



Project Number: 151000562

Delta Wireless Inc  
 1700 W. Fremont St.  
 Stockton, CA 95203  
 Phone: 209-948-9611 Fax: 209-948-0103  
 Contract Lic: 748224 Tax ID: 680371097

**SALES QUOTE**

**Bill To**

Sylvan Union School District  
 605 Sylvan Avenue  
 Modesto, CA 95350  
 Laura Grimm  
 209-574-5000  
  
 lgrimm@sylvan.k12.ca.us

**Dates**

Quote Issued 01/10/2018  
 Customer P.O.

Product/Service Name	Quantity	Unit Price	Extended
XPR 5350E 403-470M 25W GOB BT/GNSS/WIFI Package	17	\$695.09	\$11,816.53 T
XPR 5350E 403-470M 25W GOB BT/GNSS/WIFI STANDARD BRACKET	17	\$0.00	\$0.00
STANDARD MODEL BOX	17	\$0.00	\$0.00
STANDARD CABLE	17	\$0.00	\$0.00
DEL: STANDARD MICROPHONE	17	\$0.00	\$0.00
STANDARD 2 YR WARRANTY + 1 YR SFS LITE	17	\$0.00	\$0.00
LTD DESKTOP MOBILE MIC	17	\$108.00	\$1,836.00 T
Switching Pwr Supply, 12	17	\$119.70	\$2,034.90 T
SPECTRUM MAGNETIC MNT, MINIUHF	17	\$32.00	\$544.00 T
ANTENNA ROD, 450-470 MHZ	17	\$6.00	\$102.00 T
Connectors, Screws, Labels, Ties, Gromet Pole, Cable MOUNT.	17	\$15.00	\$255.00 T
Programming	17	\$60.00	\$1,020.00

\*\* Base radio programming and assembly.



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**SCOPE OF WORK:**

*BUDGETARY QUOTE ONLY. This quote is for District owned radios and leased/rented repeater service. Repeater service will be provided by second party. System/Repeater service will be maintained by same. Approx. annual cost of repeater service for the emergency service is \$1428.00 per year plus any taxes. Repeater service will be maintained and serviced by same company. SUSD will own the "on-site" radios. A contract with second party repeater provider may be required. Please feel free to call or email if there are any questions. Thank you.*

<b>Charges:</b>	\$0.00
<b>Subtotal:</b>	\$16,588.43
<b>Tax:</b>	\$1,223.40
<b>Labor:</b>	\$1,020.00
<b>TOTAL :</b>	\$18,831.83

Sales/Offered By: Mike Wilson  
 Title: Account Manager  
 Phone Number: 209-484-3670  
 Engineered By (Initials):

**THIS QUOTE REPRESENTS AN ENGINEERED SOLUTION AND IS PROPRIETARY AND CONFIDENTIAL**

Quote valid for \_\_\_\_\_ days after receipt



TERMS and Conditions

Customer information table with fields for Name, Contact, Project, Phone, Dates, Quote Issued, and Customer P.O.

TERMS AND CONDITIONS (Initial And Accept or Deny in the places provided)

- 1) Installation contract: This quote is based upon detailed information provided to Delta Wireless, Inc. by the quoted customer. Signing this quote formally constitutes a signed contract for products and services between Delta Wireless, Inc. and the customer.
2) Adds, moves and changes to the scope of work described within this quote must result in a written change order signed by both parties, prior to the re-ordering or reconfiguration of any product or service provided on this quote.
3) Remobilization charges (depending on distance) will be added to this quote if the vehicle and/or site are not available at the time and place scheduled with the customer, or is not in the condition or configuration described by the customer.
4) Used equipment will be installed at the customer's own risk. Appearance and performance will not be improved by installation. Customers have the responsibility to inform Delta of equipment deficiencies prior to installation. Delta will be glad to provide a quote for the repair and/or replacement of any equipment.
5) Work Delay: Installation will begin only after all equipment to be installed is physically on hand and ready for installation. A delay in the work schedule may occur if the customer requests "Adds, moves or changes" to this quotation or if a previously unknown or undisclosed condition is discovered during installation that alters the work required. If a "change order" results, a minimum of one hour may be charged and/or travel time assessed for the remobilization of labor on the project.
6) Restocking and freight: A 25 % restocking fee will be added to the change order for any product returned by Delta, on the customer's behalf. If the equipment has already been installed and the product cannot be returned to the manufacturer, the customer must pay in full. Additional freight charges, if required, will be added to the change order.
7) Payment for equipment due upon receipt of equipment.
8) Labor payment due upon completion of contract.
9) Labor warranty 30 days. Does not cover labor required to troubleshoot and repair/replace defective equipment.
10) Video system extended labor warranty: Delta offers an extended labor warranty to bridge the gap between the video equipment manufacturer's parts warranty and the cost of triage, analyzing, tracking, shipping, interfacing with the manufacturer, re-installing and testing the repaired video equipment. Each system is specific and unique requiring a quote. Please contact Delta Wireless at the number above.
11) Equipment warranty: Manufacturer's warranty applies. All labor to troubleshoot, reprogram, and reinstall equipment will not be included in the warranty. Freight charges to the manufacturer will not be included.
12) Non-Solicitation: Customer shall not, during the term of this Agreement and for a period of two (2) years immediately following the termination of the contract, or any extension hereof, for any reason, either directly or indirectly: (a) call on, solicit, induce, recruit, or encourage any of Delta Wireless employees to leave their employment or terminate their contracts or take away such employees; (b) attempt to solicit, induce, recruit, encourage or take away employees for the customer or any other person or entity; (c) call on solicit, induce, recruit or encourage any of the customers to terminate their relationships with Delta Wireless or take away such customers or (d) attempt to solicit, induce, recruit, encourage or take customer of Delta Wireless for the customer or any other person or entity.
13) Integration: Delta has provided a diligent work effort to identify the complexity, reliability and compatibility of the integration required within the system design of this surveillance video solution. Manufacturers differ on their understanding, interpretation and documentation level of their equipment and software. Therefore, Delta is not liable for the written or verbal information provided to Delta and presented to our clients through manufacturers, vendors and suppliers while integrating existing or future equipment and/or systems. Change orders may occur when these factors result in additional labor hours, or if additional equipment or software is required to provide the level of integration desired or to remedy a situation caused by the integrated product.
14) Server warranty: Any attempt to alter software configuration or settings after server installation by other than Delta Wireless may void the server warranty and result in additional billing to restore proper system operation. An extended warranty through a Service Level Agreement (SLA) is available Call Delta Wireless for a quote.
15) Environmental limitations of video: Variations in video quality due to changes in sun position, weather, lighting or housing cleanliness are a function of equipment limitations and are not a responsibility of Delta Wireless. Manufacturer's warranty provides for component repair at a Depot only and does not cover troubleshooting labor, shipping costs or restoration labor charges. No maintenance, warranty labor or shipping cost is provided by this installation agreement unless the customer purchases an extended labor warranty from Delta Wireless.
16) Interference: Interference to licensed or unlicensed frequencies are not the responsibility of Delta Wireless.

CUSTOMER SIGNATURE CONSTITUTES AGREEMENT WITH DELTA WIRELESS AND NETWORK SOLUTIONS TERMS AND CONDITIONS

QUOTE AND TERMS ACCEPTED BY: Date: