



Proposal For: (Good until December 31, 2018) Submit Purchase Orders to:

District/School:	Paso Robles Joint Unified School District, CA	Winsor Learning, Inc.
Contact:	Dana Budd/Director Curriculum and Assessment	3001 Metro Dr., Suite 480
Phone:	(805) 769-1000 ext. 30418	Bloomington, MN 55425
Date Submitted:	4-Jun-18	Tel: 800.321.7585
Submitted By:	Amanda Burnette	Fax: 651.222.3969

Item #	Item Description	Qty	Price	Total
210-1600	Sonday System 1 Intervention Set <i>with Workbook Blackline Master on Flash Drive</i>	6	\$ 1,295.00	\$ 7,770.00
310-1600	Sonday System 2 Intervention Set <i>with Workbook Blackline Master on Flash Drive</i>	6	\$ 1,295.00	\$ 7,770.00
110-1600	Let's Play Learn Classroom Set	4	\$ 995.00	\$ 3,980.00
	<b>Materials Sub Total</b>			<b>\$ 19,520.00</b>
	<b>Shipping and Handling</b>	<b>10%</b>		<b>\$ 1,952.00</b>
	<b>Subtotal</b>			<b>\$ 21,472.00</b>
	<b>State Tax, if applicable</b>	<b>7.75%</b>		<b>\$ 1,664.08</b>
	<b>Materials Total</b>			<b>\$ 23,136.08</b>

Professional Services	Training Description	# Days	Fee	Total
<b>Sonday System 1 Installation Training</b>	<b>Sonday System 1 Reading Intervention</b> This training will be an introduction to Multisensory Teaching Methodology and a detailed look at the implementation of Sonday System®1 Reading Intervention Program. This training offers hands-on use of the materials and practical strategies to use with struggling students. Focus is on Sonday System® 1 Instructional Materials, Phonemic Awareness, Phonics, Fluency, Vocabulary, and Comprehension instruction.			
<b>Sonday System 2 Installation Training</b>	<b>Sonday System 2 Reading Intervention</b> This training will build on the Multisensory Teaching Methodology introduced in Sonday System 1. This training offers hands-on use of the materials and practical strategies to use with struggling students. Focus is on Syllable Types, Syllable Division, Prefixes, Suffixes With Governing Rules, Roots, Contractions, Non-Phonetic Words, Vocabulary and Comprehension.			
<b>Let's Play Learn Installation Training</b>	<b>Let's Play Learn Pre-Reading &amp; Early Reading Skills</b> This training will build staff knowledge of research-based instruction using Let's Play Learn. Focus is on Active Listening, Phonological Awareness (rhyme, onset sounds, closure), Vocabulary, Alphabet, Shapes, Colors, Patterns, Numbers and Counting, Pre-writing and Printing, Picture and Listening Comprehension, Rapid Naming, Letter Names and Sounds.			
	<b>Professional Services Total</b>	<b>3</b>	<b>\$ 2,750.00</b>	<b>\$ 8,250.00</b>
	<b>Materials and Services Total</b>			<b>\$ 31,386.08</b>

**Terms and Conditions**

By accepting this proposal you are accepting the following terms and conditions:

1. EVERY participant in any Sonday System training *must have* a Sonday System kit to use for that training.
2. Maximum number of participants is thirty (30) per training day.
3. Payment in full will be required for any training or coaching cancelled less than 30 days prior to scheduled date.
4. Fees include all related consulting preparation, travel fees, expenses, administrative costs and insurance.