

BID MATRIX

Line Item #	Instrument	Brand & Model #	Authorized Substitution Brand & Model #	Bertrands	Jims Music Center	La Habra Music Center	Morey's Music Store	Music & Arts Corp	Nick Rail Music	Washington Music Center	Wenger Corp
1	Acoustic Beginner Guitar PR-4E Acoustic-Electric Guitar Player Pack	Epiphone PPGR-EEP4NACH1	As Specified	201.00	150.65	NO BID	-----	185.00	NO BID	NO BID	-----
2	Alto Flute	Gemeinhardt 97143	As Specified	1,005.00	1,165.00	NO BID	1,226.00	967.00	980.00	1,030.00	-----
3	Bass 3/4 Soloist Series Zelon Xylophone Bass w/Endurance Frame	Knilling 1308T1AA	Eastman VB855ST 3/4 (Bag & Bow Incl'd)	1,729.00	1,365.00	NO BID	-----	1,250.00	1,155.00	NO BID	-----
4	Deluxe Bass Gig Bag	Protec / C313	As Specified	199.00	242.40	NO BID	119.00	223.00	205.00	NO BID	-----
5	Bass (Drum, Case, Carrier, Stand) 8300 Field Corp Series w/ RM-TVHMB Carrier, Case, Stand Black Forest (20")	Yamaha MB-8320BAWCSH	As Specified	879.00	1,046.50	NO BID	-----	882.00	880.00	NO BID	-----
6	Bass (Drum, Case, Carrier, Stand); 8300 Field Corp Series w/ RM-TVHMB Carrier, Case, Stand Black Forest (22")	Yamaha MB-8322BAWCSH	As Specified	919.00	1,095.95	NO BID	-----	924.00	925.00	NO BID	-----
7	Bass (Drum, Case, Carrier, Stand); 8300 Field Corp Series w/ RM-TVHMB Carrier, Case, Stand Black Forest (24")	Yamaha MB-8324BAWCSH	As Specified	959.00	1,139.65	NO BID	-----	961.00	960.00	NO BID	-----
8	Bass (Drum, Case, Carrier, Stand); 8300 Field Corp Series w/ RM-TVHMB Carrier, Case, Stand Black Forest (26")	Yamaha MB-8326BAWCSH	As Specified	985.00	1,174.15	NO BID	-----	990.00	990.00	NO BID	-----
9	Bass (Drum, Case, Carrier, Stand); 8300 Field Corp Series w/ RM-TVHMB Carrier, Case, Stand Black Forest (28")	Yamaha MB-8328BAWCSH	As Specified	1,015.00	1,207.50	NO BID	-----	1,018.00	1,020.00	NO BID	-----
10	Bass (German Bow), One Star Round, Bass Bow	Londoner LONBAS1RNDG	Eastman BB60G	305.00	NO BID	NO BID	229.00	189.00	185.00	NO BID	-----
11	Bass Amp Rumble 100 1x12 100W Bass Combo Amp	Fender 2370400000	As Specified	295.00	234.00	NO BID	-----	235.00	NO BID	NO BID	-----
12	Bass Donut Bass Endpin Rest	Glaesel / GL3779	As Specified	11.70	7.84	6.60	7.65	6.50	5.80	5.45	-----
13	Bass Drum, Grand Series 36"x22" Concert Bass Drum w/ Stand and Cover	Yamaha YAM-CB9036CS	As Specified	2,390.00	2,841.65	NO BID	-----	2,396.00	2,515.00	NO BID	-----

Irvine Unified School District Bid Matrix for:

Music Instruments Accessories, Bid No. 2015/16-3FA

BID MATRIX

14	Bass Rosin	Pops, GLPOPS	As Specified	6.50	8.41	NO BID	9.07	6.90	6.20	5.80	-----
Line Item #	Instrument	Brand & Model #	Authorized Substitution Brand & Model #	Bertrands	Jims Music Center	La Habra Music Center	Morey's Music Store	Music & Arts Corp	Nick Rail Music	Washington Music Center	Wenger Corp
15	Bass Rosin, Dominant Bass Strings Set, Medium, Orchestral ¾ Size	Thomastick 197	As Specified	183.00	302.28	310.10	224.00	230.00	194.00	NO BID	-----
16	Bass Trombone (Cup Mute), 112H Double Rotor Bass Trombone-Standard	CONN 112H	Eastman ET848	2,450.00	2,875.42	NO BID	1,848.00	1,798.00	1,895.00	2,417.00	-----
17	B7 Bass Trombone (Cup Mute)	Jo-Ral TRBB7	As Specified	71.25	99.18	83.38	88.90	65.00	75.00	71.10	-----
18	4A Aluminum Bass Trombone (Straight Mute)	Jo-Ral TRB4A	As Specified	53.25	NO BID	62.53	69.50	42.00	56.00	53.35	-----
19	Bassoon Model 240	Fox 240	As Specified	7,690.00	8,301.70	NO BID	8,239.00	7,717.00	7,955.00	\$7,628.00	-----
20	Bongo Stand, LP Bongo Stand - Camlock	Latin Percussion LP-LP330	As Specified	100.00	118.95	101.11	-----	114.00	116.00	135.00	-----
21	Bongos, LP Generation II Bongos - Comfort Curve Rims	Latin Percussion LP-GEN2BONGO	As Specified	190.00	235.95	242.55	-----	205.00	216.00	245.00	-----
22	Brushes, Steve Gadd Wire Brush	Vic Firth VIC-SGWB	As Specified	20.00	20.47	17.94	28.31	16.90	15.40	22.00	-----
23	Cello, Intermediate Model AVC7 (4/4)	Yamaha AVC7-44SG	As Specified	1,010.00	1,201.75	NO BID	1,289.00	675.00	725.00	1,015.00	-----
24	Deluxe Cello Gig Bag	Protec C310	As Specified	107.00	128.40	NO BID	221.00	119.00	105.00	NO BID	-----
25	Cello Donut, Cello Endpin Rest	Glaesel GL3778	As Specified	7.00	5.60	5.50	5.98	4.80	4.05	3.90	-----
26	Solo Cello Rosin Full Cake	Andrea Rosin RSCAO	As Specified	34.00	21.20 Not As Spec'd	NO BID	32.45	29.00	24.45	NO BID	-----
27	Cello Strings, Dominant 4/4 Size Cello String Set	Thomastik 147	As Specified	137.00	225.24	181.76	164.00	160.00	135.00	NO BID	-----
28	Chime Frame, Tough Terrain Frame for Chimes - Black	Yamaha T-DCHIME	As Specified	600.00	718.75	NO BID	-----	615.00	605.00	NO BID	-----
29	Chimes, Professional Concert chimes w/Cover	Deagan DC-9190AC KIT	As Specified	7,200.00	9,271.30	NO BID	-----	7,820.00	7,575.00	NO BID	-----
30	Custom Clarinet (A)	Yamaha YCL-SEVA	As Specified	2,045.00	2,990.00	NO BID	2,488.00	2,520.00	2,153.00	NO BID	-----
31	7165 Alto Clarinet	Leblanc L7165	As Specified	1,375.00	1,691.47	NO BID	1,669.00	1,360.00	1,415.00	1,360.00	-----
32	Clarinet (Bass w/o C) Greenline 1193 Prestige Low C Bass Clarinet	Buffet Crampon, BC1193G-2-)	As Specified	8,035.00	9,850.90	NO BID	8,796.00	7,631.00	8,030.00	7,881.00	-----

