



AMS.NET
Technology Solution Provider

Technology Solution Proposal



Executive Summary

Introduction

The AMS.NET team is pleased to have the opportunity to present the following proposal to Paso Robles Joint Unified School District. Our proposal details the products, technologies, and services offered by our organization. The solutions proposed are based on our discussions with Paso Robles Joint Unified School District and our extensive experience delivering business outcomes to similar organizations for more than 25 years. Our industry expertise, technology vision and people enable us to deliver a unique customer experience and successful implementation.

AMS.NET, Inc. is able to provide a full line of products, services and support for the following technologies:

- Collaboration/Video
- Paging/Messaging
- Wireless/Mobility
- Network Infrastructure/Storage
- Data Center/Virtualization
- Network Security/Content Security/Cyber Threat
- Physical Security/Video Surveillance
- Structured Wiring
- Maintenance/Managed Services

Please refer to our customer price quote that is included in this proposal for specific manufacturers, parts, pricing and professional services proposed as a part of this solution.



Project Cost Summary – Paso Robles Joint Unified School District

Project Information

Paso Robles Joint Unified School District- E-Rate
 23 - District Wide Wireless - SPURR - 90707
 Project # 90707
 January 30, 2020

Account Manager

Sean Harrington
 sharrington@ams.net
 (925) 245-4769

AMS Quote #	Description	Subtotal	Taxes	Total
Q-00040746	E-Rate 23 - Georgia-Brown - Switching - SPURR - 90707	\$78,861.82	\$4,985.57	\$83,847.39
Q-00040748	Virginia Peterson ES - Switching - SPURR - 90707	\$15,207.20	\$1,036.73	\$16,243.93
Q-00040749	E-Rate 23 - Pat-Butler - Wireless - SPURR - 90707	\$25,701.84	\$1,286.18	\$26,988.02
Q-00040753	E-Rate 23 - George-Flamson - Switching - SPURR - 90707	\$17,664.80	\$1,180.70	\$18,845.50
Q-00040755	E-Rate 23 - Daniel Lewis MS - Switching - SPURR- 90707	\$122,838.80	\$7,853.18	\$130,691.98
Q-00040758	E-Rate 23 - Independence HS - Wireless - SPURR - 90707	\$14,584.88	\$705.32	\$15,290.20
Q-00040866	E-Rate 23 - Virginia Peterson - Wireless - SPURR - 90707	\$27,969.76	\$1,410.64	\$29,380.40
Q-00040867	E-Rate 23 - Winifred Pifer - Wireless - SPURR - 90707	\$33,328.24	\$1,701.07	\$35,029.31
Q-00040873	Kermit-King ES - move Switch Labor - 90707 - Non E-Rate Eligible	\$8,600.00	\$0.00	\$8,600.00
Q-00040875	E-Rate 23 - Pat-Butler ES - Switch Move Labor - 90707-Non E-Rate Eligible	\$5,400.00	\$0.00	\$5,400.00
Q-00040877	E-Rate 23 - Virginia Peterson ES - Switch Move Labor 90707-Non E-Rate Eligible	\$6,000.00	\$0.00	\$6,000.00
Q-00040885	E-Rate 23 - Winifred Pifer ES - Switch Move Labor - 90707-Non E-Rate Eligible	\$5,000.00	\$0.00	\$5,000.00
Q-00041046	E-Rate 23 - LHS/IHS/DO - Switch Move Labor - 90707-Non E-Rate Eligible	\$3,600.00	\$0.00	\$3,600.00
Q-00041047	E-Rate 23 - Independent Study - Switch move Labor - 90707-Non E-Rate Eligible	\$400.00	\$0.00	\$400.00



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Q-00041224	E-Rate 23 - Kermit King - Switching (9500) - SPURR - 90707	\$20,309.39	\$1,292.67	\$21,602.06
Q-00041232	E-Rate 23 - PRHS Switching - SPURR - 90707	\$355,411.90	\$22,945.11	\$378,357.01
Q-00041448	Winifred Pifer ES - Switching - SPURR - 90707	\$15,656.30	\$1,071.54	\$16,727.84
Q-00041449	E-Rate 23 - Georgia-Brown - Wireless - SPURR - 90707	\$27,169.76	\$1,410.64	\$28,580.40
Q-00041485	E-Rate 23 - George-Flamson - Wireless- SPURR - 90707	\$37,818.80	\$1,867.04	\$39,685.84
Q-00041568	E-Rate 23 - Independent Study - AP move Labor - 90707- Non E-Rate Eligible	\$400.00	\$0.00	\$400.00
Q-00041569	Kermit-King ES - move AP Labor - 90707 - Non E-Rate Eligible	\$7,200.00	\$0.00	\$7,200.00

Project Summary

Project Total	\$829,123.49
Estimated Total Taxes	\$48,746.39
Grand Total	\$877,869.88

Vendor: AMS.NET
 Address: 502 Commerce Way, Livermore, CA 94551
 Phone: 925-245-6100
 SPIN: 143005880

Customer Quotations

Customer

Paso Robles Joint Unified School District
700 Nicklaus St Paso Robles, CA 93446-3415
ATTN:

Project Name	Paso Robles Joint Unified School District- E-Rate 23 - District Wide Wireless - SPURR - 90707
Project #	90707
Account Mgr.	Sean Harrington
AM Phone	(925) 245-4769
AM Email	sharrington@ams.net
Inside Account Mgr.	Teri Edwards
IAM Phone	(925) 245-6149
IAM Email	tedwards@ams.net

Line	Item Description	Manufacturer	Qty	Unit Price	Extended Price
Quote # Q-00040746, E-Rate 23 - Georgia-Brown - Switching - SPURR - 90707					
1	C9500-24Y4C-EDU Catalyst 9500 24x1/10/25G and 4-port 40/100G, K12	Cisco Systems Inc.	1.00	\$9,288.00	\$9,288.00
2	S9500UK9-169 UNIVERSAL	Cisco Systems Inc.	1.00	\$0.00	\$0.00
3	C9K-PWR-650WAC-R 650W AC Config 4 Power Supply front to back cooling	Cisco Systems Inc.	1.00	\$0.00	\$0.00
4	C9500-NW-E C9500 Network Stack, Essentials	Cisco Systems Inc.	1.00	\$0.00	\$0.00
5	CAB-9K12A-NA Power Cord, 125VAC 13A NEMA 5-15 Plug, North America	Cisco Systems Inc.	1.00	\$0.00	\$0.00
6	C9K-F1-SSD-BLANK Cisco pluggable SSD storage	Cisco Systems Inc.	1.00	\$0.00	\$0.00
7	NETWORK-PNP-LIC Network Plug-n-Play License for zero-touch device deployment	Cisco Systems Inc.	1.00	\$0.00	\$0.00
8	C9500-SPS-NONE No Secondary Power Supply Selected	Cisco Systems Inc.	1.00	\$0.00	\$0.00
9	C9K-PWR-C5-BLANK Catalyst 9500 power supply blank cover	Cisco Systems Inc.	1.00	\$0.00	\$0.00
10	C9500-DNA-24Y4C-E C9500 DNA Essentials, Term License	Cisco Systems Inc.	1.00	\$0.00	\$0.00

11	C9500-DNA-L-E-3Y DNA Essentials 3 Year License	Cisco Systems Inc.	1.00	\$430.00	\$430.00
12	C9200L-STACK-KIT= Cisco Catalyst 9200L Stack Module	Cisco Systems Inc.	4.00	\$564.38	\$2,257.52
13	C9200-STACK Catalyst 9200 Stack Module	Cisco Systems Inc.	8.00	\$0.00	\$0.00
14	STACK-T4-50CM 50CM Type 4 Stacking Cable	Cisco Systems Inc.	4.00	\$0.00	\$0.00
15	C9200L-48PXG4X-EDU Catalyst 9200L 48-p,12xmGig,36x1G,4x10G uplinks, K12	Cisco Systems Inc.	8.00	\$4,463.40	\$35,707.20
16	C9200L-NW-E-48 C9200L Network Essentials, 48-port license	Cisco Systems Inc.	8.00	\$0.00	\$0.00
17	CAB-TA-NA North America AC Type A Power Cable	Cisco Systems Inc.	8.00	\$0.00	\$0.00
18	PWR-C5-BLANK Config 5 Power Supply Blank	Cisco Systems Inc.	8.00	\$0.00	\$0.00
19	C9200-STACK-BLANK C9200-STACK-BLANK	Cisco Systems Inc.	16.00	\$0.00	\$0.00
20	C9200L-DNA-E-48 C9200L DNA Essentials, 48-port Term license	Cisco Systems Inc.	8.00	\$0.00	\$0.00
21	C9200L-DNA-E-48-3Y C9200L DNA Essentials, 48-port, 3 Year Term license	Cisco Systems Inc.	8.00	\$481.60	\$3,852.80
22	NETWORK-PNP-LIC Network Plug-n-Play License for zero-touch device deployment	Cisco Systems Inc.	8.00	\$0.00	\$0.00
23	C9200L-24PXG2Y-EDU Catalyst 9200L 24-p,8xmGig,16x1G,2x25G uplinks, K12	Cisco Systems Inc.	4.00	\$3,134.70	\$12,538.80
24	C9200L-NW-E-24 C9200L Network Essentials, 24-port license	Cisco Systems Inc.	4.00	\$0.00	\$0.00
25	CAB-TA-NA North America AC Type A Power Cable	Cisco Systems Inc.	4.00	\$0.00	\$0.00
26	PWR-C5-BLANK Config 5 Power Supply Blank	Cisco Systems Inc.	4.00	\$0.00	\$0.00
27	C9200-STACK-BLANK C9200-STACK-BLANK	Cisco Systems Inc.	8.00	\$0.00	\$0.00
28	C9200L-DNA-E-24 C9200L Cisco DNA Essentials, 24-port Term license	Cisco Systems Inc.	4.00	\$0.00	\$0.00
29	C9200L-DNA-E-24-3Y C9200L Cisco DNA Essentials, 24-port, 3 Year Term license	Cisco Systems Inc.	4.00	\$262.30	\$1,049.20



