No.	

#### PLEASANTON UNIFIED SCHOOL DISTRICT

#### **PURCHASE ORDER**

#### I. MATERIALS

- (1) The Materials to be provided ("Materials") by <u>TWIG EDUCATION</u> ("Vendor") consist of: <u>TWIG SCIENCE 8-YEAR IMPLEMENTATION PACKAGE K-5 CLASS PACKS, SCIENCE KITS AND DIGITAL SUBSCRIPTION.</u>
- (2) The Materials provided pursuant to this Purchase Order ("PO") shall be approved, permitted and inspected according to [i.e. California Department of Education] standard practices.

#### II. COMPENSATION FOR MATERIALS

(1) Vendor's total compensation for Materials provided under this PO ("Contract Price") is One Million One Hundred Eighty Three Thousand Fifty Nine Dollars and Thirty Seven Cents (\$1,183,059.37), to be paid as progress payments.

### III. SCHEDULE FOR PROVISION OF MATERIALS

(1) Vendor shall provide the initial materials for Year 1 of Implementation, partially by <u>June 30, 2019</u> and the remaining materials for Year 1 by <u>July 15, 2019</u>. Subsequent schedule for provisions of materials for the remaining implementation years will be coordinated by Vendor and District prior to start of each school year.

#### **IV. TERMS AND CONDITIONS**

- (1) Vendor shall provide the Materials in accordance with the terms and conditions of this PO, INCLUDING THE GENERAL TERMS AND CONDITIONS ATTACHED HERETO AND INCORPORATED HEREIN BY THIS REFERENCE.
- (2) PO number must appear on all invoices and correspondence. Send invoices in duplicate to PLEASANTON UNIFIED SCHOOL DISTRICT, 4665 BERNAL AVENUE PLEASANTON, CALIFORNIA 94566, ATTN: ACCOUNTS PAYABLE, immediately upon performance.
- (3) Changes made to printed Terms and Conditions on this PO are null and void unless approved in writing by the District PURCHASING DEPARTMENT.
- (4) Vendor must comply with Appendix A.
- (5) Vendor has read, negotiated (if desired) and expressly accepts all terms incorporated herein, including Sections 15 and 25 relating to indemnification and limitation of District's liability.

TWIG EDUCATION		PLEASANTON UNIFIED S	CHOOL DISTRICT
Vendor	$\overline{}$	District	
THE STATE OF THE S	April 29/2019	7	
Signature	Date	Signature	Date
DAVID SADJEK C	wel Fivencial	David Haglund, Ed.D.	Superintendent
Print Name & Title	officer.	Print Name & Title	
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#### **GENERAL TERMS AND CONDITIONS**