BID MATRIX

33	Clarinet (Bass w/o C) 1230LP Bb Bass Clarinet	Selmer 1430LP	As Specified	1,445.00	1,775.76	NO BID	1,697.00	1,428.00	1,485.00	1,428.00	-----
Line Item #	Instrument	Brand & Model #	Authorized Substitution Brand & Model #	Bertrands	Jims Music Center	La Habra Music Center	Morey's Music Store	Music & Arts Corp	Nick Rail Music	Washington Music Center	Wenger Corp
34	Clarinet (Bb) E12 Intermediate Bb Clarinet	Buffet Crampon BC2512F-2-0	As Specified	990.00	1,117.80	NO BID	1,038.00	872.00	910.00	895.00	-----
35	7181 Contra-Alto Clarinet	Leblanc L7181	As Specified	2,280.00	2,796.29	NO BID	2,698.00	2,249.00	2,339.00	2,249.00	-----
36	7182 Contrabass Clarinet	Leblanc L7182	As Specified	3,615.00	4,432.71	NO BID	4,397.00	3,565.00	3,705.00	3,564.00	-----
37	E11 Eb Clarinet	Buffet Crampon BC2301-2-0	As Specified	705.00	1,744.55	NO BID	1,768.00	1,362.00	1,422.00	1,396.00	-----
38	9000 Series Concert toms w/Stands (13, 14,15,16)	Yamaha CTG-3456-Kit	As Specified	1,625.00	1,929.70	NO BID	-----	1,627.00	1,709.00	NO BID	-----
39	Conga, LP Classic Natural Wood Quinto 11"	Latin Percussion LP-LP522X-AW	As Specified	295.00	538.80	395.97	-----	325.00	344.00	370.00	-----
40	Conga, LP Classic Natural Wood Conga 11 3/4"	Latin Percussion LP-LP559X-AW	As Specified	306.00	562.80	407.30	-----	335.00	353.00	420.00	-----
41	Conga, LP Classic Natural Wood Tumbadora	Latin Percussion LP-P552X-AW	As Specified	318.00	586.80	424.30	-----	350.00	366.00	NO BID	-----
42	PC900 "Fit-All" Conga Stand	Pearl PEA-PC900	As Specified	86.00	78.61	NO BID	-----	59.00	50.40	60.00	-----
43	Contrabasson Model 900	Fox 900	As Specified	26,099.00	29,377.80	NO BID	27,988.00	26,185.00	26,895.00	26,812.00	-----
44	Standard Bb Cornet	Yamaha YCR-23330III	As Specified	510.00	610.80	NO BID	596.00	502.00	537.00	503.00	-----
45	Standard Bb Cornet, Crotales, Two Octave High/Low Set (25 Notes) w/2 Bars	Zildjin P0685	As Specified	1,708.00	3,760.75	1,803.50	-----	3,325.00	NO BID	3,550.00	-----
46	Cymbal Bag – Gig 22"	Zildjin ZIL-TGIG	As Specified	32.00	44.97	29.71	-----	32.45	30.50	36.00	-----
47	K Cymbal (China) 19"	Zildjin K0885	As Specified	224.00	279.40	236.73	-----	230.00	225.00	245.00	-----
48	Cymbal (Crash); K Dark Crash Med Thin 17"	Zildjin, K0914	As Specified	187.00	233.06	197.42	-----	192.00	190.00	205.00	-----
49	Cymbal (Fast Crash), K Custom Fast Crash 16"	Zildjin, K0982	As Specified	179.00	222.30	188.35	-----	183.00	179.00	200.00	-----
50	Cymbal (Hand Crash), A Classic Orchestral Crash 18" Medium Light (Pair)	Zildjin A0759	As Specified	369.00	457.73	398.92	-----	389.00	372.00	400.00	-----
51	Cymbal, K HiHat Pair 14"	Zildjin K0823	As Specified	277.00	351.00	297.40	-----	279.00	285.00	305.00	-----

BID MATRIX

52	Cymbal (Marching Crash Pair), 16" Stadium Series Medium Cymbal Pair	Zildjin ZIL-A0468	As Specified	269.00	330.33	287.89	-----	270.00	270.00	290.00	-----
53	Cymbal Pads – Leather (Pair)	Zildjin ZIL-P0751	As Specified	14.70	15.40	6.33	-----	11.65	12.50	13.00	-----
54	Cymbal, K Ride 20"	Zildjin K0817	As Specified	228.00	290.16	242.68	-----	227.00	233.00	255.00	-----
55	K Splash Cymbal 10"	Zildjin K0858	As Specified	98.00	125.00	98.34	-----	92.00	95.00	110.00	-----

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56	Single-Braced Medium-Weight Boom Cymbal Stand	Yamaha CS-755	As Specified	81.50	60.37	NO BID	-----	49.75	51.00	70.00	-----
57	Cymbal Straps (Pair)	Zildjin ZIL-P0750	As Specified	9.79	9.75	6.33	-----	6.95	8.05	9.00	-----
58	Cymbal, A Classic Orchestral Suspended 18"	Zildjin A0419	As Specified	189.00	211.96	199.46	-----	187.00	189.00	200.00	-----
59	Cymbal, Classic Orchestral Selection Suspended 20"	Zildjin A0421	As Specified	215.00	242.34	228.80	-----	214.00	215.00	230.00	-----
60	Digital Piano, 88-Key Pro Digital Keyboard/Organ w/ Keyboard Amp, Stand, Headphones, Bench, Sustain Pedal	Hammond SK188STANDPKG	As Specified	2,956.00	2,357.50	NO BID	-----	NO BID	NO BID	NO BID	-----
61	CE220 Digital Piano	Kawai CE220	As Specified	1,860.00	1,493.85	NO BID	-----	1,575.00	NO BID	NO BID	-----
62	14" Key-Tuned Djembe	Remo REM-DJ0014	As Specified	253.00	262.15	217.80	-----	229.00	225.00	260.00	-----
63	Drum Set, Vision VBL 5-Piece Hybrid Set w/ 22" Bass (w/ Hardware)	Pearl PEA—VBL925S	As Specified	715.00	857.22	NO BID	-----	859.00	NO BID	865.00	-----
64	10-16-18" Padded Drum Set Case/Kit Bundle	SKB 1SKB-DRP2	As Specified	326.00	324.66	356.32	-----	310.00	325.00	490.00	-----
65	Drum Set (Case-Tom), Roto-X Molded Drum Case 13"x11"	SKB 1SKB-D1113	As Specified	80.00	92.14	87.63	-----	75.00	81.40	90.00	-----
66	Drum Torque Wrench, Ratchet Drum Key	Ludwig LUD-L111	As Specified	15.00	15.00	NO BID	-----	11.90	10.65	9.10	-----
67	Electric Bass, American Standard Jazz Bass w/ Maple Fingerboard	Fender 193702705	As Specified	1,389.00	1,170.00	NO BID	-----	NO BID	NO BID	NO BID	-----
68	ES-175 Premium Hollowbody Electric Guitar (Natural)	Ephiphone ET17NANH3	As Specified	999.00	717.60	NO BID	-----	825.00	NO BID	NO BID	-----

