

## Summary of Lease Leaseback Construction Services Response - September 2019

RFQ/P 2019-20.08

Firm Name	Alten Construction	Robert A. Bothman Construction (RAB)
<b>Location/Address</b>	Main Office: 1141 Marina Way SouthRichmond, CA 94804 P (510) 234-4200 F (510) 234-4421	2690 Scott Blvd., Santa Clara, CA 95050 P (408) 279-2277 F (408) 279-2281
<b>CONTENTS OF PROPOSAL</b>		
<b>Submittal Letter</b>		
<b>Name of authorized firm representative</b>	Robert A. Alten, PresidentShannon M. Alten, VP and CFO	James Moore, Vice President, Preconstruction Services
<b>Description of Firm</b>	15+ public school projects that include portable/modular buildings	50 Lease Leaseback projects in NorCal in the past 10 years totalling close to \$280 M in CA public school construction plus another 11 projects in different stages totalling \$70 M. 20 projects similar to Lydiksen Rebuild/Modernization. Over 1,500 projects for over 100 K-12 and higher education Districts. 40 years experience in educational sector.
<b>Brief overview of services</b>	27 completed and 7 in-progress school Lease-leaseback projects 4 completed and 2 in-progress design-build projects 24 new school construction projects 35 school modernization projects	
<b>REFERENCES (Tab 6)</b>		
<b>Reference #1</b>	Oakland USD-Glenview ES (PC: 11/2014-12/2016 Construction 6/2018-12/2019)	Dublin USD E5 Elementary School-Cottonwood Creek (8/2016-11/2018)
<b>Reference #2</b>	San Rafael City Schools-Venetia Valley K-8 PC: 2/2018-6/2018 Construction 6/2018-11/2020	Dublin USD J.M. Amador Elementary (6/2013-8/2015)
<b>Reference #3</b>	San Rafael High School: Madrone, Admin, Commons & Kitchen (PC: 11/2018-2/2019 Construction 2/2019-11/2020)	Hayward USD - Stadium Athletic Improvements
<b>TEAM (Tab 4)</b>		
<b>Name of employees who would be assigned to PUSD</b>	Erik Andresen-Chief Estimator James Mitchell or Chris Murphy-Project Manager Chris Chierici or Tim Brown-Superintendent	Andrew Botham-Project Executive James Moore, VP of Preconstruction Services Joan Padilla-Preconstruction Project Manager Dennis Bethke-Project Manager Albert Agbulos-Project Engineer Dan Welch-Project Superintendent James Brogotti-Safety Manager Beverly Ayran-Master Scheduler
<b>OTHER INFORMATION</b>		
<b>Conflict of Interest</b>	none	none
<b>Sub-Contracting</b>	16+ years strong relationships with multiple local subcontractors. Will provide spreadsheet of Alameda County subcontractor bids.	Will include District Preferred qualified local subcontractors that meet project requirements. Selection will be based on best value criteria that best serve the project and take into consideration local preference.
<b>Insurance</b>	Tab 4-p. 16	Tab 4.M
<b>FEES (Tab 8)</b>		
<b>Preconstruction Services Cost</b>	\$15,000	\$52,595
<b>GMP Overhead and Mark-Up Fees</b>	Contractor's Fee: 4.5%	Subcontractor mark-up: 8% Self-Perform mark-up: 8%
<b>General Conditions</b>	Based on 20 month Schedule a. 10.79% of Projected \$10M GMP b. 20 months: \$1,079,847 c. Monthly: \$53,992.35 Insurance/Subguard Insurance: 1% Bonds: 1% Financing Fee: 5%	Based on Projected 16 month Schedule a. 13.42% of Projected \$10M GMP b. 16 months: \$1,342,500 c. Monthly: \$83,906 Insurance/Subguard Insurance: 3.24% Bonds: .72% Financing Fee: 5%
<b>Proposed Project Duration</b>	606 Calendar Days from issue of NTP	480 Calendar Days from issue of NTP