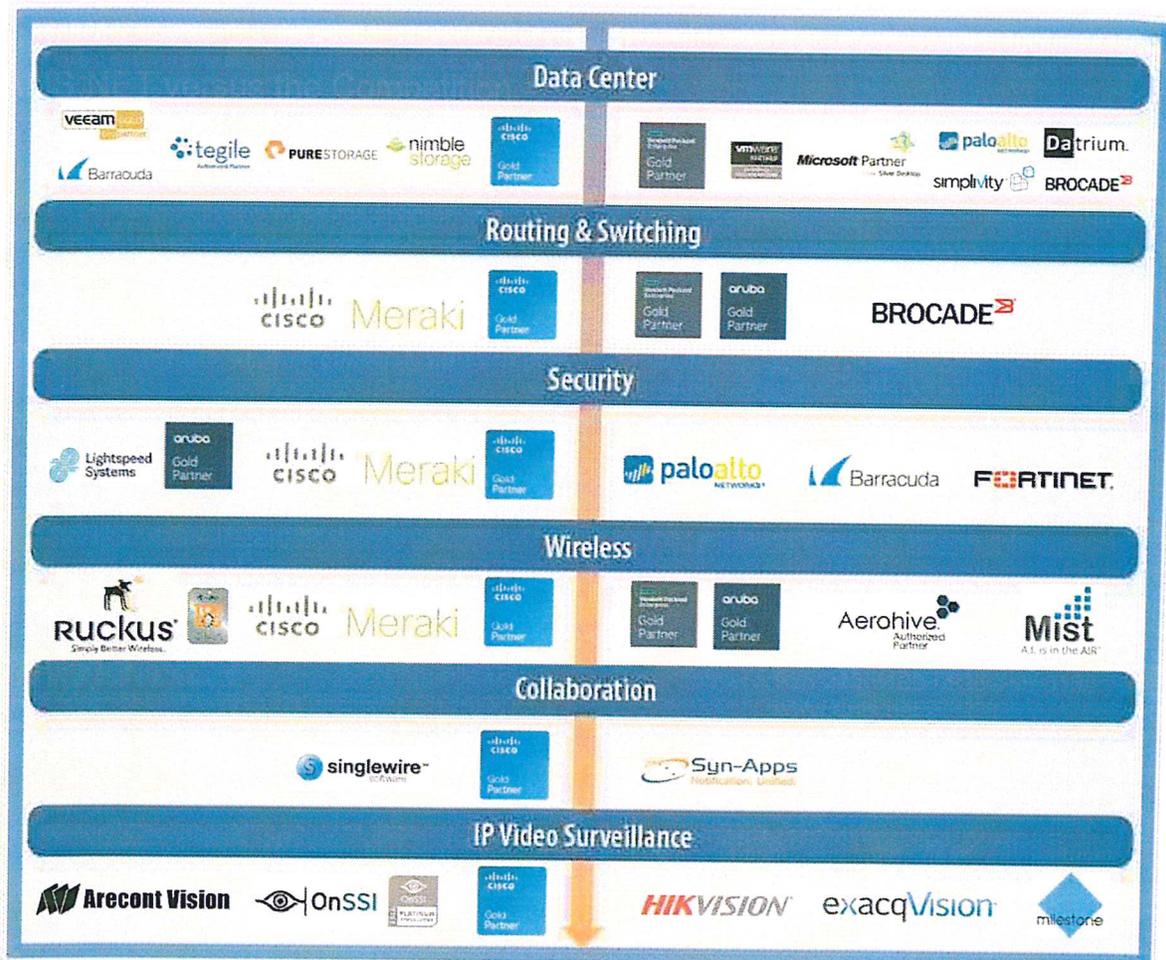
## Manufacturer Partners





## AMS.NET versus the Competition

- Established proven partner in your vertical
- 120+ employees throughout the state of California
- Multi-vendor network support
- Complete architecture solutions
- Elite manufacturer partnerships– Cisco Gold Partner since 2007
- Skilled and Certified Engineers- CCIE's in networking, security, voice
- Advanced manufacturer technology specializations
- Structured cabling- C-7 Contractor and RCCD Certified
- Certified project management – PMP Certification
- Executive management accessibility regardless of the customer size



## ARCHITECTURE SOLUTIONS

## Extensive Reference List

### Education





AMS.NET, Inc.  
502 Commerce Way, Livermore, CA 94551  
925-245-6100 • 925-245-6150 Fax  
[www.ams.net](http://www.ams.net)