30	NETWORK-PNP-LIC Network Plug-n-Play License for zero-touch device deployment	Cisco Systems Inc.	4.00	\$0.00	\$0.00
31	SFP-10G-SR-S= 10GBASE-SR SFP Module Enterprise-Class	Cisco Systems Inc.	20.00	\$211.12	\$4,222.40
32	LC2-3M-ENC LC to LC Multimode Duplex Orange 3 Meter Fiber Cable	eNet Components	20.00	\$13.43	\$268.60
33	SFP-H10GB-CU3M= 10GBASE-CU SFP+ Cable 3 Meter	Cisco Systems Inc.	1.00	\$47.30	\$47.30
34	AMS-NI-RSW-FOC Labor: Systems Engineer LAN/WAN/WIRELESS	AMS.NET	46.00	\$200.00	\$9,200.00
35	AMS-FREIGHT Freight and Handling	None	1.00	\$0.00	\$0.00
				Subtotal:	\$78,861.82
				Estimated Tax:	\$4,985.57
				Quote Total:	\$83,847.39

Line	Item Description	Manufacturer	Qty	Unit Price	Extended Price
Quote # Q-00040748, Virginia Peterson ES - Switching - SPURR - 90707					
1	C9500-24Y4C-EDU Catalyst 9500 24x1/10/25G and 4-port 40/100G, K12	Cisco Systems Inc.	1.00	\$9,288.00	\$9,288.00
2	S9500UK9-169 UNIVERSAL	Cisco Systems Inc.	1.00	\$0.00	\$0.00
3	C9K-PWR-650WAC-R 650W AC Config 4 Power Supply front to back cooling	Cisco Systems Inc.	1.00	\$0.00	\$0.00
4	CAB-9K12A-NA Power Cord, 125VAC 13A NEMA 5-15 Plug, North America	Cisco Systems Inc.	1.00	\$0.00	\$0.00
5	C9K-F1-SSD-BLANK Cisco pluggable SSD storage	Cisco Systems Inc.	1.00	\$0.00	\$0.00
6	NETWORK-PNP-LIC Network Plug-n-Play License for zero-touch device deployment	Cisco Systems Inc.	1.00	\$0.00	\$0.00
7	C9500-NW-E C9500 Network Stack, Essentials	Cisco Systems Inc.	1.00	\$0.00	\$0.00
8	C9500-DNA-L-E-3Y DNA Essentials 3 Year License	Cisco Systems Inc.	1.00	\$430.00	\$430.00
9	C9500-DNA-24Y4C-E C9500 DNA Essentials, Term License	Cisco Systems Inc.	1.00	\$0.00	\$0.00
10	C9K-PWR-C5-BLANK Catalyst 9500 power supply blank cover	Cisco Systems Inc.	1.00	\$0.00	\$0.00



11	SFP-10G-SR-S= 10GBASE-SR SFP Module Enterprise-Class	Cisco Systems Inc.	18.00	\$211.12	\$3,800.16
12	LC2-3M-ENC LC to LC Multimode Duplex Orange 3 Meter Fiber Cable	eNet Components	18.00	\$13.43	\$241.74
13	SFP-H10GB-CU3M= 10GBASE-CU SFP+ Cable 3 Meter	Cisco Systems Inc.	1.00	\$47.30	\$47.30
14	AMS-NI-RSW-FOC Labor: Systems Engineer LAN/WAN/WIRELESS	AMS.NET	7.00	\$200.00	\$1,400.00
15	AMS-FREIGHT Freight and Handling	None	1.00	\$0.00	\$0.00
				Subtotal:	\$15,207.20
				Estimated Tax:	\$1,036.73
				Quote Total:	\$16,243.93

Line	Item Description	Manufacturer	Qty	Unit Price	Extended Price
Quote # Q-00040753, E-Rate 23 - George-Flamson - Switching - SPURR - 90707					
1	C9500-24Y4C-EDU Catalyst 9500 24x1/10/25G and 4-port 40/100G, K12	Cisco Systems Inc.	1.00	\$9,288.00	\$9,288.00
2	S9500UK9-169 UNIVERSAL	Cisco Systems Inc.	1.00	\$0.00	\$0.00
3	C9K-PWR-650WAC-R 650W AC Config 4 Power Supply front to back cooling	Cisco Systems Inc.	1.00	\$0.00	\$0.00
4	CAB-9K12A-NA Power Cord, 125VAC 13A NEMA 5-15 Plug, North America	Cisco Systems Inc.	1.00	\$0.00	\$0.00
5	C9K-F1-SSD-BLANK Cisco pluggable SSD storage	Cisco Systems Inc.	1.00	\$0.00	\$0.00
6	NETWORK-PNP-LIC Network Plug-n-Play License for zero-touch device deployment	Cisco Systems Inc.	1.00	\$0.00	\$0.00
7	C9500-NW-E C9500 Network Stack, Essentials	Cisco Systems Inc.	1.00	\$0.00	\$0.00
8	C9500-DNA-24Y4C-E C9500 DNA Essentials, Term License	Cisco Systems Inc.	1.00	\$0.00	\$0.00
9	C9500-DNA-L-E-3Y DNA Essentials 3 Year License	Cisco Systems Inc.	1.00	\$430.00	\$430.00
10	C9500-SPS-NONE No Secondary Power Supply Selected	Cisco Systems Inc.	1.00	\$0.00	\$0.00
11	C9K-PWR-C5-BLANK Catalyst 9500 power supply blank cover	Cisco Systems Inc.	1.00	\$0.00	\$0.00



12	SFP-10G-SR-S= 10GBASE-SR SFP Module Enterprise-Class	Cisco Systems Inc.	22.00	\$211.12	\$4,644.64
13	LC2-3M-ENC LC to LC Multimode Duplex Orange 3 Meter Fiber Cable	eNet Components	22.00	\$13.43	\$295.46
14	SFP-H10GB-CU3M= 10GBASE-CU SFP+ Cable 3 Meter	Cisco Systems Inc.	1.00	\$47.30	\$47.30
15	WS-C3560CX-8PC-S Cisco Catalyst 3560-CX 8 Port PoE IP Base	Cisco Systems Inc.	1.00	\$914.40	\$914.40
16	CAB-TA-NA North America AC Type A Power Cable	Cisco Systems Inc.	1.00	\$0.00	\$0.00
17	CMPCT-DIN-MNT DIN Rail Mount For 3560-CX and 2960-CX Compact Switch	Cisco Systems Inc.	1.00	\$45.00	\$45.00
18	CON-SW-WSC38PCS SMARTNET NO RMA Cisco Catalyst 3560-CX 8 Port PoE	Cisco Systems Inc.	1.00	\$0.00	\$0.00
19	AMS-NI-RSW-FOC Labor: Systems Engineer LAN/WAN/WIRELESS	AMS.NET	10.00	\$200.00	\$2,000.00
20	AMS-FREIGHT Freight and Handling	None	1.00	\$0.00	\$0.00
				Subtotal:	\$17,664.80
				Estimated Tax:	\$1,180.70
				Quote Total:	\$18,845.50

Line	Item Description	Manufacturer	Qty	Unit Price	Extended Price
Quote # Q-00040749, E-Rate 23 - Pat-Butler - Wireless - SPURR - 90707					
1	C9115AXI-B-EDU Cisco Catalyst 9115AX Series	Cisco Systems Inc.	31.00	\$535.35	\$16,595.85
2	NETWORK-PNP-LIC Network Plug-n-Play License for zero-touch device deployment	Cisco Systems Inc.	31.00	\$0.00	\$0.00
3	AIR-AP-T-RAIL-R Ceiling Grid Clip for Aironet APs - Recessed Mount (Default)	Cisco Systems Inc.	31.00	\$0.00	\$0.00
4	AIR-AP-BRACKET-1 802.11n AP Low Profile Mounting Bracket (Default)	Cisco Systems Inc.	31.00	\$0.00	\$0.00
5	SW9115AX-CAPWAP-K9 Capwap software for Catalyst 9115AX	Cisco Systems Inc.	31.00	\$0.00	\$0.00
6	CDNA-E-C9115 Aironet AP Term Licenses for Tracking	Cisco Systems Inc.	31.00	\$0.00	\$0.00
7	DNA-E-3Y-C9115 C9115AX CISCO DNA Essentials 3 Year Term License	Cisco Systems Inc.	31.00	\$0.00	\$0.00



8	AIR-DNA-EDU-E EDU Aironet CISCO DNA Essentials Term Licenses	Cisco Systems Inc.	31.00	\$0.00	\$0.00
9	EDU-DNA-E-3Y CISCO DNA Essential Term Licenses for EDU SKUs - 3 Years	Cisco Systems Inc.	31.00	\$87.29	\$2,705.99
10	WLC-AP-T Aironet AP License Term Licenses	Cisco Systems Inc.	31.00	\$0.00	\$0.00
11	WLC-AP-T-3Y Aironet AP License 3 Year Term License	Cisco Systems Inc.	31.00	\$0.00	\$0.00
12	PI-LFAS-AP-T Prime AP Term Licenses	Cisco Systems Inc.	31.00	\$0.00	\$0.00
13	PI-LFAS-AP-T-3Y PI Dev Lic for Lifecycle & Assurance Term 3Y	Cisco Systems Inc.	31.00	\$0.00	\$0.00
14	AIR-DNA-E-T Aironet AP License Term Licenses	Cisco Systems Inc.	31.00	\$0.00	\$0.00
15	AIR-DNA-E-T-3Y Aironet DNA Essentials 3 Year Term License	Cisco Systems Inc.	31.00	\$0.00	\$0.00
16	AIR-DNA-NWSTACK-E AIR CISCO DNA Perpetual Network Stack	Cisco Systems Inc.	31.00	\$0.00	\$0.00
17	AMS-NI-RSW-FOC Labor: Systems Engineer LAN/WAN/WIRELESS	AMS.NET	32.00	\$200.00	\$6,400.00
18	AMS-FREIGHT Freight and Handling	None	1.00	\$0.00	\$0.00
				Subtotal:	\$25,701.84
				Estimated Tax:	\$1,286.18
				Quote Total:	\$26,988.02

