

COMPENSATION REPORT

SYLVAN UNION SCHOOL DISTRICT
("Client")

For Coverage Period of
January 1, 2017 to December 31, 2017

The following table reports the compensation that Keenan & Associates estimates that it will be entitled to receive in connection with the listed services for the Coverage Period. Since final payment amounts are occasionally delayed and carriers frequently modify their compensation programs, this Report presents estimated compensation amounts as of the date noted below.

Services	Service Provider	Direct Compensation Arrangement	Estimated Direct Compensation	Other Compensation ^{1,2}
BROKERAGE/CONSULTING				
Dental	Delta Dental	\$1 pepm	9,772	No
Medical	Kaiser	1% of premium	39,011	Possibly ³
Medical	Sutter Health Plan	2% of premium	69,662	No
Vision	VSP	\$0.50 pepm	4,643	No
Voluntary ADD (Jan-July 2017)	Prudential	20% of premium	3,433	No
Voluntary ADD (eff 8/1/17)	MetLife	20% of premium	2,452	Possibly ⁴
Voluntary Coverages	AFA	1% or 5% of premium	21,113	No
OTHER SERVICES				
Dental Eligibility	Keenan	\$0.39 pepm	3,812	No

Report Date: December 26, 2017

Prepared by: Keith Pippard, Senior Vice President