



June 5, 2020

San Mateo-Foster City School District

Attn: Andrew Solz

1170 Chess Drive

Foster City, CA 94404

Bid#: CNS-01-20 Rollover #1

Due: June 8, 2020, 5:00 p.m.

Terms & Conditions of Food Contracts

BID LEGEND

SO = Special order - three case minimum. Please allow extra lead time. Will stock if usage warrants.

CMO = Combined Minimum Order from same manufacturer. Please watch for minimum quantity or weight requirements to receive bid pricing.

STA = Subject to availability from manufacturer.

MKT = Price is based on the market at time the bid was written; therefore, the price is subject to market increase or decrease and carries with it no guaranteed 30-day notice.

FFS = Fee for service. Customer will be invoiced for product by manufacturer.

*****Commodity Pricing assumes customer has all possible Commodities.**

BID DURATION: July 1, 2020 – June 30, 2021 unless otherwise noted.

PALLET EXCHANGE: We encourage customers to participate with our pallet exchange policy. If a customer chooses to opt-out of the exchange, Danielsen reserves the right to charge \$8.00 per pallet not exchanged.

PAYMENT TERMS: Requesting Net 30 days end of month, excluding drop shipments from manufacturers. Drop shipment requested payment terms are Net 15 days. Per GC 926.10: interest will be charged on all balances past 60 days at 6% per annum. If these payment terms are not met, we reserve the right to terminate bid prices. Awarding bid items to The Danielsen Company constitutes customer's acceptance of payment terms.

SPECIAL REQUIREMENTS: Subject to \$750.00 minimum delivery requirement.

NUTRITIONAL ANALYSIS & SPECIFICATION SHEETS: N.A. & spec sheets will be provided when required by Recipient Agency (RA) on awarded items. Please request under separate cover and fax to our office at (530) 895-3987 or (800) 700-6332.

BID NOTATION: Recipient Agency (RA) will be notified 30 days before any price adjustments are made. The Danielsen Company reserves the right to review prices on an on-going basis, should a manufacturer or supplier increase their prices to us, those prices may, in turn, increase the bid price accordingly. We will notify the RA of price increases as soon as those increases are published.

FUEL SURCHARGE POLICY: Our bid pricing is based on fuel rates stated by the Department of Energy (DOE) at the time the bid was completed. We reserve the right to enact a fuel surcharge. (These rates are updated by the DOE every Monday and can be heard on their Diesel Fuel Average hot line at (202) 586-6966, for the West Coast, California region.)

**San Mateo-Foster City School District does
not accept FUEL SURCHARGE POLICY**

NOTE: Written confirmation of bid award is required to activate these bid prices.

Thank you for the opportunity to bid our products and services.

Sincerely, The Danielsen Company, Inc.



SAN MATEO-FOSTER CITY
SCHOOL DISTRICT

May 15, 2020

The Danielsen Company, Inc.
Steve Schwartz, Bid & Purchasing Coordinator
435 Southgate Court
Chico, CA 95928

Dear Mr. Schwartz:

Per RFP CNS-01-20 - Processed USDA Foods Distribution and Commercial Food Products, we can extend the contract for an additional year. San Mateo-Foster City School District would like to take advantage of this opportunity to extend our contract for another year. The effective dates of the contract extension would run from July 1, 2020, through June 30, 2021. Please respond to the District's request by June 8, 2020, if Danielsen is accepting or not accepting of the offer to extend. Should Danielsen wish to accept the offer to extend the contract, please provide current pricing with manufacture increases or other documentation to justify any price increases passed through to the 2020-21 contract.

Please feel free to contact me if you should have any questions.

