

AMS.NET
Technology Solution Provider

PROPOSAL FOR:

**Ravenswood City School District 92020
School and District Office IT Infrastructure Upgrades
RFP #RCSD-P5CBL**

Original

PREPARED BY: Thomas Vasconi, Vice President of Sales, AMS.NET



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AMS.NET
Technology Solution Provider

Section 1

Executive Summary

Dear Ravenswood City SD & Think Connected Teams,

I would like to thank you in advance for your time and consideration to evaluate AMS.NET, Inc's proposed solutions for your Phase 5 School and District Office IT Infrastructure Upgrades. We are very excited to be considered as a possible candidate to partner with the district on this specific project to upgrade your layer 1 structured cabling infrastructure including new Category 6 cabling, upgrade data cabinets and removing aging systems / infrastructure! As a 20-year employee and Vice President of AMS.NET, Inc. who has been heavily involved in K12 information technology within California for my entire tenure here, I am 100% committed to the success of this project!

We feel that AMS.NET, Inc. is the perfect vendor to award this project to because of our dedication to K12 in California and our extensive history and reputation within our customer base. We have been active within this environment since our company's conception in 1988 which gives us over 32-years of dedication and experience which is second to no one in the market today! We have designed our company and many of our processes around public sector customers but more importantly education and K12. The result of this focus and longevity is an engagement that is deep and trusting which guarantees a successful and smooth deployment.

AMS.NET, Inc. has received, reviewed, and acknowledges all the addendums associated to this project.

Over 20 years ago AMS.NET, Inc. chose to bring structured cabling in-house as a value add to our customers. We have our own C-7 license and construction / structured cabling division within AMS.NET which not only lowers the overall cost of our solution(s) to our customers but also increases the quality of work we are delivering. Not having subcontractors is the key to both components. Not having multiple layers of vendors keeps the cost down but also preserves the workmanship at the same time since we have direct control over the crews in the field. At the end of the day our cabling crews know exactly what our engineers need and vice versa so you as the customer does not get stuck in the middle!



AMS.NET, Inc.
Headquarters
502 Commerce Way
Livermore, CA 94551
925-245-6100
925-245-6150 Fax
www.ams.net

As you can see from reviewing our supporting company documentation and references contained within Sections 2 and 6 of this bid response that we possess the necessary skills and knowledge to deploy a project of this magnitude and complexity since we are dealing with the core of the district's infrastructure.

Below are the attributes that set AMS.NET, Inc. apart from others:

- Established and proven partner within K12 for over 30-years = Trusted Advisor
- 120+ Employees throughout California = Stability
- Multi-vendor network support = Support Complex Environments
- Deliver complete architecture solutions = Long Term Engagements
- Elite partnerships with all eco-system partners = Alignment
- Skill and certified engineers = Success
- Advanced manufacturer technology specializations = Certified
- Structured cabling C7 state contractor = No Subcontracting
- Certified Project Management (PMP) = Smooth
- Executive Management accessibility regardless of customer size = Everyone Matters

Thank you again for the opportunity to provide the district with a proposal for this project. We are looking forward to the possibility of working with you. Please do not hesitate to contact me with any questions or concerns you may have regarding either our bid response or our proposed solution.

Kind Regards,

Thomas Vasconi
Vice President of Sales
AMS.NET, Inc.
tvasconi@ams.net
Direct (925) 245-6128



AMS.NET
Technology Solution Provider

Section 2

14 Appendix A: Submittal Form

COMPANY NAME: AMS, NET, INC.

ADDRESS: 502 Commerce Way, LIVERMORE CA 94551

PHONE #: 925 245 6100 **FAX #:** 925 245 6150

AUTHORIZED AGENT SIGNATURE: Diana Monaghan, DIANA MONAGHAN

DATE: 5/20/2020 VP of ADMINISTRATION

Reference 1:

COMPANY NAME: LIVERMORE Valley Joint U.S. D.

ADDRESS: 685 E. JACK LONDON BLVD. LIVERMORE CA 94551

PHONE #: 925 606 5228, GEOFF WATNER

Reference 2:

COMPANY NAME: ALAMEDA U.S. D.

ADDRESS: 2060 CHALLENGER DR. ALAMEDA CA 94501

PHONE #: 510 337 7000 X 77140 ROB VAN HORN

Reference 3:

COMPANY NAME: Pajaro Valley U.S. D.

ADDRESS: 294 Green Valley Rd Watsonville CA 95075

PHONE #: 831 786 2129 DAN WEISER

Submittal

1. Proposals submitted via mail or delivered are to contain 1 original hard copy, and 5 stapled or bound copies in 8-1/2" x 11" binders with any supporting documentation.
 - a. In addition to the aforementioned paper copies, please provide an electronic (preferably PDF) copy of the proposal via USB flash or e-mail to rfps@ravenswoodschools.org.
2. Proposals submitted via email are to be secured from the ability to edit the file in the final format. The file is to be in a searchable PDF format.
3. Responses must be submitted via mail, delivered, or emailed by 3:00PM on May 25, 2020 to:

**ATTN: Solomon Hill
Business Office
Ravenswood City School District
2120 Euclid Avenue
East Palo Alto, CA 94303
rfps@ravenswoodschools.org**

Addendum: RFP #RCSD-P5CBL

Questions & Responses #1

Ravenswood City School District, Technology Dept.

May 8, 2020

Overview:

The following questions were submitted by prospective bidders to RFP #RCSD-P5CBL in written form. Please send questions to rfps@ravenswoodschools.org by Tuesday, May 19, 2020 in order to provide time for an adequate answer. Please refer to the RFP located at <http://www.ravenswoodschools.org/rfps> before submitting questions, as we will not respond to questions already adequately answered in the current RFP.

Questions and their Responses

- 1) I wanted to see if with the shelter in place, if the walkthroughs scheduled for May 11th and May 12th are still scheduled or if they have been postponed?

Yes, we will still be having the non-mandatory site walkthroughs on 5/11 and 5/12 for the project. We will meet in Room 106 at the District Office at 10:00am on Monday morning.

In light of the current COVID-19 restrictions, we will need to limit the total number of attendees and take other cautionary measures to ensure all of our safety during the walkthrough. Specifically:

- 1) All attendees must bring their own face covering and they must be worn at all times.**
- 2) We will need to practice "social distancing" by maintaining 6 feet between ourselves during the walkthrough and initial presentation/gathering in Room 106.**
- 3) Vendors, please limit the number of attendees to the walkthroughs, preferably to only 1 or 2 of your team members. The room in which we are convening is relatively large, but if necessary we will limit the number of people from each team in the room.**
- 4) We will need to rotate through the small server rooms a few participants at a time in order to maintain social distance.**
- 5) We will have a bathroom sink nearby for participants to wash their hands, and hand sanitizer in the room.**
- 6) Our custodial staff is cleaning the room by wiping it down with disinfectant before the meeting.**

Note that any gathering poses a heightened risk of COVID-19 transmission, and older adults and individuals with existing health conditions are at particularly serious risk if they contract COVID-19 and should not attend.

Thank you again for your interest in bidding

Addendum: RFP#RCSD-P5CBL Questions & Responses #2

Ravenswood City School District, Technology Dept.

May 14, 2020

Overview:

The following questions were submitted by prospective bidders to RFP #RCSD-P5CBL verbally during the site walkthroughs. Please send questions to rfps@ravenswoodschools.org by 5:00PM on Tuesday, May 19, 2020 in order to provide time for an adequate answer. Please refer to the RFP located at <http://www.ravenswoodschools.org/rfps> before submitting questions, as we will not respond to questions already adequately answered in the current RFP.

Questions and their Responses

- 1) Given the timeline on Phase 1 of this project, are there liquidated damaged involved?
Yes, as stated in the RFP.
- 2) Would the systems be installed in a method where the existing systems stay active until cutover?
No, we are planning for both phases to completely remove the old systems prior to installing the new systems.
- 3) What classification licenses are required to perform the remodeling work in the District Office MDF?
We are requesting that the bidder provide the necessary contracting licenses for all work that needs to be performed. Please follow all state laws.
- 4) Can drawings and scaled plans be provided for all buildings?
We do not have plans and drawings for all sites, but will provide what is available by the school District.
- 5) Can we specify exactly what cabling needs to be decommissioned as part of the P5CBL RFP?
**All obsolete cabling needs to be removed, e.g., old display cables, speaker cabling, old CAT5/6, inactive coax cables, and raceway purposed for these cables.
Locations where CAT5/6 cables are removed will need a blank plate to cover afterwards.**
- 6) Are as built drawings required after work is complete?
Yes, but they are not required to be to scale.

- 7) Is there another opportunity to have a walk through with contractors?
Unfortunately there will not be any other site walkthroughs.
- 8) What is the cutoff date for questions regarding the RFPs?
Questions must be submitted before 5:00PM on Tuesday, May 19th, 2020.
- 9) What if there is no ceiling access to leave a CAT 6 service loop in bathrooms?**A surface mount box with the loop is accepted in these situations.**

RFP #RCSD-P5CBL, Addendum #6 Questions & Responses #3

Ravenswood City School District, Technology Dept.

May 21, 2020

Overview:

The following questions were submitted by prospective bidders to RFP #RCSD-P5CBL in written form. Please send questions to rfps@ravenswoodschools.org by 5:00PM on Tuesday, May 19, 2020 in order to provide time for an adequate answer. Please refer to the RFP located at <http://www.ravenswoodschools.org/rfps> before submitting questions, as we will not respond to questions already adequately answered in the current RFP.

Questions and their Responses

- 1) Do you have an estimate cost for this project?
We will not be posting estimated costs for the project.

- 2) The scope of work involves more than 2 trades for the low voltage cabling project. There is cabling, Trenching (underground conduit), plumbing and remodeling. When there is more than 1 trade on a project this requires a B license contractor to bid as the prime and hire a C7, C10 sub contractors to do the other trades or the B license can do all the work. I wanted to see if you would issue an addendum to list that a prime contractor must be a B license to bid.
We provided an answer to this question in the Q & A – Addendum #4 last week on the RFP website. Please see question #3.

- 3) During the site walks there was a discussion regarding what type of raceway to be installed so that everyone is bidding on the same style and size of wiremold to support the new CAT6 cabling and AV cabling. Can you please clarify what you are requesting for example Panduit LD10 and or Wiremold PN10?
The surface mount raceway needs to be sized adequately to accommodate the cable quantity and there will need to be coordination with other vendors for the classroom AV equipment in some areas. The raceway is to be Panduit LD10 or equivalent in White (WH) color.

- 4) During the site walks at the District Office the MDF was identified needing floor replacement please confirm that this scope of work is the responsibility of the cabling contractor?
Yes, it is the responsibility of the winning bidder on the cabling proposal.

5) During the site walks at the District Office the IDF 3 was identified needing "plumbing to be capped off. please confirm that this scope of work is the responsibility of the cabling contractor? Also there is a sink and water heater located in the closet and there was a discussion to remove it please clarify the scope of work in this room? Are we to also paint the walls after the shelves are removed or just add plywood backboards?

Yes, it is the responsibility of the winning bidder on the cabling proposal to sub-contract for the plumbing. The wall repair after the removal of the shelving and plumbing should consist of basic hole patching and painting. Plywood backboards are acceptable where needed.

6) During the site walk there was a discussion regarding the conduit pathways IDF 4 and IDF 5. The RFP states that a new conduit is needed but during the site walk there was a 2" conduit identified that could be used, please clarify the requested scope of work?

Yes, it is confirmed that there is an existing 2" conduit between these two IDF locations that can be utilized.

7) Please clarify if the AV contractor, electrical contractor or Cabling contractor is responsible for moving the white boards and painting?**The cabling contractor is responsible. – Section 5.5 and 6.3.6 of #RCSD-P5CBL**

8) Please clarify that the cabling contractor is responsible for painting the walls after the existing IDF enclosure are removed?

The cabling contractor is responsible. – Section 5.5 and 6.3.6 of #RCSD-P5CBL

9) Please clarify who is responsible for removing the existing "simplex" Clock and speakers? Who is responsible for the existing headend removal? Has the district confirmed that the existing simplex system is not connected to the fire alarm?

The clock/speakers and headend unit are to be removed under the #RCSD-P5CBL RFP. For the sites that have a Simplex system tied to the fire alarm system, this is a separate system from the clocks/speakers.

10) During the site walk at Costano IDF 1 was identified as "remodeling to be done" please clarify that you are requesting toilets, stalls and plumbing? Is the floor changing? Are the walls which are tile to be changed? What type of finish are you requesting? Please provide additional detail as what is stated is open to interpretation?

All plumbing (sinks, urinals, toilets, stalls) need to be removed and have all services capped off. The walls are to be patched and repaired to a Level 2 finish as defined in the publication GA-214-10 from the Gypsum Association. The floor should have toilet sewer drains capped and covered to make a level floor surface and not be a tripping hazard. The existing floor tile does not need to be fully replaced or patched to match existing.

- 11) Please clarify that the contractor responsible for removing the electric outlets in the existing IDF enclosure is also responsible for their own painting and patching?

Confirmed this is correct.

- 12) Please clarify that the district will or will not be providing the paint color to match the existing paint in the classrooms and offices?

We believe the standard classroom color is Swiss Coffee, but painting to match is acceptable.

- 13) Please confirm that if the paint color is not provided to the contractor that a best match is acceptable?

Painting to match is acceptable

- 14) During the site walk it was discussed that the Kindergarten classrooms would be receiving a AV cart instead of the typical classroom set-up?

Please advise when the specification for the AV cart will be available?

This is in the Addendum #4 of the #RCSD-P5AV RFP and

Addendum#5 of the #RCSD-P5CBL RFP.

<http://www.ravenswoodschools.org/rfps>

- 15) What is the project management cost for the purpose of determining 50% liability in the case of liquidated damages being assessed?

We do not have a published estimated PM cost.

- 16) Is there a status report on the hazardous material report per site with locations?

Hazardous material report is expected to be completed in June before construction begins and will be made available to winning vendor before construction. We expect few, if any, necessary change orders to result because of past building modernization projects.

- 17) When will the school plan sets be available to review?

The plan sets were not as readily available as we thought. These will not be ready in time for the due date. If you need rough measurements for conduit and cable runs, you can use the measure tool on Google Maps.

References

Customer Name: Livermore Valley Joint Unified School District
Contact Name: Geoff Warner
Title: CTO
Phone: 925-606-5228
Email: gwarner@lvjusd.k12.ca.us
District Office Address: 685 E. Jack London Blvd. Livermore, Ca. 94551

Customer Name: Alameda Unified School District
Contact Name: Rob van Herk
Title: Director of Technology
Phone: 510-337-7000 ext. 77140
Email: rvanherk@alamedaunder.org
District Office Address: 2060 Challenger Dr. Alameda, CA 94501

Customer Name: Pajaro Valley Unified School District
Contact Name: Dan Weiser
Title: Assistant Director, Technology Services
Phone: 831-786-2129
Email: Dan_Weiser@pvusd.net
District Office Address: 294 Green Valley Road, Watsonville, CA 95075

Customer Name: Oakley Union Elementary School District
Contact Name: Renee Stewart
Title: Director of Technology
Phone: 925-625-5053
Email: rstewart@ouesd.k12.ca.us
District Office Address: 91 Mercedes Lane Oakley, Ca. 94561

15.4 Bid Bond Form

We the undersigned AMS.NET, Inc. as Principal and The Hanover Insurance Company as Surety, are hereby held and firmly bound unto the Ravenswood City School District "District" in the sum of Five Percent of the Total Amount of the Bid Dollars (\$5% of Total Bid) for payment of which sum, well and truly to be made, we hereby jointly and severally bind ourselves, our heirs, executors, administrators, successors and assigns.

