

## Solution Summary

### Gilroy Unified School District - Brownelle EDU 5 year support

<b>Customer:</b> Gilroy Unified School District	<b>Primary Contact:</b> Maribel Guizar
<b>Ship To Address:</b> 7810 Arroyo Cir Gilroy, CA 95020	<b>Email:</b> mguizar@gilroyunified.org
<b>Bill To Address:</b> 7810 Arroyo Cir Gilroy, CA 95020	<b>Phone:</b> 669-205-4000
<b>Customer ID:</b> C1SGILUNI0001	<b>National Account Manager:</b> Ryan Nelson
<b>Customer PO:</b>	<b>Email:</b> RNelson@convergeone.com
	<b>Phone:</b> +18017436271

Solution Summary	Current Due	Next Invoice	Due	Remaining	Total Project
Software	\$67,135.25		One-Time		\$67,135.25
Hardware	\$401,716.70		One-Time		\$401,716.70
Maintenance					
Manufacturer Maintenance	\$99,843.72		Prepaid		\$99,843.72
<b>Project Subtotal</b>	<b>\$568,695.67</b>				<b>\$568,695.67</b>
Estimated Tax	\$43,048.06				
Estimated Freight	\$0.00				
<b>Project Total</b>	<b>\$611,743.73</b>				<b>\$611,743.73</b>

This Solution Summary summarizes the document(s) that are attached hereto and such documents are incorporated herein by reference (collectively, this "Order"). Customer's signature on this Order (or Customer's issuance of a purchase order in connection with this Order) shall represent Customer's agreement with each document in this Order and acknowledgement that such attached document(s) are represented accurately by this Solution Summary.

Unless otherwise specified in this Order, this Order shall be subject to the following terms and conditions (the "Agreement"): (i) the Master Sales Agreement or other applicable master agreement in effect as of the date hereof between ConvergeOne, Inc. and/or its subsidiaries and affiliates (collectively, "C1" or "ConvergeOne" or "Seller") and Customer; or (ii) if no such master agreement is currently in place between C1 and Customer, the Online General Terms and Conditions currently found on the internet at: <https://www.convergeone.com/online-general-terms-and-conditions/>. If Customer's Agreement is a master agreement entered into with one of ConvergeOne, Inc.'s predecessors, affiliates and/or subsidiaries ("Legacy Master Agreement"), the terms and conditions of such Legacy Master Agreement shall apply to this Order, subject to any modifications, located at: <https://www.convergeone.com/online-general-terms-and-conditions/>. In the event of a conflict between the terms and conditions in the Agreement and this Order, the order of precedence shall be as follows: (i) this Order (with the most recent and specific document controlling if there are conflicts between the Solution Summary and any applicable supporting document(s) incorporated into this Order), (ii) Attachment A to the Agreement (if applicable), and (iii) the main body of the Agreement.

This Order may include the sale of any of the following to Customer: (a) any hardware, third party software, and/or Seller software (collectively, "Products"); (b) any installation services, professional services, and/or third party provided support services that are generally associated with the Products and sold to customers by Seller (collectively, "Professional Services"); (c) any Seller-provided vendor management services, software release management services, remote monitoring services and/or, troubleshooting services (collectively, "Managed Services"); and/or (d) any Seller-provided maintenance services ordered by Customer to maintain and service Supported Products or Supported Systems at Supported Sites to ensure that they operate in conformance with their respective documentation and specifications (collectively, "Maintenance Services"). For ease of reference only, Professional Services, Managed Services and Maintenance Services may be referred to collectively as "Services." Unless otherwise defined herein, capitalized terms used herein will have the same meanings as set forth in the Agreement.

Products and/or Services not specifically itemized are not provided hereunder. This Order will be valid for a period of thirty (30) days following the date hereof. Thereafter, this Order will no longer be of any force and effect.

This Order is a configured order and/or contains software.

