



AIMHI EDUCATIONAL PROGRAMS, LLC
125 River Bank Rd
Manchester, New Hampshire 03103
603-625-6087
SFitzell@SusanFitzell.com

Aim Hi Educational Programs
PO Box 6182
Manchester, NH 03108
Phone – 603-625-6087
Fax – 603-218-6291

Proposal

Prepared for: Dawn Mori
Director of Special Education
Sylvan Union School District
605 Sylvan Avenue
Modesto, CA 95350
dmori@sylvan.k12.ca.us

Prepared by: Susan Fitzell, M.Ed., CSP

Aim Hi Educational Programs, LLC, and Susan Fitzell, in cooperation with Wisdom Seekers Management & Consulting, offers the attached Professional Development proposal for Sylvan Union School District.

After discussing the district's current co-teaching initiative with Dawn Mori, and the successes experienced thus far, we are excited by the invitation to help the district take their co-teaching initiative "Up a Level". Dawn expressed that she'd love to continue maximizing the benefits of the co-teaching conference they attended earlier in 2019, for her math co-teaching teams, and we've set aside August 20, 2019 to make that happen.

Please review the attached package options and let us know if you have any questions or concerns. Then, simply return the contract at the end of this document, with your choices annotated, so that we can begin planning your supports for an August 20th program.

This proposal is effective until June 30, 2019

PROGRAM OPTIONS

Sylvan Union School District, Modesto, CA

| | |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------|
| <p>Basic Package</p> <ul style="list-style-type: none"> ➤ Full-day (6 hour) program, <i>Co-teaching and Collaboration: the HOW of Implementing the Models</i> ➤ Participant materials for up to 25 participants. (includes textbook used in session as handout) ➤ Content is industry specific but not customized | <p>\$4,495.00 plus airfare</p> |
| <p>Deluxe Package</p> <ul style="list-style-type: none"> ➤ Full-day (6 hour) program, <i>Co-teaching and Collaboration: the HOW of Implementing the Models - for Math Co-teaching Teams</i> ➤ Participant materials for up to 25 participants. (includes textbook used in session as handout) ➤ 24/7 participant access to Susan via email for one year following training ➤ "The HOW of Co-teaching, Implementing the Co-teaching Models" Audio course for 25 participants. (\$750 value) ➤ Content customized to district goals via participant surveys and interviews | <p>\$5,195.00 plus airfare</p> |
| <p>Premium Package</p> <ul style="list-style-type: none"> ➤ Full-day (6 hour) program, <i>Co-teaching and Collaboration: the HOW of Implementing the Models - for Math Co-teaching Teams</i> ➤ Participant materials for up to 25 participants. (includes textbook used in session as handout) ➤ 24/7 participant access to Susan via email for one year following consult ➤ "The HOW of Co-teaching, Implementing the Co-teaching Models" Audio course for 25 participants. (\$750 value) ➤ On-site coaching with co-teaching teams - Recommend four on-site days per school year ➤ Content customized to district goals via participant surveys and interviews | <p>\$5,195.00 plus airfare</p> <p style="text-align: center;">PLUS Coaching at \$3,995.00 per day plus airfare</p> |

Program Descriptions

Best Practices in Co-teaching and Collaboration: the HOW of Implementing the Models

Summary Description:

Customized to build upon current and ongoing district initiatives, this strategy-packed seminar will provide general education teachers, special educators, ELL and other specialists collaborating in the general classroom with **two dozen+ NEW specific co-teaching implementations that are practical, easy-to-integrate, and proven successful**. The focus is on providing clear examples for collaboration that minimize obstacles such as lack of planning time, content knowledge, or varied teaching styles.

Participants will discover realistic options for taking their co-teaching implementations up a level through data-driven grouping strategies, station teaching and efficient time management. Strategies are specifically designed to maximize the talents and skills of teachers, specialists, and all students in the classroom.

NOTE: Per our discussions, this program will be customized to focus on math co-teaching teams, exclusively.

The following graphic representations of the co-teaching implementations provide a glimpse of the numerous solutions that Susan provides to address common co-teaching challenges.

SUSAN FITZELL, M.Ed., CSP

Susan Fitzell started teaching in 1980.

In 1993, while co-teaching at the high school level, she began writing and presenting for educators with a vision of helping other teachers navigate the inclusive educational landscape. Since then, she has spent more than 25 years on-site in schools throughout the United States, Canada, and Europe helping school leaders, teachers, and specialists to reach their goals.

Her positive, empowering, and affirming approach to training and coaching mitigates the anxiety of sharing responsibility in the inclusive classroom and promotes success for ALL learners.

An author of over a dozen books for educators, she's a dynamic, internationally recognized speaker as well as an innovative change agent, compassionate coach, and effective productivity & learning expert. After working with Susan, clients are more efficient, productive, and effective.



SERVICE AGREEMENT

AIMHI Educational Programs, LCC agrees to provide the following services for:
Sylvan Union School District, Modesto, CA

Presenter/Consultant: Susan Fitzell

Workshop / Program Options: Client initials preferred option and completes totals:

_____ Full-day (6 hour) program, *Co-teaching and Collaboration: the HOW of Implementing the Models - industry specific but not customized*: \$4,495.00, plus airfare, for up to 25 participants.

☒ Full-day (6 hour) program, *Co-teaching and Collaboration: the HOW of Implementing the Models **customized to school / district goals***: \$5,195.00, plus airfare, for up to 25 participants.

_____ Full-day program @ \$5,195.00, plus airfare, and _____ on-site coaching days @ \$3,995.00 per day, plus airfare. Total: \$5195.00+(\$3995.00 x number of coaching days)=_____, plus airfare(s), invoiced as delivered.

Date(s): August 20, 2019

Time: 8:30 AM – 3:30 PM, adjustable based on client needs

Material Fee: \$15.00 per participant, over 25 participants

Equipment and Scheduling: LCD projection system and screen, wireless lavalier (lapel) microphone and sound system with connections for computer audio. A table for presenter materials. Participants should be seated around tables in small groups or in rows at tables. Auditoriums and auditorium seating is not appropriate. A standard program "day" is up to six hours of presentations and/or consulting with a one-hour lunch at the approximate midpoint of the day.

Note: Client will verify wireless lavalier (lapel) microphone at least 15 days prior to event or one will be shipped. An additional rental fee of \$500.00 will be applied.

Changes and Cancellation Fees: Requests for changes to the contracted program(s) listed herein will be assessed a change fee of \$500 for each changed program day. Cancellations will be assessed a fee of one-half the contracted fee, per day, plus reimbursement of expenses already incurred, up to 14 days prior to the program date. Cancellations made less than 14 days prior will be invoiced for the contracted sum. Weather cancellations by either party will be rescheduled.

Disputes: In the case of a dispute, this contract is governed by the laws of New Hampshire.

Payment is due, and will be paid, to the order of AIMHI Educational Programs, LLC upon receipt of service. All presentations and consultations are copyrighted. Videotaping or audio recording is not allowed. Any reproduction, in whole or in part, is prohibited by law.

I agree to the above terms and conditions.



5/30/19

Susan Fitzell, M.Ed., CSP Date
for AimHi Educational Programs, LLC

Sylvan Union School District Date
Representative