Line	Item Description	Manufacturer	Qty	Unit Price	Extended Price
Quote # Q-00040866, E-Rate 23 - Virginia Peterson - Wireless - SPURR - 90707					
1	C9115AXI-B-EDU Cisco Catalyst 9115AX Series	Cisco Systems Inc.	34.00	\$535.35	\$18,201.90
2	NETWORK-PNP-LIC Network Plug-n-Play License for zero-touch device deployment	Cisco Systems Inc.	34.00	\$0.00	\$0.00
3	AIR-AP-T-RAIL-R Ceiling Grid Clip for Aironet APs - Recessed Mount (Default)	Cisco Systems Inc.	34.00	\$0.00	\$0.00
4	AIR-AP-BRACKET-1 802.11n AP Low Profile Mounting Bracket (Default)	Cisco Systems Inc.	34.00	\$0.00	\$0.00
5	SW9115AX-CAPWAP-K9 Capwap software for Catalyst 9115AX	Cisco Systems Inc.	34.00	\$0.00	\$0.00



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6	CDNA-E-C9115 Aironet AP Term Licenses for Tracking	Cisco Systems Inc.	34.00	\$0.00	\$0.00
7	DNA-E-3Y-C9115 C9115AX CISCO DNA Essentials 3 Year Term License	Cisco Systems Inc.	34.00	\$0.00	\$0.00
8	AIR-DNA-EDU-E EDU Aironet CISCO DNA Essentials Term Licenses	Cisco Systems Inc.	34.00	\$0.00	\$0.00
9	EDU-DNA-E-3Y CISCO DNA Essential Term Licenses for EDU SKUs - 3 Years	Cisco Systems Inc.	34.00	\$87.29	\$2,967.86
10	WLC-AP-T Aironet AP License Term Licenses	Cisco Systems Inc.	34.00	\$0.00	\$0.00
11	WLC-AP-T-3Y Aironet AP License 3 Year Term License	Cisco Systems Inc.	34.00	\$0.00	\$0.00
12	PI-LFAS-AP-T Prime AP Term Licenses	Cisco Systems Inc.	34.00	\$0.00	\$0.00
13	PI-LFAS-AP-T-3Y PI Dev Lic for Lifecycle & Assurance Term 3Y	Cisco Systems Inc.	34.00	\$0.00	\$0.00
14	AIR-DNA-E-T Aironet AP License Term Licenses	Cisco Systems Inc.	34.00	\$0.00	\$0.00
15	AIR-DNA-E-T-3Y Aironet DNA Essentials 3 Year Term License	Cisco Systems Inc.	34.00	\$0.00	\$0.00
16	AIR-DNA-NWSTACK-E AIR CISCO DNA Perpetual Network Stack	Cisco Systems Inc.	34.00	\$0.00	\$0.00
17	AMS-NI-RSW-FOC Labor: Systems Engineer LAN/WAN/WIRELESS	AMS.NET	34.00	\$200.00	\$6,800.00
18	AMS-FREIGHT Freight and Handling	None	1.00	\$0.00	\$0.00
				Subtotal:	\$27,969.76
				Estimated Tax:	\$1,410.64
				Quote Total:	\$29,380.40

Line	Item Description	Manufacturer	Qty	Unit Price	Extended Price
Quote # Q-00040867, E-Rate 23 - Winifred Pifer - Wireless - SPURR - 90707					
1	C9115AXI-B-EDU Cisco Catalyst 9115AX Series	Cisco Systems Inc.	41.00	\$535.35	\$21,949.35
2	NETWORK-PNP-LIC Network Plug-n-Play License for zero-touch device deployment	Cisco Systems Inc.	41.00	\$0.00	\$0.00
3	AIR-AP-T-RAIL-R Ceiling Grid Clip for Aironet APs - Recessed Mount (Default)	Cisco Systems Inc.	41.00	\$0.00	\$0.00



4	AIR-AP-BRACKET-1 802.11n AP Low Profile Mounting Bracket (Default)	Cisco Systems Inc.	41.00	\$0.00	\$0.00
5	SW9115AX-CAPWAP-K9 Capwap software for Catalyst 9115AX	Cisco Systems Inc.	41.00	\$0.00	\$0.00
6	CDNA-E-C9115 Aironet AP Term Licenses for Tracking	Cisco Systems Inc.	41.00	\$0.00	\$0.00
7	DNA-E-3Y-C9115 C9115AX CISCO DNA Essentials 3 Year Term License	Cisco Systems Inc.	41.00	\$0.00	\$0.00
8	AIR-DNA-EDU-E EDU Aironet CISCO DNA Essentials Term Licenses	Cisco Systems Inc.	41.00	\$0.00	\$0.00
9	EDU-DNA-E-3Y CISCO DNA Essential Term Licenses for EDU SKUs - 3 Years	Cisco Systems Inc.	41.00	\$87.29	\$3,578.89
10	WLC-AP-T Aironet AP License Term Licenses	Cisco Systems Inc.	41.00	\$0.00	\$0.00
11	WLC-AP-T-3Y Aironet AP License 3 Year Term License	Cisco Systems Inc.	41.00	\$0.00	\$0.00
12	PI-LFAS-AP-T Prime AP Term Licenses	Cisco Systems Inc.	41.00	\$0.00	\$0.00
13	PI-LFAS-AP-T-3Y PI Dev Lic for Lifecycle & Assurance Term 3Y	Cisco Systems Inc.	41.00	\$0.00	\$0.00
14	AIR-DNA-E-T Aironet AP License Term Licenses	Cisco Systems Inc.	41.00	\$0.00	\$0.00
15	AIR-DNA-E-T-3Y Aironet DNA Essentials 3 Year Term License	Cisco Systems Inc.	41.00	\$0.00	\$0.00
16	AIR-DNA-NWSTACK-E AIR CISCO DNA Perpetual Network Stack	Cisco Systems Inc.	41.00	\$0.00	\$0.00
17	AMS-NI-RSW-FOC Labor: Systems Engineer LAN/WAN/WIRELESS	AMS.NET	39.00	\$200.00	\$7,800.00
18	AMS-FREIGHT Freight and Handling	None	1.00	\$0.00	\$0.00

Subtotal:	\$33,328.24
Estimated Tax:	\$1,701.07
Quote Total:	\$35,029.31

Line	Item Description	Manufacturer	Qty	Unit Price	Extended Price
Quote # Q-00040873, Kermit-King ES - move Switch Labor - 90707 - Non E-Rate Eligible					
1	AMS-NI-RSW-FOC Labor: Systems Engineer LAN/WAN/WIRELESS	AMS.NET	43.00	\$200.00	\$8,600.00



2	AMS-FREIGHT Freight and Handling	None	1.00	\$0.00	\$0.00
				Subtotal:	\$8,600.00
				Estimated Tax:	\$ 0.00
				Quote Total:	\$8,600.00

Line	Item Description	Manufacturer	Qty	Unit Price	Extended Price
Quote # Q-00040875, E-Rate 23 - Pat-Butler ES - Switch Move Labor - 90707-Non E-Rate Eligible					
1	AMS-NI-RSW-FOC Labor: Systems Engineer LAN/WAN/WIRELESS	AMS.NET	27.00	\$200.00	\$5,400.00
2	AMS-FREIGHT Freight and Handling	None	1.00	\$0.00	\$0.00
				Subtotal:	\$5,400.00
				Estimated Tax:	\$ 0.00
				Quote Total:	\$5,400.00

Line	Item Description	Manufacturer	Qty	Unit Price	Extended Price
Quote # Q-00040877, E-Rate 23 - Virginia Peterson ES - Switch Move Labor 90707-Non E-Rate Eligible					
1	AMS-NI-RSW-FOC Labor: Systems Engineer LAN/WAN/WIRELESS	AMS.NET	30.00	\$200.00	\$6,000.00
2	AMS-FREIGHT Freight and Handling	None	1.00	\$0.00	\$0.00
				Subtotal:	\$6,000.00
				Estimated Tax:	\$ 0.00
				Quote Total:	\$6,000.00

Line	Item Description	Manufacturer	Qty	Unit Price	Extended Price
Quote # Q-00040885, E-Rate 23 - Winifred Pifer ES - Switch Move Labor - 90707-Non E-Rate Eligible					
1	AMS-NI-RSW-FOC Labor: Systems Engineer LAN/WAN/WIRELESS	AMS.NET	25.00	\$200.00	\$5,000.00
2	AMS-FREIGHT Freight and Handling	None	1.00	\$0.00	\$0.00
				Subtotal:	\$5,000.00
				Estimated Tax:	\$ 0.00
				Quote Total:	\$5,000.00



Line	Item Description	Manufacturer	Qty	Unit Price	Extended Price
Quote # Q-00041046, E-Rate 23 - LHS/IHS/DO - Switch Move Labor - 90707-Non E-Rate Eligible					
1	AMS-NI-RSW-FOC Labor: Systems Engineer LAN/WAN/WIRELESS	AMS.NET	18.00	\$200.00	\$3,600.00
2	AMS-FREIGHT Freight and Handling	None	1.00	\$0.00	\$0.00
				Subtotal:	\$3,600.00
				Estimated Tax:	\$ 0.00
				Quote Total:	\$3,600.00

Line	Item Description	Manufacturer	Qty	Unit Price	Extended Price
Quote # Q-00041047, E-Rate 23 - Independent Study - Switch move Labor - 90707-Non E-Rate Eligible					
1	AMS-NI-RSW-FOC Labor: Systems Engineer LAN/WAN/WIRELESS	AMS.NET	2.00	\$200.00	\$400.00
2	AMS-FREIGHT Freight and Handling	None	1.00	\$0.00	\$0.00
				Subtotal:	\$ 400.00
				Estimated Tax:	\$ 0.00
				Quote Total:	\$ 400.00