ACCEPTED BY:

BUYER: \_\_\_\_\_ DATE: \_\_\_\_\_ SELLER: \_\_\_\_\_ DATE: \_\_\_\_\_

TITLE: \_\_\_\_\_ TITLE: \_\_\_\_\_

## Solution Quote

#	Item Number	Description	Term	Qty	Unit Price	Extended Price
<b>9500</b>						
1	C9500-24Y4C-EDU	Catalyst 9500 24x1/10/25G and 4-port 40/100G, K12		2	\$11,880.00	\$23,760.00
2	CON-SW-C9E5024U	CON-SW-C9E5024U - SNTC-NO RMA Catalyst 9500 24x10G, K12	60	2	\$7,780.50	\$15,561.00
3	C9K-PWR-650WAC-R	650W AC Config 4 Power Supply front to back cooling		2	\$0.00	\$0.00
4	C9K-PWR-650WAC-R/2	650W AC Config 4 Power Supply front to back cooling		2	\$1,155.00	\$2,310.00
5	CAB-9K12A-NA	Power Cord, 125VAC 13A NEMA 5-15 Plug, North America		4	\$0.00	\$0.00
6	C9K-F1-SSD-BLANK	Cisco pluggable SSD storage		2	\$0.00	\$0.00
7	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment		2	\$0.00	\$0.00
8	SC9500HUK9-1612	Cisco Catalyst 9500H XE.16.12 UNIVERSAL		2	\$0.00	\$0.00
9	C9500-NW-A-L-EDU	C9500 Network Advantage, low-density license K12		2	\$3,300.00	\$6,600.00
10	C9500-ACCKITH-19I=	9500 Accessory Kit		2	\$27.50	\$55.00
<b>9500 Subtotal:</b>						\$48,286.00
<b>9300-48UXM</b>						
11	C9300-48UXM-EDU	Catalyst 9300 48-port(12 mGig&36 2.5Gbps), K12		10	\$7,229.75	\$72,297.50
12	CON-SW-C9300XM8	SNTC-NO RMA Catalyst 9300 48-port(12 mGig36 2.5Gbps	60	10	\$2,690.73	\$26,907.30
13	PWR-C1-1100WAC-P	1100W AC 80+ platinum Config 1 Power Supply		10	\$0.00	\$0.00
14	PWR-C1-1100WAC-P/2	1100W AC 80+ platinum Config 1 Secondary Power Supply		10	\$1,045.00	\$10,450.00
15	CAB-TA-NA	North America AC Type A Power Cable		20	\$0.00	\$0.00
16	STACK-T1-50CM	50CM Type 1 Stacking Cable		10	\$55.00	\$550.00
17	CAB-SPWR-30CM	Catalyst Stack Power Cable 30 CM		10	\$52.25	\$522.50
18	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment		10	\$0.00	\$0.00
19	C9300-NM-2Y	Catalyst 9300 2 x 25GE Network Module		10	\$1,402.50	\$14,025.00
20	C9300-NW-A-48-EDU	C9300 Network Advantage, 48-port license K12		10	\$1,430.00	\$14,300.00
21	S9300UK9-169	UNIVERSAL		10	\$0.00	\$0.00
<b>9300-48UXM Subtotal:</b>						\$139,052.30
<b>9300-48P - Qty 14</b>						
22	C9300-48P-EDU	Catalyst 9300 48-port PoE+, K12		14	\$5,538.50	\$77,539.00
23	CON-SW-C930448P	CON-SW-C930448P - SNTC-NO RMA Catalyst 9300 48-port PoE+, K12	60	14	\$2,061.22	\$28,857.08
24	PWR-C1-715WAC	715W AC Config 1 Power Supply		14	\$0.00	\$0.00
25	PWR-C1-715WAC/2	715W AC Config 1 Secondary Power Supply		14	\$687.50	\$9,625.00
26	CAB-TA-NA	North America AC Type A Power Cable		28	\$0.00	\$0.00

