



Project Number: 151000478

Delta Wireless Inc
1700 W. Fremont St.
Stockton, CA 95203
Phone: 209-948-9611 Fax: 209-948-0103
Contract Lic: 748224 Tax ID: 680371097

SALES QUOTE

Bill To

Sylvan Union School District
605 Sylvan Avenue
Modesto, CA 95350
Laura Grimm
209-574-5000

lgrimm@sylvan.k12.ca.us

Dates

Quote Issued 01/10/2018
Customer P.O.

Product/Service Name	Quantity	Unit Price	Extended
SLR 5700 403-470M 1-50W	1	\$2,900.00	\$2,900.00 T
UHF MOBILE DUPLEXER 406-500 MHZ	1	\$416.00	\$416.00 T
CBL N MALE/N MALE 24	1	\$90.00	\$90.00 T
CABLE COAX W/CONN 24	1	\$65.00	\$65.00 T
LMR400 Coaxial Cable	125	\$1.20	\$150.00 T
Polyphaser Lightning Protector	1	\$86.00	\$86.00 T
N-Type Female Connector	1	\$12.02	\$12.02 T
LMR400 N-Male Crimp Connector	3	\$13.83	\$41.49 T
450-470 MHz .85dBdFibergl	1	\$189.00	\$189.00 T
Connectors, Screws, Labels, Ties, Gromet Pole, Cable MOUNT.	1	\$300.00	\$300.00 T
Ground Wire, Lugs, Battery Back-up, Battery Cable.			
FCC License	1	\$725.00	\$725.00
** FCC License - 10 Years.			
Programming	1	\$65.00	\$65.00
** Repeater Programming/Tuning.			
XPR 5350E 403-470M 25W GOB BT/GNSS/WIFI Package	17	\$695.09	\$11,816.53 T
XPR 5350E 403-470M 25W GOB BT/GNSS/WIFI	17	\$0.00	\$0.00
STANDARD BRACKET	17	\$0.00	\$0.00
STANDARD MODEL BOX	17	\$0.00	\$0.00
STANDARD CABLE	17	\$0.00	\$0.00
DEL: STANDARD MICROPHONE	17	\$0.00	\$0.00
STANDARD 2 YR WARRANTY + 1 YR SFS LITE	17	\$0.00	\$0.00
LTD DESKTOP MOBILE MIC	17	\$108.00	\$1,836.00 T
Switching Pwr Supply, 12	17	\$119.70	\$2,034.90 T
SPECTRUM MAGNETIC MNT, MINIUHF	17	\$32.00	\$544.00 T
ANTENNA ROD, 450-470 MHZ	17	\$6.00	\$102.00 T
Programming	17	\$60.00	\$1,020.00
** Base radio programming and assembly.			



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Product/Service Name	Quantity	Unit Price	Extended
Connectors, Screws, Labels, Ties, Gromet Pole, Cable MOUNT. ** Antenna tower structure.	1	\$4,500.00	\$4,500.00 T
Connectors, straps, hooks, wire, screws Unistrut Conduit, Clamps ** Misc antenna structure guy wire and install parts.	1	\$750.00	\$750.00 T
Freight In	1	\$450.00	\$450.00 T

SCOPE OF WORK:

BUDGETARY QUOTE ONLY. This quote is for a District owned and maintained radios system. System maintenance is not included. Due to unknown construction requirements for antenna structure a change order or new quote may be required.

Charges: \$1,175.00
Subtotal: \$25,832.94
Tax: \$1,938.38
Labor: \$8,140.00
TOTAL : \$37,086.32

Sales/Offered By: Mike Wilson
Title: Account Manager
Phone Number: 209-484-3670
Engineered By (Initials): MW

THIS QUOTE REPRESENTS AN ENGINEERED SOLUTION AND IS PROPRIETARY AND CONFIDENTIAL

Quote valid for 30 days after receipt



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TERMS and Conditions

Customer

Name Sylvan Union School District
Contact Laura Grimm

Project 151000478
Phone 209-574-5000

Dates

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Customer P.O.