- **1. DEFINITIONS**: "District": Pleasanton Unified School District. "Vendor": Entity providing Materials pursuant to this PO. "Materials": All materials, equipment, and supplies that the Vendor must provide pursuant to this PO. "Parties": District and Vendor. "PO" or "Contract": Includes these General Conditions.
- **2. PO FORCE AND EFFECT:** District is not responsible for materials provided without the authority of an order on this form. This PO shall supersede and control over all inconsistent provisions in any proposal. The provisions of this PO (which may include attachments) constitute the entire agreement between Vendor and District regarding the work and services described herein. No representation, term or covenant not expressly specified in this PO shall, whether oral or written, be a part of this agreement. No modification of this PO shall be effective unless it is in writing. This PO shall supersede all other prior purchase orders and agreements between Vendor and District with respect to the work and services described herein. This PO may not be modified, nor may compliance with any of its terms be waived, except by written instrument executed and approved by fully authorized representatives of District and Vendor. The headings in this PO are for convenience only and do not affect the construction of this PO.
- **3. FIRM PRICE**: Prices/quotations set forth in Vendor's proposals must be firm and shall be in effect for a period of not less than 45 days.
- **4. CONTRACT PRICE**: The Contract Price must include all taxes, surcharges and shipping. Vendor must notify the District Purchasing Department prior to delivery of any difference from the Vendor's proposal. Vendor's failure to notify the District of an increase in price shall constitute a waiver to any price adjustment and no change to the Contract Price shall be made.
- **5. MATERIALS**: Unless otherwise specified, all Materials shall be new and previously unused, and of the manufacturer's latest model or the best of their respective kinds and grades as noted or specified, and workmanship shall be of good quality.
- **6. WARRANTY/QUALITY**: Unless specified otherwise, Vendor, manufacturer, or their assigned agents shall guarantee Materials against defects or failures for a minimum of one (1) year from final payment. All Materials must comply with California energy, conservation, environmental, and educational standards.
- **7. ALTERNATES**: No deviations from the specified items listed in the PO shall be made without District's prior written approval. When the name of a manufacturer, brand or make is used in describing any item, products of equal quality will be considered unless otherwise stated. The District shall be the sole judge of whether alternate products are acceptable.
- **8. CHANGE IN SCOPE OF PO**: Vendor agrees that District may request changes, reductions, or additions to the Materials. The Contract Price shall be adjusted by reasonable valuations of the cost. Vendor shall provide District with all information to substantiate the cost. District shall not accept any change in the Materials, price, or any other matter affecting the provision of Materials unless District approves the change in advance by a written, executed change order.
- **9. TIME IS OF THE ESSENCE**: Time is of the essence in each Contract provision and condition.
- **10. DELIVERIES**: Unless otherwise indicated on the PO, the delivery of all Materials shall be F.O.B. destination in Pleasanton, California, and accompanied by all necessary MSDS(s).
- **11. FAILURE TO DELIVER**: If Vendor fails to deliver any Materials in the manner or within the time called for by the PO, such Materials may be bought from any source by the District and, if the price of such Materials is greater than the Contract Price, the excess price will be charged to and collected from the Vendor.
- **12. PAYMENT**: Unless otherwise specified, Vendor shall submit an invoice for Materials under the Contract. District shall make payment for Materials in a lump sum within thirty (30) days of delivery to and approval by authorized District agents of all invoices and evidence required by District. District may deduct from payment amounts to protect District from loss because of: (1) sums spent by District performing Vendor's obligations; (2) stop payment notices; (3) unauthorized deviations from Contract; and (4) any other sums which District may recover from Vendor under the Contract or state law.
- **13. RECORDS:** District shall have the right to audit the Vendor's work records. Vendor shall make available to District, its authorized agents, officers, or employees, any and all ledgers, books of accounts, invoices, vouchers, cancelled checks, and other records or documents evidencing or relating to the expenditures and disbursement charged to District, for examination. Vendor shall furnish to District, its authorized agents, officers, or employees, such other evidence or information as District may require with regard to any such expenditure or disbursement charged by Vendor. Vendor shall maintain all documents and records prepared by or furnished to Vendor during the course of providing the Materials for at least three (3) years following provision of the Materials, except that all such items pertaining to hazardous materials shall be maintained for at least thirty (30) years. Such records include, but

are not limited to, correspondence, internal memoranda, calculations, books and accounts, accounting records documenting its work under its PO, and invoices, payrolls, records and all other data related to matters covered by this PO. Vendor shall permit District to audit, examine and make copies, excerpts and transcripts from such records. The State of California or any federal agency having an interest in the subject of PO shall have the same rights conferred to District by this paragraph. Such rights shall be specifically enforceable.