BID MATRIX

69	English Horn Model 510	Fox 510 Combo/Case	As Specified	5,775.00	6,600.00	NO BID	-----	6,275.00	5,809.00	NO BID	-----
70	YEP-321 Series 4 Valve- Euphonium Silver	Yamaha YEP-321S	Eastman EEP421S	1,860.00	2,213.00	NO BID	1,088.00	1,065.00	1,495.00	1,832.00	-----
71	Custom Series Bb Flugelhorn Lacquer	Yamaha YFH-831 "S" G	As Specified	2,045.00	2,429.95	NO BID	2,298.00	2,011.00	2,078.00	1943 Not As Spec'd	-----
72	Flute, 3SHB Series Intermediate Flute Offset G,B Foot	Gemeinhardt 30SHB	As Specified	600.00	734.85	NO BID	746.00	588.00	597.00	626.00	-----
73	French Horn, Vintage 8D Series Double Horn Nickel Fixed Bell	CONN V8D	As Specified	4,140.00	5,080.19	NO BID	4,639.00	4,086.00	4,249.00	4,085.00	-----
74	3.3 Octave Artist Series Glockenspiel Field Frame	Adams ADM GAF33	As Specified	4,050.00	4,870.83	NO BID	-----	4,065.00	4,225.00	NO BID	-----
75	Traditional Gong 40"	Zildjin P0502	As Specified	965.00	1,195.48	885.11	-----	996.00	885.00	1,125.00	-----

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77	Tough Terrain Gong Stand	Yamaha YAM-T-GONG	As Specified	575.00	683.10	NO BID	-----	582.00	575.00	620.00	-----
78	Super-Champ X2 15W 1x10 Tube Guitar Combo Amp	Fender 2223000000	As Specified	375.00	304.75	NO BID	-----	330.00	NO BID	NO BID	-----
79	Deluxe / Instrument Repair Kit	Valentino VDRK	As Specified	405.00	325.77	NO BID	-----	350.00	310.00	395.00	-----
80	LP Jam Block – Lo Pitched Red	Latin Percussion LP-LP1207	As Specified	20.50	31.20	NO BID	-----	21.00	23.95	30.00	-----
81	Mallet (Chime Hammer-Hard), Weiss Medium Chime Mallet Plastic	Weiss SW-YCMM	As Specified	15.00	21.00	NO BID	-----	NO BID	24.00	NO BID	-----
82	Mallet (Chime Hammer - Soft), Weiss Chime Mallet - Rawhide	Weiss SW-CHIME	As Specified	19.00	19.20	NO BID	-----	22.00	29.00	NO BID	-----
83	Concert Keyboard Mallet Bag	Vic Firth VIC-CKBAG	As Specified	60.00	55.14	-----	-----	60.00	52.75	72.00	-----
84	Mallet (Bass Drum), Corpsmaster Hard Bass Drum Mallets - Small	Vic-Firth VIC-MB1H	As Specified	22.00	28.04	24.92	37.96	22.70	20.60	29.00	-----
85	Mallets (Bass Drum), Corpsmaster Hard Bass Drum Mallets - Medium	Vic Firth VIC-MB2H	As Specified	24.00	30.28	26.91	40.96	24.50	22.20	31.00	-----

BID MATRIX

86	Mallets (Bass Drum), Corpsmaster Hard Bass Drum Mallets - Large	Vic Firth VIC-MB3H	As Specified	28.00	35.78	31.79	48.58	29.00	26.25	37.00	-----
87	Mallets (Bells), M7 American Custom Keyboard - Hard Phenolic 1 1/8" Ball	Vic Firth VC-M7	As Specified	16.00	19.09	16.96	21.86	15.60	14.25	20.00	-----
88	Mallet (Bells), M11 American Custom Keyboard - Brass Mallet	Vic Firth VIC-M11	As Specified	17.60	20.80	18.48	23.96	16.90	15.40	22.00	-----
89	Mallets (Concert Bass - Hard), Soundpower Bass Drum Mallet - Staccato	Vic Firth VIC-BD3	As Specified	26.00	32.52	27.70	42.68	25.50	23.25	32.00	-----
90	Mallets (Concert Bass - Soft), Soundpower Bass Drum Mallet - Legato	Vic Firth VIC-BD2	As Specified	25.00	31.88	26.75	40.96	24.60	22.50	31.00	-----
91	Mallets (Concert Bass - Soft), Soundpower Bass Drum Mallet - Legato	Vic Firth VIC-BD2	As Specified	30.00	40.78	NO BID	49.96	30.00	27.35	38.00	-----
92	Mallets (Marimba), M182 Multi-Application - Birch Marimba Med Yarn	Vic Firth VIC-M182	As Specified	23.00	28.60	24.46	31.32	22.00	20.35	29.00	-----

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93	Mallets (Marimba), M183 Multi-Application - Birch Marimba Hard Yarn	Vic Firth VIC-M183	As Specified	23.00	28.60	24.46	31.32	22.00	20.35	29.00	-----
94	Mallets (Timpani - Hard), American Custom Timpani T3	Vic Firth VIC-VFT3	As Specified	21.00	27.03	23.30	35.46	21.00	19.25	27.00	-----
95	Mallets (Timpani - Med), American Custom Timpani T1	Vic Firth VIC-VFT1	As Specified	21.00	27.03	23.30	35.46	21.00	19.25	27.00	-----
96	Mallets (Timpani - Soft), American Custom Timpani T2 - Cartwheel	Vic Firth VIC-VFT2	As Specified	21.00	27.03	23.30	35.46	21.00	19.25	14.00	-----
97	Mallets (Timpani - Wood), American Custom Timpani T5 - Wood	Vic Firth VIC-VFT5	As Specified	11.00	14.66	12.61	19.26	11.50	10.55	15.00	-----
98	Mallets (Vibe), M187 Multi-Application - Rattan Vibe Med Hard Yarn	Vic Firth VIC-M187	As Specified	30.00	36.72	31.40	40.20	28.00	26.25	36.00	-----

BID MATRIX

99	Mallets (Vibe), M188 Multi-Application - Rattan Vibe Hard Yarn	Vic Firth VIC-M188	As Specified	30.00	36.72	31.40	40.20	28.00	26.25	36.00	-----
100	Mallets (Xylo), M6 American Custom Keyboard - Hard Phenolic 1" Ball	Vic Firth VIC-M6	As Specified	16.00	19.90	16.96	21.86	15.50	14.25	20.00	-----
101	Mallets (Xylo), M14 American Custom Keyboard - Soft Poly Ball	Vic Firth VIC-M14	As Specified	15.70	18.52	16.44	22.96	15.00	13.80	19.00	-----
102	Marching Baritone Horn, 1127 Ultimate Series Marching Bb Baritone Silver	King 1127SP	As Specified	1,740.00	2,140.38	NO BID	2,039.00	1,720.85	1,598.00	1,721.00	-----
103	4.3 Octave Acoustalon Marimba w/ M. Frame II	Yamaha YAM-YMRD2400C	As Specified	4,590.00	5,453.30	NO BID	-----	4,599.00	4,595.00	NO BID	-----
104	5.0 Coliseum Grand Kelon Marimba w/ Moto Cart	Musser MUS-M501	As Specified	7,720.00	8,955.10	NO BID	9,265.00	7,245.00	7,580.00	NO BID	-----
105	Marimba Drop Cover Fits Ymrd2400	Yamaha YM2400DC	As Specified	included w/ Item 103	-----	NO BID	-----	54.00	53.00	NO BID	-----
106	1121 Ultimate Series Marching F Mellophone Silver	King 1121SP	As Specified	1,339.00	1,641.97	NO BID	1,598.00	1,320.00	1,373.00	1,321.00	-----
107	Metronome, DB-90 Ensemble Use	Boss	As Specified	85.00	125.77	NO BID	129.64	115.00	99.00	124.00	-----
108	Metronome (w/ Tuner) TM-90 Student Use	Korg TM-90 TM-50	As Specified	18.00	27.30	19.95	23.86	16.00	29.00	24.00	-----
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109	Microphone (Clip On Tuner), Clip-On Pick Up Microphone	Seiko STM30-137920	As Specified	13.00	12.60	NO BID	13.68	10.50	12.00	NO BID	-----
110	Mouthpiece Puller	Bobcat BMP	As Specified	42.00	48.38	37.54	53.98	42.00	44.75	42.70	-----
111	Intermediate Oboe Model 4052	Buffet Crampon BC4052-2-0-462793	As Specified	2,290.00	2,809.45	NO BID	2,430.00	2,193.00	2,290.00	2,248.00	-----
112	Peg Compound	Hill AC780	As Specified	9.60	15.00	NO BID	9.98	8.75	12.00	NO BID	-----
113	Piano, GE20	Kawai Baby Grand	As Specified	NO BID	9,539.25	NO BID	-----	NO BID	NO BID	NO BID	-----
114	Piano, Keyboard Bench (Practice Rooms)	Yamaha PKBB1	As Specified	25.50	24.00	NO BID	-----	24.70	22.00	29.00	-----
115	Piano Bench – Artist Duet	Wenger	Wenger #110300	NO BID	NO BID	NO BID	-----	NO BID	NO BID	NO BID	\$742.00
116	Piano Cover up to 6'	Wenger 1107100	Wenger #1107100	NO BID	NO BID	NO BID	-----	NO BID	NO BID	NO BID	\$235.00
117	Piano, CE220 Digital Piano (Practice Rooms)	Kawai CE220	As Specified	1,860.00	1,493.85	NO BID	-----	1,595.00	NO BID	NO BID	-----

BID MATRIX

118	Piano (Lock) Hands-Off Fallboard Lock	Hands-Off P-Lock	As Specified	95.00	NO BID	NO BID	-----	NO BID	76.00	NO BID	-----
119	Piano, C3X	Yamaha Grand		NO BID	NO BID	NO BID	-----	NO BID	NO BID	NO BID	-----
120	Piano Truck, 4'8" – 5'11"	Wenger Grand	Wenger #1106201	NO BID	NO BID	NO BID	-----	NO BID	NO BID	NO BID	\$768.00
121	Piccolo, Professional Piccolo w/ Standard Headjoint	Yamaha YPC-62	As Specified	1,450.00	1,727.30	NO BID	1,688.00	1,429.00	1,529.00	1,430.00	-----
122	Saxophone (Alto) Intermediate Eb alto Saxophone	Yamaha YAS-480C	As Specified	1,650.00	1,961.90	NO BID	1,888.00	1,623.00	1,737.00	1,624.00	-----
123	Saxophone (Baritone), La Voix II	Selmer SBS280R	As Specified	3,400.00	4,187.85	NO BID	3,896.00	3,368.00	3,489.00	3,368.00	-----
124	Saxophone (Soprano), La Voix II	Selmer SSS280R	As Specified	1,270.00	1,565.61	NO BID	1,548.00	1,259.00	1,309.00	1,259.00	-----
125	Saxophone (Tenor), Intermediate Bb Tenor Saxophone	Yamaha YTS-480C	As Specified	1,820.00	2,251.70	NO BID	2,148.00	1,863.00	1,994.00	1,864.00	-----
126	Snare (Carrier), Contour Hinge MonoPosto Snare Carrier w/ ABS	Yamaha RM-TVHMSA	As Specified	230.00	288.00	NO BID	-----	232.00	232.50	NO BID	-----
127	Snare (Case), Marching Snare Drum Case for SFZ/MTS Black	Yamaha PCH-MS14	As Specified	70.00	86.40	NO BID	-----	75.00	75.00	NO BID	-----
128	Snare (Drum), SFZ Marching Snare 14" - Black Forest w/ Chrome	Yamaha MS-9314CHBR	As Specified	750.00	1,046.50	NO BID	-----	593.00	595.00	NO BID	-----
Line Item #	Instrument	Brand & Model #	Authorized Substitution Brand & Model #	Bertrands	Jims Music Center	La Habra Music Center	Morey's Music Store	Music & Arts Corp	Nick Rail Music	Washington Music Center	Wenger Corp
129	Snare (Stand), Stadium Hardware Snare Drum Stand w/ Airlift	Yamaha YAM-RM-SHSA	As Specified	135.00	Included w/Item 128	NO BID	-----	140.00	139.50	NO BID	-----
130	Snare Drum, Concert Series Maple Snare Drum 14"x6" w/ Stand & Bag	Yamaha CSM-1465A11-SSB	As Specified	375.00	616.40	NO BID	-----	519.00	465.00	NO BID	-----
131	Snare Drum (Case - Concert), Roto-X Molded Drum Case 14"x6.5"	SKB 1SKB-D6514	As Specified	74.00	66.82	NO BID	-----	69.00	76.50	105.00	-----
132	Snare Drum (Case - Set), Roto-X Molded Drum Case 14"x5.5"	SKB 1SKB-D5514	As Specified	74.00	66.82	NO BID	-----	69.00	76.50	105.00	-----
133	Sousaphone, Bb Sousaphone-Silver Plate w/ Case	CONN 20KSPW	Yamaha YSH-411SWC	6,725.00	7,892.94	NO BID	7,738.00	6,364.00	6,809.00	6,635.00	-----
134	Sticks (Snare), Symphonic Tim Genis 2 Signature Snare Drumstick	Vic Firth VIC-STG2	As Specified	7.50	16.10	9.75	23.45	13.65	12.80	18.00	-----

