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Woburn, MA 01801

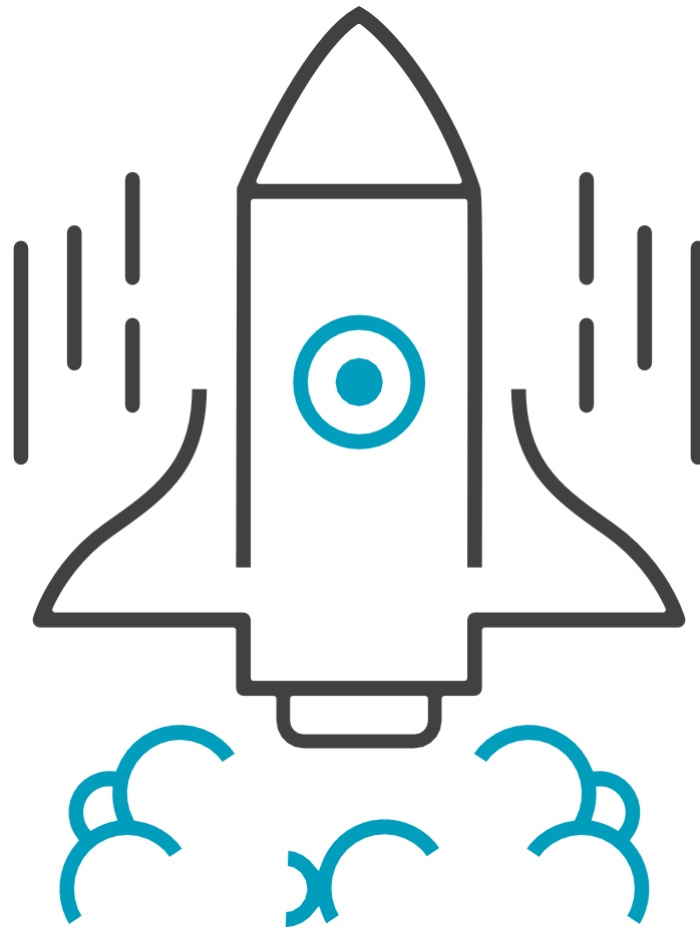
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# FEV TUTOR

## LIVE 1:1 ONLINE TUTORING

### PROPOSAL



**Accelerating Learning Outcomes and Affecting  
Change in Education**

**Prepared For:**

**District** Desert Sands Unified School District  
**Department** Child Welfare & Attendance  
**Address:** 47-950 Dune Palalt ED HS Road  
La Quinta, CA 92253

**Proposal Issued:** August 9, 2019

**Academic Year:** AY19-20

**Proposal #:** PM34017

# // About Us



## Live 1:1 Online Tutoring

### // Vision: Affecting Change in K-12 Education

FEV Tutor is a vision-driven education technology organization that partners with K-12 Public Schools, Districts, Charter Schools and other organizations to accelerate learning outcomes for students with our Live 1:1 Online Tutoring Programs.

FEV Tutor is research and evidence-based and has a track record of driving measured results in the K-12 public education space with At Risk and Special Student populations.

Our programs are designed and developed to synchronize with academic initiatives and share in measured outcome goals with our school and district partners for overall school improvement, transformation and to make a difference with each student we have the opportunity to work with.

## // Program Overview

### // Collaborative Academic Program Design

FEV Tutor assigns each partner with a dedicated Academic Success Coach (ASC) who meets with District and School Leadership to design a custom program implementation model. Before launching a new program, our Data Analysis Team works with your school and district to collect and analyze as much benchmark data to measure the effectiveness of our tutoring program.

#### Driven By YOUR Data

- Leverage your benchmark or state assessment data (NWEA MAP, iREADY, STAR, etc.)
- Sync with your current instructional strategies (MTSS, RTI, Intervention, etc.)
- Extension of core learning ecosystem and classroom teachers
- Activation point for data driven instruction for teachers

#### Target Student Populations & Programs

- General At-risk/Title I (+ Title I Non Public)
- English Language Learners & Migrant
- Special Education & Homeless and Foster Youth
- 'Bubble Students' for State Assessment
- Lowest Quartile
- Tier II & Tier III RTI
- Gifted & Talented (Flipped Model of Instruction)
- College & Career Readiness (SAT/ACT Prep)

#### Customized and Flexible Scheduling

- 24/7 Access: Any Time, Any Place
- School Day Programming (Intervention Period, Study Skills, Resource Room, Rotational Model of Instruction, etc.)
- After school Program Support
- Nights and Weekends (Extend your school/district support)

#### Academic Impact Analysis

- FEV Tutor Usage vs. Outcomes/Gains on State and Benchmark Assessments
- Leverage FEV Tutor's Data Analytics Team to share impact reports
- Return on Investment/Education (Transparency)
- Shared Goals

# // FEV Tutor Pricing Model

## // School/District Software Licenses

FEV Tutor offers 'School, District and Program Site Licenses' which include 'Banks of Live 1:1 Instructional Hours'; along with several other wrap around services (listed below). Our licenses are purchased just like a software license, with one purchase order issued for the licenses so that FEV Tutor can keep the purchasing process streamlined and allow for 100% of license purchased to go to direct Live 1:1 direct instruction for students.