City/County Government



JUDICIAL COUNCIL OF CALIFORNIA



Other Verticals

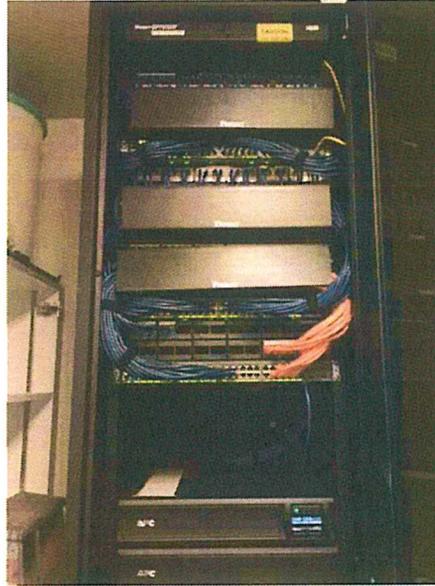


## Before and After

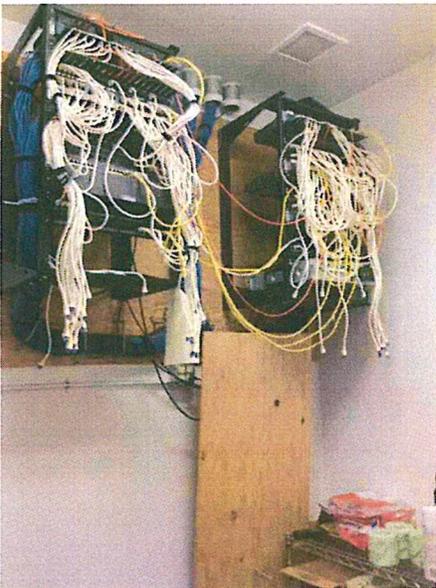
Our professional certified engineering and cabling teams have the expertise for your project- large or small. Structured wiring, racks and equipment are professionally installed and labeled for ease of maintenance after deployment.



Before



After



Before



After



## Company Facts

**Legal Name: AMS.NET Inc.**

Type: Delaware Corporation  
 Principal Owner: Robert Tocci  
 Years in Business: 28 Years  
 Number of Employees: 115  
 Website: [www.ams.net](http://www.ams.net)  
 Email: [sales@ams.net](mailto:sales@ams.net)  
 Phone: 800-893-3660/925-245-6100  
 Fax: 925-245-6150

**Locations:**

Headquarters: 502 Commerce Way, Livermore, CA 94551-7812  
 Livermore Regional Office: 5914 Las Positas Road, Livermore, CA 94551  
 Sacramento Regional Office: 1200 Creekside Drive  
 Folsom, CA 95630, Phone 800-893-3660  
 Central Valley Regional Office: 1155 East North Avenue, Suite 106  
 Fresno, CA 93725, Phone 559-733-1641, Fax 559-713-6692  
 Southern California Regional Offices: 12130 Mora Drive., Suite 1,  
 Santa Fe Springs, CA 90670, Phone 800-893-3660  
 41690 Enterprise Circle North, Suite 230, Temecula, CA 95290

### CMAS, NASPO & E-Rate SPIN Numbers

<b>Tax ID:</b> 94-3291626	<b>HP CMAS:</b> 3-15-70-291AB, <i>Expires 10/31/2018</i>
<b>Contractor License C-7:</b> 763508 <i>Expires 4/30/2018</i>	<b>EMC, Nimble CMAS</b> 3-15-70-291AA, <i>Expires 3/31/2022</i>
<b>DUNS#:</b> 556116234	<b>Aerohive Networks CMAS:</b> 3-13-70-0291X, <i>Expires 12/31/2020</i>
<b>DIR#:</b> 1000001046	<b>Citrix, Brocade, Barracuda CMAS:</b> 3-11-70-0291V, <i>Expires 9/30/17</i>
<b>FCC RN:</b> 0012300554	<b>Cabling CMAS:</b> 3-17-70-0291AC, <i>Expires 7/31/2018</i>
<b>E-Rate SPIN:</b> 143005880	<b>Cabling CMAS (Triplite):</b> 3-14-70-0291X, <i>Expires 5/31/2018</i>
<b>Microsoft MCSE's:</b> 1673446, 2056976	<b>Bosch CMAS:</b> 3-17-84-0065A, <i>Expires 11/30/2020</i>
<b>Merced County FOCUS Contract #</b> 2015109	<b>Arecont Vision CMAS:</b> 3-18-84-0065B, <i>Expires 5/19/2018</i>
<b>SPURR Master Contract</b>	<b>Rukus CMAS:</b> 3-15-70-03218A, <i>Expires 2/29/2020</i>
<b>PEPPM Contract</b>	<b>Cisco NASPO:</b> 7-14-70-04 (Utah AR-233), <i>Expires 5/31/2019</i>
<b>GSA Contract:</b>	<b>HP/Nimble NASPO:</b> California NASPO II – A633909-CA, Location ID- 1001739
GS-35F-0022W, <i>Expires 10/22/2019</i>	<b>EMC NASPO:</b> 7-14-70-14 (CA AR-620), <i>Expires 5/31/2019</i>
<b>Cisco CMAS:</b> 3-11-70-0291U, <i>Expires 12/31/2018</i>	<b>Pure Storage NASPO:</b> 7-15-70-34-019, <i>Expires 3/31/2018</i>
	<b>Palo Alto Networks NASPO:</b> 7-14-70-11, <i>Expires 5/31/2019</i>

### Certifications

Cisco Gold Certified Partner,  
 Cisco Meraki Partner, HP Silver Partner,  
 Aruba HPE Gold Partner, Mist, Aerohive,  
 Ruckus Top Dog Partner, Nimble Storage,  
 Microsoft Silver Certified Partner,  
 Fortinet, Palo Alto Networks, Singlewire,  
 Panduit, Leviton, Berk-Tek  
 Superior Essex and more

### Cisco Specializations

Advanced Enterprise Network Architecture, Advanced Data Center  
 Architecture, Advanced Collaboration Architecture, Advanced Security  
 Architecture, Identity Services Engine Authorized Technology  
 Provider, Physical Security Authorized Technology Provider,  
 ATP- Energy Management – Energy Management Suite Integrator,  
 Customer Satisfaction Excellence