



# APPROVAL OUTSIDE VENDOR (NON-CUSD) CONTRACT

*All contracts must be approved by the Board of Education*

Please return this signed cover sheet and the contract to the Business Office for review **at least fourteen (14) working days prior to the next Board meeting.**

Once received and approved by the Business Office, **the contract will be returned to the requesting department and you must agendize the item for approval by the Board of Education** at their next regularly scheduled meeting.

**Site/Department:** Technology (IT) & Student Services

**Date(s) of Contracted Service:** 07/01/2020 - 06/30/2023

**Contractor Name:** BorderLAN

**Cost (not to exceed):** \$195,000.00

**Description of Service:** CUSD Firewall, Client Manager, Analyzer to help in the management of the security for CUSD.

**Contract Terms:** Prepayment Penalty:  Yes  No Auto Renewal:  Yes  No

Venue for Legal Disputes Reviewed by Cabinet Member  Legal Counsel Reviewed

Pupil Records Rider  New Vendor (if checked, need W9)  Other \_\_\_\_\_

Fingerprinting/TB Questionnaire completed  Insurance Received

Ratified, reason \_\_\_\_\_

**Funding Source:**  District  ASB  PTO/PTA  Other Pending approval of 20-21 budget \_\_\_\_\_

Fund 40  Fund 14  Fund 01 **Budget Source** 01-0000-0-0000-2420-5800-00-029-0108-0029

***I have read and understand the terms of and approve the attached contract:***

Paul G. Behan  
Site/Department Administrator Signature

06/03/2020  
Date

Reviewed by C.B.O. before being agendized. yp  
initials

Board Approval Date: \_\_\_\_\_

Copy sent to the Site/Department \_\_\_\_\_  
Date



Price Quotation # : 2020-APDS

THIS QUOTE IS VALID until June 30, 2020

<b>Contact Name:</b>	<b>Date: May 15, 2020</b>
<b>Company:</b> Carmel USD	<b>Terms:</b> Total Contract payable: Net 30
<b>Address:</b>	<b>Order Payment:</b> Purchase Order / Money Order
<b>City\State\Zip:</b>	<b>Installation:</b> Via Fortigate
<b>Phone:</b>	<b>Tax &amp; Shipping:</b> Added to Invoice
<b>E-Mail:</b>	<b>BorderLAN Contact:</b> Deena Swidler 858.752.2339 deena@borderlan.com
<b>Notes:</b>	<b>Remit To:</b> BorderLAN Security Accounts Receivables 950 Boardwalk #300 San Marcos, CA 92078 FAX: (860) 736-8100

QTY	SKU	Description	Price
1	FG-3301E-BDL-980-BDL-36	FortiGate-3301E Hardware plus 3 Year 24x7 FortiCare and FortiGuard Enterprise Protection	\$155,835.00
		Taxes (7.75%)	\$12,077.21
		<b>Total</b>	<b>\$167,912.21</b>

QTY	SKU	Description	Price
1	CO-TERM 6/30/2020-6/30/2023	"FCZ-15-EMS01-158-02-00 Seats:500 (Electronically Delivered) FortiClient Enterprise Management System Endpoint License for 1 client (stackable). Includes 24x7 support. One license will be issued good for the amount of units requested on PO."	\$9,090.00
		Taxes (7.75%)	TBD
		<b>Total</b>	<b>\$9,090.00</b>

QTY	SKU	Description	Price
1	FAZ-400E	Centralized log & analysis appliance - 4 x GE RJ45, 12 TB storage, up to 200 GB/Day of Logs.	\$5,500.00
1	FC-10-L0401-149-02-36	FortiAnalyzer-400E 3 Year Subscription license for the FortiGuard Indicator of Compromise (IOC).	\$3,300.00
1	FC-10-L0401-247-	FortiAnalyzer-400E 3 Year 24x7 FortiCare Contract	\$4,065.00



**THIS QUOTE IS VALID until June 30, 2020**

02-36			
3	FC-10-L0401-210-	FortiAnalyzer-400E 1 Year Next Day Delivery Premium RMA Service (requires	<b>\$1,468.00</b>
	02-12	24x7 support)	
		Taxes with current tax rate	<b>\$1,110.81</b>
		<b>Total</b>	<b>\$15,443.81</b>

**PAYMENT TERMS:** 100% of the total invoice is due in Net 30 from the date of the Purchase Order. Real costs of shipping and handling will be added to the prices shown above and will be reflected on the invoice if applicable, and paid by Customer as part of the total invoice amount. If applicable, state sales tax will be added to the price of all products unless Customer provides written evidence of exemption prior to shipment

**ENTIRE AGREEMENT:** The terms and conditions of this Agreement are intended by the parties as the final expression of their agreement with respect to the subject matter of this Agreement, and supersede all prior discussions, representations and agreements, both oral and written. This Agreement may only be modified by means of a document, signed by both parties.

Upon signing, you agree to have BorderLAN Security invoice you for the amount listed. This is a binding order effective once signed and faxed to BorderLAN Security.

**To order, fax signed copy of this agreement AND a PO to:**  
**Sales Department: Fax # (860)736-8100**

**Agreed and accepted:**

**Customer**

**BorderLAN Security**

By: \_\_\_\_\_  
SIGNATURE

By: \_\_\_\_\_  
SIGNATURE

Name: \_\_\_\_\_

Name: \_\_\_\_\_

Title: \_\_\_\_\_

Title: \_\_\_\_\_

Date: \_\_\_\_\_

Date: \_\_\_\_\_