

Device Cycles, LLC

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Milpitas, CA 95035

Contact Information

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Quote No **Q0224.**

Quote Date: 2/18/2020
Valid Until: 3/19/2020

Customer: **Sylvan Union School District**
Contact:

Address: 605 Sylvan Ave
Modesto, CA 95350

***There are no additional deductions for missing cables, power adapters or for engravings.**

Description		Grade	Units	Cost Per Unit	Amount
Mac Mini		A	2	\$100.00	\$200.00
MacMini		B		\$90.00	\$0.00
MacMini		C		\$75.00	\$0.00
MacMini		D		\$10.00	\$0.00
Logitech keyboard for iPad Lightning	920-006341	A	2,000	\$5.00	\$10,000.00
Logitech keyboard for iPad Lightning	920-006341	B		\$2.00	\$0.00
Logitech keyboard for iPad Lightning	920-006341	C		\$1.00	\$0.00
Logitech keyboard for iPad Lightning	920-006341	D		\$0.00	\$0.00
MacBook 13" 2008 Grade A	MB466LL/A	A	6	\$65.00	\$390.00
MacBook 13" 2008 Grade B	MB466LL/A	B		\$58.50	\$0.00
MacBook 13" 2008 Grade C	MB466LL/A	C		\$48.75	\$0.00
MacBook 13" 2008 Grade D	MB466LL/A	D		\$6.50	\$0.00
iPad Air 1 Wi-Fi Only 16 GB	MD785LL/A	A	2,181	\$65.00	\$141,765.00
iPad Air 1 Wi-Fi Only 16 GB	MD785LL/A	B		\$55.00	\$0.00
iPad Air 1 Wi-Fi Only 16 GB	MD785LL/A	C		\$48.00	\$0.00
iPad Air 1 Wi-Fi Only 16 GB	MD785LL/A	D		\$5.00	\$0.00
Apple USB 12W Power Adapter (brand new in	MD836LL/A	A	70	\$7.50	\$525.00

Description	Model No.	Grade	Units	Cost Per Unit	Amount
				TOTAL	\$152,880.00

On-Site pickup and Custom packaging is included at no cost. Pick up date is within 21 business days of approval offer.

Devices are initially quoted Grade A condition. If units do not meet Grade A specifications upon device evaluation, the correct grade and price listed on the quote will apply to the final reconciliation summary. We must receive the devices prior to the quote expiration date, devices received after the expiration date will result in a reduction of value based on current markets.

With locked devices, Device Cycles will provide a list of affected devices by serial number. Devices must be unlocked within 15 days of notification to ensure quoted value. Devices still locked after 15 days will result in "D" grade condition..

To schedule your trade-in, please contact your dedicated account manager within 30-days of quote to accept this offer and schedule a pickup date.

Undersigning, your organization, the "Seller" has fully reviewed and understands the terms and conditions set forth in this mutually binding agreement. Upon signing below, your organization has accepted and agrees with the terms and conditions of our mutually binding partnership. This quote is valid until: 3/19/2020.

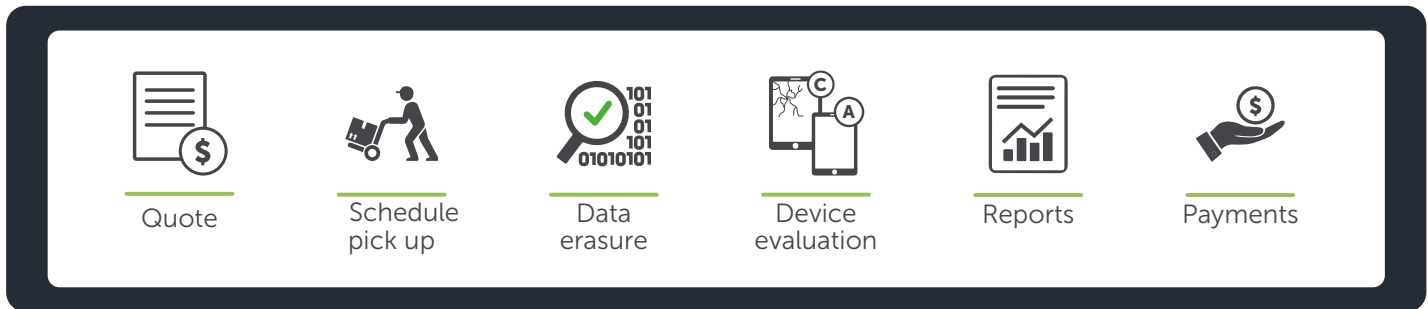
Signature: _____ Date: _____

Thank you for your business!

