



**Modesto Means Business** December 5, 2017

*Chairman of the Board*  
Eric Tobias

*Chairman Elect*  
Steven Rank

*Immediate Past Chairman*  
David Gianelli

*Vice Chairman, Internal Operations*  
Patricia Gillum

*Vice Chairman, External Operations*  
Stephen Madison

*Board of Directors*  
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Brad Blakeley  
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David Gingerich  
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Tom Nielsen  
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George Boodrookas  
David Boring  
Kristopher Helton  
David White  
Jim Holgersson  
Melissa Williams

*President & CEO*  
Cecil Russell

1114 J Street  
Modesto, CA 95354  
(209) 577-5757  
FAX (209) 577-2673



Debra Hendricks  
Sylvan Union School District  
605 Sylvan Ave  
Modesto, CA 95350

**RE: Modesto Chamber of Commerce Membership Dues**

Dear Debra Hendricks,

It is with great pleasure that we have strived to serve you and the business community over the last 12 months.

The Chamber C.A.R.E.S. It is about Community, Advocacy, Relationships, Education and Service. We aim to better connect you and your business with new customers, vendors, strategic partners, government leaders, and the community as a whole.

At the micro level, the Chamber wants to help your business thrive by providing you a platform to share your company's vision, products and services with a broader audience. Our new online tools and mobile app can assist you. Much of business is still about "who you know," and we want to be a means for our members to forge strong relationships with each other. The Chamber also wants to strengthen your business through cost savings, education and training opportunities.

The Chamber is also working together with community leaders and organizations to build a more viable, sustainable, and vibrant community. The Modesto Chamber will continue to promote and participate in these efforts, and will adapt as required by the economic times. Specifically, we will continue to work to increase jobs, create economic opportunity, improve transportation, and streamline local regulations.

The Chamber has some key goals for the business community in 2017, and your continued membership in the Chamber makes you a partner in these efforts.

We need you to stand with the Chamber now more than ever. We are not satisfied with the status quo, and we hope that you agree.

Please continue to work with us to better our community and to grow your business.

Sincerely,

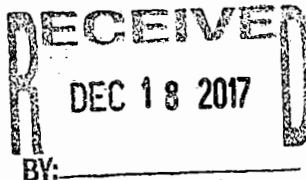
Cecil Russell  
CEO/President Modesto Chamber of Commerce



Modesto Chamber of Commerce  
1114 J St.  
Modesto, CA 95354  
(209) 577-5757 | fax: (209) 577-2673

## Invoice

Invoice Date: 12/1/17  
Invoice Number: 50150



Sylvan Union School District  
Mrs. Debra M. Hendricks  
605 Sylvan Ave  
Modesto, CA 95350

		Terms	Due Date
		Net 60	2/1/18
Description	Quantity	Rate	Amount
Annual Non-Profit Level Membership Dues Renewal covering 02/01/2018 - 01/31/2019	1	\$250.00	\$250.00
MOPAC Voluntary Contribution	1	\$50.00	\$50.00
Subtotal:			\$300.00
Tax:			\$0.00
Total:			\$300.00
Payment/Credit Applied:			\$0.00
Balance:			\$300.00

It is understood that \$3.00 of my Annual Membership Dues is for a 1 year subscription to the Modesto Progress. While membership dues are still considered tax deductible by the IRS as ordinary and necessary business expenses, other contributions to the Modesto Chamber are not deductible as charitable contributions for federal income tax purposes.

The 1994 tax code disallows 5% of your membership dues as a business deduction due to our lobbying efforts on your behalf. Supporting the Chamber, supports local business.

Please make checks payable to Modesto Chamber of Commerce.

For your convenience, we accept VISA/MasterCard/AMEX (Please circle one)

Card# \_\_\_\_\_ CVV # \_\_\_\_\_

Name (Print): \_\_\_\_\_

Billing Address: \_\_\_\_\_

Exp Date: \_\_\_\_\_ Billing Zip: \_\_\_\_\_

Amount: \_\_\_\_\_

Signature: \_\_\_\_\_

If you have any questions regarding your invoice please contact Becky Taber-Smith at 209-577-5757 ext 114 or email [rtaber-smith@modchamber.org](mailto:rtaber-smith@modchamber.org)

We value your Membership and appreciate your support,  
Thank you for being a member of the Modesto Chamber of Commerce!  
Comments, Suggestions, Questions? Call us at 209.577.5757

DEBRA,  
THANK YOU  
FOR YOUR  
MEMBERSHIP  
CECIL RIVERA

To execute our adopted mission we have developed an acronym that helps keep us focused. That acronym is "**CARES: Community, Advocacy, Relationships, Education and Service.**"



## COMMUNITY

At its heart the Modesto Chamber is a community of likeminded business owners who share the vision for enjoying a thriving economy and creating and maintaining our community as a vibrant place to live, work and play. The Modesto Chamber is the go-to resource and facilitator of ideas and communication for nonprofits, governmental agencies, and community leaders. More than just a business club, the Modesto Chamber strives to affect its environment for positive transformation by supporting change agents in the community.



## ADVOCACY

Chamber Staff, Board of Directors and many of our topical committees, such as Economic Development and Government Relations, are engaged and proactively representing our members by addressing business initiatives, addressing issues in our community and working to relieve the regulatory burdens businesses endure due to local and state governments. The Modesto Chamber gets results, as shown by recent victories in forming more rational ADA legislation, defeating a no-growth measure, electing business friendly candidates, working alongside others to pass Measure L, a local self-help transportation measure, and championing for more water for our agribusiness, industry and citizens. By working together, our members are stronger together than they could ever be on their own.



## RELATIONSHIPS

The Modesto Chamber specializes in building relationships among business and serving as the nexus to businesses, nonprofit organizations, and governmental agencies. We host monthly networking events, annual special events, an annual trade show, and our long-running Gala. Members also may serve on committees or go through the Leadership Modesto program where they will build long-term relationships with key leaders in the business world and local community.



## EDUCATION

The Chamber serves the education community by hosting the annual State of Business and Education event, by fund-raising for local students at the Ag Aware and Harvest Luncheon annual series, and partnering with local schools and colleges to train and educate young men and women, all in keeping with our pledge to help provide a ready workforce to serve local employers. Additionally, the Chamber educates its members on practical solutions and best practices through its Progress Magazine articles, monthly Chamber University and Seeds of Success speaker series, workshops and seminars, monthly committee meetings, and SCORE counseling.



## SERVICE

The Chamber believes in service to the community and to its members. The Chamber Board and staff are active on many nonprofit and government committees, donating their business expertise, time and resources. The Chamber also serves its individual members by hosting ribbon cuttings which introduce a new business to the community, valuable and cost effective (free) marketing opportunities, exposure to social media, workshops and training for our business partners and their associates, and other free and discounted resources.

**C** - Community

**A** - Advocacy

**R** - Relationships

**E** - Education

**S** - Service