BID MATRIX

135	Sticks (Snare), Corpsmaster Signature Snare - Ralph Hardimon	Vic Firth Vic-SRH	As Specified	7.50	8.74	8.33	12.84	7.45	7.05	10.00	-----
136	Sticks (Snare), Corpsmaster MS2 Snare	Vic Firth VIC-MS2	As Specified	6.60	8.16	7.38	11.36	6.60	6.35	9.50	-----
137	Sticks (Tenor), Corpsmaster Multi-Tenor Stick - Ralph Hardimon	Vic Firth VIC-SRHTS	As Specified	7.50	9.24	8.33	12.94	7.50	7.15	10.25	-----
138	Sticks (Tenor), Corpsmaster Tom Aungst Tenor Hybrid	Vic Firth VIC-STATH	As Specified	12.25	16.07	13.68	21.11	12.35	11.55	16.00	-----
139	Sticks (Tenor), Corpsmaster Multi-Tenor Stick - Ralph Hardimon Swizzle	Vic Firth VIC-SRHTSW	As Specified	18.00	22.32	NO BID	31.15	18.00	16.95	24.00	-----
140	Tenor (Carrier), Contour Hinge BiPosto Tenor Carrier w/ ABS	Yamaha RM-TVHBPTLA	As Specified	265.00	-----	NO BID	-----	250.00	207.50	NO BID	-----
141	Tenor (Case), Large Hard Marching Tenor Case	Yamaha YAM-PCH-MQL	As Specified	140.00	-----	NO BID	-----	145.00	141.50	NO BID	-----
142	Tenor (Drums), 8300 Field-Corp Series Marching Quint (8/10/12/13/14) Black Forest	Yamaha MQTLM-80234B	As Specified	1,310.00	1,813.40	NO BID	-----	1,311.00	1,450.00	NO BID	-----
143	Tenor (Stand), Stadium Hardware Tenor Stand w/ AIRlift	Yamaha YAM-RM-SHQA	As Specified	145.00	-----	NO BID	-----	147.00	146.50	NO BID	-----
144	Timbale, LP Matador Series Timbale Set - 14"/15" Brass	Latin Percussion LP-M257B	As Specified	270.00	454.05	299.99	-----	305.00	350.00	360.00	-----

Line Item #	Instrument	Brand & Model #	Authorized Substitution Brand & Model #	Bertrands	Jims Music Center	La Habra Music Center	Morey's Music Store	Music & Arts Corp	Nick Rail Music	Washington Music Center	Wenger Corp
145	Timpani (Set), Set of 5 (20/23/26/29/32)	Yamaha YAM-TDC2054CL	As Specified	12,775.00	14,510.10	NO BID	-----	12,795.00	12,780.00	NO BID	-----
146	Timpani Drop Cover (20) Long	Yamaha TDC20L	As Specified	43.00	-----	NO BID	-----	44.00	43.60	48.00	-----
147	Timpani Cover (Set of 4), TDC04L Timpani Drop Cover (23/26/29/32) Long	Yamaha KIT-450765	As Specified	215.00	-----	NO BID	-----	221.00	219.00	237.00	-----
148	Toys – Afoxe, Traditional Natural Gourd Shekere - Large Caja	Pearl PEA-PSK70FC	As Specified	99.00	106.60	NO BID	-----	85.00	73.60	84.00	-----
149	Toys – Agogo, LP Agogo Bells - Dry Standard	Latin Percussion LP-LP577	As Specified	31.00	36.72	34.66	-----	27.50	36.20	46.00	-----
150	Toys - Bell Tree, LP 26-Bell Bell Tree w/ Stand	Latin Percussion LP450	As Specified	181.00	264.00	212.20	-----	181.00	199.00	250.00	-----
151	Toys – Cabasa, Afuche/Cabasa - Deluxe Wood	Latin Percussion LP-LP234C	As Specified	34.00	41.82	39.60	-----	34.00	39.30	45.00	-----

BID MATRIX

152	Toys – Cajon, LP Cajon	Latin Percussion LP-LP1432	As Specified	127.00	157.08	143.00	-----	149.00	149.50	175.00	-----
153	Toys - Cajon Bag, LP Cajon Bag	Latin Percussion LP-LP523	As Specified	27.00	45.39	38.50	-----	32.00	31.65	37.00	-----
154	Toys – Castanets, Castanet Case	Epstein EPS- CCC2	As Specified	71.00	NO BID	NO BID	-----	NO BID	NO BID	NO BID	-----
155	Toys – Claves, LP Clave - Grenadilla	Latin Percussion LP-LP261	As Specified	15.00	17.86	29.70	-----	14.50	17.20	21.00	-----
156	Toys - Cow Bell, LP Mambo Cowbell	Latin Percussion LP-LP229	As Specified	25.00	50.00	29.70	-----	25.00	28.95	34.00	-----
157	Toys - Egg Shaker, Set (4)	Meinl MEI-ES-SET	As Specified	9.00	NO BID	NO BID	-----	7.65	NO BID	NO BID	-----
158	Toys - Finger Cymbals, Thick Pair	Zildjin ZIL-P0771	As Specified	13.25	17.22	11.86	-----	13.50	16.00	14.00	-----
159	Toys – Flexatone, LP Flex-A-Tone	Latin Percussion LP-LP1-5	As Specified	19.50	28.20	23.72	-----	19.50	22.60	28.00	-----
160	Toys – Guiro, LP Super Guiro	Latin Percussion LP-LP243	As Specified	28.64	41.40	35.20	-----	28.50	33.00	37.00	-----
161	Toys – Maracas, LP Maracas - Professional	Latin Percussion LP-LP281	As Specified	15.50	21.60	18.22	-----	15.00	17.65	21.00	-----
162	Toys - Mark Tree, Tre35db Classic Double Row 69 Bar Chime	TreeWorks TW-TRE35DB	As Specified	199.95	180.36	NO BID	233.80	169.00	169.00	195.00	-----
163	Toys - Mark Tree (Case), LG24 Soft Chime Case	TreeWorks TW-LG24	As Specified	19.99	18.36	NO BID	23.80	25.00	20.45	25.00	-----
Line Item #	Instrument	Brand & Model #	Authorized Substitution Brand & Model #	Bertrands	Jims Music Center	La Habra Music Center	Morey's Music Store	Music & Arts Corp	Nick Rail Music	Washington Music Center	Wenger Corp
164	Toys - Mark Tree (Mount), Tre52 Chime Mounting Bracket	TreeWorks TW-TRE52	As Specified	24.95	22.14	NO BID	28.88	19.00	23.85	28.00	-----
165	Toys – Ratchet, Weiss Classic Ratchet	Weiss CRL-RATCHET	As Specified	28.50	31.20	NO BID	-----	19.00 Not As Spec'd	49.00	NO BID	-----
166	Toys - Sleigh Bells, Weiss Steel Sleigh Bells	Weiss CRL-SLEIGHBELLS	As Specified	26.50	23.22 Not As Spec'd	NO BID	-----	24.00 Not As Spec'd	44.00	NO BID	-----
167	Toys - Tambourine (Orch), 10" Pre- Tuned Double Row Tambourine	Remo REM-TA521070	As Specified	32.75	25.85	26.40	-----	26.00	30.00	30.00	-----