- **14. INDEPENDENT CONTRACTOR:** Vendor is an independent contractor and does not act as District's agent in any capacity. Vendor is not entitled to any benefits that District provides to District employees, including, without limitation, worker's compensation benefits or payments, pension benefits, health benefits or insurance benefits. Terms within this PO regarding direction apply to and concern the result of the Vendor's provision of Materials not the means, methods, or scheduling of the provision of Materials. Vendor shall be solely responsible for the means, methods, techniques, sequences and procedures with respect to its provision of Materials under this PO. Vendor shall pay all payroll taxes imposed by any governmental entity and will pay all other taxes not specifically identified in this PO as District's responsibility.
- **15. INDEMNIFICATION**: To the furthest extent permitted by California law, Vendor shall defend, indemnify, and hold harmless District, its agents, representatives, officers, consultants, employees, and volunteers ("indemnified parties") from any and all demands, losses, liabilities, claims, suits, and actions ("Claims") of any kind, nature, and description, including, but not limited to, attorneys' fees and costs, directly or indirectly arising from personal or bodily injuries, death, property damage, infringement of patents, copyrights or trademarks, or otherwise, arising out of, connected with, or resulting from performance of the Contract unless Claims are caused wholly by the sole negligence or willful misconduct of indemnified parties. District may reject any legal representation that Vendor proposes to defend District.
- **16. PERMITS, LICENSES & REGISTRATION**: Vendor and its employees, agents, and subcontractors shall maintain in force, at Vendor's sole cost, all licenses, permits and registration required for furnishing the Materials.
- **17. COMPLIANCE WITH LAWS**: Vendor shall give all notices and comply with all laws, ordinances, rules and regulations concerning the Materials ("Laws"). If Vendor provides any Materials that do not comply with the Laws, without first notifying District, Vendor shall bear all costs.
- **18. OWNERSHIP OF RESULTS:** Any interest (including copyright interests) of Vendor, or its subcontractors or subconsultants (together, "Subconsultants"), in studies, reports, memoranda, computational sheets, drawings, plans or any other documents (including electronic media) prepared by Vendor or its Subconsultants in connection with the Materials, shall become the property of District. To the extent permitted by Title 17 of the United States Code, work product produced under this PO shall be deemed works for hire and all copyrights in such works shall be the property of District. In the event that it is ever determined that any works created by Vendor or its Subconsultants under this Agreement are not works for hire under U.S. law, Vendor hereby assigns to District all copyrights to such works. With District's prior written approval, Vendor may retain and use copies of such works for reference and as documentation of experience and capabilities.
- **19. ANTI-DISCRIMINATION:** In connection with any District contracts, there shall be no discrimination against any employee because of race, color, ancestry, national origin, religious creed, physical disability, medical condition, marital status, sexual orientation, gender, or age. Vendor agrees to comply with applicable laws including, but not limited to the California Fair Employment Practice Act (Gov. Code, § 12900 et seq.).
- **20. ANTI-TRUST CLAIM**: Vendor shall assign to District all rights, title, and interest to all causes of action under § 4 of the Clayton Act (15 U.S.C. Sec. 15) or under the Cartwright Act (Chapter 2 (commencing with § 16700) of Part 2 of Division 7 of the Business and Professions Code), arising from purchases of goods, services, or materials pursuant to a contract or subcontract. This assignment shall become effective when District tenders final payment to Vendor, without further acknowledgment.
- **21. CONFLICT OF INTEREST**: Vendor certifies that no official or employee of the District, nor any business entity in which an official of the District has an interest, has been employed or retained to solicit or assist in the procuring of the resulting contract, nor that any such person will be employed in the performance of any contract without immediate divulgence of this fact to the District.
- **22. CONFIDENTIALITY:** Any information, whether proprietary or not, made known to or discovered by Vendor during or in connection with the provision of Materials under this PO, will be kept confidential and not be disclosed to any other person. Vendor will immediately notify District in writing if it is requested to disclose any information made known to or discovered by it during or in connection with the provision of Materials under this PO. These conflicts of interest, confidentiality and limitations shall remain fully effective indefinitely after termination of provision of Materials to the District hereunder.