The condition of the above obligation is such that whereas the Principal has submitted to the District a certain bid, attached hereto and hereby made a part hereof, to enter into a contract in writing for the construction of

Ravenswood City School District
Costaño Elementary, Los Robles McNair Academy, Belle Haven School, and the District Offices
RFP NO. #RCSD-P5CBL
2120 Euclid Avenue
East Palo Alto, CA 94303
School and District Office IT Infrastructure Upgrades

in strict accordance with Contract Documents.

NOW, THEREFORE,

- a. If said bid shall be rejected, or, in the alternative;
- b. If said bid shall be accepted and the Principal shall execute and deliver a contract in the form of agreement attached hereto and shall execute and deliver Performance and Payment Bonds in the forms attached hereto (all properly completed in accordance with said bid) within the time periods stated in the bid documents, and shall in all other respects perform the agreement created by the acceptance of said bid;

Then this obligation shall be void, otherwise the same shall remain in full force and effect, it being expressly understood and agreed that the liability of the Surety for any and all default of the Principal hereunder shall be the amount of this obligation as herein stated.

Surety, for value received, hereby stipulates and agrees that no change, extension of time, alteration or addition to the terms of the contract on the call for bids, or to the work to be performed hereunder, or the specifications accompanying the same, shall in any way affect its obligation under this bond, and it does hereby waive notice of any such change, extension of time, alteration or addition to the terms of said contract or the call for bids, or to the work, or to the specifications.

In the event suit is brought upon this bond by the District and judgment is recovered, the Surety shall pay all costs incurred by the District in such suit, including a reasonable attorney's fee to be fixed by the court.

A notary public or other officer completing this certificate verifies only the identity of the individual who signed the document to which this certificate is attached, and not the truthfulness, accuracy, or validity of that document.

IN WITNESS WHEREOF, the above-bound parties have executed this instrument under several seals this 20th day of May, 2020, the name and corporate party being hereto affixed and these presents duly signed by its undersigned representative, pursuant to authority of its governing body. In presence of:

(Notary Seal) *** see attached notary acknowledgment ***

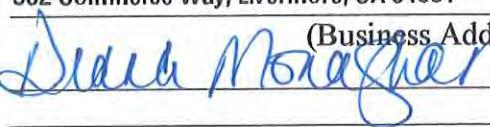
AMS.NET, Inc.

(Principal)

502 Commerce Way, Livermore, CA 94551

(Business Address)

By:



The Hanover Insurance Company

(Corporate Surety)

By:



520 Pike St., Ste. 1220, Seattle, WA 98101

Laura L. Plaisant, Attorney-in-fact

(Business Address)

The rate or premium of this bond is N/A per thousand, the total amount of premium charged, \$ N/A.
(The above must be filled in by Corporate Surety).

CALIFORNIA ALL-PURPOSE ACKNOWLEDGMENT**CIVIL CODE § 1189**

A notary public or other officer completing this certificate verifies only the identity of the individual who signed the document to which this certificate is attached, and not the truthfulness, accuracy, or validity of that document.

State of California

County of San Francisco)On May 20, 2020, before me,

Shawndrae N. Johnston, Notary Public

Date

Here Insert Name and Title of the Officer

personally appeared Laura L. Plaisant

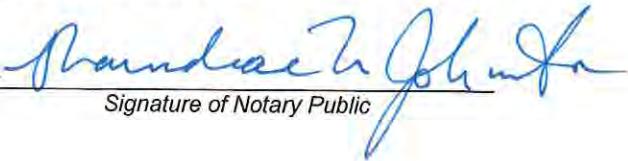
Name(s) of Signer(s)

who proved to me on the basis of satisfactory evidence to be the person(s) whose name(s) is/are subscribed to the within instrument and acknowledged to me that he/she/they executed the same in his/her/their authorized capacity(ies), and that by his/her/their signature(s) on the instrument the person(s), or the entity upon behalf of which the person(s) acted, executed the instrument.

I certify under PENALTY OF PERJURY under the laws of the State of California that the foregoing paragraph is true and correct.

WITNESS my hand and official seal.

Signature


Signature of Notary Public

Place Notary Seal Above

OPTIONAL

Though this section is optional, completing this information can deter alteration of the document or fraudulent reattachment of this form to an unintended document.

Description of Attached Document

Title or Type of Document: _____ Document Date: _____

Number of Pages: _____ Signer(s) Other Than Named Above: _____

Capacity(ies) Claimed by Signer(s)

Signer's Name: _____

Signer's Name: _____

 Corporate Officer — Title(s): _____ Corporate Officer — Title(s): _____ Partner — Limited General Partner — Limited General Individual Attorney in Fact Individual Attorney in Fact Trustee Guardian or Conservator Trustee Guardian or Conservator Other: _____ Other: _____

Signer Is Representing: _____

Signer Is Representing: _____



CALIFORNIA ALL-PURPOSE ACKNOWLEDGMENT

CIVIL CODE § 1189

A notary public or other officer completing this certificate verifies only the identity of the individual who signed the document to which this certificate is attached, and not the truthfulness, accuracy, or validity of that document.

State of California

County of AlamedaOn 5/22/2020

Date

personally appeared

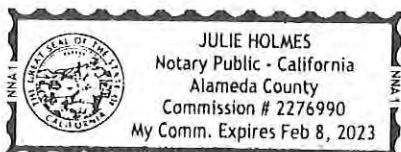
Jolie Holmes, Notary Public

Here Insert Name and Title of the Officer

Darren Monaghan

Name(s) of Signer(s)

who proved to me on the basis of satisfactory evidence to be the person(s) whose name(s) is/are subscribed to the within instrument and acknowledged to me that he/she/they executed the same in his/her/their authorized capacity(ies), and that by his/her/their signature(s) on the instrument the person(s), or the entity upon behalf of which the person(s) acted, executed the instrument.



Place Notary Seal and/or Stamp Above

I certify under PENALTY OF PERJURY under the laws of the State of California that the foregoing paragraph is true and correct.

WITNESS my hand and official seal.

Signature

Signature of Notary Public

OPTIONAL

Completing this information can deter alteration of the document or fraudulent reattachment of this form to an unintended document.

Description of Attached Document

Title or Type of Document: _____

Document Date: _____ Number of Pages: _____

Signer(s) Other Than Named Above: _____

Capacity(ies) Claimed by Signer(s)

Signer's Name: _____

Signer's Name: _____

 Corporate Officer – Title(s): _____ Corporate Officer – Title(s): _____ Partner – Limited General Partner – Limited General Individual Attorney in Fact Individual Attorney in Fact Trustee Guardian of Conservator Trustee Guardian of Conservator Other: _____ Other: _____

Signer is Representing: _____

Signer is Representing: _____

THE HANOVER INSURANCE COMPANY
MASSACHUSETTS BAY INSURANCE COMPANY
CITIZENS INSURANCE COMPANY OF AMERICA

POWER OF ATTORNEY

NOW ALL MEN BY THESE PRESENTS: That THE HANOVER INSURANCE COMPANY and MASSACHUSETTS BAY INSURANCE COMPANY, both being corporations organized and existing under the laws of the State of New Hampshire, and CITIZENS INSURANCE COMPANY OF AMERICA, a corporation organized and existing under the laws of the State of Michigan, do hereby constitute and appoint

Jeffery Prevost, Adam McDonough, Saundra L. Gingras, Laura L. Plaisant, Leona Evangelista, Adia Griffith and/or Rae Lynn Zachary

of Lockton Insurance Brokers, LLC., San Francisco, CA and each is a true and lawful Attorney(s)-in-fact to sign, execute, seal, knowledge and deliver for, and on its behalf, and as its act and deed any place within the United States, or, if the following line be filled in, only within the area therein designated any and all bonds, recognizances, undertakings, contracts of indemnity or other writings obligatory in the nature thereof, as follows:

Any such obligations in the United States, in any amount~

WHEREAS, the Board of Directors of the Company duly adopted a resolution on March 24, 2014 authorizing and empowering certain officers of the Company to appoint attorneys-in-fact of the Company to execute on the Company's behalf certain surety obligations and other writings and obligations related thereto (the "Original Surety Resolution");

WHEREAS, the Company's Board of Directors wishes to affirm the continued authority of all of the attorneys-in-fact that were issued pursuant to the Original Surety Resolution prior to the date hereof and that remain issued and outstanding; and

WHEREAS, the Company's Board of Directors wishes to restate the Original Resolution and adopt certain related resolutions.

NOW THEREFORE, be it hereby:

RESOLVED: That the authority of all attorneys-in-fact of the Company validly issued pursuant to the Original Surety Resolution prior to the date hereof and that remain issued and outstanding as of the date hereof are hereby ratified, confirmed and approved in all respects.

RESOLVED: That the President or any Vice President, in conjunction with any Vice President, be and they hereby are authorized and empowered to appoint Attorneys-in-fact of the Company, in its name and as it acts, to execute and acknowledge for and on its behalf as surety, any and all bonds, recognizances, contracts of indemnity, waivers of citation and all other writings obligatory in the nature thereof, with power to attach thereto the seal of the Company. Any such writings so executed by such Attorneys-in-fact shall be binding upon the Company as if they had been duly executed and acknowledged by the regularly elected officers of the Company in their own proper persons.

RESOLVED: That all such surety Attorneys-in-facts issued by the Company from and including the date hereof shall be authorized pursuant to the foregoing resolution (the "Surety Resolution").

RESOLVED: That the President or any Vice President of the Company, in conjunction with any Vice President, be and hereby are authorized and empowered to establish, and from time to time review and amend, written security measures, protocols and safeguards for all Attorneys-in-fact issued by the Company pursuant to the Surety Resolution, including without limitation, security features on the actual certificates issued by the Company and evidencing such Attorneys-in-fact.

IN WITNESS WHEREOF, THE HANOVER INSURANCE COMPANY, MASSACHUSETTS BAY INSURANCE COMPANY and CITIZENS INSURANCE COMPANY OF AMERICA have caused these presents to be sealed with their respective corporate seals, duly attested by two Vice Presidents, this 18th day of May 2015.



THE COMMONWEALTH OF MASSACHUSETTS }
COUNTY OF WORCESTER } ss.

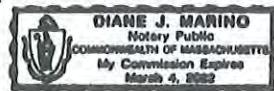
THE HANOVER INSURANCE COMPANY
MASSACHUSETTS BAY INSURANCE COMPANY
CITIZENS INSURANCE COMPANY OF AMERICA

Robert Thomas, Vice President

THE HANOVER INSURANCE COMPANY
MASSACHUSETTS BAY INSURANCE COMPANY
CITIZENS INSURANCE COMPANY OF AMERICA

J. Michael Pete, Vice President

On this 18th day of May 2015 before me came the above named Vice Presidents of The Hanover Insurance Company, Massachusetts Bay Insurance Company and Citizens Insurance Company of America, to me personally known to be the individuals and officers described herein, and acknowledged that the seals affixed to the preceding instrument are the corporate seals of The Hanover Insurance Company, Massachusetts Bay Insurance Company and Citizens Insurance Company of America, respectively, and that the said corporate seals and their signatures as officers were duly affixed and subscribed to said instrument by the authority and direction of said Corporations.



Diane J. Marino, Notary Public
My Commission Expires March 4, 2022

I, the undersigned Vice President of The Hanover Insurance Company, Massachusetts Bay Insurance Company and Citizens Insurance Company of America, hereby certify that the above and foregoing is a full, true and correct copy of the Original Power of Attorney issued by said Companies, and do hereby further certify that the said Powers of Attorney are still in force and effect.

GIVEN under my hand and the seals of said Companies, at Worcester, Massachusetts, this 20th day of May, 2020.

CERTIFIED COPY

Theodore G. Martinez, Vice President

Nº 4864

STATE OF CALIFORNIA
DEPARTMENT OF INSURANCE
SAN FRANCISCO

AMENDED

Certificate of Authority

THIS IS TO CERTIFY, That, pursuant to the Insurance Code of the State of California,

The Hanover Insurance Company

of Bedford, New Hampshire , organized under the
laws of New Hampshire , subject to its Articles of Incorporation or
other fundamental organizational documents, is hereby authorized to transact within this State,
subject to all provisions of this Certificate, the following classes of insurance: Fire; Marine,
Surety, Disability, Plate Glass, Liability, Workers' Compensation,
Common Carrier Liability, Boiler and Machinery, Burglary, Credit,
Sprinkler, Team and Vehicle, Automobile, Aircraft and Miscellaneous
as such classes are now or may hereafter be defined in the Insurance Laws of the State of California.

THIS CERTIFICATE is expressly conditioned upon the holder hereof now and hereafter being in
full compliance with all, and not in violation of any, of the applicable laws and lawful requirements
made under authority of the laws of the State of California as long as such laws or requirements are
in effect and applicable, and as such laws and requirements now are, or may hereafter be changed
or amended.

IN WITNESS WHEREOF, effective as of the 20th day
of October, 1986, I have hereunto set
my hand and caused my official seal to be affixed this 20th
day of October, 1986.



By

Roxani M. Galyegore
Insurance Commissioner
Victoria S. Sidbury
Victoria S. Sidbury
Deputy

NOTICE:

Qualification with the Secretary of State must be accomplished as required by the California Corporations Code
promptly after issuance of this Certificate of Authority. Failure to do so will be a violation of Ins. Code Sec. 701
and will be grounds for revoking this Certificate of Authority pursuant to the covenants made in the application
therefor and the conditions contained herein.



AMS.NET
Technology Solution Provider

Section 3

7. Equipment Itemized Checklist

1. Vendors should include a list of billable materials.
 - a. Please see Section 6 for AMS.NET Proposals.
2. Vendors can use the below tables to verify all items are included.
3. Vendors should include a breakout of labor costs.
 - a. Please see Section 6 for AMS.NET labor costs.
4. Taxes need to be included.
 - a. Please see Section 6 for AMS.NET Proposals.

