

Alex Kristal

Exhibit "A"

From: Dan Baxter <Dan@playgroundpros.com>
Sent: Friday, June 01, 2018 3:57 PM
To: Alex Kristal
Subject: Poligon Structures - Highlands ES

Alex,
Between Poligon's quote dated 2/9/2018 and 5/25/2018 there were two issues that have caused the prices to increase. First, the cost of steel has taken a sudden increase when the steel tariffs were added. The second factor has been the increase in the cost of fuel. As a result, the cost of the frame materials when up \$4,335 per structure – almost 11%. The cost of shipping when up \$2,870 – 33%.

Then, per your request, we reduced the quote by \$950.00 by elimination of electrical access with cutouts for one structure and \$3,120.00 by only having gutters and downspouts on one side of the buildings. The total difference between the quote of February and the current quote was an increase of \$7,884.00 – an increase of 6.4%

We have been experiencing increases from all of our manufacturers.

Please let me know if you need additional information.

Thank you,
Dan

All About Play

Dan Baxter

(916)923-2180 Office

Dan@playgroundpros.com