Trade-In Program



Device Cycles Trade-in Process



Device Cycles the leading provider of device trade-in and buy-back solutions partners with education institutions to capture the existing residual value of used Apple & Chromebook devices.

Our offerings presents an added value to you that allows you to reinvest into new technology from the funds generated from your used equipment.

We can also assist with:

- Explore a life cycle sustainability plan that is aligned with your focus on excellence with technology
- Ways to support your community and our LifeBridge program

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Quote Overview

Device Cycles's quote process is designed to provide the maximum residual value for your used Apple devices which starts with a complete transparent quote. This includes:

- Best Market Value and trusted fast payment.
- Estimate based on device type and device Grade A, B, C, D (Please page 5 for Grade scale)
- No hidden fees or deductions of Grade for missing accessories or engravings
- Devices are initially quoted Grade A condition. If units do not meet the Grade-A condition guidelines upon device evaluation, the correct grade and price listed on the quote will apply to the final reconciliation summary.

On-Site Pickup Services

Device Cycles handles and schedules all the logistics for large trade-ins. We provide a full on-site pickup service or shipping arrangements to ensure a fast and reliable process, which includes:

- Physical On-Site Pickup- (This Labor is not subcontracted) Our team of associates will pick-up your devices within 21-business days of approved quote.
- Multiple Scheduled Site Pickups
- Package and sealed into 10 Pack Custom foam and box designed for devices. Each container is labeled accordingly and manifested
- Physical Count of Inventory and labeled with an asset tag
- Palletizing and securing products for shipment
- All Logistics and Shipping included at no cost.
- Signed Inventory and Quote Sheets from our team members
- On-Site and White Glove pickup apply for larger trade-in that exceed an excess amount of dollar amount or Quantity. For smaller trade-ins we will send custom boxes and take care of logistics at no cost to you.

Mail-In Program

Device Cycles mail-in program is designed for smaller trade-ins. We will ship materials to your location that includes the following:

- Full Trade-In kit that includes custom packaging materials with step-by-step instructions, return shipping labels, scheduled pickups at location included at no cost

Device Evaluation & Reports

After your devices have been completely erased, we will begin the evaluation of your devices. During our evaluation period, we will document all cosmetic flaws on devices with pictures, providing full transparency throughout the process. Your dedicated account manager will guide you through the entire process with status updates of device processing.

Upon completion of our audit, we will send a full detailed audit report to you, which includes the following:

- Device Type
- Individual Model Number
- Itemized serial number audit report
- Processor Type
- Processor Speed
- Memory Size

This information is produced into a finalized comprehensive detailed audit report of totaled valued devices and turned into monetary value.

Final Payment

An account manager will schedule a brief conference call to review and finalize the audit report, and to address any questions and confirm payment details.

- Device Cycles will provide payment to your organization via Certified check or Bank wire within 45-days upon completion of audit.
- Device Processing and audit reports usually require 15 business-days to be completed once devices have reached our facility.

Grading Guidelines

“A” Grade Like New Condition	“B” Grade Used – Good Condition	“C” Grade Used – fair condition	“D” Grade Used - Poor Condition
Powers On, Fully Functional tested - No screen burn ins, spots, or pixel discoloration	Powers On, Fully Functional tested - No screen burn ins, spots, or pixel discoloration	Powers On, Fully Functional Tested, Good LCD - May have pixel burn in on the navigation bar	May Power On or not Power on -Contains minor to major functional failures
Like new condition, No scratches on screen, back case, scrapes, or dents	May have minor scratches on screen, screen scratches will only be visible when screen is off and held at certain angles in the light	Minor to heavy wear, may have minor to deep scratches on the screen visible when the screen is on	Unit has defective function, such as non-working button, touch screen, speaker, bad camera and other issues
Does not contain any noticeable marks, blemishes	May have minor back case scratches, no dents, cracks, or chips that are not immediately noticeable	May have frame dents or bend on charging port that are immediately noticeable. No cracks or chip glass	Heavy wear cracked, broken Digitizer and LCD present - Bent or severely damaged frame that lifts glass

To schedule your trade-in, please contact your dedicated account manager and provide the following information below:

Thamoor Ansari

VP, Business Development

Email: tansari@devicecycles.com

Direct: 408-502-9226

Summary of devices to Trade-In

Device Type (Macbook, iPad, iMac,

Chromebook etc.)

Model Number

Quantity