7.1 Cabling Infrastructure

Equipment and labor checklist	
3 - Buildout of MDFs with rack and cage enclosure. AC Install and room prep.	Included
1 – Buildout of MDF at DO	Included
1 – Relocate rack at the DO from MPOE to MDF	Included
4 – Fiber Trays for MDF	Included
12 - Horizontal cable management for MDF racks	Included
4 - Vertical cable management for 4 MDF racks	Included
14 - Buildout of 14 indoor IDF locations with enclosed rack/cabinet	Included
3 - Buildout of 3 outdoor IDF locations with enclosed outdoor racks.	Included
3 - Temperature control for outdoor IDF	Included
Labor and hardware costs for all cabling locations (WAPs, Clocks, Etc.) - (2906 estimated total cables indoor/outdoor)	Included
24-port Patch Panels for MDF/IDF	Included
18 direct SMF fiber runs from IDFs to MDFs	Included

7.2 Teardown / Removal of Old Equipment and Cabling Costs

Equipment and labor checklist	
Cost for disposing and removing equipment	Included
Cost for patching walls and painting	Included
Cost for reinstalling equipment after entire project is completed	Included



AMS.NET
Technology Solution Provider

Section 4



AMS.NET, Inc.
Headquarters
502 Commerce Way
Livermore, CA 94551
925-245-6100
925-245-6150 Fax
www.ams.net

**Proposal Cost Summary
Phase 5 School & District Office
Infrastructure Upgrades (CABLE)
#RCSD-P5CBL**

AMS Quote #	Description	Total
Q-00045508	RFP # RCSD-P5CBL Costano Elementary Cabling	\$354,271.79
Q-00045509	RFP # RCSD-P5CBL Los Robles McNair Elementary Cabling	\$226,395.50
Q-00045510	RFP # RCSD-P5CBL Belle Haven Elementary Cabling	\$349,754.13
Q-00045511	RFP # RCSD-P5CBL District Office Cabling	\$309,040.88
		\$1,239,462.30



Customer Price Quote

Customer

Ravenswood City Elementary School District
2160 Euclid Ave
East Palo Alto CA, 94303-1703 US
ATTN:

Ship To

Ravenswood City Elementary School District
2160 Euclid Ave
East Palo Alto, CA 94303-1703
ATTN:

Quote Description

RFP # RCSD-P5CBL Costano Elementary Cabling

Quote #	#Q-00045508
Project #	92020
Modified	5/20/2020
Account Mgr.	Thomas Vasconi
AM Phone	(925) 245-6128
AM Email	tvasconi@ams.net
Inside Account Mgr.	Dave Gilland
IAM Phone	(925) 245-6125
IAM Email	dgilland@ams.net
Quote Exp.	8/12/2020

Line	Item Description	Manufacturer	Qty	Unit Price	Extended Price
1	AMS-BOND Performance Bond	None	1.00	\$5,200.00	\$5,200.00

ENCLOSURE MATERIAL

2	FRPW3448 FIRE RATED PLYWOOD 3/4" X 4' X 8'	Arrow Wire & Cable	7.00	\$100.00	\$700.00
3	AGWB010 Damac Standard Grounding Bus Bar 10"x4"	Damac	4.00	\$127.50	\$510.00
4	WS36Z22678-3 DAMAC 36"x22x30 LEFT HAND HINGE GLAND HD BLACK	Damac	1.00	\$706.25	\$706.25
5	ARGB019 Damac 19" Rack Mount Ground bar	Damac	6.00	\$55.00	\$330.00
6	ARW36A Damac Rails 36" Enclosure Pair	Damac	1.00	\$82.50	\$82.50
7	PLBWA12-3 Damac Wall Angle Support 12" Black	Damac	4.00	\$18.75	\$75.00
8	PLR1210-3 Damac 12" Lader Rack 10'	Damac	4.00	\$77.50	\$310.00



9	ARRFCK-58 Damac Concrete Floor Rack Kit	Damac	4.00	\$31.25	\$125.00
10	PLB12RS-3 DAMAC JUNCTION PLATE	Damac	4.00	\$27.50	\$110.00
11	PLAEC-3 Damac Black ladder Rack End Caps	Damac	4.00	\$5.00	\$20.00
12	RRA19084-3MU Damac 19" ALUMINUM RELAY RACK Black	Damac	2.00	\$137.50	\$275.00
13	ATFK2 Damac fan Kit enclosure	Damac	1.00	\$142.50	\$142.50
14	Y5463-PTHS362430G4A DUAL HINGED WALLMOUNT CABINET NEMA 4 36X24X30 GLAND PLATE CAGE NUT CUSTOM NCNR 18-23 DAYS TO SHIP	Hoffman	1.00	\$5,025.00	\$5,025.00
15	CCD84NPB1SBSV3 AXIS 84x32x40 45RU 19" M6 CAGENUT	Damac	2.00	\$2,956.25	\$5,912.50

Wire Mesh Security Panels & Gates

16	AMS-CP-HARDWARE-MISC Wire Mesh Security Panels & Gates (15' 8"W x 10' 4"D x 8' 5-1/4"H), #SMS-79-WHD3-2-26-8	Cabling	1.00	\$3,281.51	\$3,281.51
17	AMS-CP-HARDWARE Mounting Hardware Wire Mesh Security Panels & Gates	Cabling	1.00	\$87.50	\$87.50

WIRE MANAGEMENT

18	WMP1E Panduit Double SpaceWire Management (front & back) Panduit Panduit Wire Management	Panduit	3.00	\$48.75	\$146.25
19	WMPSE Panduit Single SpaceWire Management (front & back) Panduit Panduit Wire Management	Panduit	2.00	\$53.15	\$106.30
20	WMPV45E Panduit Vertical Wire Mgt. Side Mount front & back Panduit Panduit Wire Management	Panduit	3.00	\$192.50	\$577.50

WORKSTATION MATERIAL

21	NKPP24P NETKEY 24 PORT MODULAR PATCH PANEL	Panduit	34.00	\$22.04	\$749.36
22	NK688M1W NETKEY CAT6 JACK IW	Panduit	1092.00	\$5.23	\$5,711.16



23	NK2BX1WA 2-PORT SURFACE MNT BOX	Panduit	19.00	\$1.85	\$35.15
24	NK2FxxY Panduit Faceplate 2 Port Net Key Panduit NET-KEY Cabling	Panduit	254.00	\$1.50	\$381.00
25	7133800 UTP 23/4PR CAT6 GS6 PVC Blue General Cable Copper Cabling Boxed (Reel) Cable - Copper	General Cable	100.00	\$156.25	\$15,625.00
26	7136100 GENSPEED 6000 OSP Cat 6 General Cable Copper Cabling Boxed (Reel) Cable - Copper	General Cable	10.00	\$337.50	\$3,375.00

WAP MATERIAL						
27	NK688M1W NETKEY CAT6 JACK IW	Panduit	216.00	\$5.23	\$1,129.68	
28	NK2BX1WA 2-PORT SURFACE MNT BOX	Panduit	54.00	\$1.85	\$99.90	
29	7133800 UTP 23/4PR CAT6 GS6 PVC Blue General Cable Copper Cabling Boxed (Reel) Cable - Copper	General Cable	21.00	\$156.25	\$3,281.25	
30	7136100 GENSPEED 6000 OSP Cat 6 General Cable Copper Cabling Boxed (Reel) Cable - Copper	General Cable	4.00	\$337.50	\$1,350.00	

PAGING MATERIAL						
31	NK688M1W NETKEY CAT6 JACK IW	Panduit	220.00	\$5.23	\$1,150.60	
32	NK2BX1WA 2-PORT SURFACE MNT BOX	Panduit	55.00	\$1.85	\$101.75	
33	7133800 UTP 23/4PR CAT6 GS6 PVC Blue General Cable Copper Cabling Boxed (Reel) Cable - Copper	General Cable	21.00	\$156.25	\$3,281.25	
34	7136100 GENSPEED 6000 OSP Cat 6 General Cable Copper Cabling Boxed (Reel) Cable - Copper	General Cable	4.00	\$337.50	\$1,350.00	



WIREMOLD MATERIAL

35	5400CWH NM RACEWAY COVER 5400 WHITE	Wiremold	520.00	\$3.43	\$1,783.60
36	5400TBWH NM RACEWAY BASE 2 COMP 5400 WHITE	Wiremold	520.00	\$4.79	\$2,490.80
37	5474 Wiremold 5400 - Transition Fitting (Ivory) Wiremold Wiremold 5400 Series Nonmetallic Raceway	Wiremold	66.00	\$14.29	\$943.14
38	5418FO Wiremold 5400 - FiberReady 2" Ext. Elbow (Ivory) Wiremold Wiremold 5400 Series Nonmetallic Raceway	Wiremold	22.00	\$13.51	\$297.22
39	5411FO Wiremold 5400 - FiberReady 2" Flat Elbow (Ivory) Wiremold Wiremold 5400 Series Nonmetallic Raceway	Wiremold	22.00	\$19.29	\$424.38
40	5410DF0 NM FIBERREADY ENTRANCE END 5400 IV	Wiremold	22.00	\$19.21	\$422.62
41	PSB1 Single Gang Junction Box Fog White	Wiremold	300.00	\$5.99	\$1,797.00
42	PN10L08 Wiremold PN10 Surface Raceway Fog White 8'	Wiremold	400.00	\$22.00	\$8,800.00
43	PN10F11FW Wiremold PN10 Flat 90 Fog White	Wiremold	100.00	\$1.61	\$161.00
44	PN10F86FW Wiremold PN10 Drop Ceiling Connector Fog White	Wiremold	100.00	\$2.58	\$258.00
45	PN10F17FW Wiremold PN10 Internal Elbow Fog White	Wiremold	100.00	\$1.61	\$161.00
46	PN10F18FW Wiremold PN10 External Elbow Fog White	Wiremold	100.00	\$1.61	\$161.00

FIBER MATERIAL

47	FMT1 FIBER TRAY 24-PORT	Panduit	3.00	\$152.84	\$458.52
48	FMT2 COUNTS BEHIND PAN MODULAR PTCH PNL	Panduit	1.00	\$172.51	\$172.51
49	CFAPPBL1 FBR ADAPT PATCH PNL FMT24	Panduit	3.00	\$29.39	\$88.17
50	CFAPPBL2 FBR ADAPT PATCH PNL FMT48	Panduit	1.00	\$36.86	\$36.86

51	FAP6WBUDLCZ 12-Port Bulkhead - LC Panduit Panduit Patch Panel - Fiber	Panduit	10.00	\$108.65	\$1,086.50
52	PLCUS2123003 12 FIBER PIGTAIL SM 3MM ROUND OFNP W/18" COLOR CODED BREAKOUT LC/UPC-BLUNT	Ilisintech	10.00	\$38.75	\$387.50
53	AP0061ANU.BK GENERAL CABLE 6 FIBER 8.3/125 SM TB I/O OFNP General Cable Fiber Cabling Boxed (Reel) Cable - Fiber	General Cable	2500.00	\$0.31	\$775.00
54	FSC24 Panduit Fiber Splice Chip (24 Fusion Splices) Panduit fiber Patch Panel - Fiber	Panduit	100.00	\$6.13	\$613.00
55	2806031-01 FUSION SPLICE PROTECTIVE HEAT SHRINK SLEEVE (50/PK)	Siecor / Corning	2.00	\$60.00	\$120.00

CONDUIT MATERIAL

56	274968 N30, 18"x27"	OLDCASTLE PRECAST INC	2.00	\$66.53	\$133.06
57	814189 N30 LID "Communications"	OLDCASTLE PRECAST INC	2.00	\$62.18	\$124.36
58	65906 2" EMT 10' Pipe (Per 10ft Pricing)	Generic-Conduit	143.00	\$26.88	\$3,843.84
59	641043 2" EMT Connector	Arlington	60.00	\$6.85	\$411.00
60	641084 2" EMT Coupler	Arlington	143.00	\$6.73	\$962.39
61	158457 2" Universal Strut Strap	Power-Strut	286.00	\$1.45	\$414.70
62	16288 2" EMT 90 Elbow	Generic-Conduit	40.00	\$8.81	\$352.40
63	16285 2" EMT 45 Elbow	Generic-Conduit	40.00	\$9.74	\$389.60
64	65921 2" Plastic Insulating Bushing, Threaded	Generic-Conduit	30.00	\$2.53	\$75.90
65	16281 2" Liquid Tight (Per ft Pricing)	Generic-Conduit	30.00	\$7.20	\$216.00
66	101824 2" Liquid Tight Connector	Generic-Conduit	20.00	\$16.95	\$339.00
67	16324 2" Rigid 12" Nipple	Generic-Conduit	10.00	\$19.63	\$196.30

68	69198 2" PVC 10' Pipe (Per 10ft Pricing)	Generic-Conduit	25.00	\$10.44	\$261.00
69	69191 2" PVC Coupler	Generic-Conduit	50.00	\$0.66	\$33.00
70	069202 2" PVC Male Adaptor	Generic-Conduit	10.00	\$0.75	\$7.50
71	69211 2" PVC 90 Elbow	Generic-Conduit	20.00	\$2.41	\$48.20
72	184886 Detectable Barricade Tape, "Buried Electric Line Below", 3" x 1000', Red	DOTTIE	1.00	\$135.73	\$135.73
73	51575 PVC Cement - Clear, 1-Quart	Generic-Conduit	1.00	\$11.43	\$11.43
74	157435 Strut 1-5/8" (10' length)	Power-Strut	2.00	\$18.35	\$36.70
75	746667 Rubber Roof blocks	COOPER B-LINE SYSTEMS	60.00	\$24.98	\$1,498.80
76	556541 Hoffman A12R126NK Enclosure, NEMA 3R, Screw Cover, 12" x 12" x 6", Painted, No	Hoffman	20.00	\$70.28	\$1,405.60
77	26917 Hoffman A1212CHNF, NEMA 4, 12" x 12" x 6"	Hoffman	10.00	\$199.48	\$1,994.80
78	AMS-CP-HARDWARE Cabling: Mounting Hardware	Cabling	1.00	\$3,125.00	\$3,125.00

CABLING MATERIAL					
79	HLS-15R0 Velcro Hook and Loop Cable Loop Tie, 15' / Roll	Panduit	4.00	\$27.17	\$108.68
80	TZES251 1 BLACK WHITE INDUSTRIAL TAPE	Brother International	4.00	\$31.66	\$126.64
81	TZES221 3/8 BLACK ON WHITE EXTRA STRENGTH	Brother International	4.00	\$21.32	\$85.28
82	JETLINE 6500' PULL STRING	Jetline	2.00	\$40.04	\$80.08
83	TAPE Electrical Tape, Black, 10 roll sleeve	Arrow Wire & Cable	2.00	\$12.87	\$25.74
84	FS100 STI READY SLEEVE 1" FIRESTOP SLEEVE Specified Technologies, INC. Fire Stopping Conduit	Specified Technologies, INC.	27.00	\$34.53	\$932.31

85	FS200 STI READY SLEEVE 2" FIRESTOP SLEEVE Specified Technologies, INC. Fire Stopping Conduit	Specified Technologies, INC.	27.00	\$40.04	\$1,081.08
86	31-388 IDEAL Pulling Lubercant 1 Quart IDEAL Cabling Cabling	IDEAL	4.00	\$13.13	\$52.52
87	CAT32HP4Z34 2IN JHOOK TO 4Z34 TO WIRE-ROD-FLANGE	Erico	100.00	\$4.20	\$420.00
88	CAT16HP4Z34 1IN JHOOK TO 4Z34 TO WIRE-ROD-FLANGE	Erico	100.00	\$3.47	\$347.00
89	AMS-CP-CONSUMABLES Cabling Consumables:	Cabling	4.00	\$50.00	\$200.00
90	AMS-CP-HARDWARE Cabling: Mounting Hardware	Cabling	8.00	\$100.00	\$800.00

SUB CONTRACTOR

91	AMS-CP-SUB AMS.NET will contract with a plumber to perform the plumbing work as outlined in the RFP.	Cabling	16.00	\$182.93	\$2,926.88
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SHIPPING

92	AMS-FREIGHT Freight and Handling	None	1.00	\$1,500.00	\$1,500.00
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LABOR

93	AMS-CI-CT-PW AMS.NET will install a new indoor enclosure as per customer request	AMS.NET	80.00	\$125.00	\$10,000.00
94	AMS-CI-CT-PW AMS.NET will install a new Outdoor enclosure as per customer request	AMS.NET	16.00	\$125.00	\$2,000.00
95	AMS-CI-CT-PW AMS.NET will install Wire Mesh Security Panels and Gates as per the RFP	AMS.NET	16.00	\$125.00	\$2,000.00
96	AMS-CI-CT-PW AMS.NET will install (2) CAT6 cables to the identified Workstation locations on the customer provided drawings. AMS.NET will install the new cabling via the existing Conduits, Raceway and or cabling pathways unless otherwise identified by the customer or called out on the customer provided drawings. If the EXISTING Conduits, Raceway and or cabling pathways there will be an	AMS.NET	468.00	\$125.00	\$58,500.00

	additional cost to the customer.				
97	AMS-CI-CT-PW AMS.NET will install (2) CAT6 cables to the identified WAP locations on the customer provided drawings. AMS.NET will install the new cabling via the existing Conduits, Raceway and or cabling pathways unless otherwise identified by the customer or called out on the customer provided drawings. If the EXISTING Conduits, Raceway and or cabling pathways there will be an additional cost to the customer.	AMS.NET	108.00	\$125.00	\$13,500.00
98	AMS-CI-CT-PW AMS.NET will install (2) CAT6 cables to the identified Paging locations on the customer provided drawings. AMS.NET will install the new cabling via the existing Conduits, Raceway and or cabling pathways unless otherwise identified by the customer or called out on the customer provided drawings. If the EXISTING Conduits, Raceway and or cabling pathways there will be an additional cost to the customer.	AMS.NET	110.00	\$125.00	\$13,750.00
99	AMS-CI-CT-PW AMS.NET will install (2) CAT6 cables to the identified Display locations on the customer provided drawings. AMS.NET will install the new cabling via the existing Conduits, Raceway and or cabling pathways unless otherwise identified by the customer or called out on the customer provided drawings. If the EXISTING Conduits, Raceway and or cabling pathways there will be an additional cost to the customer.	AMS.NET	78.00	\$125.00	\$9,750.00
100	AMS-CI-CT-PW AMS.NET will Remove and Dispose of the existing IDF locations identified by the customer	AMS.NET	33.00	\$125.00	\$4,125.00
101	AMS-CI-CT-PW Patch and Panting AMS.NET will provide services for patching and painting where necessary after raceway removal	AMS.NET	120.00	\$125.00	\$15,000.00
102	AMS-CI-CT-PW AMS.NET will Remove and Dispose of the existing Copper / Fiber cabling identified by the customer	AMS.NET	108.00	\$125.00	\$13,500.00
103	AMS-CI-CT-PW AMS.NET will remove the existing raceway identified by the customer. If the existing raceway contains electrical or is being used by other systems it will remain in place.	AMS.NET	66.00	\$125.00	\$8,250.00