- **23. CONTRACT INTERPRETATION**: Should any questions arise as to the meaning and intent of the Contract, the matter shall be referred to the Purchasing Director, Pleasanton Unified School District, whose written resolution of the question in each instance shall be final.
- **24. DISPUTES**: In the event of a dispute between the Parties as to the provision of Materials, Contract interpretation, or payment, the Parties shall attempt to resolve the dispute by mediation, if mutually agreeable. The demand for mediation shall be made within ninety (90) days after initial written notice, and the demand shall not be made later than the time for Vendor to submit its request for final payment. If a claim, or any portion thereof, remains in dispute upon satisfaction of all applicable dispute resolution requirements, the Vendor shall comply with all claims presentation requirements as provided in Chapter 1 (commencing with section 900) and Chapter 2 (commencing with section 910) of Part 3 of Division 3.6 of Title 1 of Government Code as a condition precedent to the Vendor's right to bring a civil action against the District.
- **25. LIMITATION OF DISTRICT'S LIABILITY**: District's financial obligations under this Contract shall be limited to the payment of the compensation provided in this Contract. Notwithstanding any other provision of this Contract, in no event shall District be liable, regardless of whether any claim is based on contract or tort, for any special, consequential, indirect or incidental damages, including, but not limited to, lost profits or revenue, arising out of in connection with this Contract.
- **26. TERMINATION**: District may terminate the Contract immediately upon District's written notice to Vendor. Termination shall not affect the rights and obligations of the Parties arising prior to the effective date of termination.
- **27. LIQUIDATED DAMAGES**: Vendor agrees that if the Materials are not provided within the time set forth in the PO Schedule for Provision of Materials and/or pursuant to provisions of the Contract, it is understood, acknowledged, and agreed that the District will suffer damage which is not capable of being calculated. Pursuant to Government Code section 53069.85, Vendor shall pay to the District, as fixed and liquidated damages for these incalculable damages, the sum of **One Thousand Dollars (\$ 1,000.00)** per day for each and every calendar day of delay beyond the time set forth in the PO Schedule for Provision of Materials and/or pursuant to the provisions of the Contract.
- **28. ATTORNEY FEE/COSTS**: Should litigation be necessary to enforce any term or provisions, then each party shall bear its own litigation and collection expenses, witness fees, court costs, and attorneys' fees.
- **29. GOVERNING LAW**: The Contract shall be governed by and construed in accordance with California laws with venue in the District's County.
- **30. EXECUTION**: This Contract shall be deemed to have been executed in the City of Pleasanton, Santa Clara County, California.
- **31. BINDING CONTRACT**: The Contract shall be binding upon the Parties and their successors and assigns, and inure to the benefit of the Parties, successors and assigns.
- **32. ASSIGNMENT OF CONTRACT**: Vendor shall not assign or transfer any of its rights, burdens, duties, or obligations under the Contract without District's prior written consent.
- **33. DISTRICT WAIVER**: District's waiver of any term, condition, covenant (term) or of a breach of any term shall not constitute waiver of any other term or of a breach of any other term.
- **34. LIMITATIONS**: Except as expressly provided in this Contract, nothing in this PO shall operate to confer rights or benefits on persons or entities not party to this PO. As between the parties to this PO, any applicable statute of limitations for any act or failure to act shall commence to run on the date of District's issuance of the final Certificate for Payment, or termination of this PO, whichever is earlier, except for latent defects, for which the statute of limitation shall begin running upon discovery of the defect and its cause.
- **35. PROVISIONS REQUIRED BY LAW DEEMED INSERTED**: Every provision required by law to be in the Contract shall be deemed to be inserted and the Contract shall be read and enforced as though included.
- **36. INVALID TERM**: If a Court determined any Contract term to be illegal, invalid or unenforceable, the legality of the remaining terms shall not be affected, and the illegal term will not be part of the Contract.
- **37. ENTIRE CONTRACT**: This PO and the documents expressly incorporated herein set forth the entire contract between the Parties and supersedes all prior agreements or understandings between the Parties concerning the subject of this PO. Where a conflict exists between provision(s) in a District-prepared form of agreement that is expressly incorporated into this PO, the provision(s) of that agreement shall control. In all other instances where a conflict exists between the provision(s) of this PO and an incorporated document, the provision(s) of this PO shall control.

## **APPENDICES**

Appendices included in this Purchase Order are:

- A. ORDER SUMMARY
- B. GRADE ORDER

# **twig** EDUCATION

# twig Science

#### **ORDER FORM - 8 YEAR IMPLEMENTATION PACKAGE**

#### 2. ORDER SUMMARY

GRADE SUMMARY	CL	ASS PACKS	ADDITIONAL ITEMS	SCI	ENCE KITS	TOTAL
	QTY	TOTAL	TOTAL	QTY	TOTAL	
GRADE TK						\$0.00
GRADE K	40	\$129,990.00	\$2,178.00	42	\$11,052.80	\$143,220.80
GRADE 1	41	\$133,239.75	\$2,376.00	44	\$21,925.20	\$157,540.95
GRADE 2	44	\$142,989.00	\$2,376.00	47	\$33,739.20	\$179,104.20
GRADE 3	40	\$155,988.00	\$3,564.00	49	\$28,066.68	\$187,618.68
GRADE 4	43	\$167,687.10	\$1,482.00	40	\$34,023.00	\$203,192.10
GRADE 5	41	\$159,887.70	\$1,188.00	38	\$24,339.70	\$185,415.40
GRADE 6	0	\$0.00	\$0.00	0	\$0.00	\$0.00
CLASSROOM LIBRARIES						\$26,799.74
	249	\$889,781.55	\$13,164.00	260	\$153,146.58	\$1,082,891.87

SUBTOTAL (including Shipping)

\$1,082,891.87

ADD LOCAL SALES TAX (%)

9.25%

\$100,167.50

**GRAND TOTAL (including Shipping)** 

\$1,183,059.37

The prices on this form were correct when form was created, but prices and expiration dates can change as per state guidelines and contracts.

