



OxBlue's all-inclusive pricing keeps things simple and straightforward.

From the technology used in the field to the professionally produced time-lapse movie of your project - it's all included in the purchase price of an OxBlue camera.

Here's what comes with every OxBlue camera

Hardware:

- OxBlue high resolution construction camera
- Rugged, weather-proof aluminum enclosure with environmental controls
- Integrated industrial cellular modem
- Wide-angle lens with an 83° horizontal field of view
- Lifetime static camera warranty
- Camera reconditioning/retrofitting between projects

Software:

- Interfaces for computers, tablets, and smartphones
- Apple and Android apps
- Website integration tools
- Unlimited users
- Weather data with every image
- Automated project reports
- Administrator-controlled user access
- Multiple security-level options

Service:

- Unlimited support from our technical operations team and proactive management of your camera system for the duration of your project
- A dedicated account manager
- A dedicated technical support team member
- All hosting and image archiving at our professionally managed datacenters
- All cellular data services

Time-lapse Movie:

- Professionally produced by our video editors with experience on thousands of movies
- Created using our proprietary time-lapse technology designed specifically for construction projects
- Manual review of every image to ensure superior quality
- Produced to your specifications
- Incorporation of your branding for marketing and promoting your work

Optional add-ons are also available.

We also offer solar power stations designed for static and PTZ cameras; trailer-mounted solutions; and specialized mounting hardware, such as non-penetrating roof mounts.

If you have any questions or would like more information please let me know.

Robert Lively
(404) 554-1485
rlively@oxblue.com

Terms: Free shipping and handling within the U.S. Cellular service at no additional charge in the U.S., Mexico, and Canada. Limited warranty applies to PTZ units, solar units, and other products. Visit OxBlue.com for more detailed warranty and terms of service information.



Project: Westlake Charter School

Client: Natomas Unified School District

Robert Lively

(404) 554-1485

OxBlue.com



OxBlue Camera





QUOTE		
PROJECT NAME	DATE	NUMBER
Westlake Charter School	06-01-2016	194025

1777 Ellsworth Industrial Blvd NW
Atlanta, GA 30318

QUOTE TO:
Jennifer Mellor Natomas Unified School District 1901 Arena Blvd Sacramento, CA 95834

OXBLUE CONTACT	SHIP VIA	F.O.B.	TERMS
Robert Lively	FedEx Ground	OxBlue	Due Upon Receipt

QTY	DESCRIPTION	RATE	AMOUNT
1	12MP Ruggedized Cellular Camera	5,999	5,999
14	12MP Service Per Month Per Camera	699	
	1 Year Service Contract Prepay Discount (20%)	-140	
	Discounted Monthly Service Price	559	7,826
1	Mounting Hardware (Pole, Wall or Pedestal)	Included	Included
1	Professional Time-Lapse Movie Production	Included	Included
1	Domestic Shipping for Camera Hardware	Included	Included
	Notes: Solar power stations are available. Please advise if you would like a quote for your specific location.		

OxBlue Corporation accepts payments by ACH, check, or credit card. Purchase subject to OxBlue standard terms and conditions (http://oxblue.com/buy/terms_and_conditions) unless otherwise noted. Warranty terms and conditions are available at OxBlue.com. This quote is valid for 30 days.	Total:	USD 13,825.00
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Questions? Contact Robert Lively at (404) 554-1485 or rlively@oxblue.com

Contract Prepay (Discount):

OxBlue Corp shall provide construction camera services (transmission, archiving and remote support) to Customer for an initial term as listed herein. The term shall start 10 days after shipment of the camera hardware by OxBlue ("Effective Date"). Upon completion of the initial Prepay + Contract term, the discount shall terminate and OxBlue's standard pricing and terms of service shall apply.

Agreed to By: _____ **Date:** _____