104	AMS-CI-CT-PW AMS.NET will install (1) 6 strand Single Mode fiber between the MDF and the identified IDF locations as per customer provided drawings. AMS.NET will install the new cabling via the existing Conduits, Raceway and or cabling pathways unless otherwise identified by the customer or called out on the customer provided drawings. If the EXISTING Conduits, Raceway and or cabling pathways there will be an additional cost to the customer.	AMS.NET	80.00	\$125.00	\$10,000.00
105	AMS-CI-FIBER-TERM Labor: Fiber Termination (Per Termination)	AMS.NET	60.00	\$30.00	\$1,800.00
106	AMS-CI-WIREMOLD Wiremold Installation	AMS.NET	465.00	\$50.00	\$23,250.00
107	AMS-CI-CT-PW AMS.NET will move the existing white boards	AMS.NET	39.00	\$125.00	\$4,875.00
108	AMS-CI-CT-PW AMS.NET will install new conduit to support the new cabling as per customer request	AMS.NET	270.00	\$125.00	\$33,750.00
109	AMS-CI-CT-PW AMS.NET will remove the existing Clock / Speakers and head end	AMS.NET	50.00	\$125.00	\$6,250.00
110	AMS-CI-PM-FOC Labor: Project Manager - Cabling	AMS.NET	40.00	\$170.00	\$6,800.00

Order Summary

Subtotal	\$344,584.25
Adjustment	\$0.00
Estimated Taxes	\$9,687.54
Total	\$354,271.79

Terms and Conditions

1. AMS.NET will require a Purchase Order referencing this Quote # or if a Purchase order is not provided, an authorized representative must sign this quote.
2. Payment terms are Net 30. An interest charge of 1.5% per month will be applied to all accounts past due, plus all costs of collection and reasonable attorneys fees. AMS.NET accepts all major credit cards. A convenience fee of 3.5% will be assessed. Customer agrees to accept multiple invoices for projects that cover multiple sales. In the event that a site's readiness is delayed by the customer, customer agrees to accept and pay invoices that reflect equipment and services already received.
3. Items sold by AMS.NET, Inc. and shipped to destinations in California are subject to sales tax. If an item is subject to sales tax in the state to which the order is shipped, tax is generally calculated on the total selling price of each individual item. In accordance with state tax laws, the total selling price of an order will generally include shipping and handling charges and item-level discounts. The amount of tax charged on your order will depend upon many factors including, but not limited to, the type of item(s) purchased, and the source and destination of the shipment. Factors can change between the time you place an order and the time an invoice is sent, which could affect the calculation of sales taxes. The amount appearing on your proposal as 'Estimated Sales Tax' may differ from the sales taxes ultimately charged. Shipping charges and sales tax will be added to this order when invoiced and the customer agrees to pay these charges.
4. All companies with tax exemption must present a valid Tax Exempt form. If Customer is tax exempt or if tax exempt form is not provided then customer agrees to pay all applicable taxes.
5. All shipments are FOB Origin or Pre-paid and shipped to Dock. Any Special shipping requirements must be clearly stated on all PO's (i.e. Inside delivery). If inside Delivery or Lift-gate is required it must be specified and additional fees will incur. Shipping charges that appear on this quote are an estimate, AMS.NET will invoice and the customer will pay the actual shipping charge when identified.
6. Upon delivery of equipment, customer agrees to open all shipments and visually inspect equipment for physical damages. All damages must be reported to AMS.NET within 24 hours of delivery.
7. Returns will be accepted at AMS.NET discretion and are subject to manufacturer returns policies as well. For returns to be approved all merchandise must be in an unopened box and the customer agrees to pay a restocking fee of 15% of the purchase price. Returns must be made within 15 Days of receipt. All shipments must have a valid RMA number from AMS.NET before returning. For RMA requests please contact our Customer Service Department at (800) 893-3660 Ext. 6111. Email RMA requests should be directed to service@ams.net. A copy of AMS.NET's full RMA policy is available for review online at www.ams.net/services/procurement-and-financing/

8. The laws of the State of California will apply to this sale.
9. The term "installation date" means the first business day on which installation of the system is complete. Minor omissions or variances in performance of the System that do not materially or adversely affect the operation of the system, shall not be deemed to have postponed the Installation Date. Seller shall use its best efforts to make timely delivery and installation. However, all stated delivery and installation dates are approximate and except as expressly provided in this agreement, Seller shall, under no circumstance, be deemed to be in default hereunder or liable for consequential, incidental or special damages or commercial loss resulting from delays in delivery or installation.
10. Warranties. AMS warrants to Customer that it has good title to the equipment being sold to Customer under this Agreement, and the right to sell such equipment to Customer free of liens or encumbrances. AMS further warrants to Customer that the equipment being sold to Customer hereunder shall be free from defects in workmanship for a warranty period of thirty (30) days commencing on the later date the equipment is delivered to Customer or the date upon which AMS completes performance of the services to be performed under this agreement (this warranty being hereinafter referred to as an "Installation Warranty"). Except as expressly set forth in this paragraph, AMS does not make, and hereby disclaims, any and all representations or warranties, express or implied, with respect to the equipment or services being provided under this agreement, including but not limited to any implied warranties of merchantability, fitness for a particular purpose, satisfactory quality, against infringement, or arising from a course of dealing, usage or trade practice. AMS shall reasonably cooperate and assist Customer in enforcing any manufacturer warranties with respect to the equipment being sold to Customer under this Agreement. AMS hereby advises Customer, and Customer acknowledges that in the event Customer desires to procure from AMS any warranty protection beyond the warranty of title and the Installation Warranty provided under this Paragraph, Customer may do so by entering into a separate Service Agreement with AMS.
- Manufacturer's warranty that is guaranteed is whatever is published by the manufacturer at the time of purchase.
11. Cisco Cloud services purchased from AMS.NET requires customer to accept Cisco's Universal Cloud Agreement located on Cisco Systems' Website. This Universal Cloud Agreement describes the rights and responsibilities related to the Cloud Service(s) you purchase from Cisco or an Approved Source and is between you and Cisco. The Universal Cloud Agreement includes the applicable Offer Description(s) located at www.cisco.com/go/cloudterms (collectively "Agreement"). By clicking 'accept,' or using the Cloud Service, you agree to the terms of this Agreement. If you do not have authority to enter into this Agreement, or if you do not agree with its terms, do not click 'accept' and do not use the Cloud Service. If you determine that you cannot comply with the terms of this Agreement after you have paid for the Cloud Service, you may terminate your



AMS.NET, Inc.

502 Commerce Way, Livermore, CA 94551
925-245-6100 • 925-245-6150 Fax
www.ams.net

access to the Cloud Service for a full refund provided you do so within thirty (30) days of your purchase.

AMS.NET Tax ID: 94-3291626

C7 License: 763508

Please fax signed Quotation or Purchase Order to your AMS.NET account manager or to 925.245.6150. Full terms and conditions can be viewed on our website at www.ams.net/services/procurement-and-financing/

Authorized Signature: _____ Date: _____

Print Name: _____ Print Title: _____



Customer Price Quote

Customer

Ravenswood City Elementary School District
2160 Euclid Ave
East Palo Alto CA, 94303-1703 US
ATTN:

Ship To

Ravenswood City Elementary School District
2160 Euclid Ave
East Palo Alto, CA 94303-1703
ATTN:

Quote Description

RFP # RCSD-P5CBL Los Robles McNair Elementary Cabling

Quote #	#Q-00045509
Project #	92020
Modified	5/20/2020
Account Mgr.	Thomas Vasconi
AM Phone	(925) 245-6128
AM Email	tvasconi@ams.net
Inside Account Mgr.	Dave Gilland
IAM Phone	(925) 245-6125
IAM Email	dgilland@ams.net
Quote Exp.	8/13/2020

Line	Item Description	Manufacturer	Qty	Unit Price	Extended Price
1	AMS-BOND Performance Bond	None	1.00	\$3,438.00	\$3,438.00

ENCLOSURE MATERIAL

2	FRPW3448 FIRE RATED PLYWOOD 3/4" X 4' X 8'	Arrow Wire & Cable	4.00	\$100.00	\$400.00
3	AGWB010 Damac Standard Grounding Bus Bar 10"x4"	Damac	3.00	\$127.50	\$382.50
4	ARGB019 Damac 19" Rack Mount Ground bar	Damac	4.00	\$55.00	\$220.00
5	PLBWA12-3 Damac Wall Angle Support 12" Black	Damac	2.00	\$18.75	\$37.50
6	PLR1210-3 Damac 12" Lader Rack 10'	Damac	2.00	\$77.50	\$155.00
7	ARRFCK-58 Damac Concrete Floor Rack Kit	Damac	2.00	\$31.25	\$62.50
8	PLB12RS-3 DAMAC JUNCTION PLATE	Damac	2.00	\$27.50	\$55.00

9	PLAEC-3 Damac Black ladder Rack End Caps	Damac	2.00	\$5.00	\$10.00
10	WS48Z22677-3 DAMAC 48"x22x30 LEFT HAND HINGE GLAND HD BLACK	Damac	2.00	\$843.75	\$1,687.50
11	ARW48A Damac Rails 48" Enclosure Pair	Damac	2.00	\$85.00	\$170.00
12	ATFK2 Damac fan Kit enclosure	Damac	2.00	\$142.50	\$285.00
13	CCP84Z24083-3 DAMAC CABINET AXIS PLUS,84x24x42 45RU 19IN CAGENUT,F/DOOR MESH W/LOCK,R/DOOR MESH FLO TRAC FANS,SOLID SIDES, TOP SOLID LUDES:2 RECESSED PDU/CABLING BRACKETS IN REAR LEFT & RIGHT,CASTER/LEVELER KIT) BLK	Damac	2.00	\$1,737.50	\$3,475.00

Wire Mesh Security Panels & Gates

14	AMS-CP-HARDWARE-MISC Wire Mesh Security Panels & Gates (15' 8"W x 10' 4"D x 8' 5-1/4"H), #SMS-79-WHD3-2-26-8	Cabling	1.00	\$4,069.08	\$4,069.08
15	AMS-CP-HARDWARE Mounting Hardware Wire Mesh Security Panels & Gates	Cabling	1.00	\$100.00	\$100.00

WIRE MANAGEMENT

16	WMP1E Panduit Double SpaceWire Management (front & back) Panduit Panduit Wire Management	Panduit	2.00	\$48.75	\$97.50
17	WMPSE Panduit Single SpaceWire Management (front & back) Panduit Panduit Wire Management	Panduit	3.00	\$53.15	\$159.45

WORKSTATION MATERIAL

18	NKPP24P NETKEY 24 PORT MODULAR PATCH PANEL	Panduit	26.00	\$22.04	\$573.04
19	NK688M1W NETKEY CAT6 JACK IW	Panduit	852.00	\$5.23	\$4,455.96
20	NK2BX1WA 2-PORT SURFACE MNT BOX	Panduit	14.00	\$1.85	\$25.90
21	NK2FxxY Panduit Faceplate 2 Port Net Key Panduit NET-KEY Cabling	Panduit	199.00	\$1.50	\$298.50

22	7133800 UTP 23/4PR CAT6 GS6 PVC Blue General Cable Copper Cabling Boxed (Reel) Cable - Copper	General Cable	80.00	\$156.25	\$12,500.00
23	7136100 GENSPEED 6000 OSP Cat 6 General Cable Copper Cabling Boxed (Reel) Cable - Copper	General Cable	5.00	\$337.50	\$1,687.50

WAP MATERIAL					
24	NK688M1W NETKEY CAT6 JACK IW	Panduit	160.00	\$5.23	\$836.80
25	NK2BX1WA 2-PORT SURFACE MNT BOX	Panduit	40.00	\$1.85	\$74.00
26	7133800 UTP 23/4PR CAT6 GS6 PVC Blue General Cable Copper Cabling Boxed (Reel) Cable - Copper	General Cable	10.00	\$156.25	\$1,562.50
27	7136100 GENSPEED 6000 OSP Cat 6 General Cable Copper Cabling Boxed (Reel) Cable - Copper	General Cable	6.00	\$337.50	\$2,025.00

PAGING MATERIAL					
28	NK688M1W NETKEY CAT6 JACK IW	Panduit	164.00	\$5.23	\$857.72
29	NK2BX1WA 2-PORT SURFACE MNT BOX	Panduit	41.00	\$1.85	\$75.85
30	7133800 UTP 23/4PR CAT6 GS6 PVC Blue General Cable Copper Cabling Boxed (Reel) Cable - Copper	General Cable	10.00	\$156.25	\$1,562.50
31	7136100 GENSPEED 6000 OSP Cat 6 General Cable Copper Cabling Boxed (Reel) Cable - Copper	General Cable	6.00	\$337.50	\$2,025.00

WIREMOLD MATERIAL					
32	5400CWH NM RACEWAY COVER 5400 WHITE	Wiremold	25.00	\$3.43	\$85.75
33	5400TBWH NM RACEWAY BASE 2 COMP 5400 WHITE	Wiremold	25.00	\$4.79	\$119.75

34	5474 Wiremold 5400 - Transition Fitting (Ivory) Wiremold Wiremold 5400 Series Nonmetallic Raceway	Wiremold	20.00	\$14.29	\$285.80
35	5418FO Wiremold 5400 - FiberReady 2" Ext. Elbow (Ivory) Wiremold Wiremold 5400 Series Nonmetallic Raceway	Wiremold	10.00	\$13.51	\$135.10
36	5411FO Wiremold 5400 - FiberReady 2" Flat Elbow (Ivory) Wiremold Wiremold 5400 Series Nonmetallic Raceway	Wiremold	10.00	\$19.29	\$192.90
37	5410DF0 NM FIBERREADY ENTRANCE END 5400 IV	Wiremold	30.00	\$19.21	\$576.30
38	PSB1 Single Gang Junction Box Fog White	Wiremold	250.00	\$5.99	\$1,497.50
39	PN10L08 Wiremold PN10 Surface Raceway Fog White 8'	Wiremold	233.00	\$22.00	\$5,126.00
40	PN10F11FW Wiremold PN10 Flat 90 Fog White	Wiremold	100.00	\$1.61	\$161.00
41	PN10F86FW Wiremold PN10 Drop Ceiling Connector Fog White	Wiremold	100.00	\$2.58	\$258.00
42	PN10F17FW Wiremold PN10 Internal Elbow Fog White	Wiremold	100.00	\$1.61	\$161.00
43	PN10F18FW Wiremold PN10 External Elbow Fog White	Wiremold	100.00	\$1.61	\$161.00