BID MATRIX

168	Toys - Tambourine (Rock), Quick-Draw Mounted Tambourine	Pearl PTM10GH	As Specified	24.00	67.38	NO BID	-----	30.00	25.00	28.55	-----
169	Toys - Tempo Blocks, LE-102 Temple Block Set	Ludwig LE102	As Specified	264.00	367.30	303.01	-----	245.00	277.00	252.80	-----
170	Toys - Triangle (Large), Elit Concert Triangle 10"	Pearl PEA-PET100	As Specified	28.00	42.59	NO BID	-----	36.00	29.40	33.55	-----
171	Toys - Triangle (Small), Pack	Black Swamp BLA-TRPACK	As Specified	253.00	NO BID	NO BID	-----	235.00	222.00	295.00	-----
172	Toys - Vibraslap, LP Vibra-Slap II (Wood)	Latin Percussion LP-LP208	As Specified	30.00	43.20	35.20	-----	30.00	33.90	39.00	-----
173	Toys - Whip, LE-74 Slapstick	Ludwig LE74	As Specified	22.50	33.45	NO BID	-----	26.50	23.45	21.25	-----
174	Toys - Wood Block (High), Elite Concert Wood Block - Small 2"x2"x6"	Peal PEA-PCWEB100A	As Specified	17.25	25.92	NO BID	-----	22.00	17.80	20.40	-----
175	Toys - Wood Block (Low), Elite Concert Wood Block - Large 4"x4"x10"	Pearl PEA-PCWB300A	As Specified	24.00	31.91	NO BID	-----	29.50	24.50	27.95	-----
176	Toys - Wood Block (Med), Elite Concert Wood Block - Medium 3"x3"x9"	Pearl PEA-PCWB200A	As Specified	20.25	28.27	NO BID	-----	25.50	21.00	24.10	-----
177	Trap Table 18"x24"	Pearl PEA-PTT1824W	As Specified	90.50	122.59	NO BID	-----	130.00	94.00	107.20	-----
178	Trap Table Rack	PEARL PEA-PTR1824	As Specified	101.00	129.64	NO BID	-----	139.00	99.00	113.35	-----
179	Trombone, 88HO Symphony Series F Attachment Lacquer Rose Brass Bell	CONN 88HO	As Specified	1,775.00	2,183.35	NO BID	2,089.00	1,755.00	1,817.00	1,756.00	-----
180	Trombone, 8H Symphony Series Trombone Standard	CONN 8H	As Specified	1,440.00	1,770.39	NO BID	1,697.00	1,423.00	1,473.00	1,424.00	-----
181	6S Tenor Trombone Cup Mute	Jo-Ral TRB6S	As Specified	62.00	NO BID	72.96	79.50	54.00	65.25	62.25	-----
Line Item #	Instrument	Brand & Model #	Authorized Substitution Brand & Model #	Bertrands	Jims Music Center	La Habra Music Center	Morey's Music Store	Music & Arts Corp	Nick Rail Music	Washington Music Center	Wenger Corp
182	1A Tenor Trombone Straight Mute	Jo-Ral TRB1A	As Specified	44.50	64.80	52.11	59.50	33.00	46.60	44.45	-----
183	Trumpet, Stradivarius Series Bb Trumpet Silver Gold Brass Bell	Bach 180S37G	As Specified	2,000.00	2,671.62	NO BID	2,339.00	1,995.00	2,055.00	1,985.00	-----
184	2A Trumpet Bubble Mute	Jo-Ral TPT2A	As Specified	41.00	47.15	48.46	56.50	33.00	43.35	41.35	-----

BID MATRIX

185	Tri-Tone Trumpet Cup Mute	Jo-Ral TPT3	As Specified	36.55	38.27	42.90	49.50	27.00	38.20	36.45	-----
186	1A Trumpet Straight Mute	Jo-Ral TPT1A	As Specified	27.50	31.51	32.30	39.50	22.00	28.90	27.55	-----
187	Tuba, YBB-321WC Series 4 Valve 4/4 BBb Tuba Silver	Yamaha YBB-321SWC	EBB431S	4,675.00	5,554.50	NO BID	3,528.00	3,600.00	3,695.00	4,598.00	-----
188	Tuner, AutoStrobe 490	Peterson	As Specified	678.00	NO BID	NO BID	-----	660.00	595.00	650.00	-----
189	Vibraphone, 3 Octave Studio Vibe w/ Multi Frame II and Gold Bars	Yamaha YAM- YVBD32700CC	As Specified	5,300.00	6,310.05	NO BID	-----	5,320.00	5,315.00	NO BID	-----
190	Vibraphone (Cover) Vibraphone Drop Cover Fits YV-2700	Yamaha TAC-YV2700DC	As Specified	included w / Item 189	-----	NO BID	-----	44.00	43.75	NO BID	-----
200	Viola, Model 5 (16")	Yamaha AVA5- 160S	Eastman VA100ST	337.00	417.45	NO BID	-----	310.00	320.00	338.00	-----
201	Solo Viola Rosin Full Cake	Andrea Rosin RSLAO	As Specified	32.50	-----	NO BID	30.96	27.75	22.00	NO BID	-----
202a.	Original Viola Shoulder Rest 15"+	Kun SRLK	As Specified	41.00	32.58	28.02	28.96	25.00	25.00	NO BID	-----
202b.	Dominant 16+" Long Scale Viola Strings Set	Thomastik 4121	As Specified	72.00	103.14	97.37	86.58	85.00	72.80	NO BID	-----
203	Violin, Model AV7 (4/4)	Yamaha AV7-44SG	As Specified	415.00	1,426.00	NO BID	-----	415.00	437.00	416.00	-----
204	Solo Violin Rosin Full Cake	Andrea Rosin RSVAO	As Specified	32.00	-----	NO BID	30.96	27.95	22.00	NO BID	-----
205	Violin Shoulder Rest	Everest EZ-4A	As Specified	10.00	9.75	NO BID	11.17	10.75	12.00	NO BID	-----
206	Dominant 4/4 Violin Strings, Set, Steel E String, Ball End	Thomastik 135B	As Specified	42.00	62.86	58.38	52.80	49.00	42.50	NO BID	-----
207	Xylophone, 4.0 Octave Alpha Series Rosewood Xylophone	Adams ADM-XAHA40- 9XX	As Specified	4,180.00	5,244.00	NO BID	-----	4,195.00	4,359.00	NO BID	-----
Line Item #	Instrument	Brand & Model #	Authorized Substitution Brand & Model #	Bertrands	Jims Music Center	La Habra Music Center	Morey's Music Store	Music & Arts Corp	Nick Rail Music	Washington Music Center	Wenger Corp
208	Xylophone, XSKF35 Soloist Series Zelon Xylophone w/ Endurance Frame	Adams XSKF-35	As Specified	2,095.00	2,630.40	NO BID	-----	2,104.00	2,186.00	NO BID	-----
209	Xylophone (Cover), Short Cover for 4.0 Octave Soloist Xylophone	Adams XSCV-40	As Specified	67.00	79.20	NO BID	-----	66.00	66.00	NO BID	-----

Irvine Unified School District Bid Matrix for:

Music Instruments Accessories, Bid No. 2015/16-3FA

BID MATRIX

210	Xylophone (Cover), Short Cover for 3.5 Octave Soloist Xylophone	Adams XSCV-35	As Specified	67.00	79.20	NO BID	-----	66.00	66.00	NO BID	-----
211	Piccolo	Yamaha YPC32		560.00	670.45	NO BID	697.00	555.00	593.00	555.00	-----
212	Flutes	Di Zhao DZ220	As Specified	299.00	438.15	NO BID	-----	379.00	NO BID	NO BID	-----
213	OBOE	Tribert OB330	As Specified	1,899.00	1411.05 Not As Spec'd	NO BID	-----	NO BID	NO BID	NO BID	-----
214	Bassoon	F Schott BSN4	As Specified	2,399.00	3,467.87	NO BID	-----	NO BID	NO BID	NO BID	-----
215	Bass Clarinet	Yamaha YCL22111	As Specified	1,734.00	1,994.10	NO BID	1,944.00	1,650.00	1,765.00	1,651.00	-----
216	Tenor Saxophone	Hollywood Winds H603L	As Specified	699.00	1,719.25	NO BID	-----	NO BID	NO BID	NO BID	-----
217	Baritone Saxophone	Hollywood Winds S80L	As Specified	2,499.00	3,290.15	NO BID	-----	NO BID	NO BID	NO BID	-----
218	French Horn	CONN 6D	As Specified	2,300.00	2,832.45	NO BID	2,629.00	2,279.00	2,359.00	2,279.00	-----
219	Trombone	Yamaha YSL-200AD	As Specified	395.00	589.95	NO BID	498.00	484.00	419.00	NO BID	-----
220	Euphoniums	F Schmidt F4VL	As Specified	1,499.00	1424 Not As Spec'd	NO BID	-----	NO BID	NO BID	NO BID	-----
221	Tuba	F Schmidt DSF186	As Specified	3,499.00	4,233.15	NO BID	-----	NO BID	NO BID	NO BID	-----
222	26 and 29 Timpani	Majestic MP02A	As Specified	4,785.00	5,865.00	NO BID	5,568.00	4,845.00	4,980.00	NO BID	-----
223	32 inch Timpani	Majestic MP3200A	As Specified	2,420.00	2,967.00	NO BID	2,968.00	2,450.00	2,519.00	NO BID	-----
224	Bass Drum	Majestic CBD3618TS	As Specified	985.00	1,190.25	NO BID	1,229.00	1,015.00	1,010.00	NO BID	-----
225	Snare Drum 14" Drum	Majestic MCST1465MA	As Specified	295.00	368.00	NO BID	396.00	307.00	312.00	NO BID	-----
226	Set Crash Cymbals 16"	Zildjian A0751	As Specified	310.00	360.36	471.90	-----	319.00	322.00	335.00	-----
227	Suspended Cymbal 16"	Zildjian A0417	As Specified	160.00	180.18	235.95	-----	159.00	165.00	170.00	-----
Line Item #	Instrument	Brand & Model #	Authorized Substitution Brand & Model #	Bertrands	Jims Music Center	La Habra Music Center	Morey's Music Store	Music & Arts Corp	Nick Rail Music	Washington Music Center	Wenger Corp
228	Wood Template Blocks	Ludwig LE102	As Specified	255.00	351.99	NO BID	-----	245.00	277.00	253.00	-----
229	Concert Bells w/Stand	Majestic 83525s	As Specified	840.00	1,006.25	NO BID	1,068.00	892.00	855.00	NO BID	-----
230	Drum Set Mapex Armory Kit	Mapex AR628SBI	As Specified	740.00	643.54	849.00	-----	779.00	NO BID	NO BID	-----
231	4/4 Violin	Pegasus Florence Model	Eastman VL80ST	299.00	342.70	NO BID	289.00	195.00	199.00	NO BID	-----
232	¾ Violin	Pegasus Florence Model	Eastman VL80ST	299.00	342.70	NO BID	289.00	195.00	199.00	NO BID	-----

BID MATRIX

233	1/2 Violin	Pegasus Florence Model	Eastman VL80ST	299.00	342.70	NO BID	289.00	195.00	199.00	NO BID	-----
234	1/4 Violin	Pegasus Florence Model	Eastman VL80ST	299.00	342.70	NO BID	289.00	195.00	199.00	NO BID	-----
235	16" Viola	Pegasus Florence Model	Eastman VA80ST	399.00	458.85	NO BID	495.00	240.00	239.00	NO BID	-----
236	15" Viola	Pegasus Florence Model	Eastman VA80ST	399.00	458.85	NO BID	495.00	240.00	239.00	NO BID	-----
237	14" Viola	Pegasus Florence Model	Eastman VA80ST	399.00	458.85	NO BID	495.00	240.00	239.00	NO BID	-----
238	13" Viola	Pegasus Florence Model	Eastman VA80ST	399.00	458.85	NO BID	495.00	240.00	239.00	NO BID	-----
239	12" Viola	Pegasus Florence Model	Eastman VA80ST	399.00	458.85	NO BID	495.00	240.00	239.00	NO BID	-----
240	4/4 Cello	Pegasus Florence Model	Eastman VC80ST	549.00	684.25	NO BID	1,089.00	435.00	465.00	NO BID	-----
241	3/4 Cello	Pegasus Florence Model	Eastman VC80ST	549.00	684.25	NO BID	1,089.00	435.00	465.00	NO BID	-----
242	1/2 Cello	Pegasus Florence Model	Eastman VC80ST	549.00	684.25	NO BID	1,089.00	435.00	465.00	NO BID	-----
243	1/4 Cello	Pegasus Florence Model	Eastman VC80ST	549.00	684.25	NO BID	1,089.00	435.00	465.00	NO BID	-----
244	4/4 Bass	Pegasus Florence Model	Eastman VB80ST	1,249.00	1,436.35	NO BID	-----	975.00	NO BID	NO BID	-----
245	3/4 Bass	Pegasus Florence Model	Eastman VB80ST	1,249.00	1,436.35	NO BID	-----	955.00	995.00	NO BID	-----
246	1/2 Bass	Pegasus Florence Model	Eastman VB80ST	1,249.00	1,436.35	NO BID	-----	955.00	995.00	NO BID	-----
247	Piano (Baby Grand)	Kawai GE20	As Specified	NO BID	9,954.00	NO BID	-----	NO BID	NO BID	NO BID	-----
248	Conductor System / Stand & Podium	Wenger 1110235-236C001.102	As Specified	NO BID	NO BID	NO BID	-----	NO BID	NO BID	NO BID	\$2,606.00
249a.	Choral Riser 6 of 4-step	Wenger 024F707-098D0534	As Specified	NO BID	NO BID	NO BID	-----	NO BID	NO BID	NO BID	\$2,243.00

Line Item #	Instrument	Brand & Model #	Authorized Substitution Brand & Model #	Bertrands	Jims Music Center	La Habra Music Center	Morey's Music Store	Music & Arts Corp	Nick Rail Music	Washington Music Center	Wenger Corp
249b.	Side Rail Set	Wenger 098D541	As Specified	NO BID	NO BID	NO BID	-----	NO BID	NO BID	NO BID	\$620.00
250	Music Stands	Manhasset 48	As Specified	31.99	43.60	30.36	-----	37.00	30.50	34.05	-----
251	Music Stand (Storage)	Manhasset 1910	As Specified	325.00	402.85	140.23	-----	320.00	319.00	306.35	-----

BID MATRIX

Catalog Discount for Non-Specified Items (Music Instruments, Furniture & Accessories cont.)

