

**EXHIBIT A**  
**STATEMENT OF WORK 2019-2020**

## STATEMENT OF WORK #1\_\_\_\_\_

This Statement of Work #1 is entered into by Data Path, LLC (“**Consultant**”), and Sylvan Union School District (“**Customer**”) pursuant to that certain Professional Services Agreement between the parties, dated as of July 1, 2019 (“**Agreement**”). This Statement of Work shall have no effect separate and apart from the Agreement, and all capitalized terms used herein without definition will have the same meanings as specified therefor in the Agreement. Consultant and Customer agree as follows:

### **Deliverables:**

### **Tools**

- Advanced Trouble Ticket System integrated with MyTechDesk
  - Single Point of Contact (POC) provided by Customer
  - All support request to be triaged by Customer Technical Staff prior to engaging Consultant
- Client Portal, Analytics & Reports
  - Discovery with Reporting
- Centralized Documentation Platform
  - Remote Control Agents
- Network Monitoring
- Server and virtualization monitoring

### **IT Procurement**

- Consultant Procurement Department
- End User Device Recommendations
- Warranty Management
- Preferred Vendor Partnerships
- Assistance with Third Party Contract Services (Erate, NASPO, MHEC, etc)

### **Technology Management - Daily**

- Emergency After Hours Support for Critical Business Systems
- Extended Non-Critical Service Hours (7:00am — 6:00pm)
- Management of Recurring Renewals
- Monitoring, Alerting & Maintenance
- Vendor Review and Facilitation

### **Strategic Planning—To be Scheduled Bi-Annually Based on Availability**

- Infrastructure Review by Sr. Engineer & Entire Technical Team
- Infrastructure Review with EDU Account Manager
- End User Device Forecasting (Refresh Scheduling)

- E-Rate Planning and Guidance (Working with Customer E-Rate internal team and/or Customer E-Rate Consultant)
- Recommendations for Customer Technical Team Support around technical training and education.

### **Support (Infrastructure)**

- Network
- Backups
- Servers
- Virtualization
- Wireless (Student Device load balancing and network access)

### **Help Desk (End User Support-Staff Only)**

- Mobile Devices (Laptops, Smart Phones, and Tablets)
- Peripherals
- Printers
- Staff and Certificated Users Workstations
- Pre-testing assessment and validation (SBAC, MAPS, etc.)

### **Security**

- Management of Firewall, Firewall Security Services and AlienVault Security appliance
- Health checks of Firewall to comply with security policy best practices
- Real time event monitoring of critical assets during normal Business hours
- Firewall Integration with Minemeld threat intelligence feeds
- Web Based Security Awareness Training Campaigns
- Ongoing Phishing Assessments
- Endpoint Protection Monitoring on up to 850 Endpoints
- Ongoing Dark Web scans to identify exposed credentials
- Review of Dark Web scans by Consultant Security Team
- Respond to security alerts during normal business hours (M-F 8AM-5PM)
- Up to 10 remediation hours monthly (Requires EDR Licensing)
- Severe security issues outside of normal business hours will be handled per Our on-call protocol

### **Disclaimer:**

- Consultant security services are intended to mitigate potential security incidents such as network intrusions, viruses, and malware. Although these services will reduce the risk of a security incident, they do not guarantee that an incident will not occur. Consultant is not responsible for any damages or data loss due to a security incident that did not result from any act, omission, negligence, or willful misconduct of the Consultant.

**Exclusions:**

- Consultant is not responsible for disposal of any e-waste.

\*\*Major changes or additions to infrastructure may be subject to additional charges or contract evaluation

**Fees:**

|                                                            | Cost<br>FY19-20  | Cost<br>FY20-21  | Cost<br>FY21-22  | Cost<br>FY22-23  | Cost<br>FY23-24  | Grand Total<br>FY19-20 to<br>FY23-24      |
|------------------------------------------------------------|------------------|------------------|------------------|------------------|------------------|-------------------------------------------|
| Solution for<br>Virtualization Serve<br>Hosts and Software | \$246,696        | \$0              | \$0              | \$30,729         | \$24,837         | \$302,262                                 |
| On-Boarding Tool:<br>Ruckus Cloudpath                      | \$43,050         | \$0              | \$0              | \$18,900         | \$18,900         | \$80,850<br>(3yr+2, 1yr<br>agreements)    |
| Trouble Ticket<br>System                                   | \$0              | \$0              | \$0              | \$0              | \$0              | Included with<br>Managed (IT)<br>Services |
| Information<br>Technology (IT)<br>Managed Services         | \$180,000        | \$183,600        | \$187,200        | \$190,800        | \$194,400        | \$936,000<br>(2% annual<br>increase)      |
| <b>Total Cost</b>                                          | <b>\$469,746</b> | <b>\$183,600</b> | <b>\$187,200</b> | <b>\$240,429</b> | <b>\$238,137</b> | <b>\$1,319,112</b>                        |

**Account Manager/Primary Contact**

The account manager, currently assigned to Customer, is:

Orion Potts

EDU Account Manager

[opotts@mydatapath.com](mailto:opotts@mydatapath.com)

(209) 661-4714 — Direct Work #

(209) 568-6227 — Direct Cell # (Textable)

**Term**

This Statement of Work shall commence on July 1, 2019. This agreement will be effective through June 30, 2020 from such start date.

**CUSTOMER**

**CONSULTANT**

SYLVAN UNION SCHOOL DISTRICT

DATA PATH, INC.

BY: \_\_\_\_\_

BY: \_\_\_\_\_

NAME: \_\_\_\_\_

NAME: \_\_\_\_\_