FIBER MATERIAL					
44	FMT1 FIBER TRAY 24-PORT	Panduit	2.00	\$152.84	\$305.68
45	FMT2 COUNTS BEHIND PAN MODULAR PTCH PNL	Panduit	1.00	\$172.51	\$172.51
46	CFAPPBL1 FBR ADAPT PATCH PNL FMT24	Panduit	2.00	\$29.39	\$58.78
47	CFAPPBL2 FBR ADAPT PATCH PNL FMT48	Panduit	1.00	\$36.86	\$36.86
48	FAP6WBUDLCZ 12-Port Bulkhead - LC Panduit Panduit Patch Panel - Fiber	Panduit	4.00	\$108.65	\$434.60
49	PLCUS2123003 12 FIBER PIGTAIL SM 3MM ROUND OFNP W/18" COLOR CODED BREAKOUT LC/UPC-BLUNT	Ilisintech	4.00	\$38.75	\$155.00

50	AP0061ANU.BK GENERAL CABLE 6 FIBER 8.3/125 SM TB I/O OFNP General Cable Fiber Cabling Boxed (Reel) Cable - Fiber	General Cable	1000.00	\$0.31	\$310.00
51	FSC24 Panduit Fiber Splice Chip (24 Fusion Splices) Panduit fiber Patch Panel - Fiber	Panduit	4.00	\$6.13	\$24.52
52	2806031-01 FUSION SPLICE PROTECTIVE HEAT SHRINK SLEEVE (50/PK)	Siecor / Corning	1.00	\$60.00	\$60.00

CABLING MATERIAL

53	HLS-15R0 Velcro Hook and Loop Cable Loop Tie, 15' / Roll	Panduit	3.00	\$27.17	\$81.51
54	TZES251 1 BLACK WHITE INDUSTRIAL TAPE	Brother International	3.00	\$31.66	\$94.98
55	TZES221 3/8 BLACK ON WHITE EXTRA STRENGTH	Brother International	3.00	\$21.32	\$63.96
56	JETLINE 6500' PULL STRING	Jetline	2.00	\$40.04	\$80.08
57	TAPE Electrical Tape, Black, 10 roll sleeve	Arrow Wire & Cable	2.00	\$12.87	\$25.74
58	FS100 STI READY SLEEVE 1" FIRESTOP SLEEVE Specified Technologies, INC. Fire Stopping Conduit	Specified Technologies, INC.	30.00	\$34.53	\$1,035.90
59	FS200 STI READY SLEEVE 2" FIRESTOP SLEEVE Specified Technologies, INC. Fire Stopping Conduit	Specified Technologies, INC.	30.00	\$40.04	\$1,201.20
60	31-388 IDEAL Pulling Lubercant 1 Quart IDEAL Cabling Cabling	IDEAL	3.00	\$13.13	\$39.39
61	CAT32HP4Z34 2IN JHOOK TO 4Z34 TO WIRE-ROD-FLANGE	Erico	300.00	\$4.20	\$1,260.00
62	CAT16HP4Z34 1IN JHOOK TO 4Z34 TO WIRE-ROD-FLANGE	Erico	100.00	\$3.47	\$347.00
63	AMS-CP-CONSUMABLES Cabling Consumables:	Cabling	9.00	\$50.00	\$450.00
64	AMS-CP-HARDWARE Cabling: Mounting Hardware	Cabling	10.00	\$100.00	\$1,000.00

AC UNIT

65	AMS-CP-HARDWARE-MISC Advantage 3rd Gen 24,000 BTU 2 Ton Ductless Mini Split Air Conditioner and Heat Pump 230V/60Hz 9000 - 36000 BTU Outdoor Wall Mounting Bracket for Ductless Mini Split Air Conditioners and Heat Pumps	Cabling	1.00	\$1,829.27	\$1,829.27
66	AMS-CI-CT-PW AC Unit Installation	AMS.NET	12.00	\$125.00	\$1,500.00

SHIPPING

67	AMS-FREIGHT Freight and Handling	None	1.00	\$800.00	\$800.00
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LABOR

68	AMS-CI-CT-PW AMS.NET will install a new indoor enclosure as per customer request	AMS.NET	32.00	\$125.00	\$4,000.00
69	AMS-CI-CT-PW AMS.NET will install Wire Mesh Security Panels and Gates as per the RFP	AMS.NET	16.00	\$125.00	\$2,000.00
70	AMS-CI-CT-PW AMS.NET will install (2) CAT6 cables to the identified Workstation locations on the customer provided drawings. AMS.NET will install the new cabling via the existing Conduits, Raceway and or cabling pathways unless otherwise identified by the customer or called out on the customer provided drawings. If the EXISTING Conduits, Raceway and or cabling pathways there will be an additional cost to the customer.	AMS.NET	374.00	\$125.00	\$46,750.00
71	AMS-CI-CT-PW AMS.NET will install (2) CAT6 cables to the identified WAP locations on the customer provided drawings. AMS.NET will install the new cabling via the existing Conduits, Raceway and or cabling pathways unless otherwise identified by the customer or called out on the customer provided drawings. If the EXISTING Conduits, Raceway and or cabling pathways there will be an additional cost to the customer.	AMS.NET	80.00	\$125.00	\$10,000.00
72	AMS-CI-CT-PW AMS.NET will install (2) CAT6 cables to the identified Paging locations on the customer provided drawings. AMS.NET will install the new cabling via the existing Conduits, Raceway and or cabling pathways unless	AMS.NET	82.00	\$125.00	\$10,250.00

	otherwise identified by the customer or called out on the customer provided drawings. If the EXISTING Conduits, Raceway and or cabling pathways there will be an additional cost to the customer.				
73	AMS-CI-CT-PW AMS.NET will install (2) CAT6 cables to the identified Display locations on the customer provided drawings. AMS.NET will install the new cabling via the existing Conduits, Raceway and or cabling pathways unless otherwise identified by the customer or called out on the customer provided drawings. If the EXISTING Conduits, Raceway and or cabling pathways there will be an additional cost to the customer.	AMS.NET	52.00	\$125.00	\$6,500.00
74	AMS-CI-CT-PW AMS.NET will Remove and Dispose of the existing IDF locations identified by the customer	AMS.NET	31.00	\$125.00	\$3,875.00
75	AMS-CI-CT-PW AMS.NET will Remove and Dispose of the existing Copper / Fiber cabling identified by the customer	AMS.NET	80.00	\$125.00	\$10,000.00
76	AMS-CI-CT-PW AMS.NET will remove the existing raceway identified by the customer. If the existing raceway contains electrical or is being used by other systems it will remain in place.	AMS.NET	40.00	\$125.00	\$5,000.00
77	AMS-CI-CT-PW Patch and Panting AMS.NET will provide services for patching and painting where necessary after raceway removal	AMS.NET	120.00	\$125.00	\$15,000.00
78	AMS-CI-CT-PW Existing Clock / Speaker - Headend removal	AMS.NET	50.00	\$125.00	\$6,250.00
79	AMS-CI-CT-PW AMS.NET will install (1) 6 strand Single Mode fiber between the MDF and the identified IDF locations as per customer provided drawings. AMS.NET will install the new cabling via the existing Conduits, Raceway and or cabling pathways unless otherwise identified by the customer or called out on the customer provided drawings. If the EXISTING Conduits, Raceway and or cabling pathways there will be an additional cost to the customer.	AMS.NET	48.00	\$125.00	\$6,000.00
80	AMS-CI-CT-PW AMS.NET will move the existing white board as needed.	AMS.NET	26.00	\$125.00	\$3,250.00
81	AMS-CI-FIBER-TERM Labor: Fiber Termination (Per Termination)	AMS.NET	24.00	\$30.00	\$720.00
82	AMS-CI-WIREMOLD Wiremold Installation	AMS.NET	300.00	\$50.00	\$15,000.00

**AMS.NET, Inc.**

502 Commerce Way, Livermore, CA 94551
925-245-6100 • 925-245-6150 Fax
www.ams.net

83	AMS-CI-CT-PW AMS.NET will install new conduit to support the new cabling as per customer request	AMS.NET	60.00	\$125.00	\$7,500.00
84	AMS-CI-PM-FOC Labor: Project Manager - Cabling	AMS.NET	30.00	\$170.00	\$5,100.00

Order Summary

Subtotal	\$220,686.38
Adjustment	\$0.00
Estimated Taxes	\$5,709.12
Total	\$226,395.50

Terms and Conditions

1. AMS.NET will require a Purchase Order referencing this Quote # or if a Purchase order is not provided, an authorized representative must sign this quote.
2. Payment terms are Net 30. An interest charge of 1.5% per month will be applied to all accounts past due, plus all costs of collection and reasonable attorneys fees. AMS.NET accepts all major credit cards. A convenience fee of 3.5% will be assessed. Customer agrees to accept multiple invoices for projects that cover multiple sales. In the event that a site's readiness is delayed by the customer, customer agrees to accept and pay invoices that reflect equipment and services already received.
3. Items sold by AMS.NET, Inc. and shipped to destinations in California are subject to sales tax. If an item is subject to sales tax in the state to which the order is shipped, tax is generally calculated on the total selling price of each individual item. In accordance with state tax laws, the total selling price of an order will generally include shipping and handling charges and item-level discounts. The amount of tax charged on your order will depend upon many factors including, but not limited to, the type of item(s) purchased, and the source and destination of the shipment. Factors can change between the time you place an order and the time an invoice is sent, which could affect the calculation of sales taxes. The amount appearing on your proposal as 'Estimated Sales Tax' may differ from the sales taxes ultimately charged. Shipping charges and sales tax will be added to this order when invoiced and the customer agrees to pay these charges.
4. All companies with tax exemption must present a valid Tax Exempt form. If Customer is tax exempt or if tax exempt form is not provided then customer agrees to pay all applicable taxes.
5. All shipments are FOB Origin or Pre-paid and shipped to Dock. Any Special shipping requirements must be clearly stated on all PO's (i.e. inside delivery). If inside Delivery or Lift-gate is required it must be specified and additional fees will incur. Shipping charges that appear on this quote are an estimate, AMS.NET will invoice and the customer will pay the actual shipping charge when identified.
6. Upon delivery of equipment, customer agrees to open all shipments and visually inspect equipment for physical damages. All damages must be reported to AMS.NET within 24 hours of delivery.
7. Returns will be accepted at AMS.NET discretion and are subject to manufacturer returns policies as well. For returns to be approved all merchandise must be in an unopened box and the customer agrees to pay a restocking fee of 15% of the purchase price. Returns must be made within 15 Days of receipt. All shipments must have a valid RMA number from AMS.NET before returning. For RMA requests please contact our Customer Service Department at (800) 893-3660 Ext. 6111. Email RMA requests should be directed to service@ams.net. A copy of AMS.NET's full RMA policy is available for review online at www.ams.net/services/procurement-and-financing/

8. The laws of the State of California will apply to this sale.
9. The term "installation date" means the first business day on which installation of the system is complete. Minor omissions or variances in performance of the System that do not materially or adversely affect the operation of the system, shall not be deemed to have postponed the Installation Date. Seller shall use its best efforts to make timely delivery and installation. However, all stated delivery and installation dates are approximate and except as expressly provided in this agreement, Seller shall, under no circumstance, be deemed to be in default hereunder or be liable for consequential, incidental or special damages or commercial loss resulting from delays in delivery or installation.
10. Warranties. AMS warrants to Customer that it has good title to the equipment being sold to Customer under this Agreement, and the right to sell such equipment to Customer free of liens or encumbrances. AMS further warrants to Customer that the equipment being sold to Customer hereunder shall be free from defects in workmanship for a warranty period of thirty (30) days commencing on the later date the equipment is delivered to Customer or the date upon which AMS completes performance of the services to be performed under this agreement (this warranty being hereinafter referred to as an "Installation Warranty"). Except as expressly set forth in this paragraph, AMS does not make, and hereby disclaims, any and all representations or warranties, express or implied, with respect to the equipment or services being provided under this agreement, including but not limited to any implied warranties of merchantability, fitness for a particular purpose, satisfactory quality, against infringement, or arising from a course of dealing, usage or trade practice. AMS shall reasonably cooperate and assist Customer in enforcing any manufacturer warranties with respect to the equipment being sold to Customer under this Agreement. AMS hereby advises Customer, and Customer acknowledges that in the event Customer desires to procure from AMS any warranty protection beyond the warranty of title and the Installation Warranty provided under this Paragraph, Customer may do so by entering into a separate Service Agreement with AMS.
- Manufacturer's warranty that is guaranteed is whatever is published by the manufacturer at the time of purchase.
11. Cisco Cloud services purchased from AMS.NET requires customer to accept Cisco's Universal Cloud Agreement located on Cisco Systems' Website. This Universal Cloud Agreement describes the rights and responsibilities related to the Cloud Service(s) you purchase from Cisco or an Approved Source and is between you and Cisco. The Universal Cloud Agreement includes the applicable Offer Description(s) located at www.cisco.com/go/cloudterms (collectively "Agreement"). By clicking 'accept,' or using the Cloud Service, you agree to the terms of this Agreement. If you do not have authority to enter into this Agreement, or if you do not agree with its terms, do not click 'accept' and do not use the Cloud Service. If you determine that you cannot comply with the terms of this Agreement after you have paid for the Cloud Service, you may terminate your



access to the Cloud Service for a full refund provided you do so within thirty (30) days of your purchase.

AMS.NET Tax ID: 94-3291626

C7 License: 763508

AMS.NET, Inc.

