



Millbrae School District

555 Richmond Drive, Millbrae, CA 94030

650-697-5693 • 650-697-6865 (fax) • <http://www.millbraeschooldistrict.org>

VAHN PHAYPRASERT
Superintendent

RICHARD CHAMPION
Chief Business Official

CLAIRE BELTRAMI
Assistant Superintendent of Educational Services

ANITA ALLARDICE
Director of Special Education

DATE: July 18, 2017

TO: Board of Trustees

FROM: Rick Champion, Chief Business Official

RE: Increasing Lunch Meal Prices for Child Nutrition - \$0.25 per meal

We know that good nutrition and learning go hand in hand!

The Food Services department is made up of a team of food and nutrition professionals that are dedicated to students' health, well-being and their ability to learn. We support learning by promoting healthy habits for life long nutrition and fitness practices.

Our Vision

To provide fresh, quality, delicious and nutritious foods to the students of the Millbrae School District with a focus on local, seasonal, scratch cooked meals.

Our Goals

- ✓ To provide nutritious foods at affordable prices.
- ✓ To create a pleasant dining experience that encourages healthy eating habits and contributes to the overall education of our students.
- ✓ To meet or exceed all standards for safe food service preparation and cleanliness.
- ✓ To serve the students, staff and the school community as food service professionals.
- ✓ To provide a positive and satisfying work environment for all Nutrition Service employees.
- ✓ To run a fiscally solvent department and to ensure that the nutrition program does not encroach on the district's general fund.

With the underlying goal that the District must be able to meet its financial commitments each year, staff is requesting to increase the lunch meal rate by \$0.25 for Millbrae School District at all five school sites effective July 1, 2017. The operating costs for the cafeteria have increased due to salary and wage increases, increasing employer PERS and benefit contributions, increasing energy costs, and increasing cost of meal ingredients. Research shows that good nutrition is linked to better behavior and academic performance in schools. The Millbrae School District is committed to the health and wellness of students. Additionally, it is also necessary have the cafeteria become self-supporting.

Currently, for fiscal year (FY) 2016/2017, the cafeteria fund (Fund 13), with revenues of \$732,266 and expenditures of \$803,428, is estimated to have a deficiency of **<\$80,162>**, which the business office will

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transfer \$50,000 from the general fund to support the ending fund balance (06/30/2017). For projected budget year 2017/2018, the Fund 13 is projected to end with a deficit of **<\$98,264>**, on revenues of \$713,300 and expenditures of \$811,564: (*See attached*)

The proposed increase of \$0.25 per meal would generate an estimated \$37,200 in additional revenue for FY 2017/18, based upon serving the same number of full price meals served during FY 2016/17. Though the increase will not in itself make Fund 13 self-supporting, the District is committed to eliminate the deficit in the food services fund, and will continue to identify additional cost and efficiency savings.

The following table illustrates neighboring school districts and current (**yellow**)/proposed (**green**) pricing matrix for our district going forward.

District	Elementary Breakfast	Middle School Breakfast	Elementary Lunch	Middle School Lunch
Burlingame	N/A	N/A	\$3.75	\$3.75
Pacifica	\$2.00	\$2.00	\$3.00	\$3.25
San Mateo/Foster City	\$1.50	\$1.50	\$2.50	\$3.00
Palo Alto	\$2.75	\$2.75	\$4.50	\$4.75
San Bruno	\$1.00	\$1.50	\$2.90	\$3.00
Average Price	\$1.82	\$1.94	\$3.33	\$3.55
Midrange Price	\$1.88	\$2.13	\$3.50	\$3.88

Millbrae School District	Elementary Breakfast	Middle School Breakfast	Elementary Lunch	Middle School Lunch
Current Pricing (1)	\$1.50	\$1.75	\$3.00	\$3.25
Proposed Increase (2)	\$1.75	\$2.00	\$3.25	\$3.50
Current Pricing-Adults	\$2.25	\$2.25	\$3.75	\$3.75
Proposed Increase-Adults	\$2.75	\$2.75	\$4.00	\$4.00
2 nd Milk-Current	\$0.50	\$0.50	\$0.50	\$0.50
2 nd Milk-Increase (3)	\$0.75	\$0.75	\$0.75	\$0.75

- (1) Last increased July 1, 2014
- (2) Salad Bar Menu will continue to be included with meals
- (3) Milk included with meals, only 2nd milk is charged

The proposed increase only affects full paid meals: free and reduce meal pricing, per current Federal guideline schedules, will remain unchanged.

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