Sincerely,


/s/

Andrew Solz, MBA, SNS
Director of Child Nutrition Services

The Daniels Company, Inc.
Bid Award

School:	San Mateo-Foster City School District							
Contract #:								
Bid #:	CNS-01-20, 2019-20 Ware/Supplies Rollover #1							
Duration:	7/1/20-6/30/21							
Minimum Delivery Requirement \$750.00								
Bid Line #	Danco #	Brand	Description	Code	Sell	Spec. Inst	Supplier	QTY
2	907160	Solo	250ct 8oz Paper Container & Lid Combo	KHB8A2050	No Bid		Z-Dart	50
10	3239	Golden West	500ct School Paper Tray 5X8X2 450ct 16oz Chinese Food Pail	KMA582CN	\$17.75		Z-Golden West	830
24	Multiple	Golden West	5179-With Handle 6059-No Handle	Multiple	\$24.16		Z-Golden West	6
30	6283	Western Plastics	6-500ct 9"x10.75" Foil Sheet	632	\$37.92		Z-Western Plastics	5
31	6352	El Dorado	18"x1000' Heavy Duty Foil	299	\$37.60		Z-Western Plastics	1
39	900683	Tyson	92-5.15oz WG Breaded Chicken Drumstick	666010	\$83.37		Tyson	180
40	900684	Tyson	95-5.05oz Glazed Chicken Drumsticks	26435	\$79.56		Tyson	150
44	1067	Bake Crafters	120-1.31oz IW WG RF Garlic Texas Toast	1616	\$40.69		Bake Crafters	200
45	6618	Shannon's	192-1oz WG Mini Burger Buns	SB420	\$26.15		Shannon's	5
46	5777	Shannon's	144ct-4" WG Honey Wheat Burger Bun	SB444	\$27.02		Shannon's	400
51	6614	Dave's Baking	90-1.9oz IW WG Chocolate Chip Muffin	WG385	\$24.27		Dave's Baking	300
53	5745	The Max	80-2ct WG Cinnamon Pancakes	04442	\$28.25		ConAgra-Frozen	250
54	908225	Sky Blue	72-2oz IW WG Twin Pack Cinnamon Swirl	WCSW272	MFG DISC		Sky Blue	180
56	7492	Aranda's	12-10ct 10" WG White Wheat Tortillas	7492	\$18.27		Aranda's	30
59	2635	Packer Label	6-#10 Domestic Vegetarian Beans	H5273	\$21.97		Highland Wholesale	5
62	5751	Malt-O-Meal	48ct. WG Marshmallow Matey Bowl Pack	05940	\$17.60		Post Holdings	850
63	7281	Malt-O-Meal	96ct WG Scooters Bowl Pack	27164	\$17.10		Post Holdings	35
64	6378	Malt-O-Meal	48ct WG Honey Scooters Bowl Pack	08676	\$17.60		Post Holdings	620
65	3586	Smithfield	100-1oz Cream Cheese Cup	30056	\$15.70		Savencia	30
66	6292	Foster Farms	96-4oz IW WG Chicken Corn Dog CN	94124	\$43.73		Foster Farms	700
67	909277	Foster Farms	6-5# F/C Grilled Chicken Breast Strips	91693	MFG DISC		Foster Farms	15
68	909278	Foster Farms	2-5# Buffalo Chicken Wings	96210	\$27.54	Special Order	Foster Farms	200
69	6633	Doritos	72ct R/F WG Spicy Sweet Chili Tortilla Chip	490931	\$21.73		Frito Lay	130

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70	5157	Doritos	72ct R/F WG Nacho Tortilla Chip	317481	\$21.73		Frito Lay	115		
72	7517	Lay's	64ct R/F Jalapeno Cheddar Kettle Chips	251112	\$28.60		Frito Lay	170		
73	7519	Lay's	64ct R/F Original Kettle Chips	251150	\$28.60		Frito Lay	90		
74	6703	Pirate's Booty	24-.75oz White Cheddar Puffs	81662407	\$11.11		Dot Foods	159		
75	7498	Lay's	64ct R/F Salt & Vinegar Kettle Chips	251136	\$28.60		Frito Lay	140		
77	4289	Taste Pleasers	100-1.5oz. Ranch Packet	7160372298400	\$15.12		Kraft Heinz	25		
78	2606	Americana	200-12gm Buttermilk Ranch Packet	7160370023800	\$6.42		Kraft Heinz	300		
79	4194	Americana	500-9gm Mayonnaise Packet	7160377621500	\$16.47		Kraft Heinz	20		
80	7554	T. Marzetti	4-1 Gal Sweet & Bold BBQ Sauce	88101	\$30.78		T. Marzetti-Dry	20		
81	1679	Americana	200-12gm BBQ Sauce Packet	7160370024400	\$5.30		Kraft Heinz	15		
82	3091	Americana	500-5.5gm Mustard Packet	7160377605300	\$6.20		Kraft Heinz	20		
83	7105	FatCat	140-1.2oz IW WG Chocolate Chip Cookie	WGCCC1401SW	\$34.99		FatCat	700		
84	6944	FatCat	168-1.75oz WG Chocolate Chip Cookie Dough	WGCCC168AS	\$43.81		FatCat	525		
85	4145	MJM	300ct WG Apple Cinnamon Bear Graham	403001	\$39.98		MJM	5		
86	4146	MJM	300ct WG Chocolate Bear Graham	402001	\$39.98		MJM	5		
95	7370	Suncup	40-6.75oz Apple Juice Box	410305	\$8.11		Gregory Packaging	10		
108	7373	Suncup	40-6.75oz OJ/Tangerine Juice Box	412405	\$8.11		Gregory Packaging	10		
115	1046	FatCat	2-9# WG Double Cocoa Muffin Batter	WGDCMFN9#	\$35.14		FatCat	650		
116	6792	Dakota Growers	20# WG 10" Spaghetti	91322	\$14.94		Dakota Growers	40		
118	1566	Goodyman	50-1.6oz WG Marshmallow Square	9432	\$24.08		Super Bakery	500		
119	3701	Delta Star	25# Parboiled Rice	07553	\$10.76		Riceland	35		
120	7401	Albie's	40-4.6oz WG Soy Butter & Jelly Sandwich	608	\$39.35		Albie's	380		
122	1061	Tasty Nada	150-1.5oz WG Taco Nada Bites	TNB2015B	\$35.15		Bell Tasty	8		
125	1475	Inn Foods	20# Peas & Carrots		\$14.33		Inn Foods	3		
126	4806	Crystal Geyser	56-8oz. Bottled Water	56081	\$6.23		C.G. Roxane	2000		
			Signature: 							
			Date: 6-8-20							