LEVELED READERS	STUDENT EDITIONS	TEACHER EDITIONS	<b>□ 😝</b> 🖂	
978-1-78916-187-8  Grade Kindergarten, Module 1, Leveled Reader Bundle, On-Level: The Friendly Kakapo (7 Copies) 978-1-78916-188-5  Grade Kindergarten, Module 1, Leveled Reader Bundle, Above-Level: The Friendly Kakapo (7 Copies) 978-1-78916-189-2  Grade Kindergarten, Module 1, Leveled Reader Bundle, Below-Level: The Friendly Kakapo (7 Copies) 978-1-78916-199-1  Grade Kindergarten, Module 2, Leveled Reader Bundle, On-Level: Pushes and Pulls (7 Copies) 978-1-78916-199-1  Grade Kindergarten, Module 2, Leveled Reader Bundle, Devok-Level: Pushes and Pulls (7 Copies) 978-1-78916-202-4  Grade Kindergarten, Module 2, Leveled Reader Bundle, Below-Level: Pushes and Pulls (7 Copies) 978-1-78916-195-3  Grade Kindergarten, Module 3, Leveled Reader Bundle, Devok-Level: Pushes and Pulls (7 Copies) 978-1-78916-195-3  Grade Kindergarten, Module 3, Leveled Reader Bundle, Dn-Level: What's the Weather? (7 Copies) 978-1-78916-195-3  Grade Kindergarten, Module 3, Leveled Reader Bundle, Above-Level: What's the Weather? (7 Copies) 978-1-78916-195-7  Grade Kindergarten, Module 3, Leveled Reader Bundle, Below-Level: What's the Weather? (7 Copies) 978-1-78916-195-7  Grade Kindergarten, Module 4, Leveled Reader Bundle, Dn-Level: Animal Builders (7 Copies) 978-1-78916-193-9  Grade Kindergarten, Module 4, Leveled Reader Bundle, Above-Level: Animal Builders (7 Copies) 978-1-78916-193-9  Grade Kindergarten, Module 4, Leveled Reader Bundle, Above-Level: Animal Builders (7 Copies) 978-1-78916-194-6  Grade Kindergarten, Module 4, Leveled Reader Bundle, Below-Level: Animal Builders (7 Copies) 978-1-78916-194-6  Grade Kindergarten, Module 4, Leveled Reader Bundle, Below-Level: Animal Builders (7 Copies) 978-1-78916-194-6  Grade Kindergarten, Module 4, Leveled Reader Bundle, Below-Level: Animal Builders (7 Copies) 978-1-78916-194-6  Grade Kindergarten, Module 4, Leveled Reader Bundle, Below-Level: Animal Builders (7 Copies) 978-1-78916-194-6  Grade Kindergarten, Module 4, Leveled Reader Bundle, Below-Level: Animal Builders (7 Copies)	978-1-78916-185-4 8-Year, Grade Kindergarten, Student TwigBook Bundle incl Digital Subscription (Modules 1-4) 1 Students 978-1-78916-185-4 8-Year, Grade Kindergarten, Student TwigBook Bundle incl Digital Subscription (Modules 1-4) 1 Student 978-1-78916-118-8 Grade Kindergarten, Module 1, Student TwigBook: My Big Nature Adventure 978-1-78916-117-5 Grade Kindergarten, Module 2, Student TwigBook: Marble Run Engineer 978-1-78916-118-2 Grade Kindergarten, Module 3, Student TwigBook: Be Prepared 978-1-78916-118-9 Grade Kindergarten, Module 4, Student TwigBook: ICan 978-1-78916-174-8 8-Year, Grade Kindergarten, Twig Science, Student Digital Subscription Bundle 1 Student 1 St		TWIE SCIENCE  KINDERGARTEN  3. GRADE ORDER  WINDERGARTEN  Class Size:	twigebucation twigeScienc
