

## STATEMENT OF WORK # 2 - ATTACHMENT A

QUOTE FOR

### Switching Upgrades

**Prepared for:**

Sylvan Union School District  
605 Sylvan Avenue  
Modesto, CA 95350  
Marti Reed

**Prepared by:**

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**Quote Information:**

Quote # 015456  
Version: 5  
Delivery Date: 12/03/2019  
Expiration Date: 12/12/2019

#### Switches

	Price	Qty	Ext. Price
ICX7150-C10ZP-2X10GR-RMT3 SWCH	\$1,503.88	41	\$61,659.08
ICX7150 SWCH 48PT POE+ 16X2.5G POH 8X10G	\$2,529.10	131	\$331,312.10
ICX7650-48F-E2 48PT 24X1 10G 24XG SFP BDL 2PSU	\$5,501.80	14	\$77,025.20
<b>Subtotal:</b>			\$469,996.38

#### Accessories

	Price	Qty	Ext. Price
FAN FRU FOR ICX7150-48ZP	\$66.00	35	\$2,310.00
P/S FOR ICX7150-48ZP	\$399.00	35	\$13,965.00
POWER CORD FOR RPS 2 3 5 9 USA VER	\$3.00	35	\$105.00
1000BSX SFP MOD MM LC 8PK	\$998.00	33	\$32,934.00
ICX7150-C10ZP COMP SWCH RM KIT	\$11.00	41	\$451.00
1000BTX SFP MOD RJ45	\$86.00	41	\$3,526.00
<b>Subtotal:</b>			\$53,291.00

#### Licensing and Support

	Price	Qty	Ext. Price
ICX 7650 L3 PREM S/W LIC	\$317.00	14	\$4,438.00
SWITCH MGMT LIC	\$29.00	186	\$5,394.00
VIRT SMARTZONE 3.0 NEWER VIRT 1 INSTANCE	\$597.00	2	\$1,194.00

## Licensing and Support

	Price	Qty	Ext. Price
ESS 3YR REM SUP ICX 7650	\$327.00	14	\$4,578.00
EU WD SUPP - VSCG-RTU,3 YR	\$428.00	2	\$856.00
<b>Subtotal:</b>			<b>\$16,460.00</b>

## Services

	Price	Qty	Ext. Price
<b>Professional Services</b> <ul style="list-style-type: none"> <li>• For each Switch (186):               <ul style="list-style-type: none"> <li>○ Unbox and verify condition of switch</li> <li>○ Document serial number and intended location</li> <li>○ Rack and configure switch.</li> <li>○ Validate installation</li> </ul> </li> <li>• For each IDF (90):               <ul style="list-style-type: none"> <li>○ Plan downtime for associated area</li> <li>○ Unrack existing switches</li> <li>○ Tidy cabling in IDFs, ensure cleanliness</li> <li>○ Move old switching to central location</li> </ul> </li> <li>• Travel time between sites and on-campus</li> </ul>	\$99,750.00	1	\$99,750.00
<b>Subtotal:</b>			<b>\$99,750.00</b>

## Quote Summary

	Amount
Switches	\$469,996.38
Accessories	\$53,291.00
Licensing and Support	\$16,460.00
Services	\$99,750.00
<b>Subtotal:</b>	<b>\$639,497.38</b>
<b>Estimated Tax:</b>	<b>\$41,208.87</b>
<b>Total:</b>	<b>\$680,706.25</b>

Taxes, shipping, handling and other fees may apply. We reserve the right to cancel orders arising from pricing or other errors.