502 Commerce Way, Livermore, CA 94551
925-245-6100 • 925-245-6150 Fax
www.ams.net

Please fax signed Quotation or Purchase Order to your AMS.NET account manager or to 925.245.6150. Full terms and conditions can be viewed on our website at www.ams.net/services/procurement-and-financing/

Authorized Signature: _____ Date: _____

Print Name: _____ Print Title: _____



Customer Price Quote

Customer

Ravenswood City Elementary School District
2160 Euclid Ave
East Palo Alto CA, 94303-1703 US
ATTN:

Ship To

Ravenswood City Elementary School District
2160 Euclid Ave
East Palo Alto, CA 94303-1703
ATTN:

Quote Description

RFP # RCSD-P5CBL Belle Haven Elementary Cabling

Quote #	#Q-00045510
Project #	92020
Modified	5/20/2020
Account Mgr.	Thomas Vasconi
AM Phone	(925) 245-6128
AM Email	tvasconi@ams.net
Inside Account Mgr.	Dave Gilland
IAM Phone	(925) 245-6125
IAM Email	dgilland@ams.net
Quote Exp.	8/13/2020

Line	Item Description	Manufacturer	Qty	Unit Price	Extended Price
1	AMS-BOND Performance Bond	None	1.00	\$5,100.00	\$5,100.00

ENCLOSURE MATERIAL

2	FRPW3448 FIRE RATED PLYWOOD 3/4" X 4' X 8'	Arrow Wire & Cable	5.00	\$100.00	\$500.00
3	AGWB010 Damac Standard Grounding Bus Bar 10"x4"	Damac	7.00	\$127.50	\$892.50
4	ARGB019 Damac 19" Rack Mount Ground bar	Damac	7.00	\$55.00	\$385.00
5	PLBWA12-3 Damac Wall Angle Support 12" Black	Damac	1.00	\$18.75	\$18.75
6	PLR1210-3 Damac 12" Lader Rack 10'	Damac	1.00	\$77.50	\$77.50
7	ARRFCK-58 Damac Concrete Floor Rack Kit	Damac	1.00	\$31.25	\$31.25
8	PLB12RS-3 DAMAC JUNCTION PLATE	Damac	1.00	\$27.50	\$27.50



9	PLAEC-3 Damac Black ladder Rack End Caps	Damac	1.00	\$5.00	\$5.00
10	WS48Z22677-3 DAMAC 48"x22x30 LEFT HAND HINGE GLAND HD BLACK	Damac	4.00	\$843.75	\$3,375.00
11	ARW48A Damac Rails 48" Enclosure Pair	Damac	4.00	\$85.00	\$340.00
12	ATFK2 Damac fan Kit enclosure	Damac	4.00	\$142.50	\$570.00
13	Y5463-PTHS362430G4A DUAL HINGED WALLMOUNT CABINET NEMA 4 36X24X30 GLAND PLATE CAGE NUT CUSTOM NCNR 18-23 DAYS TO SHIP	Hoffman	2.00	\$5,025.00	\$10,050.00
14	CCP84Z24083-3 DAMAC CABINET AXIS PLUS,84x24x42 45RU 19IN CAGENUT,F/DOOR MESH W/LOCK,R/DOOR MESH FLO TRAC FANS,SOLID SIDES, TOP SOLID LUDES:2 RECESSED PDU/CABLING BRACKETS IN REAR LEFT & RIGHT,CASTER/LEVELER KIT) BLK	Damac	1.00	\$1,737.50	\$1,737.50

Wire Mesh Security Panels & Gates

15	AMS-CP-HARDWARE-MISC Wire Partition Fence (10' 6"W x 0' 2"D x 8' 5-1/4"H), #SMS-79-WHD3-1-11-8	Cabling	1.00	\$2,724.66	\$2,724.66
16	AMS-CP-HARDWARE Mounting Hardware Wire Mesh Security Panels & Gates	Cabling	1.00	\$100.00	\$100.00

WIRE MANAGEMENT

17	WMP1E Panduit Double SpaceWire Management (front & back) Panduit Panduit Wire Management	Panduit	2.00	\$48.75	\$97.50
18	WMPSE Panduit Single SpaceWire Management (front & back) Panduit Panduit Wire Management	Panduit	5.00	\$53.15	\$265.75

WORKSTATION MATERIAL

19	NKPP24P NETKEY 24 PORT MODULAR PATCH PANEL	Panduit	36.00	\$22.04	\$793.44
20	NK688M1W NETKEY CAT6 JACK IW	Panduit	998.00	\$5.23	\$5,219.54
21	NK2BX1WA 2-PORT SURFACE MNT BOX	Panduit	22.00	\$1.85	\$40.70

22	NK2FxxY Panduit Faceplate 2 Port Net Key Panduit NET-KEY Cabling	Panduit	248.00	\$1.50	\$372.00
23	7133800 UTP 23/4PR CAT6 GS6 PVC Blue General Cable Copper Cabling Boxed (Reel) Cable - Copper	General Cable	90.00	\$156.25	\$14,062.50
24	7136100 GENSPEED 6000 OSP Cat 6 General Cable Copper Cabling Boxed (Reel) Cable - Copper	General Cable	10.00	\$337.50	\$3,375.00

WAP MATERIAL

25	NK688M1W NETKEY CAT6 JACK IW	Panduit	292.00	\$5.23	\$1,527.16
26	NK2BX1WA 2-PORT SURFACE MNT BOX	Panduit	73.00	\$1.85	\$135.05
27	7133800 UTP 23/4PR CAT6 GS6 PVC Blue General Cable Copper Cabling Boxed (Reel) Cable - Copper	General Cable	26.00	\$156.25	\$4,062.50
28	7136100 GENSPEED 6000 OSP Cat 6 General Cable Copper Cabling Boxed (Reel) Cable - Copper	General Cable	4.00	\$337.50	\$1,350.00

PAGING MATERIAL

29	NK688M1W NETKEY CAT6 JACK IW	Panduit	252.00	\$5.23	\$1,317.96
30	NK2BX1WA 2-PORT SURFACE MNT BOX	Panduit	63.00	\$1.85	\$116.55
31	7133800 UTP 23/4PR CAT6 GS6 PVC Blue General Cable Copper Cabling Boxed (Reel) Cable - Copper	General Cable	20.00	\$156.25	\$3,125.00
32	7136100 GENSPEED 6000 OSP Cat 6 General Cable Copper Cabling Boxed (Reel) Cable - Copper	General Cable	6.00	\$337.50	\$2,025.00

WIREMOLD MATERIAL



33	5400CWH NM RACEWAY COVER 5400 WHITE	Wiremold	38.00	\$3.43	\$130.34
34	5400TBWH NM RACEWAY BASE 2 COMP 5400 WHITE	Wiremold	38.00	\$4.79	\$182.02
35	5474 Wiremold 5400 - Transition Fitting (Ivory) Wiremold Wiremold 5400 Series Nonmetallic Raceway	Wiremold	78.00	\$14.29	\$1,114.62
36	5418FO Wiremold 5400 - FiberReady 2" Ext. Elbow (Ivory) Wiremold Wiremold 5400 Series Nonmetallic Raceway	Wiremold	10.00	\$13.51	\$135.10
37	5411FO Wiremold 5400 - FiberReady 2" Flat Elbow (Ivory) Wiremold Wiremold 5400 Series Nonmetallic Raceway	Wiremold	10.00	\$19.29	\$192.90
38	5410DF0 NM FIBERREADY ENTRANCE END 5400 IV	Wiremold	10.00	\$19.21	\$192.10
39	PSB1 Single Gang Junction Box Fog White	Wiremold	300.00	\$5.99	\$1,797.00
40	PN10L08 Wiremold PN10 Surface Raceway Fog White 8'	Wiremold	400.00	\$22.00	\$8,800.00
41	PN10F11FW Wiremold PN10 Flat 90 Fog White	Wiremold	100.00	\$1.61	\$161.00
42	PN10F86FW Wiremold PN10 Drop Ceiling Connector Fog White	Wiremold	100.00	\$2.58	\$258.00
43	PN10F17FW Wiremold PN10 Internal Elbow Fog White	Wiremold	100.00	\$1.61	\$161.00
44	PN10F18FW Wiremold PN10 External Elbow Fog White	Wiremold	100.00	\$1.61	\$161.00

FIBER MATERIAL

45	FMT1 FIBER TRAY 24-PORT	Panduit	6.00	\$152.84	\$917.04
46	FMT2 COUNTS BEHIND PAN MODULAR PTCH PNL	Panduit	1.00	\$172.51	\$172.51
47	CFAPPBL1 FBR ADAPT PATCH PNL FMT24	Panduit	6.00	\$29.39	\$176.34
48	CFAPPBL2 FBR ADAPT PATCH PNL FMT48	Panduit	1.00	\$36.86	\$36.86
49	FAP6WBUDLCZ 12-Port Bulkhead - LC Panduit Panduit Patch Panel - Fiber	Panduit	12.00	\$108.65	\$1,303.80



50	PLCUS2123003 12 FIBER PIGTAIL SM 3MM ROUND OFNP W/18" COLOR CODED BREAKOUT LC/UPC-BLUNT	llsintech	12.00	\$38.75	\$465.00
51	AP0061ANU.BK GENERAL CABLE 6 FIBER 8.3/125 SM TB I/O OFNP General Cable Fiber Cabling Boxed (Reel) Cable - Fiber	General Cable	3500.00	\$0.31	\$1,085.00
52	FSC24 Panduit Fiber Splice Chip (24 Fusion Splices) Panduit fiber Patch Panel - Fiber	Panduit	12.00	\$6.13	\$73.56
53	2806031-01 FUSION SPLICE PROTECTIVE HEAT SHRINK SLEAVE (50/PK)	Siecor / Corning	2.00	\$60.00	\$120.00

CONDUIT MATERIAL

54	65906 2" EMT 10' Pipe (Per 10ft Pricing)	Generic-Conduit	8.00	\$30.75	\$246.00
55	641043 2" EMT Connector	Arlington	16.00	\$7.84	\$125.44
56	158457 2" Universal Strut Strap	Power-Strut	16.00	\$1.66	\$26.56
57	16281 2" Liquid Tight (Per ft Pricing)	Generic-Conduit	30.00	\$8.24	\$247.20
58	101824 2" Liquid Tight Connector	Generic-Conduit	32.00	\$19.39	\$620.48
59	16324 2" Rigid 12" Nipple	Generic-Conduit	8.00	\$22.45	\$179.60
60	69198 2" PVC 10' Pipe (Per 10ft Pricing)	Generic-Conduit	40.00	\$11.94	\$477.60
61	69191 2" PVC Coupler	Generic-Conduit	40.00	\$0.76	\$30.40
62	069202 2" PVC Male Adaptor	Generic-Conduit	16.00	\$0.86	\$13.76
63	69211 2" PVC 90 Elbow	Generic-Conduit	16.00	\$2.76	\$44.16
64	184886 Detectable Barricade Tape, "Buried Electric Line Below", 3" x 1000', Red	DOTTIE	1.00	\$155.27	\$155.27
65	51575 PVC Cement - Clear, 1-Quart	Generic-Conduit	1.00	\$13.07	\$13.07
66	157435 Strut 1-5/8" (10' length)	Power-Strut	2.00	\$20.99	\$41.98



67	746667 Rubber Roof blocks	COOPER B-LINE SYSTEMS	1.00	\$28.57	\$28.57
68	556541 Hoffman A12R126NK Enclosure, NEMA 3R, Screw Cover, 12" x 12" x 6", Painted, No	Hoffman	4.00	\$80.40	\$321.60
69	26917 Hoffman A1212CHNF, NEMA 4, 12" x 12" x 6"	Hoffman	1.00	\$228.20	\$228.20

CABLING MATERIAL					
70	HLS-15R0 Velcro Hook and Loop Cable Loop Tie, 15' / Roll	Panduit	7.00	\$27.17	\$190.19
71	TZES251 1 BLACK WHITE INDUSTRIAL TAPE	Brother International	7.00	\$31.66	\$221.62
72	TZES221 3/8 BLACK ON WHITE EXTRA STRENGTH	Brother International	7.00	\$21.32	\$149.24
73	JETLINE 6500' PULL STRING	Jetline	2.00	\$40.04	\$80.08
74	TAPE Electrical Tape, Black, 10 roll sleeve	Arrow Wire & Cable	2.00	\$12.87	\$25.74
75	FS100 STI READY SLEEVE 1" FIRESTOP SLEEVE Specified Technologies, INC. Fire Stopping Conduit	Specified Technologies, INC.	44.00	\$34.53	\$1,519.32
76	FS200 STI READY SLEEVE 2" FIRESTOP SLEEVE Specified Technologies, INC. Fire Stopping Conduit	Specified Technologies, INC.	44.00	\$40.04	\$1,761.76
77	31-388 IDEAL Pulling Lubercant 1 Quart IDEAL Cabling Cabling	IDEAL	3.00	\$13.13	\$39.39
78	CAT32HP4Z34 2IN JHOOK TO 4Z34 TO WIRE-ROD-FLANGE	Erico	200.00	\$4.20	\$840.00
79	CAT16HP4Z34 1IN JHOOK TO 4Z34 TO WIRE-ROD-FLANGE	Erico	100.00	\$3.47	\$347.00
80	AMS-CP-CONSUMABLES Cabling Consumables:	Cabling	10.00	\$50.00	\$500.00
81	AMS-CP-HARDWARE Cabling: Mounting Hardware	Cabling	21.00	\$100.00	\$2,100.00

AC UNIT					
82	AMS-CP-HARDWARE-MISC Advantage 3rd Gen 24,000 BTU 2 Ton Ductless Mini Split	Cabling	1.00	\$1,829.27	\$1,829.27



	Air Conditioner and Heat Pump 230V/60Hz 9000 - 36000 BTU Outdoor Wall Mounting Bracket for Ductless Mini Split Air Conditioners and Heat Pumps				
83	AMS-CI-CT-PW AC Unit Installation	AMS.NET	12.00	\$125.00	\$1,500.00

SHIPPING

84	AMS-FREIGHT Freight and Handling	None	1.00	\$1,600.00	\$1,600.00
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LABOR

85	AMS-CI-CT-PW AMS.NET will install a new indoor enclosure as per customer request	AMS.NET	40.00	\$125.00	\$5,000.00
86	AMS-CI-CT-PW AMS.NET will install a new Outdoor enclosure as per customer request	AMS.NET	32.00	\$125.00	\$4,000.00
87	AMS-CI-CT-PW AMS.NET will install Wire Mesh Security Panels and Gates as per the RFP	AMS.NET	16.00	\$125.00	\$2,000.00
88	AMS-CI-CT-PW AMS.NET will install (2) CAT6 cables to the identified Workstation locations on the customer provided drawings. AMS.NET will install the new cabling via the existing Conduits, Raceway and or cabling pathways unless otherwise identified by the customer or called out on the customer provided drawings. If the EXISTING Conduits, Raceway and or cabling pathways there will be an additional cost to the customer.	AMS.NET	442.00	\$125.00	\$55,250.00
89	AMS-CI-CT-PW AMS.NET will install (2) CAT6 cables to the identified WAP locations on the customer provided drawings. AMS.NET will install the new cabling via the existing Conduits, Raceway and or cabling pathways unless otherwise identified by the customer or called out on the customer provided drawings. If the EXISTING Conduits, Raceway and or cabling pathways there will be an additional cost to the customer.	AMS.NET	136.00	\$125.00	\$17,000.00
90	AMS-CI-CT-PW AMS.NET will install (2) CAT6 cables to the identified Paging locations on the customer provided drawings.	AMS.NET	126.00	\$125.00	\$15,750.00

	AMS.NET will install the new cabling via the existing Conduits, Raceway and or cabling pathways unless otherwise identified by the customer or called out on the customer provided drawings. If the EXISTING Conduits, Raceway and or cabling pathways there will be an additional cost to the customer.				
91	AMS-CI-CT-PW AMS.NET will remove the existing Clock / Speaker and Head end	AMS.NET	70.00	\$125.00	\$8,750.00
92	AMS-CI-CT-PW AMS.NET will install (2) CAT6 cables to the identified Display locations on the customer provided drawings. AMS.NET will install the new cabling via the existing Conduits, Raceway and or cabling pathways unless otherwise identified by the customer or called out on the customer provided drawings. If the EXISTING Conduits, Raceway and or cabling pathways there will be an additional cost to the customer.	AMS.NET	82.00	\$125.00	\$10,250.00
93	AMS-CI-CT-PW AMS.NET will move the existing white board	AMS.NET	41.00	\$125.00	\$5,125.00
94	AMS-CI-CT-PW AMS.NET will Remove and Dispose of the existing IDF locations identified by the customer	AMS.NET	44.00	\$125.00	\$5,500.00
95	AMS-CI-CT-PW AMS.NET will Remove and Dispose of the existing Copper / Fiber cabling identified by the customer	AMS.NET	112.00	\$125.00	\$14,000.00
96	AMS-CI-CT-PW Patch and Panting AMS.NET will provide services for patching and painting where necessary after raceway removal	AMS.NET	120.00	\$125.00	\$15,000.00
97	AMS-CI-CT-PW AMS.NET will remove the existing raceway identified by the customer. If the existing raceway contains electrical or is being used by other systems it will remain in place.	AMS.NET	88.00	\$125.00	\$11,000.00
98	AMS-CI-CT-PW AMS.NET will install (1) 6 strand Single Mode fiber between the MDF and the identified IDF locations as per customer provided drawings. AMS.NET will install the new cabling via the existing Conduits, Raceway and or cabling pathways unless otherwise identified by the customer or called out on the customer provided drawings. If the EXISTING Conduits, Raceway and or cabling pathways there will be an additional cost to the customer.	AMS.NET	144.00	\$125.00	\$18,000.00
99	AMS-CI-FIBER-TERM Labor: Fiber Termination (Per Termination)	AMS.NET	72.00	\$30.00	\$2,160.00
100	AMS-CI-WIREMOLD Wiremold Installation	AMS.NET	438.00	\$50.00	\$21,900.00