Line	Item Description	Manufacturer	Qty	Unit Price	Extended Price
Quote # Q-00041224, E-Rate 23 - Kermit King - Switching (9500) - SPURR - 90707					
1	C9500-24Y4C-EDU Catalyst 9500 24x1/10/25G and 4-port 40/100G, K12	Cisco Systems Inc.	1.00	\$9,288.00	\$9,288.00
2	S9500UK9-169 UNIVERSAL	Cisco Systems Inc.	1.00	\$0.00	\$0.00
3	C9K-PWR-650WAC-R 650W AC Config 4 Power Supply front to back cooling	Cisco Systems Inc.	1.00	\$0.00	\$0.00
4	C9500-NW-E C9500 Network Stack, Essentials	Cisco Systems Inc.	1.00	\$0.00	\$0.00
5	CAB-9K12A-NA Power Cord, 125VAC 13A NEMA 5-15 Plug, North America	Cisco Systems Inc.	1.00	\$0.00	\$0.00
6	C9K-F1-SSD-BLANK Cisco pluggable SSD storage	Cisco Systems Inc.	1.00	\$0.00	\$0.00



7	NETWORK-PNP-LIC Network Plug-n-Play License for zero-touch device deployment	Cisco Systems Inc.	1.00	\$0.00	\$0.00
8	C9500-SPS-NONE No Secondary Power Supply Selected	Cisco Systems Inc.	1.00	\$0.00	\$0.00
9	C9K-PWR-C5-BLANK Catalyst 9500 power supply blank cover	Cisco Systems Inc.	1.00	\$0.00	\$0.00
10	C9500-DNA-24Y4C-E C9500 DNA Essentials, Term License	Cisco Systems Inc.	1.00	\$0.00	\$0.00
11	C9500-DNA-L-E-3Y DNA Essentials 3 Year License	Cisco Systems Inc.	1.00	\$430.00	\$430.00
12	GLC-TE= 1000BASE-T SFP transceiver module for Category 5 copper wire	Cisco Systems Inc.	3.00	\$202.53	\$607.59
13	SFP-10G-SR-S= 10GBASE-SR SFP Module Enterprise-Class	Cisco Systems Inc.	30.00	\$211.12	\$6,333.60
14	LC2-3M-ENC LC to LC Multimode Duplex Orange 3 Meter Fiber Cable	eNet Components	30.00	\$13.43	\$402.90
15	SFP-H10GB-CU3M= 10GBASE-CU SFP+ Cable 3 Meter	Cisco Systems Inc.	1.00	\$47.30	\$47.30
16	AMS-NI-RSW-FOC Labor: Systems Engineer LAN/WAN/WIRELESS	AMS.NET	16.00	\$200.00	\$3,200.00
17	AMS-FREIGHT Freight and Handling	None	1.00	\$0.00	\$0.00
				Subtotal:	\$20,309.39
				Estimated Tax:	\$1,292.67
				Quote Total:	\$21,602.06

Line	Item Description	Manufacturer	Qty	Unit Price	Extended Price
Quote # Q-00041232, E-Rate 23 - PRHS Switching - SPURR - 90707					
1	C9500-24Y4C-EDU Catalyst 9500 24x1/10/25G and 4-port 40/100G, K12	Cisco Systems Inc.	1.00	\$9,288.00	\$9,288.00
2	S9500UK9-169 UNIVERSAL	Cisco Systems Inc.	1.00	\$0.00	\$0.00
3	C9K-PWR-650WAC-R 650W AC Config 4 Power Supply front to back cooling	Cisco Systems Inc.	1.00	\$0.00	\$0.00
4	CAB-9K12A-NA Power Cord, 125VAC 13A NEMA 5-15 Plug, North America	Cisco Systems Inc.	1.00	\$0.00	\$0.00
5	C9K-F1-SSD-BLANK Cisco pluggable SSD storage	Cisco Systems Inc.	1.00	\$0.00	\$0.00

6	NETWORK-PNP-LIC Network Plug-n-Play License for zero-touch device deployment	Cisco Systems Inc.	1.00	\$0.00	\$0.00
7	C9500-NW-E C9500 Network Stack, Essentials	Cisco Systems Inc.	1.00	\$0.00	\$0.00
8	C9500-DNA-24Y4C-E C9500 DNA Essentials, Term License	Cisco Systems Inc.	1.00	\$0.00	\$0.00
9	C9500-DNA-L-E-3Y DNA Essentials 3 Year License	Cisco Systems Inc.	1.00	\$430.00	\$430.00
10	C9500-SPS-NONE No Secondary Power Supply Selected	Cisco Systems Inc.	1.00	\$0.00	\$0.00
11	C9K-PWR-C5-BLANK Catalyst 9500 power supply blank cover	Cisco Systems Inc.	1.00	\$0.00	\$0.00
12	GLC-TE= 1000BASE-T SFP transceiver module for Category 5 copper wire	Cisco Systems Inc.	1.00	\$202.53	\$202.53
13	C9200L-STACK-KIT= Cisco Catalyst 9200L Stack Module	Cisco Systems Inc.	39.00	\$564.38	\$22,010.82
14	C9200-STACK Catalyst 9200 Stack Module	Cisco Systems Inc.	39.00	\$0.00	\$0.00
15	STACK-T4-50CM 50CM Type 4 Stacking Cable	Cisco Systems Inc.	39.00	\$0.00	\$0.00
16	C9500-16X-EDU Catalyst 9500 16-port 10G, K12	Cisco Systems Inc.	1.00	\$6,923.00	\$6,923.00
17	C9500-NW-E C9500 Network Stack, Essentials	Cisco Systems Inc.	1.00	\$0.00	\$0.00
18	S9500UK9-169 UNIVERSAL	Cisco Systems Inc.	1.00	\$0.00	\$0.00
19	PWR-C4-950WAC-R 950W AC Config 4 Power Supply front to back cooling	Cisco Systems Inc.	1.00	\$0.00	\$0.00
20	C9500-SPS-NONE No Secondary Power Supply Selected	Cisco Systems Inc.	1.00	\$0.00	\$0.00
21	CAB-TA-NA North America AC Type A Power Cable	Cisco Systems Inc.	1.00	\$0.00	\$0.00
22	PWR-C4-BLANK Catalyst 9500 power supply blank cover	Cisco Systems Inc.	1.00	\$0.00	\$0.00
23	C9500-NM-BLANK Catalyst 9500 network module blank cover	Cisco Systems Inc.	1.00	\$0.00	\$0.00
24	C9500-DNA-16X-E C9500 DNA Advantage, Term licenses	Cisco Systems Inc.	1.00	\$0.00	\$0.00

25	C9500-DNA-L-E-3Y DNA Essentials 3 Year License	Cisco Systems Inc.	1.00	\$430.00	\$430.00
26	NETWORK-PNP-LIC Network Plug-n-Play License for zero-touch device deployment	Cisco Systems Inc.	1.00	\$0.00	\$0.00
27	C9200L-48PXG4X-EDU Catalyst 9200L 48-p,12xmGig,36x1G,4x10G uplinks, K12	Cisco Systems Inc.	42.00	\$4,463.40	\$187,462.80
28	C9200L-NW-E-48 C9200L Network Essentials, 48-port license	Cisco Systems Inc.	42.00	\$0.00	\$0.00
29	CAB-TA-NA North America AC Type A Power Cable	Cisco Systems Inc.	42.00	\$0.00	\$0.00
30	PWR-C5-BLANK Config 5 Power Supply Blank	Cisco Systems Inc.	42.00	\$0.00	\$0.00
31	C9200L-DNA-E-48 C9200L DNA Essentials, 48-port Term license	Cisco Systems Inc.	42.00	\$0.00	\$0.00
32	C9200L-DNA-E-48-3Y C9200L DNA Essentials, 48-port, 3 Year Term license	Cisco Systems Inc.	42.00	\$481.60	\$20,227.20
33	NETWORK-PNP-LIC Network Plug-n-Play License for zero-touch device deployment	Cisco Systems Inc.	42.00	\$0.00	\$0.00
34	C9200-STACK-BLANK C9200-STACK-BLANK	Cisco Systems Inc.	84.00	\$0.00	\$0.00
35	C9200L-24PXG2Y-EDU Catalyst 9200L 24-p,8xmGig,16x1G,2x25G uplinks, K12	Cisco Systems Inc.	17.00	\$3,134.70	\$53,289.90
36	C9200L-NW-E-24 C9200L Network Essentials, 24-port license	Cisco Systems Inc.	17.00	\$0.00	\$0.00
37	CAB-TA-NA North America AC Type A Power Cable	Cisco Systems Inc.	17.00	\$0.00	\$0.00
38	PWR-C5-BLANK Config 5 Power Supply Blank	Cisco Systems Inc.	17.00	\$0.00	\$0.00
39	C9200L-DNA-E-24 C9200L Cisco DNA Essentials, 24-port Term license	Cisco Systems Inc.	17.00	\$0.00	\$0.00
40	C9200L-DNA-E-24-3Y C9200L Cisco DNA Essentials, 24-port, 3 Year Term license	Cisco Systems Inc.	17.00	\$262.30	\$4,459.10
41	NETWORK-PNP-LIC Network Plug-n-Play License for zero-touch device deployment	Cisco Systems Inc.	17.00	\$0.00	\$0.00
42	C9200-STACK-BLANK C9200-STACK-BLANK	Cisco Systems Inc.	34.00	\$0.00	\$0.00
43	SFP-10G-SR-S= 10GBASE-SR SFP Module Enterprise-Class	Cisco Systems Inc.	75.00	\$211.12	\$15,834.00



