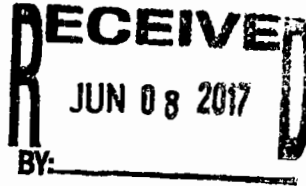


Karen M. Rezendes  
*Attorney at Law*

E-mail: [krezendes@lozanosmith.com](mailto:krezendes@lozanosmith.com)



June 5, 2017

Debra M. Hendricks  
Superintendent  
Sylvan Union Elementary School District  
605 Sylvan Avenue  
Modesto, CA 95350

Re: 2017-2018 Agreement for Legal Services

Dear Ms. Hendricks:

Thank you for the opportunity to partner with you during the 2016-17 school year. We appreciate the trust you place in Lozano Smith, and we look forward to another promising year for your district and students.

As a valued client, we invite you to take advantage of Lozano Smith's portal of client resources at ([LozanoSmith.com/clientresources](http://LozanoSmith.com/clientresources)). The portal contains resources for some of the most pertinent legal issues, and incorporates trainings prepared in partnership with the State's leading education associations.

As a firm, we will continue to bill actual time spent, without any required minimum billing period for phone calls or email correspondence. Our practice, designed to save costs for clients, will remain at the industry-leading 1/10 (.10) of an hour increment. In addition, we also continue to use a "tiered" billing system to ensure that when appropriate, associate attorneys can be utilized, providing you with cost savings. Each of our attorneys is placed at the appropriate "tier" based on their experience.

As part of an annual review, we adjust legal staff fees to reflect updated tiered status for attorneys based upon their years of experience. Our records indicate that we do not have a current contract with you on file. We have included two agreements for legal services for 2017-2018. Once your Board has approved the agreement, please retain one original, and sign and return the other to us in the enclosed, self-addressed envelope.

Ms. Hendricks

June 5, 2017

Page 2

Should you have questions regarding the billing rate for a particular attorney, please feel free to contact us.

We look forward to another rewarding year together.

Sincerely,

LOZANO SMITH

A handwritten signature in cursive script, reading "Karen M. Rezendes". The signature is written in black ink and is positioned above the printed name and title.

Karen M. Rezendes

Managing Partner

KMR/lt

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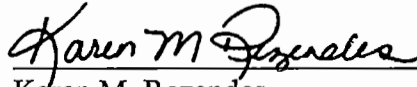
SO AGREED:

SYLVAN UNION ELEMENTARY SCHOOL  
DISTRICT

LOZANO SMITH, LLP

\_\_\_\_\_  
Debra M. Hendricks  
Superintendent

Date

 June 5, 2017  
\_\_\_\_\_  
Karen M. Rezendes  
Managing Partner

Date

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FOR SYLVAN UNION ELEMENTARY SCHOOL DISTRICT  
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Client agrees to pay Attorney by the following standard hourly rate\*:

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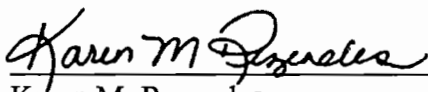
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Date

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