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Grade 1, Module 1, Leveled Reader Bundle, On-Level: Our Leafy Friends (7 Copies) Grade 1, Module 1, Leveled Reader Bundle, Above-Level: Our Leafy Friends (7 Copies) Grade 1, Module 1, Leveled Reader Bundle, Below-Level: Our Leafy Friends (7 Copies) Grade 1, Module 1, Leveled Reader Bundle, English Learner: Our Leafy Friends (7 Copies) Grade 1, Module 2, Leveled Reader Bundle, English Learner: Our Leafy Friends (7 Copies)	8-Year, Grade 1, Student TwigBook Bundle incl Digital Subscription (Modules 1-4) 8-Year, Grade 1, Student TwigBook Bundle incl Digital Subscription (Modules 1-4) 6-rade 1, Module 1, Student TwigBook: Museum of Leafology 6-rade 1, Module 2, Student TwigBook: Animal Reporters 6-rade 1, Module 3, Student TwigBook: Shadow Town 6-rade 1, Module 4, Student TwigBook: Shadow Town 8-Year, Grade 1, Twig Science, Student Digital Subscription Bundle 8-Year, Grade 1, Twig Science, Student Digital Subscription Bundle	Grade 1, Teacher Edition Bundle (Modules 1-4) Grade 1, Module 1, Teacher Edition, Museum of Leafology Grade 1, Module 2, Teacher Edition, Animal Reporters Grade 1, Module 3, Teacher Edition, Shadow Town Grade 1, Module 3, Teacher Edition, Patterns in the Sky Grade 1, Module 4, Teacher Edition, Patterns in the Sky Grade 1, Twig Science, Teacher Digital Subscription 8-Year, Grade 1, Twig Science Reporter, Teacher Digital Subscription	WIESCIENCE GRADE 1 978-1-78916-391-9 GRADE 1, 8-YR CLASS IMPLEMENTATION PACK	ities	1-Year, Grade Kindergarten, Science Kit Bundle (Modules 1-4) 3-Year, Grade Kindergarten, Science Kit Replenishment Bundle (Modules 1-4) 7-Year, Grade Kindergarten, Science Kit Replenishment Bundle (Modules 1-4) Grade Kindergarten, Module 1, Science Kit 720020 Grade Kindergarten, Module 2, Science Kit 720024 Grade Kindergarten, Module 3, Science Kit 720024 Grade Kindergarten, Module 4, Science Kit 720026 Grade Kindergarten, Module 2, Science Kit Replenishment 720021 Grade Kindergarten, Module 3, Science Kit Replenishment 720023 Grade Kindergarten, Module 3, Science Kit Replenishment 720023 Grade Kindergarten, Module 3, Science Kit Replenishment 720027	Grade Kindergarten, Module 1, Trade Book, Plant the Tiny Seed by Christie Matheson Grade Kindergarten, Module 1, Trade Book, Because of an Acorn by Lola M. Schaefer and Adam Schaefer Grade Kindergarten, Module 1, Trade Book, Over and Under the Pond by Kate Messner Grade Kindergarten, Module 1, Trade Book, Ober and Under the Pond by Kate Messner Grade Kindergarten, Module 2, Trade Book, Oscar and the Cricket: A Book of Moving and Rolling by Geoff Waring Grade Kindergarten, Module 2, Trade Book, I Fall Down by Vicki Cobb Grade Kindergarten, Module 3, Trade Book, I Fall Down by User Readers: Weather by Kristin Baird Rattini Grade Kindergarten, Module 4, Trade Book, Wonderful Worms by Linda Glaser Grade Kindergarten, Module 4, Trade Book, Wonderful Worms by Linda Glaser Grade Kindergarten, Module 4, Trade Book, Beavers by Gail Gibbons Grade Kindergarten, Module 4, Trade Book, Mathesia Grade Kindergarten, Module 4, Trade Book, Wonderful Worms by Linda Cherry Grade Kindergarten, Module 4, Trade Book, A Place For Bats by Melissa Stewart
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4 module kits x 3 years 4 module kits x 3 years 4 module kits x 7 years 1 Kit	1 book 1 book 1 book 1 book	7 books	4 books x 8 years 4 books x 8 years 1 book x 8 years 30 Digital 1 Digital	4 books 1 book 1 Digital 1 Digital	Class Size:
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\$ \$ 34,023.00				\$ 167,687  Additional Unit	Pack Total

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