44	LC2-3M-ENC LC to LC Multimode Duplex Orange 3 Meter Fiber Cable	eNet Components	75.00	\$13.43	\$1,007.25
45	SFP-H10GB-CU3M= 10GBASE-CU SFP+ Cable 3 Meter	Cisco Systems Inc.	1.00	\$47.30	\$47.30
46	AMS-NI-RSW-FOC Labor: Systems Engineer LAN/WAN/WIRELESS	AMS.NET	169.00	\$200.00	\$33,800.00
47	AMS-FREIGHT Freight and Handling	None	1.00	\$0.00	\$0.00
				Subtotal:	\$355,411.90
				Estimated Tax:	\$22,945.11
				Quote Total:	\$378,357.01

Line	Item Description	Manufacturer	Qty	Unit Price	Extended Price
Quote # Q-00040758, E-Rate 23 - Independence HS - Wireless - SPURR - 90707					
1	C9115AXI-B-EDU Cisco Catalyst 9115AX Series	Cisco Systems Inc.	17.00	\$535.35	\$9,100.95
2	NETWORK-PNP-LIC Network Plug-n-Play License for zero-touch device deployment	Cisco Systems Inc.	17.00	\$0.00	\$0.00
3	AIR-AP-T-RAIL-R Ceiling Grid Clip for Aironet APs - Recessed Mount (Default)	Cisco Systems Inc.	17.00	\$0.00	\$0.00
4	AIR-AP-BRACKET-1 802.11n AP Low Profile Mounting Bracket (Default)	Cisco Systems Inc.	17.00	\$0.00	\$0.00
5	SW9115AX-CAPWAP-K9 Capwap software for Catalyst 9115AX	Cisco Systems Inc.	17.00	\$0.00	\$0.00
6	CDNA-E-C9115 Aironet AP Term Licenses for Tracking	Cisco Systems Inc.	17.00	\$0.00	\$0.00
7	DNA-E-3Y-C9115 C9115AX CISCO DNA Essentials 3 Year Term License	Cisco Systems Inc.	17.00	\$0.00	\$0.00
8	AIR-DNA-EDU-E EDU Aironet CISCO DNA Essentials Term Licenses	Cisco Systems Inc.	17.00	\$0.00	\$0.00
9	EDU-DNA-E-3Y CISCO DNA Essential Term Licenses for EDU SKUs - 3 Years	Cisco Systems Inc.	17.00	\$87.29	\$1,483.93
10	WLC-AP-T Aironet AP License Term Licenses	Cisco Systems Inc.	17.00	\$0.00	\$0.00
11	WLC-AP-T-3Y Aironet AP License 3 Year Term License	Cisco Systems Inc.	17.00	\$0.00	\$0.00
12	PI-LFAS-AP-T Prime AP Term Licenses	Cisco Systems Inc.	17.00	\$0.00	\$0.00



13	PI-LFAS-AP-T-3Y PI Dev Lic for Lifecycle & Assurance Term 3Y	Cisco Systems Inc.	17.00	\$0.00	\$0.00
14	AIR-DNA-E-T Aironet AP License Term Licenses	Cisco Systems Inc.	17.00	\$0.00	\$0.00
15	AIR-DNA-E-T-3Y Aironet DNA Essentials 3 Year Term License	Cisco Systems Inc.	17.00	\$0.00	\$0.00
16	AIR-DNA-NWSTACK-E AIR CISCO DNA Perpetual Network Stack	Cisco Systems Inc.	17.00	\$0.00	\$0.00
17	AMS-NI-RSW-FOC Labor: Systems Engineer LAN/WAN/WIRELESS	AMS.NET	20.00	\$200.00	\$4,000.00
18	AMS-FREIGHT Freight and Handling	None	1.00	\$0.00	\$0.00
				Subtotal:	\$14,584.88
				Estimated Tax:	\$ 705.32
				Quote Total:	\$15,290.20

Line	Item Description	Manufacturer	Qty	Unit Price	Extended Price
Quote # Q-00041448, Winifred Pifer ES - Switching - SPURR - 90707					
1	C9500-24Y4C-EDU Catalyst 9500 24x1/10/25G and 4-port 40/100G, K12	Cisco Systems Inc.	1.00	\$9,288.00	\$9,288.00
2	S9500UK9-169 UNIVERSAL	Cisco Systems Inc.	1.00	\$0.00	\$0.00
3	C9K-PWR-650WAC-R 650W AC Config 4 Power Supply front to back cooling	Cisco Systems Inc.	1.00	\$0.00	\$0.00
4	CAB-9K12A-NA Power Cord, 125VAC 13A NEMA 5-15 Plug, North America	Cisco Systems Inc.	1.00	\$0.00	\$0.00
5	C9K-F1-SSD-BLANK Cisco pluggable SSD storage	Cisco Systems Inc.	1.00	\$0.00	\$0.00
6	NETWORK-PNP-LIC Network Plug-n-Play License for zero-touch device deployment	Cisco Systems Inc.	1.00	\$0.00	\$0.00
7	C9500-NW-E C9500 Network Stack, Essentials	Cisco Systems Inc.	1.00	\$0.00	\$0.00
8	C9500-DNA-L-E-3Y DNA Essentials 3 Year License	Cisco Systems Inc.	1.00	\$430.00	\$430.00
9	C9500-DNA-24Y4C-E C9500 DNA Essentials, Term License	Cisco Systems Inc.	1.00	\$0.00	\$0.00
10	C9K-PWR-C5-BLANK Catalyst 9500 power supply blank cover	Cisco Systems Inc.	1.00	\$0.00	\$0.00



11	SFP-10G-SR-S= 10GBASE-SR SFP Module Enterprise-Class	Cisco Systems Inc.	20.00	\$211.12	\$4,222.40
12	LC2-3M-ENC LC to LC Multimode Duplex Orange 3 Meter Fiber Cable	eNet Components	20.00	\$13.43	\$268.60
13	SFP-H10GB-CU3M= 10GBASE-CU SFP+ Cable 3 Meter	Cisco Systems Inc.	1.00	\$47.30	\$47.30
14	AMS-NI-RSW-FOC Labor: Systems Engineer LAN/WAN/WIRELESS	AMS.NET	7.00	\$200.00	\$1,400.00
15	AMS-FREIGHT Freight and Handling	None	1.00	\$0.00	\$0.00
				Subtotal:	\$15,656.30
				Estimated Tax:	\$1,071.54
				Quote Total:	\$16,727.84

Line	Item Description	Manufacturer	Qty	Unit Price	Extended Price
Quote # Q-00040755, E-Rate 23 - Daniel Lewis MS - Switching - SPURR- 90707					
1	C9500-24Y4C-EDU Catalyst 9500 24x1/10/25G and 4-port 40/100G, K12	Cisco Systems Inc.	1.00	\$9,288.00	\$9,288.00
2	S9500UK9-169 UNIVERSAL	Cisco Systems Inc.	1.00	\$0.00	\$0.00
3	C9K-PWR-650WAC-R 650W AC Config 4 Power Supply front to back cooling	Cisco Systems Inc.	1.00	\$0.00	\$0.00
4	CAB-9K12A-NA Power Cord, 125VAC 13A NEMA 5-15 Plug, North America	Cisco Systems Inc.	1.00	\$0.00	\$0.00
5	C9K-F1-SSD-BLANK Cisco pluggable SSD storage	Cisco Systems Inc.	1.00	\$0.00	\$0.00
6	NETWORK-PNP-LIC Network Plug-n-Play License for zero-touch device deployment	Cisco Systems Inc.	1.00	\$0.00	\$0.00
7	C9500-NW-E C9500 Network Stack, Essentials	Cisco Systems Inc.	1.00	\$0.00	\$0.00
8	C9500-DNA-24Y4C-E C9500 DNA Essentials, Term License	Cisco Systems Inc.	1.00	\$0.00	\$0.00
9	C9500-DNA-L-E-3Y DNA Essentials 3 Year License	Cisco Systems Inc.	1.00	\$430.00	\$430.00
10	C9500-SPS-NONE No Secondary Power Supply Selected	Cisco Systems Inc.	1.00	\$0.00	\$0.00
11	C9K-PWR-C5-BLANK Catalyst 9500 power supply blank cover	Cisco Systems Inc.	1.00	\$0.00	\$0.00

12	C9200L-48PXG4X-EDU Catalyst 9200L 48-p,12xmGig,36x1G,4x10G uplinks, K12	Cisco Systems Inc.	12.00	\$4,463.40	\$53,560.80
13	C9200L-NW-E-48 C9200L Network Essentials, 48-port license	Cisco Systems Inc.	12.00	\$0.00	\$0.00
14	CAB-TA-NA North America AC Type A Power Cable	Cisco Systems Inc.	12.00	\$0.00	\$0.00
15	PWR-C5-BLANK Config 5 Power Supply Blank	Cisco Systems Inc.	12.00	\$0.00	\$0.00
16	C9200L-DNA-E-48 C9200L DNA Essentials, 48-port Term license	Cisco Systems Inc.	12.00	\$0.00	\$0.00
17	C9200L-DNA-E-48-3Y C9200L DNA Essentials, 48-port, 3 Year Term license	Cisco Systems Inc.	12.00	\$481.60	\$5,779.20
18	NETWORK-PNP-LIC Network Plug-n-Play License for zero-touch device deployment	Cisco Systems Inc.	12.00	\$0.00	\$0.00
19	C9200-STACK-BLANK C9200-STACK-BLANK	Cisco Systems Inc.	24.00	\$0.00	\$0.00
20	C9200L-STACK-KIT= Cisco Catalyst 9200L Stack Module	Cisco Systems Inc.	4.00	\$564.38	\$2,257.52
21	C9200-STACK Catalyst 9200 Stack Module	Cisco Systems Inc.	4.00	\$0.00	\$0.00
22	STACK-T4-50CM 50CM Type 4 Stacking Cable	Cisco Systems Inc.	4.00	\$0.00	\$0.00
23	C9200L-24PXG2Y-EDU Catalyst 9200L 24-p,8xmGig,16x1G,2x25G uplinks, K12	Cisco Systems Inc.	8.00	\$3,134.70	\$25,077.60
24	C9200L-NW-E-24 C9200L Network Essentials, 24-port license	Cisco Systems Inc.	8.00	\$0.00	\$0.00
25	CAB-TA-NA North America AC Type A Power Cable	Cisco Systems Inc.	8.00	\$0.00	\$0.00
26	PWR-C5-BLANK Config 5 Power Supply Blank	Cisco Systems Inc.	8.00	\$0.00	\$0.00
27	C9200L-DNA-E-24 C9200L Cisco DNA Essentials, 24-port Term license	Cisco Systems Inc.	8.00	\$0.00	\$0.00
28	C9200L-DNA-E-24-3Y C9200L Cisco DNA Essentials, 24-port, 3 Year Term license	Cisco Systems Inc.	8.00	\$262.30	\$2,098.40
29	NETWORK-PNP-LIC Network Plug-n-Play License for zero-touch device deployment	Cisco Systems Inc.	8.00	\$0.00	\$0.00
30	C9200-STACK-BLANK C9200-STACK-BLANK	Cisco Systems Inc.	16.00	\$0.00	\$0.00