 Live 1:1 Instruction (Your Bank of Hours)	 Professional Development & Training	 Progress Monitoring	 Targeted Content For Instruction	 24/7 Support
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## // How to Calculate Your 'School/District License'

**\$25**

PER HOUR/STUDENT/SESSION COST

### How to Calculate License Cost?

XXXXXX Number of Instructional Hours x \$25/hour/student = Your License Cost

- Districts/Schools Can Add Hours At Any Time \$25/hour/student via an additional Purchase Order
- Unused Hours will roll over to the following Academic Year
- For Intervention and/or Test Prep FEV Tutor Recommends 8-10 hours of tutoring per semester and 10-22+ hours/student per academic year to drive desired results students.

## // FEV Tutor License Includes:

- ✓ Professional Development and Training
- ✓ License Activation and Maintenance
- ✓ Dedicated Academic Program Manager
- ✓ 24/7 Data and Reporting Access
- ✓ Academic Impact Data Analysis
- ✓ 24/7 Support
- ✓ Initial Student and Administration License Set Up
- ✓ Unlimited Student, Teacher, and Admin Licenses  
No limit on number of students enrolled - time is interchangeable among students
- ✓ Targeted Tutoring Content  
(all grades and core subjects)
- ✓ Development of Personalized Tutoring Plans
- ✓ Access to FEV Tutor Student & Family Engagement Team
- ✓ Time Used is Prorated Based on Usage  
(No Charge for Absences)

# // Quote:

## PREPARED FOR:

School/District:

Desert Sands Unified School District

Address:

47-950 Dune Palalt ED HS Road

La Quinta, CA 92253

## CONTACT INFO:

Name

Catherine Bennett

Title:

Coordinator - Child Welfare & Attendance

Email:

catherine.bennett@desertsands.us

## FEV TutorREP:

Name:

Parisa Moradi

Phone Number:

925-998-4258

Email:

parisa.m@fevtutor.com

### Live 1:1 Online Tutoring School/District Software License

Academic Year/Duration:

**AY19-20**

Number of Students (approx):

**ANY McKinney-Vento Eligible Student**

Program Type:

**1:1 Instructional Support**

Instructional Hours Included:

**620**

License Cost: **\$15,500.00**

Software license access through 6/30/20 & unused hours roll over to the following Academic Year. 1 School/District Site License with access up to a max cap of 620 Hours of live 1-to-1 Instruction.

# // Terms and Conditions

## // Term 1

School/District Software Licenses include:

- ✓ Professional Development and Training
- ✓ Targeted Tutoring Content (all grades and core subjects)
- ✓ License Activation and Maintenance
- ✓ Dedicated Academic Program Manager
- ✓ 24/7 Data and Reporting Access
- ✓ Academic Impact Data Analysis
- ✓ Initial Student and Administration License Set Up
- ✓ Unlimited Student, Teacher, and Admin Licenses  
No limit on number of students enrolled - time is interchangeable among students
- ✓ Development of Personalized Tutoring Plans
- ✓ Access to FEV Tutor family and Student Engagement Team
- ✓ Time Used is Prorated Based on Usage  
(No Charge for Absences)
- ✓ 24/7 Support

## // Term 2

FEV Tutor invoices full license fee\* (flat fee for entire academic year) upon receipt of Purchase Order and will then activate licenses, set program up and start Professional Development and Training. Software License Available On-Demand. License Once Activated is Non-Refundable.

\*additional hours can be added to the license in blocks at \$25.00/hour/student

## // Term

GRANT HOURS:

# // Payment Method

// Please email any Purchase Orders, Contracts and any other Purchasing Documentation to be processed to **Billing@fevtutor.com**. If you need to reach us by phone please contact: **781-376-6925**

// FEV Tutor invoices full license fee (flat fee for entire academic year) upon receipt of Purchase Order and will then activate licenses, set program up and start Professional Development and Training.

# // Acceptance

// Please Sign

**Desert Sands Unified School District**

**Focus Care Inc., dba FEV Tutor Inc.**

Signature

Jordan Aquino

Full Name (Print)

Assistant Superintendent of Business  
Services

Title

Date

*PMoradi*

Signature

Parisa Moradi

Full Name (Print)

Sr. Partnership Development Executive

FEV Tutor Rep Title

8/9/2019

Date