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#	Item Number	Description	Term	Qty	Unit Price	Extended Price
27	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment		14	\$0.00	\$0.00
28	STACK-T1-3M	3M Type 1 Stacking Cable		14	\$165.00	\$2,310.00
29	CAB-SPWR-150CM	Catalyst Stack Power Cable 150 CM - Upgrade		14	\$55.00	\$770.00
30	C9300-NM-2Y	Catalyst 9300 2 x 25GE Network Module		14	\$1,402.50	\$19,635.00
31	C9300-NW-A-48-EDU	C9300 Network Advantage, 48-port license K12		14	\$1,430.00	\$20,020.00
32	S9300UK9-169	UNIVERSAL		14	\$0.00	\$0.00
<b>9300-48P - Qty 14 Subtotal:</b>						\$158,756.08
<b>9300-48P - Qty 3</b>						
33	C9300-48P-EDU	Catalyst 9300 48-port PoE+, K12		3	\$5,538.50	\$16,615.50
34	CON-SW-C930448P	CON-SW-C930448P - SNTC-NO RMA Catalyst 9300 48-port PoE+, K12	60	3	\$2,061.22	\$6,183.66
35	PWR-C1-715WAC	715W AC Config 1 Power Supply		3	\$0.00	\$0.00
36	PWR-C1-715WAC/2	715W AC Config 1 Secondary Power Supply		3	\$687.50	\$2,062.50
37	CAB-TA-NA	North America AC Type A Power Cable		6	\$0.00	\$0.00
38	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment		3	\$0.00	\$0.00
39	STACK-T1-50CM	50CM Type 1 Stacking Cable		3	\$55.00	\$165.00
40	CAB-SPWR-30CM	Catalyst Stack Power Cable 30 CM		3	\$52.25	\$156.75
41	C9300-NM-2Y	Catalyst 9300 2 x 25GE Network Module		3	\$1,402.50	\$4,207.50
42	C9300-NW-A-48-EDU	C9300 Network Advantage, 48-port license K12		3	\$1,430.00	\$4,290.00
43	S9300UK9-169	UNIVERSAL		3	\$0.00	\$0.00
<b>9300-48P - Qty 3 Subtotal:</b>						\$33,680.91
<b>9120AXI</b>						
44	C9120AXI-B-EDU	Cisco Catalyst 9120AX Series - EDU		65	\$932.25	\$60,596.25
45	CON-SW-XC9120A	CON-SW-XC9120A - SNTC-NO RMA Cisco Catalyst 9120AX Series - EDU	60	65	\$192.50	\$12,512.50
46	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment		65	\$0.00	\$0.00
47	AIR-AP-T-RAIL-R	Ceiling Grid Clip for Aironet APs - Recessed Mount (Default)		65	\$0.00	\$0.00
48	AIR-AP-BRACKET-1	802.11 AP Low Profile Mounting Bracket (Default)		65	\$0.00	\$0.00
49	SW9120AX-CAPWAP-K9	Capwap software for Catalyst 9120AX		65	\$0.00	\$0.00
50	CDNA-E-C9120	Aironet AP Term Licenses for Tracking		65	\$0.00	\$0.00
51	DNA-E-3Y-C9120	C9120AX CISCO DNA Essentials 3 Year Term License	36	65	\$0.00	\$0.00
52	AIR-DNA-EDU-E	EDU Aironet CISCO DNA Essentials Term Licenses		65	\$0.00	\$0.00
53	EDU-DNA-E-3Y	CISCO DNA Essential Term Licenses for EDU SKUs - 3 Years	36	65	\$111.65	\$7,257.25
54	WLC-AP-T	Aironet AP License Term Licenses		65	\$0.00	\$0.00
55	WLC-AP-T-3Y	Aironet AP License 3 Year Term License	36	65	\$0.00	\$0.00
56	PI-LFAS-AP-T	Prime AP Term Licenses		65	\$0.00	\$0.00
57	PI-LFAS-AP-T-3Y	PI Dev Lic for Lifecycle & Assurance Term 3Y	36	65	\$0.00	\$0.00
58	AIR-DNA-E-T	Aironet AP License Term Licenses		65	\$0.00	\$0.00