31	SFP-10G-SR-S= 10GBASE-SR SFP Module Enterprise-Class	Cisco Systems Inc.	34.00	\$313.04	\$10,643.36
32	LC2-3M-ENC LC to LC Multimode Duplex Orange 3 Meter Fiber Cable	eNet Components	34.00	\$13.43	\$456.62
33	SFP-H10GB-CU3M= 10GBASE-CU SFP+ Cable 3 Meter	Cisco Systems Inc.	1.00	\$47.30	\$47.30
34	AMS-NI-RSW-FOC Labor: Systems Engineer LAN/WAN/WIRELESS	AMS.NET	66.00	\$200.00	\$13,200.00
35	AMS-FREIGHT Freight and Handling	None	1.00	\$0.00	\$0.00
				Subtotal:	\$122,838.80
				Estimated Tax:	\$7,853.18
				Quote Total:	\$130,691.98

Line	Item Description	Manufacturer	Qty	Unit Price	Extended Price
Quote # Q-00041449, E-Rate 23 - Georgia-Brown - Wireless - SPURR - 90707					
1	C9115AXI-B-EDU Cisco Catalyst 9115AX Series	Cisco Systems Inc.	34.00	\$535.35	\$18,201.90
2	NETWORK-PNP-LIC Network Plug-n-Play License for zero-touch device deployment	Cisco Systems Inc.	34.00	\$0.00	\$0.00
3	AIR-AP-T-RAIL-R Ceiling Grid Clip for Aironet APs - Recessed Mount (Default)	Cisco Systems Inc.	34.00	\$0.00	\$0.00
4	AIR-AP-BRACKET-1 802.11n AP Low Profile Mounting Bracket (Default)	Cisco Systems Inc.	34.00	\$0.00	\$0.00
5	SW9115AX-CAPWAP-K9 Capwap software for Catalyst 9115AX	Cisco Systems Inc.	34.00	\$0.00	\$0.00
6	CDNA-E-C9115 Aironet AP Term Licenses for Tracking	Cisco Systems Inc.	34.00	\$0.00	\$0.00
7	DNA-E-3Y-C9115 C9115AX CISCO DNA Essentials 3 Year Term License	Cisco Systems Inc.	34.00	\$0.00	\$0.00
8	AIR-DNA-EDU-E EDU Aironet CISCO DNA Essentials Term Licenses	Cisco Systems Inc.	34.00	\$0.00	\$0.00
9	EDU-DNA-E-3Y CISCO DNA Essential Term Licenses for EDU SKUs - 3 Years	Cisco Systems Inc.	34.00	\$87.29	\$2,967.86
10	WLC-AP-T Aironet AP License Term Licenses	Cisco Systems Inc.	34.00	\$0.00	\$0.00
11	WLC-AP-T-3Y Aironet AP License 3 Year Term License	Cisco Systems Inc.	34.00	\$0.00	\$0.00

12	PI-LFAS-AP-T Prime AP Term Licenses	Cisco Systems Inc.	34.00	\$0.00	\$0.00
13	PI-LFAS-AP-T-3Y PI Dev Lic for Lifecycle & Assurance Term 3Y	Cisco Systems Inc.	34.00	\$0.00	\$0.00
14	AIR-DNA-E-T Aironet AP License Term Licenses	Cisco Systems Inc.	34.00	\$0.00	\$0.00
15	AIR-DNA-E-T-3Y Aironet DNA Essentials 3 Year Term License	Cisco Systems Inc.	34.00	\$0.00	\$0.00
16	AIR-DNA-NWSTACK-E AIR CISCO DNA Perpetual Network Stack	Cisco Systems Inc.	34.00	\$0.00	\$0.00
17	AMS-NI-RSW-FOC Labor: Systems Engineer LAN/WAN/WIRELESS	AMS.NET	30.00	\$200.00	\$6,000.00
18	AMS-FREIGHT Freight and Handling	None	1.00	\$0.00	\$0.00
				Subtotal:	\$27,169.76
				Estimated Tax:	\$1,410.64
				Quote Total:	\$28,580.40

Line	Item Description	Manufacturer	Qty	Unit Price	Extended Price
Quote # Q-00041485, E-Rate 23 - George-Flamson - Wireless- SPURR - 90707					
1	C9115AXI-B-EDU Cisco Catalyst 9115AX Series	Cisco Systems Inc.	45.00	\$535.35	\$24,090.75
2	NETWORK-PNP-LIC Network Plug-n-Play License for zero-touch device deployment	Cisco Systems Inc.	45.00	\$0.00	\$0.00
3	AIR-AP-T-RAIL-R Ceiling Grid Clip for Aironet APs - Recessed Mount (Default)	Cisco Systems Inc.	45.00	\$0.00	\$0.00
4	AIR-AP-BRACKET-1 802.11n AP Low Profile Mounting Bracket (Default)	Cisco Systems Inc.	45.00	\$0.00	\$0.00
5	SW9115AX-CAPWAP-K9 Capwap software for Catalyst 9115AX	Cisco Systems Inc.	45.00	\$0.00	\$0.00
6	CDNA-E-C9115 Aironet AP Term Licenses for Tracking	Cisco Systems Inc.	45.00	\$0.00	\$0.00
7	DNA-E-3Y-C9115 C9115AX CISCO DNA Essentials 3 Year Term License	Cisco Systems Inc.	45.00	\$0.00	\$0.00
8	AIR-DNA-EDU-E EDU Aironet CISCO DNA Essentials Term Licenses	Cisco Systems Inc.	45.00	\$0.00	\$0.00
9	EDU-DNA-E-3Y CISCO DNA Essential Term Licenses for EDU SKUs - 3 Years	Cisco Systems Inc.	45.00	\$87.29	\$3,928.05



10	WLC-AP-T Aironet AP License Term Licenses	Cisco Systems Inc.	45.00	\$0.00	\$0.00
11	WLC-AP-T-3Y Aironet AP License 3 Year Term License	Cisco Systems Inc.	45.00	\$0.00	\$0.00
12	PI-LFAS-AP-T Prime AP Term Licenses	Cisco Systems Inc.	45.00	\$0.00	\$0.00
13	PI-LFAS-AP-T-3Y PI Dev Lic for Lifecycle & Assurance Term 3Y	Cisco Systems Inc.	45.00	\$0.00	\$0.00
14	AIR-DNA-E-T Aironet AP License Term Licenses	Cisco Systems Inc.	45.00	\$0.00	\$0.00
15	AIR-DNA-E-T-3Y Aironet DNA Essentials 3 Year Term License	Cisco Systems Inc.	45.00	\$0.00	\$0.00
16	AIR-DNA-NWSTACK-E AIR CISCO DNA Perpetual Network Stack	Cisco Systems Inc.	45.00	\$0.00	\$0.00
17	AMS-NI-RSW-FOC Labor: Systems Engineer LAN/WAN/WIRELESS	AMS.NET	49.00	\$200.00	\$9,800.00
18	AMS-FREIGHT Freight and Handling	None	1.00	\$0.00	\$0.00
				Subtotal:	\$37,818.80
				Estimated Tax:	\$1,867.04
				Quote Total:	\$39,685.84

Line	Item Description	Manufacturer	Qty	Unit Price	Extended Price
Quote # Q-00041568, E-Rate 23 - Independent Study - AP move Labor - 90707-Non E-Rate Eligible					
1	AMS-NI-RSW-FOC Labor: Systems Engineer LAN/WAN/WIRELESS	AMS.NET	2.00	\$200.00	\$400.00
2	AMS-FREIGHT Freight and Handling	None	1.00	\$0.00	\$0.00
				Subtotal:	\$ 400.00
				Estimated Tax:	\$ 0.00
				Quote Total:	\$ 400.00

Line	Item Description	Manufacturer	Qty	Unit Price	Extended Price
Quote # Q-00041569, Kermit-King ES - move AP Labor - 90707 - Non E-Rate Eligible					
1	AMS-NI-RSW-FOC Labor: Systems Engineer LAN/WAN/WIRELESS	AMS.NET	36.00	\$200.00	\$7,200.00



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 502 Commerce Way, Livermore, CA 94551
 925-245-6100 • 925-245-6150 Fax
www.ams.net

2	AMS-FREIGHT Freight and Handling	None	1.00	\$0.00	\$0.00
				Subtotal:	\$7,200.00
				Estimated Tax:	\$ 0.00
				Quote Total:	\$7,200.00

Order Summary

Project Total	\$829,123.49
Estimated Total Taxes	\$48,746.39
Grand Total	\$877,869.88