**AMS.NET, Inc.**

502 Commerce Way, Livermore, CA 94551
925-245-6100 • 925-245-6150 Fax
www.ams.net

101	AMS-CI-CT-PW AMS.NET will install new conduit to support the new cabling as per customer request	AMS.NET	212.00	\$125.00	\$26,500.00
102	AMS-CI-PM-FOC Labor: Project Manager - Cabling	AMS.NET	40.00	\$170.00	\$6,800.00

Order Summary

Subtotal	\$340,944.00
Adjustment	\$0.00
Estimated Taxes	\$8,810.13
Total	\$349,754.13

Terms and Conditions

1. AMS.NET will require a Purchase Order referencing this Quote # or if a Purchase order is not provided, an authorized representative must sign this quote.
2. Payment terms are Net 30. An interest charge of 1.5% per month will be applied to all accounts past due, plus all costs of collection and reasonable attorneys fees. AMS.NET accepts all major credit cards. A convenience fee of 3.5% will be assessed. Customer agrees to accept multiple invoices for projects that cover multiple sales. In the event that a site's readiness is delayed by the customer, customer agrees to accept and pay invoices that reflect equipment and services already received.
3. Items sold by AMS.NET, Inc. and shipped to destinations in California are subject to sales tax. If an item is subject to sales tax in the state to which the order is shipped, tax is generally calculated on the total selling price of each individual item. In accordance with state tax laws, the total selling price of an order will generally include shipping and handling charges and item-level discounts. The amount of tax charged on your order will depend upon many factors including, but not limited to, the type of item(s) purchased, and the source and destination of the shipment. Factors can change between the time you place an order and the time an invoice is sent, which could affect the calculation of sales taxes. The amount appearing on your proposal as 'Estimated Sales Tax' may differ from the sales taxes ultimately charged. Shipping charges and sales tax will be added to this order when invoiced and the customer agrees to pay these charges.
4. All companies with tax exemption must present a valid Tax Exempt form. If Customer is tax exempt or if tax exempt form is not provided then customer agrees to pay all applicable taxes.
5. All shipments are FOB Origin or Pre-paid and shipped to Dock. Any Special shipping requirements must be clearly stated on all PO's (i.e. inside delivery). If inside Delivery or Lift-gate is required it must be specified and additional fees will incur. Shipping charges that appear on this quote are an estimate, AMS.NET will invoice and the customer will pay the actual shipping charge when identified.
6. Upon delivery of equipment, customer agrees to open all shipments and visually inspect equipment for physical damages. All damages must be reported to AMS.NET within 24 hours of delivery.
7. Returns will be accepted at AMS.NET discretion and are subject to manufacturer returns policies as well. For returns to be approved all merchandise must be in an unopened box and the customer agrees to pay a restocking fee of 15% of the purchase price. Returns must be made within 15 Days of receipt. All shipments must have a valid RMA number from AMS.NET before returning. For RMA requests please contact our Customer Service Department at (800) 893-3660 Ext. 6111. Email RMA requests should be directed to service@ams.net. A copy of AMS.NET's full RMA policy is available for review online at www.ams.net/services/procurement-and-financing/

8. The laws of the State of California will apply to this sale.
9. The term "installation date" means the first business day on which installation of the system is complete. Minor omissions or variances in performance of the System that do not materially or adversely affect the operation of the system, shall not be deemed to have postponed the Installation Date. Seller shall use its best efforts to make timely delivery and installation. However, all stated delivery and installation dates are approximate and except as expressly provided in this agreement, Seller shall, under no circumstance, be deemed to be in default hereunder or be liable for consequential, incidental or special damages or commercial loss resulting from delays in delivery or installation.
10. Warranties. AMS warrants to Customer that it has good title to the equipment being sold to Customer under this Agreement, and the right to sell such equipment to Customer free of liens or encumbrances. AMS further warrants to Customer that the equipment being sold to Customer hereunder shall be free from defects in workmanship for a warranty period of thirty (30) days commencing on the later date the equipment is delivered to Customer or the date upon which AMS completes performance of the services to be performed under this agreement (this warranty being hereinafter referred to as an "Installation Warranty"). Except as expressly set forth in this paragraph, AMS does not make, and hereby disclaims, any and all representations or warranties, express or implied, with respect to the equipment or services being provided under this agreement, including but not limited to any implied warranties of merchantability, fitness for a particular purpose, satisfactory quality, against infringement, or arising from a course of dealing, usage or trade practice. AMS shall reasonably cooperate and assist Customer in enforcing any manufacturer warranties with respect to the equipment being sold to Customer under this Agreement. AMS hereby advises Customer, and Customer acknowledges that in the event Customer desires to procure from AMS any warranty protection beyond the warranty of title and the Installation Warranty provided under this Paragraph, Customer may do so by entering into a separate Service Agreement with AMS.
- Manufacturer's warranty that is guaranteed is whatever is published by the manufacturer at the time of purchase.
11. Cisco Cloud services purchased from AMS.NET requires customer to accept Cisco's Universal Cloud agreement located on Cisco Systems' Website. This Universal Cloud Agreement describes the rights and responsibilities related to the Cloud Service(s) you purchase from Cisco or an Approved Source and is between you and Cisco. The Universal Cloud Agreement includes the applicable Offer Description(s) located at www.cisco.com/go/cloudterms (collectively "Agreement"). By clicking 'accept,' or using the Cloud Service, you agree to the terms of this Agreement. If you do not have authority to enter into this Agreement, or if you do not agree with its terms, do not click 'accept' and do not use the Cloud Service. If you determine that you cannot comply with the terms of this Agreement after you have paid for the Cloud Service, you may terminate your



access to the Cloud Service for a full refund provided you do so within thirty (30) days of your purchase.

AMS.NET Tax ID: 94-3291626

C7 License: 763508

AMS.NET, Inc.

502 Commerce Way, Livermore, CA 94551
925-245-6100 • 925-245-6150 Fax
www.ams.net

Please fax signed Quotation or Purchase Order to your AMS.NET account manager or to 925.245.6150. Full terms and conditions can be viewed on our website at www.ams.net/services/procurement-and-financing/

Authorized Signature:

Date:

Print Name:

Print Title:



Customer Price Quote

Customer

Ravenswood City Elementary School District
2160 Euclid Ave
East Palo Alto CA, 94303-1703 US
ATTN:

Ship To

Ravenswood City Elementary School District
2160 Euclid Ave
East Palo Alto, CA 94303-1703
ATTN:

Quote Description

RFP # RCSD-P5CBL District Office Cabling

Quote #	#Q-00045511
Project #	92020
Modified	5/20/2020
Account Mgr.	Thomas Vasconi
AM Phone	(925) 245-6128
AM Email	tvasconi@ams.net
Inside Account Mgr.	Dave Gilland
IAM Phone	(925) 245-6125
IAM Email	dgilland@ams.net
Quote Exp.	8/13/2020

Line	Item Description	Manufacturer	Qty	Unit Price	Extended Price
1	AMS-BOND Performance Bond	None	1.00	\$4,500.00	\$4,500.00

ENCLOSURE MATERIAL

2	FRPW3448 FIRE RATED PLYWOOD 3/4" X 4' X 8'	Arrow Wire & Cable	7.00	\$100.00	\$700.00
3	AGWB010 Damac Standard Grounding Bus Bar 10"x4"	Damac	6.00	\$127.50	\$765.00
4	ARGB019 Damac 19" Rack Mount Ground bar	Damac	7.00	\$55.00	\$385.00
5	PLBWA12-3 Damac Wall Angle Support 12" Black	Damac	3.00	\$18.75	\$56.25
6	PLR1210-3 Damac 12" Lader Rack 10'	Damac	3.00	\$77.50	\$232.50
7	ARRFCK-58 Damac Concrete Floor Rack Kit	Damac	3.00	\$31.25	\$93.75
8	PLB12RS-3 DAMAC JUNCTION PLATE	Damac	3.00	\$27.50	\$82.50

9	PLAEC-3 Damac Black ladder Rack End Caps	Damac	3.00	\$5.00	\$15.00
10	RRA19084-3MU Damac 19" ALUMINUM RELAY RACK Black	Damac	2.00	\$137.50	\$275.00
11	WS48Z22677-3 DAMAC 48"x22x30 LEFT HAND HINGE GLAND HD BLACK	Damac	4.00	\$843.75	\$3,375.00
12	ARW48A Damac Rails 48" Enclosure Pair	Damac	4.00	\$85.00	\$340.00
13	ATFK2 Damac fan Kit enclosure	Damac	4.00	\$142.50	\$570.00
14	CCD84NPB1SBSV3 AXIS 84x32x40 45RU 19" M6 CAGENUT	Damac	1.00	\$2,956.25	\$2,956.25

WIRE MANAGEMENT

15	WMP1E Panduit Double SpaceWire Management (front & back) Panduit Panduit Wire Management	Panduit	2.00	\$48.75	\$97.50
16	WMPSE Panduit Single SpaceWire Management (front & back) Panduit Panduit Wire Management	Panduit	6.00	\$53.15	\$318.90
17	WMPV45E Panduit Vertical Wire Mgt. Side Mount front & back Panduit Panduit Wire Management	Panduit	5.00	\$192.50	\$962.50

WORKSTATION MATERIAL

18	NKPP24P NETKEY 24 PORT MODULAR PATCH PANEL	Panduit	34.00	\$22.04	\$749.36
19	NK688M1W NETKEY CAT6 JACK IW	Panduit	1204.00	\$5.23	\$6,296.92
20	NK2BX1WA 2-PORT SURFACE MNT BOX	Panduit	14.00	\$1.85	\$25.90
21	NK2FxxY Panduit Faceplate 2 Port Net Key Panduit NET-KEY Cabling	Panduit	271.00	\$1.50	\$406.50
22	NK4FxxY Panduit Faceplate 4 Port Net Key Panduit NET-KEY Cabling	Panduit	29.00	\$1.50	\$43.50
23	7133800 UTP 23/4PR CAT6 GS6 PVC Blue General Cable Copper Cabling Boxed (Reel) Cable -	General Cable	100.00	\$156.25	\$15,625.00

	Copper				
24	7136100 GENSPEED 6000 OSP Cat 6 General Cable Copper Cabling Boxed (Reel) Cable - Copper	General Cable	12.00	\$337.50	\$4,050.00

WAP MATERIAL					
25	NK688M1W NETKEY CAT6 JACK IW	Panduit	192.00	\$5.23	\$1,004.16
26	NK2BX1WA 2-PORT SURFACE MNT BOX	Panduit	48.00	\$1.85	\$88.80
27	7133800 UTP 23/4PR CAT6 GS6 PVC Blue General Cable Copper Cabling Boxed (Reel) Cable - Copper	General Cable	16.00	\$156.25	\$2,500.00
28	7136100 GENSPEED 6000 OSP Cat 6 General Cable Copper Cabling Boxed (Reel) Cable - Copper	General Cable	4.00	\$337.50	\$1,350.00

PAGING MATERIAL					
29	NK688M1W NETKEY CAT6 JACK IW	Panduit	156.00	\$5.23	\$815.88
30	NK2BX1WA 2-PORT SURFACE MNT BOX	Panduit	39.00	\$1.85	\$72.15
31	7133800 UTP 23/4PR CAT6 GS6 PVC Blue General Cable Copper Cabling Boxed (Reel) Cable - Copper	General Cable	12.00	\$156.25	\$1,875.00
32	7136100 GENSPEED 6000 OSP Cat 6 General Cable Copper Cabling Boxed (Reel) Cable - Copper	General Cable	4.00	\$337.50	\$1,350.00

WIREMOLD MATERIAL					
33	5400CWH NM RACEWAY COVER 5400 WHITE	Wiremold	200.00	\$3.43	\$686.00
34	5400TBWH NM RACEWAY BASE 2 COMP 5400 WHITE	Wiremold	200.00	\$4.79	\$958.00



35	5474 Wiremold 5400 - Transition Fitting (Ivory) Wiremold Wiremold 5400 Series Nonmetallic Raceway	Wiremold	20.00	\$14.29	\$285.80
36	5418FO Wiremold 5400 - FiberReady 2" Ext. Elbow (Ivory) Wiremold Wiremold 5400 Series Nonmetallic Raceway	Wiremold	10.00	\$13.51	\$135.10
37	5411FO Wiremold 5400 - FiberReady 2" Flat Elbow (Ivory) Wiremold Wiremold 5400 Series Nonmetallic Raceway	Wiremold	10.00	\$19.29	\$192.90
38	5410DF0 NM FIBERREADY ENTRANCE END 5400 IV	Wiremold	10.00	\$19.21	\$192.10
39	PSB1 Single Gang Junction Box Fog White	Wiremold	350.00	\$5.99	\$2,096.50
40	PN10L08 Wiremold PN10 Surface Raceway Fog White 8'	Wiremold	400.00	\$22.00	\$8,800.00
41	PN10F11FW Wiremold PN10 Flat 90 Fog White	Wiremold	100.00	\$1.61	\$161.00
42	PN10F86FW Wiremold PN10 Drop Ceiling Connector Fog White	Wiremold	380.00	\$2.58	\$980.40
43	PN10F17FW Wiremold PN10 Internal Elbow Fog White	Wiremold	100.00	\$1.61	\$161.00
44	PN10F18FW Wiremold PN10 External Elbow Fog White	Wiremold	100.00	\$1.61	\$161.00

FIBER MATERIAL					
45	FMT1 FIBER TRAY 24-PORT	Panduit	5.00	\$152.84	\$764.20
46	FMT2 COUNTS BEHIND PAN MODULAR PTCH PNL	Panduit	1.00	\$172.51	\$172.51
47	CFAPPBL1 FBR ADAPT PATCH PNL FMT24	Panduit	5.00	\$29.39	\$146.95
48	CFAPPBL2 FBR ADAPT PATCH PNL FMT48	Panduit	1.00	\$36.86	\$36.86
49	FAP6WBUDLCZ 12-Port Bulkhead - LC Panduit Panduit Patch Panel - Fiber	Panduit	10.00	\$108.65	\$1,086.50
50	PLCUS2123003 12 FIBER PIGTAIL SM 3MM ROUND OFNP W/18" COLOR CODED BREAKOUT LC/UPC-BLUNT	Ilsintech	10.00	\$38.75	\$387.50

51	AP0061ANU.BK GENERAL CABLE 6 FIBER 8.3/125 SM TB I/O OFNP General Cable Fiber Cabling Boxed (Reel) Cable - Fiber	General Cable	3000.00	\$0.31	\$930.00
52	FSC24 Panduit Fiber Splice Chip (24 Fusion Splices) Panduit fiber Patch Panel - Fiber	Panduit	10.00	\$6.13	\$61.30
53	2806031-01 FUSION SPLICE PROTECTIVE HEAT SHRINK SLEEVE (50/PK)	Siecor / Corning	2.00	\$60.00	\$120.00

CONDUIT MATERIAL

54	65906 2" EMT 10' Pipe (Per 10ft Pricing)	Generic-Conduit	30.00	\$26.88	\$806.40
55	641043 2" EMT Connector	Arlington	24.00	\$6.85	\$164.40
56	641084 2" EMT Coupler	Arlington	10.00	\$6.73	\$67.30
57	158457 2" Universal Strut Strap	Power-Strut	30.00	\$1.45	\$43.50
58	16281 2" Liquid Tight (Per ft Pricing)	Generic-Conduit	30.00	\$7.20	\$216.00
59	101824 2" Liquid Tight Connector	Generic-Conduit	24.00	\$16.95	\$406.80
60	16324 2" Rigid 12" Nipple	Generic-Conduit	12.00	\$19.63	\$235.56
61	69198 2" PVC 10' Pipe (Per 10ft Pricing)	Generic-Conduit	30.00	\$10.44	\$313.20
62	69191 2" PVC Coupler	Generic-Conduit	30.00	\$0.66	\$19.80
63	069202 2" PVC Male Adaptor	Generic-Conduit	12.00	\$0.75	\$9.00
64	69211 2" PVC 90 Elbow	Generic-Conduit	12.00	\$2.41	\$28.92
65	184886 Detectable Barricade Tape, "Buried Electric Line Below", 3" x 1000', Red	DOTTIE	1.00	\$135.73	\$135.73
66	51575 PVC Cement - Clear, 1-Quart	Generic-Conduit	1.00	\$11.43	\$11.43
67	157435 Strut 1-5/8" (10' length)	Power-Strut	4.00	\$18.35	\$73.40