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59	AIR-DNA-E-T-3Y	Aironet CISCO DNA Essentials 3 Year Term License	36	65	\$0.00	\$0.00
60	AIR-DNA-NWSTACK-E	AIR CISCO DNA Perpetual Network Stack		65	\$0.00	\$0.00
<b>9120AXI Subtotal:</b>						\$80,366.00
<b>1562 AP</b>						
61	AIR-AP1562I-B-K9	802.11ac W2 Low-Profile Outdoor AP, Internal Ant, B Reg Dom.		12	\$1,039.50	\$12,474.00
62	CON-SNT-AIRAPBPI	SNTC-8X5XNBD 802.11ac W2 Low-Prof	60	12	\$257.78	\$3,093.36
63	SWAP1560-MESH-K9	Cisco 1560 Series Unified Mesh Mode Software		12	\$0.00	\$0.00
64	AIR-ACC1530-PMK1	Standard Pole/Wall Mount Kit for AP1530/1560 Series		12	\$59.95	\$719.40
65	AIR1560-DNA-OPTOUT	CISCO DNA SUBSCRIPTION OPTOUT for AIR1560		12	\$0.00	\$0.00
<b>1562 AP Subtotal:</b>						\$16,286.76
<b>AP Adder License</b>						
66	EDU-LIC-CT5520-UPG	K12 SKU for 5520 AP Adder Licenses		1	\$0.00	\$0.00
67	CON-ECMU-EDULICDU	SWSS UPGRADES K12 SKU for 5520 AP Adder Licenses	60	1	\$0.00	\$0.00
68	EDU-LIC-CT5520-1A	Cisco 5520 Wireless Contr 1 AP Adder License - US K12 EDU		12	\$99.00	\$1,188.00
69	CON-ECMU-EDULIC20	SWSS UPGRADES Cisco 5520 Wireless Contr 1 AP Adder Lic	60	12	\$77.00	\$924.00
<b>AP Adder License Subtotal:</b>						\$2,112.00
<b>IE3200</b>						
70	IE-3200-8P2S-E	Catalyst IE3200 with 8 GE PoE+ & 2 GE SFP, Fixed System, NE		2	\$3,621.75	\$7,243.50
71	CON-SSSNT-IE32008S	SOLN SUPP 8X5XNBD Catalyst IE3200 Rugged Series Fixed Syst	60	2	\$2,902.41	\$5,804.82
72	IOT-OTHER	IOT-OTHER - Not related to an IoT Solution; For tracking only.		2	\$0.00	\$0.00
73	NO-IOT-SOLUTION	NO-IOT-SOLUTION - Not related to an IoT Solution; For tracking only.		2	\$0.00	\$0.00
74	PWR-IE65W-PC-AC=	65W AC to DC or High DC to DC Power Supply		2	\$327.25	\$654.50
<b>IE3200 Subtotal:</b>						\$13,702.82
<b>SFPs</b>						
75	QSFP-100G-CU1M=	100GBASE-CR4 Passive Copper Cable, 1m		2	\$205.15	\$410.30
76	SFP-10/25G-LR-S=	10/25GBASE-LR SFP28 Module		40	\$1,290.30	\$51,612.00
77	SFP-10G-LR-S=	10GBASE-LR SFP Module, Enterprise-Class		2	\$1,143.45	\$2,286.90
78	SFP-10G-SR-S=	10GBASE-SR SFP Module, Enterprise-Class		16	\$400.40	\$6,406.40
79	GLC-LH-SMD=	1000BASE-LX/LH SFP transceiver module, MMF/SMF, 1310nm, DOM		4	\$564.30	\$2,257.20
<b>SFPs Subtotal:</b>						\$62,972.80
<b>ISE</b>						
80	L-ISE-PLS-LIC=	Cisco ISE Plus License		1000	\$0.00	\$0.00

Solution Quote

#	Item Number	Description	Term	Qty	Unit Price	Extended Price
81	L-ISE-PLS-5Y-S4	L-ISE-PLS-5Y-S4 - Cisco ISE Plus License, 5Y, 1000 - 2499 Sessions	60	1000	\$13.48	\$13,480.00
ISE Subtotal:						\$13,480.00
Total:						\$568,695.67