Terms and Conditions

1. AMS.NET will require a Purchase Order referencing this Quote # or if a Purchase order is not provided, an authorized representative must sign this quote.
2. Payment terms are Net 30. Payment made beyond 30 days are subject to a finance charge of 1.5% per month. Customer agrees to pay all collections costs and attorney fees for late payments if applicable. Customer agrees to accept multiple invoices for projects that cover multiple sales. In the event that a site's readiness is delayed by the customer, customer agrees to accept and pay invoices that reflect equipment and services already received.
3. Items sold by AMS.NET, Inc. and shipped to destinations in California are subject to sales tax. If an item is subject to sales tax in the state to which the order is shipped, tax is generally calculated on the total selling price of each individual item. In accordance with state tax laws, the total selling price of an order will generally include shipping and handling charges and item-level discounts. The amount of tax charged on your order will depend upon many factors including, but not limited to, the type of item(s) purchased, and the source and destination of the shipment. Factors can change between the time you place an order and the time an invoice is sent, which could affect the calculation of sales taxes. The amount appearing on your proposal as 'Estimated Sales Tax' may differ from the sales taxes ultimately charged. Shipping charges and sales tax will be added to this order when invoiced and the customer agrees to pay these charges.
4. All companies with tax exemption must present a valid Tax Exempt form. If Customer is tax exempt or if tax exempt form is not provided then customer agrees to pay all applicable taxes.
5. All shipments are FOB Origin or Pre-paid and shipped to Dock. Any Special shipping requirements must be clearly stated on all PO's (i.e. inside delivery). If inside Delivery or Lift-gate is required it must be specified and additional fees will incur. Shipping charges that appear on this quote are an estimate, AMS.NET will invoice and the customer will pay the actual shipping charge when identified.
6. Upon delivery of equipment, customer agrees to open all shipments and visually inspect equipment for physical damages. All damages must be reported to AMS.NET within 24 hours of delivery.
7. Returns will be accepted at AMS.NET discretion and are subject to manufacturer returns policies as well. For returns to be approved all merchandise must be in an unopened box and the customer agrees to pay a restocking fee of 15% of the purchase price. Returns must be made within 15 Days of receipt. All shipments must have a valid RMA number from AMS.NET before returning. For RMA requests please contact our Customer Service Department at (800) 893-3660 Ext. 6111. Email RMA requests should be directed to service@ams.net. A copy of AMS.NET's full RMA policy is available for review online at www.ams.net/services/procurement-and-financing/.
8. The laws of the State of California will apply to this sale.
9. The term "installation date" means the first business day on which installation of the system is complete. Minor omissions or variances in performance of the System that do not materially or adversely affect the operation of the system, shall not be deemed to have postponed the Installation Date. Seller shall use its best efforts to make timely delivery and installation. However, all stated delivery and installation dates are approximate and except as expressly provided in this agreement, Seller shall, under no circumstance, be deemed to be in default hereunder or be liable for consequential, incidental or special damages or commercial loss resulting from delays in delivery or installation.
10. Warranties. AMS warrants to Customer that it has good title to the equipment being sold to Customer under this Agreement, and the right to sell such equipment to Customer free of liens or encumbrances. AMS further warrants to Customer that the equipment being sold to Customer hereunder shall be free from defects in workmanship for a warranty period of thirty (30) days commencing on the later date the equipment is delivered to Customer or the date upon which AMS completes performance of the services to be performed under this agreement (this warranty being hereinafter referred to as an "Installation Warranty"). Except as expressly set forth in this paragraph, AMS does not make, and hereby disclaims, any and all representations or warranties, express or implied, with respect to the equipment or services being provided under this agreement, including but not limited to any implied warranties of merchantability, fitness for a particular purpose, satisfactory quality, against infringement, or arising from a course of dealing, usage or trade practice. AMS shall reasonably cooperate and assist Customer in enforcing any manufacturer warranties with respect to the equipment being sold to Customer under this Agreement. AMS hereby advises Customer, and Customer acknowledges that in the event Customer desires to procure from AMS any warranty protection beyond the warranty of title and the Installation Warranty provided under this Paragraph, Customer may do so by entering into a separate Service Agreement with AMS.

Manufacturer's warranty that is guaranteed is whatever is published by the manufacturer at the time of purchase.
11. Cisco Cloud services purchased from AMS.NET requires customer to accept Cisco's Universal Cloud agreement located on Cisco Systems' Website. This Universal Cloud Agreement describes the rights and responsibilities related to the Cloud Service(s) you purchase from Cisco or an Approved Source and is between you and Cisco. The Universal Cloud Agreement includes the applicable Offer Description(s) located at www.cisco.com/go/cloudterms (collectively "Agreement"). By clicking 'accept,' or using the Cloud Service, you agree to the terms of this Agreement. If you do not have authority to enter into this Agreement, or if you do not agree with its terms, do not click 'accept' and do not use the Cloud Service. If you determine that you cannot comply with the terms of this Agreement after you have paid for the Cloud Service, you may terminate your



AMS.NET, Inc.

502 Commerce Way, Livermore, CA 94551

925-245-6100 • 925-245-6150 Fax

www.ams.net

access to the Cloud Service for a full refund provided you do so within thirty (30) days of your purchase.

AMS.NET Tax ID: 94-3291626

C7 License: 763508

Please fax signed Quotation or Purchase Order to your AMS.NET account manager or to 925.245.6150. Full terms and conditions can be viewed on our website at www.ams.net/services/procurement-and-financing/

Authorized Signature: _____ Date: _____

Print Name: _____ Print Title: _____

About AMS.NET

About Us

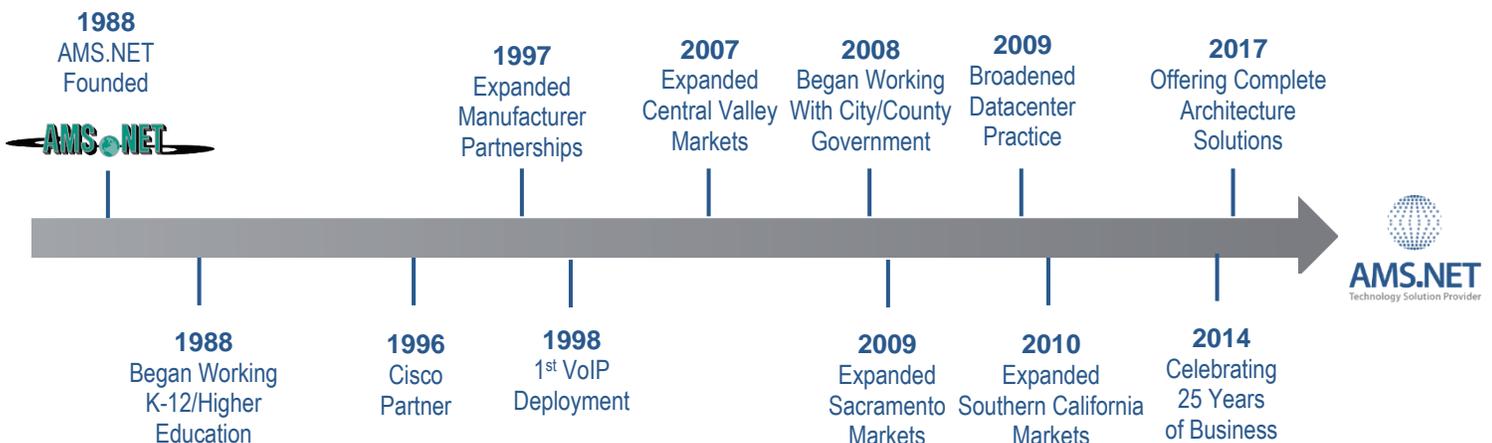
AMS.NET is an innovative technology solution provider delivering business outcomes to organizations for more than 30 years. The company was established more than two decades ago to provide technical support to local school districts in California. Today, AMS.NET provides education, local government and businesses a comprehensive technology solution including design, implementation and support services.

With a consultative approach, consideration is taken to understanding technology requirements, existing equipment, industry, growth plan and budget. Leveraging proven and emerging technologies through leading manufacturers, AMS.NET's certified engineers architect a solution that supports your initiatives and allows for future growth.

Prior to implementation, we can provide complete structured wiring services and post deployment, a host of managed services and maintenance plans to ensure your network and equipment are running at optimum performance.

Many financing options are available. With experience in the public sector around procurement vehicles, E-rate expertise and leasing options, we can make recommendations specific to your industry and technology solution.

Our extensive reference list is a tribute to our ability to successfully design, manage and implement technology solutions that support your initiatives. With more than 30 years of successfully providing technology solutions, you can be assured that we have the capability, experience and stability to be your trusted partner. And we'll be here for future needs!



Celebrating More Than **30** Years

Unique Customer Experience

AMS.NET is an innovative technology solution provider delivering business outcomes to organizations for more than 30 years. Our industry expertise, technology vision and people create a unique customer experience.

- Close customer engagement in the presales process with design, site walk, white boarding session and more
- Proven installation process including project management, skilled and experienced engineers and post installation support
- Established, trusted and proven with more than 25 years' experience, extensive reference list and specialization in your vertical
- Elite partnerships with leading manufacturer partners to obtain and provide exceptional pricing for your solutions
- Multivendor expertise with certifications and technical knowledge to support your entire technology landscape
- Long term technology partner with a consultative approach regardless of the organization size or project scope.



TURNKEY IMPLEMENTATION

Our Approach

With a focus on delivering business outcomes, we have a four-pronged pre-sales approach to keeping your business goals top of mind.

1. First is determining the business drivers for your organization. Are you needing to meet government mandates? Are you looking to add new programs such as BYOD or video instruction? Has there been a security breach or another event that is being addressed? A clear insight to your business drivers sets the road map for your technology solution.
2. Identifying considerations or possible concerns at the start of a project allows for planning to minimize the effects and costs of those possible barriers. Cabling, infrastructure, IT resources and budget constraints should all be identified.
3. During the planning process, specific deadlines, funding schedules, internal resources and other projects need to be considered.
4. Following the technology implementation support may be necessary. Identifying current expertise gaps or need for managed services should be evaluated.



SOLUTION APPROACH

Project Cycle

AMS.NET provides complete project management services to ensure the success of your technology implementation. We follow a 5-step project cycle that is tailored to meet the needs of your project. Each project is managed by a project manager and staffed with AMS.NET team members that are experienced in the proposed technology solution.