Line Item #	Manufacturer / Catalog Discount Percentage off List	Bertrands	Jims Music Center	La Habra Music Center	Morey's Music Store	Music & Arts Corp	Nick Rail Music	Washington Music Center	Wenger Corp	COMMENTS
252	ADAMS	51%	35%	*****	*****	*****	*****	*****	*****	
253	ANDREA ROSIN	50%	*****	*****	30%	*****	*****	*****	*****	
254	BACH	50%	40%	*****	30%	*****	*****	*****	*****	
255	BLACK SWAMP	50%	*****	*****	30%	*****	*****	*****	*****	
256	BOBCAT	50%	45%	*****	30%	*****	*****	*****	*****	
357	BOSS	50%	40%	*****	30%	*****	*****	*****	*****	
258	BUFFET CRAMPON	51%	40%	*****	30%	*****	*****	*****	*****	
259	CONN	51%	40%	*****	30%	*****	*****	*****	*****	
260	DEAGAN	51%	*****	*****	*****	*****	*****	*****	*****	
261	DI ZHAO	60%	*****	*****	*****	*****	*****	*****	*****	
262	EPHIPHONE	40%	45%	*****	*****	*****	*****	*****	*****	
263	EPSTEIN	40%	*****	*****	*****	*****	*****	*****	*****	
264	EVEREST	50%	45%	*****	30%	*****	*****	*****	*****	
265	FENDER	40%	*****	*****	*****	*****	*****	*****	*****	
266	FOX	40%	40%	*****	30%	*****	*****	*****	*****	
267	F SCHMIDT	60%	*****	*****	*****	*****	*****	*****	*****	
268	GEMEINHARDT	50%	40%	*****	30%	*****	*****	*****	*****	
269	GLAESEL	50%	*****	*****	30%	*****	*****	*****	*****	
270	HAMMOND	20%	40%	*****	*****	*****	*****	*****	*****	
271	HANDS-OFF	20%	*****	*****	*****	*****	*****	*****	*****	
272	HILL	20%	*****	*****	30%	*****	*****	*****	*****	
273	HOLLYWOOD WINDS	51%	*****	*****	*****	*****	*****	*****	*****	
274	JO-RAL	50%	*****	*****	30%	*****	*****	*****	*****	

Catalog Discount for Non-Specified Items (Music Instruments, Furniture & Accessories cont.)

Line Item #	Manufacturer / Catalog Discount Percentage off List	Bertrands	Jims Music Center	La Habra Music Center	Morey's Music Store	Music & Arts Corp	Nick Rail Music	Washington Music Center	Wenger Corp	COMMENTS
275	KAWAI	30%	35%	*****	*****	*****	*****	*****	*****	
276	KING	51%	40%	*****	30%	*****	*****	*****	*****	
277	KNILLING BUCHAREST	50%	*****	*****	*****	*****	*****	*****	*****	
278	KORG	50%	30%	*****	30%	*****	*****	*****	*****	
279	KUN	50%	40%	*****	30%	*****	*****	*****	*****	

BID MATRIX

280	LATIN PERCUSSION	40%	40%	*****	30%	*****	*****	*****	*****	
281	LEBLANC	51%	40%	*****	30%	*****	*****	*****	*****	
282	LONDONER	30%	*****	*****	*****	*****	*****	*****	*****	
283	LUDWIG	50%	40%	*****	*****	*****	*****	*****	*****	
284	MAJESTIC	50%	45%	*****	30%	*****	*****	*****	*****	
285	MAPEX	50%	45%	*****	30%	*****	*****	*****	*****	
286	MEINI	40%	*****	*****	*****	*****	*****	*****	*****	
287	MUSSER	50%	40%	*****	30%	*****	*****	*****	*****	
288	PEARL	60%	40%	*****	*****	*****	*****	*****	*****	
289	PEGASUS	70%	*****	*****	*****	*****	*****	*****	*****	
290	PETERSON	40%	*****	*****	*****	*****	*****	*****	*****	
291	POP'S	40%	40%	*****	30%	*****	*****	*****	*****	
292	PROTEC	50%	40%	*****	30%	*****	*****	*****	*****	
293	REMO	60%	40%	*****	30%	*****	*****	*****	*****	
294	SEIKO	50%	*****	*****	30%	*****	*****	*****	*****	
295	SELMER	51%	40%	*****	30%	*****	*****	*****	*****	
296	SKB	51%	40%	*****	*****	*****	*****	*****	*****	
297	THOMASTIK	51%	*****	*****	30%	*****	*****	*****	*****	
298	VALENTINO	50%	*****	*****	*****	*****	*****	*****	*****	
299	VIC FIRTH	50%	50%	*****		*****	*****	*****	*****	
300	WEISS	30%	*****	*****	*****	*****	*****	*****	*****	
301	WENGER	1%	*****	*****	*****	*****	*****	*****	2%*	* Educational Catalog Only
302	YAMAHA	50%	70%	*****	30%	*****	*****	45%	*****	
303	ZILDJIAN	60%	*****	*****	*****	*****	*****	*****	*****	
304	Washington Music Center Cat.	*****	*****	*****	*****	*****	*****	0 - 60%	*****	
305	*****	*****	*****	*****	*****	*****	*****	*****	*****	

Catalog Discount for Non-Specified Items (Music Instruments, Furniture & Accessories cont.)

Line Item #	Manufacturer / Catalog Discount Percentage off List	Bertrands	Jims Music Center	La Habra Music Center	Morey's Music Store	Music & Arts Corp	Nick Rail Music	Washington Music Center	Wenger Corp	COMMENTS
306	*****	*****	*****	*****	*****	*****	*****	*****	*****	
307	Strobel (by Eastman)	*****	*****	*****	*****	up to 60%	*****	*****	*****	
308	*****	*****	*****	*****	*****	*****	*****	*****	*****	
309	Eastman Winds	*****	*****	*****	*****	up to 50%	*****	*****	*****	
310	Eastman Strings	*****	*****	*****	*****	up to 50%	*****	*****	*****	

BID MATRIX

PIGGYBACK OPTION:	YES	YES	NO	NO	YES	YES	YES	YES
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NOTE: - Yellow highlight represents awarded items to each vendor

- Items not bid as specified in the bid documents are awarded to second and/or third low responsive & responsible bidder
- Identical bid price line items were awarded to vendor(s) in accordance with Public Contract Code 20117
- Bid Line Items 3, 16, 70, 119, 133 and 187 will not be awarded and have been removed from the bid
- Catalog Discounts refers to Manufacturer list pricing