

SYLVAN UNION ELEMENTARY SCHOOL DISTRICT



**School Device**  
C O V E R A G E™

MAY 5, 2020

# DEVICE INSURANCE PROPOSAL



## **PREPARED AND PRESENTED BY**

TIM DUNCAN, SOLUTION ENGINEER  
TIM@SCHOOLDEVICECOVERAGE.COM | 818.483.8571  
MICHELE MARASCA, ACCOUNT DIRECTOR

## **FOR**

LIZETT AGUILAR, ASSISTANT SUPERINTENDENT, BUSINESS SERVICES

---

# SCHOOL DEVICE COVERAGE

## WHO WE ARE.

**School Device Coverage (SDC)** is owned and operated by U-PIC Insurance Services. U-PIC is **the** leader in the parcel insurance industry, insuring north of one billion parcels since 1989. U-PIC is a strategic partner of the United States Postal Service, Amazon, DHL, and many other industry leading organizations.



Our offices are located at 5010 Chesebro Road, in Agoura Hills, CA 91301. U-PIC Insurance Services is underwritten by CNA Financial Corporation, an organization holding an A (Strong) rating with Standard & Poor's, A (Excellent) rating with A.M. Best, and an A2 rating with Moody's. We are registered with the California Department of Insurance under licenses #2E61972 and #0E61972.



A young boy with short brown hair, wearing a brown hoodie and blue jeans, is walking away from the camera on a gravel path. He is carrying a large red backpack with a white tag attached. The background is a blurred green lawn and trees, suggesting a schoolyard or park setting.

# THE PROGRAM

## WORKING WITH SDC

A big project involves overseeing a lot of moving parts, oftentimes from different people. 1:1 programs are inherently big projects, no matter how large or small the school district.

SDC proposes to take away the **risk** involved in deploying expensive education technology devices to children and teenagers, by insuring these devices. Device insurance protects the district's investment in these devices, keeps them in the hands of students, and assures that upon device retirement, the district will be able to resell these devices for a higher premium.

SDC works with districts from coast to coast, insuring tens, thousands, and tens of thousands of devices at a time. We work smart to engineer the best program for each district. Whether the district has a repair service on premises, prefers to mail them in to one of our repair depots, or have them picked up by local repair shops - SDC is the solution.

We have aligned the parameters of this program to match the specific needs of Sylvan Union Elementary School District, based on our discussions. In the following pages, you will see how this program will work, as well as associated costs.

---

# COVERAGE DETAILS

## "DON'T WORRY, IT'S COVERED!" - SDC

Unlike manufacturer warranties, SDC offers a full suite of insurance services. The risks associated with placing these devices into the hands of students are not all covered with a warranty. With SDC's full coverage insurance solutions, all risks outside of intentional damage, are covered events.

Below is a list of typical risks we insure against:

- Broken glass screen
- Charger port failure
- Theft
- Mysterious disappearance
- Broken LED/LCD displays
- Accidental damage
- Power surge, fire and flood
- Water damage
- Loss
- Vandalism
- Touchscreen failure
- Electrical failures

There are **NO DEDUCTIBLES** with our insurance program, **no added fees or penalties** when claims are filed, and **no limit on the amount of claims** that can be filed during the coverage period.

In the event a claim is filed and a device is sent for repair, any loaner device given to the student will assume the same insurance coverage. Replacement devices issued when the original device is lost, stolen, or damaged beyond repair will assume the same insurance coverage as well.

Under both the parent-optional program and the district purchase program, SDC provides primary coverage for individual insurable events that take place when the assigned student has care, custody, and control of the insured device. Under a district bought coverage program, coverage is expanded to include individual insurable events that take place when the assigned student does not have care, custody, and control of the insured device. In the event of a catastrophic loss (fire, flood, earthquake, etc. leading to the damage or loss of multiple insured units), SDC's coverage shall be for excess of any loss or damage to devices covered by other valid and collectible Insurance.

Coverage begins on the date of enrollment, and ends at the end of the school year, or one full calendar year, as agreed upon by both parties.

To view the full terms and conditions of the policy, please visit <https://schooldevicecoverage.com/policy>.





# REPAIR SOLUTION & COVERAGE COST

In this program, district owned devices insured by [SDC](#), will be repaired by [AGi Repair](#) or [District Technicians](#). The district will invoice SDC for the cost of replacement. District repair and replacement costs are based on information provided by district on NSIW form. By law, insurance is not active until payment is received.

The one month premium for this program with in-house repair is \$3,250.00.  
The one month premium for this program using mail-in repair is \$5,750.00.

DEVICE	TOTAL DEVICE COST
<b>HEWLITT PACKARD</b> 11" CHROMEBOOK G6 EE (IN-HOUSE)	\$3,250.00
<b>HEWLITT PACKARD</b> 11" CHROMEBOOK G6 EE (MAIL-IN)	\$5,750.00

DEVICE COUNT: 3,000

---

# NEXT STEPS

## READY WHEN YOU ARE

Once a move forward decision is made, you will be introduced to Michele, your account director. She will be your main point of contact and be available to answer any questions that arise, or assist with any service related inquiries. You will also learn how to access the web portal that gives visibility into claims.

We thank you for the opportunity to provide this proposal, and look forward to servicing your district for years to come.



## THE SDC PROMISE

SDC IS COMMITTED TO SERVICING YOUR DISTRICT BETTER THAN ANY OTHER EDTECH DEVICE INSURANCE COMPANY. YOUR SATISFACTION IS OUR GOAL. THE COST OF OUR PROGRAM WILL NOT ARBITRARILY FLUCTUATE THROUGHOUT THE YEARS. SDC USES AN INTELLIGENT ALGORITHM TO CALCULATE THE MOST SUSTAINABLE AND AFFORDABLE COST FROM THE OUTSET.