Throughout your engagement you will receive status updates, thorough project plans and have a project team dedicated to understanding and addressing your business needs. We provide collaborative planning and consistent updates throughout the project through communication and effective documentation. At the end of the project, you'll be provided design documentation and the ability to engage the AMS.NET technical support team for ongoing support. Your project will be structured based on the following phases and activities will be performed as required by your unique project:

- Complete Project Management Support
- Experienced, Certified and Dedicated Project Manager Assignment
- Tailored to Meet Your Project and Requirements
- Established and Proven 5-Step Project Cycle
- Complete Support Through Project Sign Off

Discovery & Preparation

- Internal Hand Off and Kick Off Meeting
- Site Surveys and Network Discovery
- Identification of Project Goals, Outcomes and Objective Completion Criteria
- Internal Technical Reviews

Design & Planning

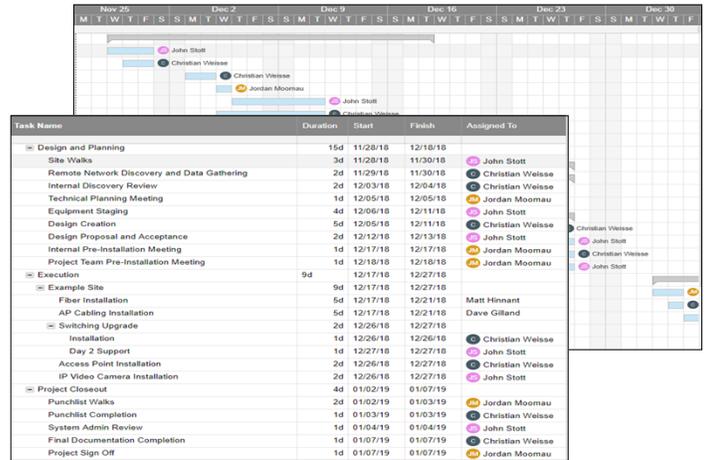
- Technical Planning Meetings- Existing Practices, Design Goals, Best Practices
- Design Proposal and Acceptance
- Tailored Project and Implementation Plan Creation
- Equipment Staging and Configuration
- Logistics Coordination and Pre-Installation Meeting



PROJECT CYCLE

Implementation/Execution

- Execution as Defined in Project Plan
- Post-Installation Acceptance Testing
- Day 2 Support
- System Administrator Training (*if purchased*)
- End-User Training (*if purchased*)



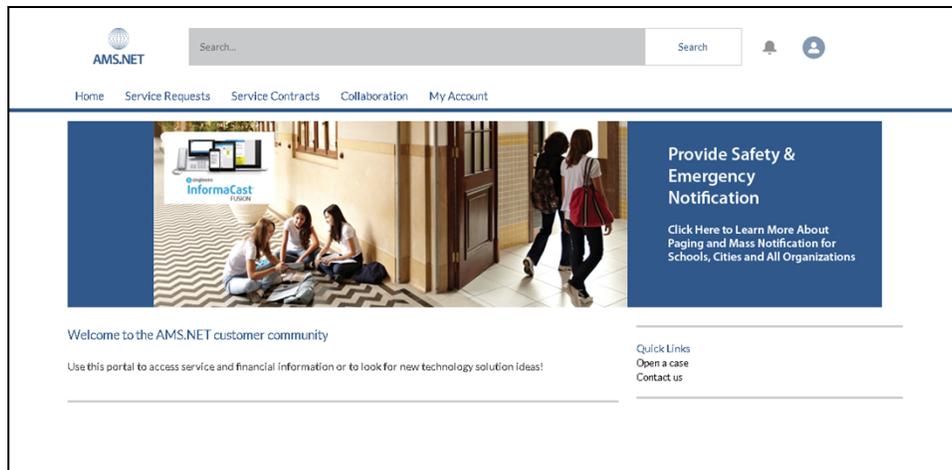
PROJECT PLAN

Project Closeout

- Virtual Site Walk and/or Physical Site Walk
- Punch List Completion
- Final Documentation Submission
- Project Closure and Sign Off

Support & Maintenance Phase

- 30 Day Workmanship Warranty
- Premium Flex Time Contracts (*if purchased*)
- Managed Services Agreements for Voice, Wi-Fi, WAN, Security, Video Surveillance and More (*if purchased*)
- Support Customers Have Access to Their Customer Community- Review Current Service Requests, View Upcoming Appointments, Open New Requests and More



CUSTOMER COMMUNITY

Manufacturer Partners



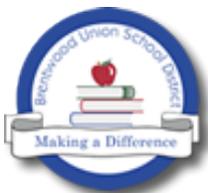
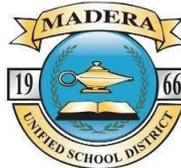
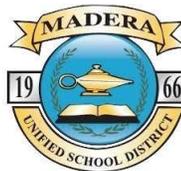
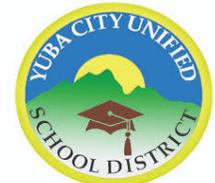
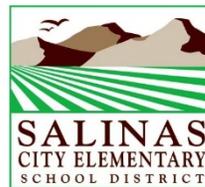
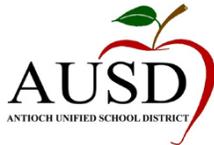
AMS.NET versus the Competition

- Established proven partner in your vertical
- 120+ employees throughout the state of California
- Multi-vendor network support
- Complete architecture solutions
- Elite manufacturer partnerships– Cisco Gold Partner since 2007
- Skilled and Certified Engineers- CCIE's in networking, security, voice
- Advanced manufacturer technology specializations
- Structured cabling- C-7 Contractor and RCCD Certified
- Certified project management – PMP Certification
- Executive management accessibility regardless of the customer size



Extensive Reference List

Education



City/County Government



Other Verticals



Before and After

Our professional certified engineering and cabling teams have the expertise for your project- large or small. Structured wiring, racks and equipment are professionally installed and labeled for ease of maintenance after deployment.



Before



After



Before



After

Company Facts

Legal Name: AMS.NET Inc.

Type: Delaware Corporation
Principal Owner: Robert Tocci
Years in Business: 32 Years
Number of Employees: 115
Website: www.ams.net
Email: sales@ams.net
Phone: 800-893-3660/925-245-6100
Fax: 925-245-6150

Locations:

Headquarters: 502 Commerce Way, Livermore, CA 94551-7812
Sacramento Regional Office: 1200 Creekside Drive
Folsom, CA 95630, Phone 800-893-3660
Central Valley Regional Office: 1155 East North Avenue, Suite 106
Fresno, CA 93725, Phone 559-733-1641, Fax 559-713-6692
Southern California Regional Offices: 12130 Mora Drive., Suite 1,
Santa Fe Springs, CA 90670, Phone 800-893-3660

CMAS, NASPO & E-Rate SPIN Numbers

Tax ID: 94-3291626	Pure Storage CMAS: 3-18-70-3113D, <i>Expires 4/11/2021</i>
Contractor License C-7: 763508 <i>Expires 4/30/2020</i>	EMC, Nimble CMAS: 3-15-70-0291AA, <i>Expires 3/31/2022</i>
DUNS#: 556116234	Aerohive Networks CMAS: 3-13-70-0291X, <i>Expires 12/31/2020</i>
DIR#: 1000001046	Citrix, Brocade, Barracuda CMAS: 3-11-70-0291V, <i>Expires 6/26/22</i>
FCC RN: 0012300554	Cabling CMAS: 3-18-70-0291AE, <i>Expires 7/26/2022</i>
E-Rate SPIN: 143005880	Tripplite/APC CMAS: 3-19-70-0291AF, <i>Expires 11/28/2019</i>
Microsoft MCSE's: 1673446, 2056976	Bosch CMAS: 3-17-84-0065A, <i>Expires 11/30/2020</i>
Merced County FOCUS Contract: #2015109	Arecont Vision CMAS: 3-18-84-0065C, <i>Expires 5/19/2023</i>
SPURR Master Contract	Extron Electronics: 3-16-70-2382B, <i>Expires 5/31/2021</i>
PEPPM Contract	Cisco NASPO: 7-14-70-04 (Utah AR-233), <i>Expires 5/31/2020</i>
Cisco CMAS: 3-11-70-0291U, <i>Expires 9/4/23</i>	HP/Nimble NASPO: 7-14-70-06 (AR-1464-N), <i>Expires 5/31/2020</i>
HP CMAS: 3-15-70-0291AB, <i>Expires 7/2/23</i>	Ruckus (Arris) NASPO: 7-14-70-01 (AR-214), <i>Expires 5/31/2020</i>
Rubrik CMAS: 3-18-70-0291AD, <i>Expires 5/3/21</i>	EMC NASPO: 7-14-70-14 (California AR-620), <i>Expires 5/31/2019</i>
Ruckus CMAS: 3-15-70-3218A, <i>Expires 2/29/2020</i>	Pure Storage NASPO: 7-15-70-34-019, <i>Expires 3/31/2020</i>
	Palo Alto Networks NASPO: 7-14-70-11, <i>Expires 5/30/2020</i>

Certifications and Specializations

<p>Cisco Gold Certified Partner/ Cisco Meraki Partner</p> <ul style="list-style-type: none"> - Advanced Data Center Architecture - Advanced Collaboration Architecture - Advanced Security Architecture - Advanced Enterprise Network Architecture - Collaboration SaaS Authorization - Customer Satisfaction Excellence 	<p>Aruba HPE Platinum Partner, HPE Silver Partner, Ruckus Elite Partner, Palo Alto Networks, Fortinet, Barracuda, Aerohive, Pure Storage, Nimble Storage, Cohesity, DDN, Rubrik, Veeam Silver Pro Partner, Datrium, VMware Partner, Singlewire, FrontRow, Class Connection, AtlasIED, Extron, Advanced Network Devices, Avigilon, Verkada, OnSSI, Milestone, Arecont Vision, Hikvision, exacqVision, Milestone, Tripplite, APC, Panduit, General Cable, Damac, Leviton, Berk-Tek, Ortronics, Hoffman, Cooper B-Line, Chatsworth, & Superior Essex</p>
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