

Carolina Biological Supply Co.

Pilot Agreement

Date: 10/29/2019

To: Laura Granger, Assistant Superintendent, Ed Services

District/Site: Sylvan Union School District

Carolina Biological thanks you for your interest in our materials and for participating in our pilot program for **Building Blocks of Science 3D**. To get you started, there are five steps outlined below:

- (1) **Complete this form:** Please sign this form below and submit via email to Michelle Reed (michelle.reed@carolina.com)
- (2) **Training sessions and pilot timeline:** Successful pilots begin with teachers who are comfortable with the materials. Your Carolina Sales Manager, Cheryl Deese, will set a date with you for initial teacher training, follow-up meetings during the pilot, and a final meeting date for teacher input. Please confirm the attached list of each piloting teacher's name, email, grade, and school and return with this signed agreement.
- (3) **Pilot Materials:** All pilot materials are the exclusive property of Carolina Biological Supply Company and will either be returned or purchased after the pilot time frame expires. If you decide not to purchase, your Carolina Sales Manager will work with you to make arrangements for the materials to be picked up and returned.
- (4) **Shipment of Materials: Kits will be shipped to the corresponding elementary school. Please let us know if there are loading docks available at each school location.**
- (5) **Digital Access:** The pilot provides teachers with digital access at www.carolinascienceonline.com. Your teachers can log on with using their school email and carolina (all lowercase) as the password. Please share this information with your pilot teachers so they can access the materials.
- (6) Please send signed pilot agreement back to Michelle Reed @ michelle.reed@carolina.com.

Your pilot and the terms of this agreement will take place between 11/5/2019 – 5/1/2020, and will include the following materials:

Pricing for information only and reflects the prices, with discount, should the district decide to purchase the materials.

Carolina Biological Supply Company

2700 York Road • Burlington NC 27215 • Phone 800.227.1150 • Fax 336.538-6338 • www.carolinacurriculum.com

513941	BBS 3D Push Pull Go Kit	\$643.94	2	\$1,287.88
514251	BBS 3D Light & Sound Waves Kit with Literacy	\$567.78	2	\$1,135.56
514651	BBS 3D Matter Kit with Literacy	\$553.22	3	\$1,659.66
514951	BBS 3D Forces & Interactions Kit with Literacy	\$955.30	3	\$2,865.90
515251	BBS 3D Energy Works Kit with Literacy	\$832.10	4	\$3,328.40
515551	BBS 3D Structure & Properties of Matter Kit with Literacy	\$1,011.30	4	\$4,045.20

Total discounted Pilot Price, upon purchase: **\$ 14,322.60**

For the purposes of all communications and delivery information with respect to this agreement, the respective addresses will be:

District Contact

Name: Laura Granger

Phone: 209-574-5000

Email: lgranger@sylvan.k12.ca.us

Carolina Biological Contacts

Name: Cheryl Deese

Phone: 336-264-6479

Email: Cheryl.deese@carolina.com

All pilot purchases and/or returns must be processed by Michelle Reed. To insure proper credit, do not return without authorization. Please contact Cheryl Deese or Michelle Reed to set up any returns, if needed.

If you agree with the above terms, please sign and date this pilot agreement as soon as possible and email it to michelle.reed@carolina.com. We look forward to working with you, the educators, and students of your district.

Signature: *Laura Granger*

Name: *Laura Granger*

Title: *Asst. Supt. of Ed Services*

Date: *10/31/19*

attachments

Student registration sheet for carolinascienceonline.com