

**SERVICE ORDER FORM**

July 27, 2018

 Rosetta Stone Ltd.  
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 Harrisonburg, Virginia 22801  
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 (F) 540-437-2843  
 www.rosettastone.com

 Rosetta Stone Contact:  
 Alison Casey  
 Inside Territory Manager  
 Phone: (800) 788-0822 ext. 5259  
 Email: [acasey@rosettastone.com](mailto:acasey@rosettastone.com)
**Customer Shipping Address:**

 Marti Reed  
 Director of Categorical Programs  
 Sylvan Union Elementary School District  
 605 Sylvan Ave.  
 MODESTO, CA 95350  
 US

 Contact Phone: (209) 574-5000 x 209  
 Contact Email: [mreed@sylvan.k12.ca.us](mailto:mreed@sylvan.k12.ca.us)
**Customer Billing Address:**

 Marti Reed  
 Director of Categorical Programs  
 Sylvan Union Elementary School District  
 605 Sylvan Ave.  
 Modesto, CA 95350-1517  
 US

 Billing Contact: \_\_\_\_\_  
 Billing Contact Phone: \_\_\_\_\_  
 Billing Contact Email: \_\_\_\_\_

We are excited to present this quotation for products and services in the Rosetta Stone® Language Learning Suite. Rosetta Stone Ltd. provides language learning software and services under its Rosetta Stone® brand. Rosetta Stone language products and any related online services, training and user documentation are referred to collectively herein as "Rosetta Stone Product."

PRODUCT DESCRIPTION	QTY	UNIT PRICE	TOTAL
<b>Year 1</b> Rosetta Stone Foundations for K-12 (Silver) is a fixed term license for online access to language lessons and solo activities and stories in one of all commercially available languages and all available levels for use on Windows and Mac computers and includes administrator tools and access to all product specific mobile applications for iOS or select Android devices (the "License"). The License includes a digital download of Supplementary Materials for the following languages: English US, Spanish (Latin America), French, and German. Licenses are for named users for a subscription period specified below where all licenses start and end on the same date. Licenses may be transferred to other Authorized End Users during the subscription period.	100	USD 115.00	USD 11,500.00
<b>Year 2</b> Rosetta Stone Foundations for K-12 (Silver) is a fixed term license for online access to language lessons and solo activities and stories in one of all commercially available languages and all available levels for use on Windows and Mac computers and includes administrator tools and access to all product specific mobile applications for iOS or select Android devices (the "License"). The License includes a digital download of Supplementary Materials for the following languages: English US, Spanish (Latin America), French, and German. Licenses are for named users for a subscription period specified below where all licenses start and end on the same date. Licenses may be transferred to other Authorized End Users during the subscription period.	100	USD 115.00	USD 11,500.00
Sub Total			USD 23,000.00
Total Sales Tax			USD 0.00
Total Shipping Charges			USD 0.00
Grand Total			USD 23,000.00
<b>Notes</b>			
<ul style="list-style-type: none"> <li>Any applicable sales, use, excise, property or other federal, state, county, municipal, local or foreign taxes, levies, VAT, GTS, or other indirect taxes, customs duties, tariffs, or other imposts are the responsibility of the purchaser; any such amounts included in this quote are estimates for informational purposes only.</li> <li>Renewal: existing site expires on October 20, 2018.</li> </ul>			

Pricing is valid through August 31, 2018.

**TERM AND TERMINATION**

This Agreement becomes effective upon its execution by both parties and continues in effect for a period of 24 months following the service activation date of October 20, 2018 (the "Term"). The Term of this Agreement is renewable upon mutual agreement of the parties.

Rosetta Stone, without prejudice to its other rights hereunder, may immediately and without notice, suspend the delivery of the Rosetta Stone Product and/or terminate this Agreement in the event that Customer: (i) fails to make any payment when due or (ii) becomes insolvent or bankrupt or ceases paying its debts generally as they mature. Without derogation of Rosetta Stone's rights under the preceding sentence, either party may, without prejudice to its other rights, terminate this Agreement forthwith on duly providing written notice to the other party to that effect in the event that the other party neglects or fails to perform or observe any of the material covenants, conditions or agreements contained in this Agreement, and such default is continued for thirty (30) days after the date of the non-defaulting party's notice to the other party. In the event of the expiration or termination of this Agreement for any reason, all rights granted to you hereunder shall terminate, and you shall immediately discontinue, and cause your authorized users to immediately discontinue, all use of Rosetta Stone Product. In the event of the expiration or termination of this Agreement, Rosetta Stone shall have the right to notify all authorized users that their rights to access the Rosetta Stone Product have been terminated.

#### **INVOICING AND PAYMENT TERMS**

Customer agrees to pay the total purchase price stated above plus applicable taxes in two(2) equal annual installments. Rosetta Stone will invoice Customer for the first such installment upon execution of this Order Form and will invoice Customer for the remaining installment within 30 days prior to the first anniversary of the initial availability of service date. Invoices are payable on Net 60 day terms, F.O.B. Point of Origin.

#### **ACCEPTANCE**

This quote also serves as an order form (the "Order Form"). To place this order, please sign this Order Form below and fax it along with any applicable purchase order to 540-437-2843. Alternatively, this order may also be placed by inserting the serial number appearing on the bottom right of this quote on the applicable purchase order, attaching this quote to the purchase order and faxing the purchase order and this quote to the above fax number.

In placing this order, Customer accepts the terms and conditions described in the Rosetta Stone Enterprise License Agreement ("ELA"), available at [www.rosettastone.com/legal](http://www.rosettastone.com/legal). The ELA, together with this Order Form, constitutes the entire agreement (the "Agreement") between Rosetta Stone and Customer. CUSTOMER AND ROSETTA STONE AGREE THAT THE TERMS AND CONDITIONS OF THIS AGREEMENT SUPERSEDE ANY PROVISIONS OF ANY CUSTOMER DRAFTED PURCHASE ORDER AND SUPERSEDE ALL PROPOSALS, WRITTEN OR ORAL, AS WELL AS OTHER COMMUNICATIONS BETWEEN CUSTOMER AND ROSETTA STONE RELATING TO THE SUBJECT MATTER HEREOF. ANY ADDITIONAL OR CONFLICTING PROVISIONS ON ANY PURCHASE ORDER ARE EXPRESSLY EXCLUDED FROM THE AGREEMENT. IN THE EVENT OF ANY CONFLICT BETWEEN THE TERMS OF THIS ORDER FORM AND THE ENTERPRISE LICENSE AGREEMENT, THE ORDER FORM SHALL GOVERN.

#### **ROSETTA STONE LTD.**

By: \_\_\_\_\_

Authorized Signing Authority

\_\_\_\_\_  
Printed Name/Title

\_\_\_\_\_  
Date

#### **SYLVAN UNION ELEMENTARY SCHOOL DISTRICT**

By: \_\_\_\_\_

Authorized Signing Authority

\_\_\_\_\_  
Printed Name/Title

\_\_\_\_\_  
Date