TERMS AND CONDITIONS (Initial And Accept or Deny in the places provided)

- 1) Installation contract: This quote is based upon detailed information provided to Delta Wireless, Inc. by the quoted customer. Signing this quote formally constitutes a signed contract for products and services between Delta Wireless, Inc. and the customer. _____ Initial
- 2) Adds, moves and changes to the scope of work described within this quote must result in a written change order signed by both parties, prior to the re-ordering or reconfiguration of any product or service provided on this quote. _____ Initial
- 3) Remobilization charges (depending on distance) will be added to this quote if the vehicle and/or site are not available at the time and place scheduled with the customer, or is not in the condition or configuration described by the customer. _____ Initial
- 4) Used equipment will be installed at the customer's own risk. Appearance and performance will not be improved by installation. Customers have the responsibility to inform Delta of equipment deficiencies prior to installation. Delta will be glad to provide a quote for the repair and/or replacement of any equipment. _____ Initial
- 5) Work Delay: Installation will begin only after all equipment to be installed is physically on hand and ready for installation. A delay in the work schedule may occur if the customer requests "Adds, moves or changes" to this quotation or if a previously unknown or undisclosed condition is discovered during installation that alters the work required. If a "change order" results, a minimum of one hour may be charged and/or travel time assessed for the remobilization of labor on the project. _____ Initial
- 6) Restocking and freight: A 25 % restocking fee will be added to the change order for any product returned by Delta, on the customer's behalf. If the equipment has already been installed and the product cannot be returned to the manufacturer, the customer must pay in full. Additional freight charges, if required, will be added to the change order. _____ Initial
- 7) Payment for equipment due upon receipt of equipment. _____ Initial
- 8) Labor payment due upon completion of contract.
- 9) Labor warranty 30 days. Does not cover labor required to troubleshoot and repair/replace defective equipment. _____ Initial
- 10) Video system extended labor warranty: Delta offers an extended labor warranty to bridge the gap between the video equipment manufacturer's parts warranty and the cost of triage, analyzing, tracking, shipping, interfacing with the manufacturer, re-installing and testing the repaired video equipment. Each system is specific and unique requiring a quote. Please contact Delta Wireless at the number above. ☐ Accept ☐ Decline _____ Initial
- 11) Equipment warranty: Manufacturer's warranty applies. All labor to troubleshoot, reprogram, and reinstall equipment will not be included in the warranty. Freight charges to the manufacturer will not be included. _____ Initial
- 12) Non-Solicitation: Customer shall not, during the term of this Agreement and for a period of two (2) years immediately following the termination of the contract, or any extension hereof, for any reason, either directly or indirectly: (a) call on, solicit, induce, recruit, or encourage any of Delta Wireless employees to leave their employment or terminate their contracts or take away such employees; (b) attempt to solicit, induce, recruit, encourage or take away employees for the customer or any other person or entity; (c) call on solicit, induce, recruit or encourage any of the customers to terminate their relationships with Delta Wireless or take away such customers or (d) attempt to solicit, induce, recruit, encourage or take customer of Delta Wireless for the customer or any other person or entity. _____ Initial
- 13) Integration: Delta has provided a diligent work effort to identify the complexity, reliability and compatibility of the integration required within the system design of this surveillance video solution. Manufacturers differ on their understanding, interpretation and documentation level of their equipment and software. Therefore, Delta is not liable for the written or verbal information provided to Delta and presented to our clients through manufacturers, vendors and suppliers while integrating existing or future equipment and/or systems. Change orders may occur when these factors result in additional labor hours, or if additional equipment or software is required to provide the level of integration desired or to remedy a situation caused by the integrated product. _____ Initial
- 14) Server warranty: Any attempt to alter software configuration or settings after server installation by other than Delta Wireless may void the server warranty and result in additional billing to restore proper system operation. An extended warranty through a Service Level Agreement (SLA) is available Call Delta Wireless for a quote. ☐ Accept ☐ Decline _____ Initial
- 15) Environmental limitations of video: Variations in video quality due to changes in sun position, weather, lighting or housing cleanliness are a function of equipment limitations and are not a responsibility of Delta Wireless. Manufacturer's warranty provides for component repair at a Depot only and does not cover troubleshooting labor, shipping costs or restoration labor charges. No maintenance, warranty labor or shipping cost is provided by this installation agreement unless the customer purchases an extended labor warranty from Delta Wireless. _____ Initial
- 16) Interference: Interference to licensed or unlicensed frequencies are not the responsibility of Delta Wireless. _____ Initial

CUSTOMER SIGNATURE CONSTITUTES AGREEMENT WITH DELTA WIRELESS AND NETWORK SOLUTIONS TERMS AND CONDITIONS

QUOTE AND TERMS ACCEPTED BY:

Date: