

## STATEMENT OF WORK # 3 - ATTACHMENT A

QUOTE FOR

### Sylvan Mitel Phone System

Prepared for:

Sylvan Union School District  
605 Sylvan Avenue  
Modesto, CA 95350  
Marti Reed

Prepared by:

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Quote Information:

Quote # 015492  
Version: 2  
Delivery Date: 12/16/2019  
Expiration Date: 12/20/2019

#### Equipment

	Price	Qty	Ext. Price
Mitel ST100A Voice Switch Mitel ST100A Voice Switch supports up to 100 IP phones, 8 loop start trunks.	\$2,600.00	14	\$36,400.00
ST1D PRI Voice Switch Mitel ST1D PRI Voice Switch 1 PRI Interface	\$2,437.50	2	\$4,875.00
Mitel IP6920 Phone Mitel IP6920 Desktop Phone, Color Screen, 4 programmable buttons	\$191.75	132	\$25,311.00
Mitel IP6910 Phone Mitel IP6910 Desktop Phone, Monochrome Screen, 8 programmable buttons	\$123.50	635	\$78,422.50
<b>Subtotal:</b>			\$145,008.50

#### Licensing and Support

	Price	Qty	Ext. Price
License Bundle, Connect Essentials License Bundle, Connect Essentials - Includes extension and mailbox with Connect desktop client	\$129.35	767	\$99,211.45
Distributed Voice Services License Distributed Voice Services License	\$646.75	1	\$646.75
Mitel Additional Site License Additional Site License for remote sites	\$321.75	13	\$4,182.75
Partner Hardware and Software Support,... ShoreTel Partner Hardware and Software Support, 5 year, No Phones	\$92,876.45	1	\$92,876.45
<b>Subtotal:</b>			\$196,917.40

## Accessories

	Price	Qty	Ext. Price
Analog Harmonica and Telco Cable RJ-21 Wired Connector to PSTN	\$78.00	14	\$1,092.00
Mitel Rack Mount Tray Mitel Rack Mount Tray, Mounts 2 half-width Voice Switches	\$78.00	14	\$1,092.00
Wall Mount Kit Wall Mount Kit for 6900 series phones (10 Pack)	\$225.00	30	\$6,750.00
<b>Subtotal:</b>			<b>\$8,934.00</b>

## Services

	Price	Qty	Ext. Price
Professional Services - Mitel Installation Mitel Phone System installation	\$60,000.00	1	\$60,000.00
Professional Services - Paging integration with Mitel Phone system Integrate existing paging system into Mitel phone system	\$9,000.00	1	\$9,000.00
* Quote does not include any required network cabling			
<b>Subtotal:</b>			<b>\$69,000.00</b>

## Quote Summary

	Amount
Equipment	\$145,008.50
Licensing and Support	\$196,917.40
Accessories	\$8,934.00
Services	\$69,000.00
<b>Subtotal:</b>	<b>\$419,859.90</b>
Estimated Tax:	\$12,122.98
<b>Total:</b>	<b>\$431,982.88</b>

Taxes, shipping, handling and other fees may apply. We reserve the right to cancel orders arising from pricing or other errors.