68	556541 Hoffman A12R126NK Enclosure, NEMA 3R, Screw Cover, 12" x 12" x 6", Painted, No	Hoffman	8.00	\$70.28	\$562.24
69	AMS-CP-HARDWARE Cabling: Mounting Hardware	Cabling	1.00	\$3,125.00	\$3,125.00

CABLING MATERIAL

70	HLS-15R0 Velcro Hook and Loop Cable Loop Tie, 15' / Roll	Panduit	7.00	\$27.17	\$190.19
71	TZES251 1 BLACK WHITE INDUSTRIAL TAPE	Brother International	7.00	\$31.66	\$221.62
72	TZES221 3/8 BLACK ON WHITE EXTRA STRENGTH	Brother International	7.00	\$21.32	\$149.24
73	JETLINE 6500' PULL STRING	Jetline	2.00	\$40.04	\$80.08
74	TAPE Electrical Tape, Black, 10 roll sleeve	Arrow Wire & Cable	2.00	\$12.87	\$25.74
75	FS100 STI READY SLEEVE 1" FIRESTOP SLEEVE Specified Technologies, INC. Fire Stopping Conduit	Specified Technologies, INC.	20.00	\$34.53	\$690.60
76	FS200 STI READY SLEEVE 2" FIRESTOP SLEEVE Specified Technologies, INC. Fire Stopping Conduit	Specified Technologies, INC.	50.00	\$40.04	\$2,002.00
77	31-388 IDEAL Pulling Lubercant 1 Quart IDEAL Cabling Cabling	IDEAL	3.00	\$13.13	\$39.39
78	CAT32HP4Z34 2IN JHOOK TO 4Z34 TO WIRE-ROD-FLANGE	Erico	400.00	\$4.20	\$1,680.00
79	CAT16HP4Z34 1IN JHOOK TO 4Z34 TO WIRE-ROD-FLANGE	Erico	200.00	\$3.47	\$694.00
80	AMS-CP-CONSUMABLES Cabling Consumables:	Cabling	20.00	\$50.00	\$1,000.00
81	AMS-CP-HARDWARE Cabling: Mounting Hardware	Cabling	30.00	\$100.00	\$3,000.00

SUB CONTRACTOR

82	AMS-CP-SUB AMS.NET will contract with a flooring contractor to install ESD flooring as per customer request	Cabling	24.00	\$125.00	\$3,000.00
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83	AMS-CP-HARDWARE-MISC Miscellaneous Armstrong Armor Gray 51951- Excelon SDT Static Control Tile 12" x 12" Armstrong Static Dissipative Tile Adhesive: S-202	Cabling	1.00	\$1,875.00	\$1,875.00
84	AMS-CP-SUB AMS.NET will contract with a plumber to perform the plumbing work as outlined in the RFP.	Cabling	8.00	\$187.50	\$1,500.00

AC UNIT					
85	AMS-CP-HARDWARE-MISC Advantage 3rd Gen 24,000 BTU 2 Ton Ductless Mini Split Air Conditioner and Heat Pump 230V/60Hz 9000 - 36000 BTU Outdoor Wall Mounting Bracket for Ductless Mini Split Air Conditioners and Heat Pumps	Cabling	1.00	\$1,829.27	\$1,829.27
86	AMS-CI-CT-PW AC Unit Installation	AMS.NET	12.00	\$125.00	\$1,500.00

SHIPPING					
87	AMS-FREIGHT Freight and Handling	None	1.00	\$1,500.00	\$1,500.00

LABOR					
88	AMS-CI-CT-PW AMS.NET will install a new indoor enclosure / rack as per customer request	AMS.NET	96.00	\$125.00	\$12,000.00
89	AMS-CI-CT-PW AMS.NET will Relocate rack at the DO from MPOE to MDF	AMS.NET	16.00	\$125.00	\$2,000.00
90	AMS-CI-CT-PW AMS.NET will install (2) CAT6 cables to the identified Workstation locations on the customer provided drawings. AMS.NET will install the new cabling via the existing Conduits, Raceway and or cabling pathways unless otherwise identified by the customer or called out on the customer provided drawings. If the EXISTING Conduits, Raceway and or cabling pathways there will be an additional cost to the customer.	AMS.NET	602.00	\$125.00	\$75,250.00
91	AMS-CI-CT-PW AMS.NET will install (2) CAT6 cables to the identified WAP	AMS.NET	136.00	\$125.00	\$17,000.00

	locations on the customer provided drawings. AMS.NET will install the new cabling via the existing Conduits, Raceway and or cabling pathways unless otherwise identified by the customer or called out on the customer provided drawings. If the EXISTING Conduits, Raceway and or cabling pathways there will be an additional cost to the customer.				
92	AMS-CI-CT-PW AMS.NET will install (2) CAT6 cables to the identified Paging locations on the customer provided drawings. AMS.NET will install the new cabling via the existing Conduits, Raceway and or cabling pathways unless otherwise identified by the customer or called out on the customer provided drawings. If the EXISTING Conduits, Raceway and or cabling pathways there will be an additional cost to the customer.	AMS.NET	78.00	\$125.00	\$9,750.00
93	AMS-CI-CT-PW AMS.NET will install (2) CAT6 cables to the identified Display locations on the customer provided drawings. AMS.NET will install the new cabling via the existing Conduits, Raceway and or cabling pathways unless otherwise identified by the customer or called out on the customer provided drawings. If the EXISTING Conduits, Raceway and or cabling pathways there will be an additional cost to the customer.	AMS.NET	26.00	\$125.00	\$3,250.00
94	AMS-CI-CT-PW AMS.NET will Remove and Dispose of the existing IDF locations identified by the customer	AMS.NET	5.00	\$125.00	\$625.00
95	AMS-CI-CT-PW AMS.NET will Remove and Dispose of the existing Copper / Fiber cabling identified by the customer	AMS.NET	40.00	\$125.00	\$5,000.00
96	AMS-CI-CT-PW Patch and Panting AMS.NET will provide services for patching and painting where necessary after raceway removal	AMS.NET	40.00	\$125.00	\$5,000.00
97	AMS-CI-CT-PW AMS.NET will remove the existing raceway identified by the customer. If the existing raceway contains electrical or is being used by other systems it will remain in place.	AMS.NET	40.00	\$125.00	\$5,000.00
98	AMS-CI-CT-PW AMS.NET will install (1) 6 strand Single Mode fiber between the MDF and the identified IDF locations as per customer provided drawings. AMS.NET will install the new cabling via the existing Conduits, Raceway and or cabling pathways unless	AMS.NET	120.00	\$125.00	\$15,000.00

	otherwise identified by the customer or called out on the customer provided drawings. If the EXISTING Conduits, Raceway and or cabling pathways there will be an additional cost to the customer.				
99	AMS-CI-FIBER-TERM Labor: Fiber Termination (Per Termination)	AMS.NET	60.00	\$30.00	\$1,800.00
100	AMS-CI-WIREMOLD Wiremold Installation	AMS.NET	425.00	\$50.00	\$21,250.00
101	AMS-CI-CT-PW AMS.NET will install new conduit to support the new cabling as per customer request	AMS.NET	150.00	\$125.00	\$18,750.00
102	AMS-CI-CT-PW AMS.NET will remove the existing Clock/speakers and head end	AMS.NET	35.00	\$125.00	\$4,375.00
103	AMS-CI-PM-FOC Labor: Project Manager - Cabling	AMS.NET	40.00	\$170.00	\$6,800.00

Order Summary

Subtotal	\$300,539.75
Adjustment	\$0.00
Estimated Taxes	\$8,501.13
Total	\$309,040.88

Terms and Conditions

1. AMS.NET will require a Purchase Order referencing this Quote # or if a Purchase order is not provided, an authorized representative must sign this quote.
2. Payment terms are Net 30. An interest charge of 1.5% per month will be applied to all accounts past due, plus all costs of collection and reasonable attorneys fees. AMS.NET accepts all major credit cards. A convenience fee of 3.5% will be assessed. Customer agrees to accept multiple invoices for projects that cover multiple sales. In the event that a site's readiness is delayed by the customer, customer agrees to accept and pay invoices that reflect equipment and services already received.
3. Items sold by AMS.NET, Inc. and shipped to destinations in California are subject to sales tax. If an item is subject to sales tax in the state to which the order is shipped, tax is generally calculated on the total selling price of each individual item. In accordance with state tax laws, the total selling price of an order will generally include shipping and handling charges and item-level discounts. The amount of tax charged on your order will depend upon many factors including, but not limited to, the type of item(s) purchased, and the source and destination of the shipment. Factors can change between the time you place an order and the time an invoice is sent, which could affect the calculation of sales taxes. The amount appearing on your proposal as 'Estimated Sales Tax' may differ from the sales taxes ultimately charged. Shipping charges and sales tax will be added to this order when invoiced and the customer agrees to pay these charges.
4. All companies with tax exemption must present a valid Tax Exempt form. If Customer is tax exempt or if tax exempt form is not provided then customer agrees to pay all applicable taxes.
5. All shipments are FOB Origin or Pre-paid and shipped to Dock. Any Special shipping requirements must be clearly stated on all PO's (i.e. inside delivery). If inside Delivery or Lift-gate is required it must be specified and additional fees will incur. Shipping charges that appear on this quote are an estimate, AMS.NET will invoice and the customer will pay the actual shipping charge when identified.
6. Upon delivery of equipment, customer agrees to open all shipments and visually inspect equipment for physical damages. All damages must be reported to AMS.NET within 24 hours of delivery.
7. Returns will be accepted at AMS.NET discretion and are subject to manufacturer returns policies as well. For returns to be approved all merchandise must be in an unopened box and the customer agrees to pay a restocking fee of 15% of the purchase price. Returns must be made within 15 Days of receipt. All shipments must have a valid RMA number from AMS.NET before returning. For RMA requests please contact our Customer Service Department at (800) 893-3660 Ext. 6111. Email RMA requests should be directed to service@ams.net. A copy of AMS.NET's full RMA policy is available for review online at www.ams.net/services/procurement-and-financing/

8. The laws of the State of California will apply to this sale.
9. The term "installation date" means the first business day on which installation of the system is complete. Minor omissions or variances in performance of the System that do not materially or adversely affect the operation of the system, shall not be deemed to have postponed the Installation Date. Seller shall use its best efforts to make timely delivery and installation. However, all stated delivery and installation dates are approximate and except as expressly provided in this agreement, Seller shall, under no circumstance, be deemed to be in default hereunder or be liable for consequential, incidental or special damages or commercial loss resulting from delays in delivery or installation.
10. Warranties. AMS warrants to Customer that it has good title to the equipment being sold to Customer under this Agreement, and the right to sell such equipment to Customer free of liens or encumbrances. AMS further warrants to Customer that the equipment being sold to Customer hereunder shall be free from defects in workmanship for a warranty period of thirty (30) days commencing on the later date the equipment is delivered to Customer or the date upon which AMS completes performance of the services to be performed under this agreement (this warranty being hereinafter referred to as an "Installation Warranty"). Except as expressly set forth in this paragraph, AMS does not make, and hereby disclaims, any and all representations or warranties, express or implied, with respect to the equipment or services being provided under this agreement, including but not limited to any implied warranties of merchantability, fitness for a particular purpose, satisfactory quality, against infringement, or arising from a course of dealing, usage or trade practice. AMS shall reasonably cooperate and assist Customer in enforcing any manufacturer warranties with respect to the equipment being sold to Customer under this Agreement. AMS hereby advises Customer, and Customer acknowledges that in the event Customer desires to procure from AMS any warranty protection beyond the warranty of title and the Installation Warranty provided under this Paragraph, Customer may do so by entering into a separate Service Agreement with AMS.
- Manufacturer's warranty that is guaranteed is whatever is published by the manufacturer at the time of purchase.
11. Cisco Cloud services purchased from AMS.NET requires customer to accept Cisco's Universal Cloud agreement located on Cisco Systems' Website. This Universal Cloud Agreement describes the rights and responsibilities related to the Cloud Service(s) you purchase from Cisco or an Approved Source and is between you and Cisco. The Universal Cloud Agreement includes the applicable Offer Description(s) located at www.cisco.com/go/cloudterms (collectively "Agreement"). By clicking 'accept,' or using the Cloud Service, you agree to the terms of this Agreement. If you do not have authority to enter into this Agreement, or if you do not agree with its terms, do not click 'accept' and do not use the Cloud Service. If you determine that you cannot comply with the terms of this Agreement after you have paid for the Cloud Service, you may terminate your



AMS.NET
Technology Solution Provider

access to the Cloud Service for a full refund provided you do so within thirty (30) days of your purchase.

AMS.NET Tax ID: 94-3291626

C7 License: 763508

AMS.NET, Inc.

502 Commerce Way, Livermore, CA 94551
925-245-6100 • 925-245-6150 Fax
www.ams.net

Please fax signed Quotation or Purchase Order to your AMS.NET account manager or to 925.245.6150. Full terms and conditions can be viewed on our website at www.ams.net/services/procurement-and-financing/

Authorized Signature: _____ Date: _____

Print Name: _____ Print Title: _____



Section 5

Cisco

CCIE (4)- Certified
 Internetwork Expert
CCNP (6)- Certified
 Networking Professional
CCDA (3)- Certified
 Design Associate
CCNA (12)- Certified
 Network Associate
CCENT- Certified
 Entry Networking
 Technician
Cisco AMP Endpoint
 Associate
Cisco IronPort WSA

Microsoft

MCP- Certified Professional
MCSA Certified Solutions
Associate-
 2000, 2003, 2008,
 Windows Server 2012,
 Office 365
MCSE Certified Solutions Expert
- 2000 + Messaging,
 Private Cloud, Cloud
 Platform & Infrastructure,
 2003
MCSA Certified Solutions
Associate- Office 365
MCITP Certified IT Professional
Certification- 2008

HP/Aruba Wireless

Expertise

ACMP (3)- Certified
 Mobility Professional
ACSP (3)- Certified
 Switching Professional
ACCP (2)- Certified
 Clearpass Professional
ATP FlexNetwork
 Solutions Certification
ATP Hybrid IT Solutions
 Solutions Certification

Multi-Vendor Expertise

Palo Alto Networks

PCNSE (3)- Certified
 Network Security Engineer
ACE (2)- Accredited
 Configuration Engineer
SE Traps Professional

Ruckus Wireless

ICX Implementer (2)
CWNA – Certified
 Wireless Network
SmartZone SE
Cloudpath SE
WiSE

VMware

VCP (4)- Certified
 Professional
VTSP (Many)- Technical
 Sales Professional

Western Digital/Tegile

TCIE- Certified
 Implementation Engineer

Dell/EMC

EMCIE- Implementation
 Engineer
 - Clariion
 - VNX (2)
 - Celerra
 - RecoverPoint (2)

Veeam

VMCE (2)- Certified Engineer

Others

Various other sales and
engineering certifications



CONTRACTORS C-7 INFORMATION

C-7 Contractors License



C-7 Responsible Managing Officer

BOND OF QUALIFYING INDIVIDUAL

1. The Responsible Managing Officer (RMO) TOCCI ROBERT MICHAEL certified that he/she owns 10 percent or more of the voting stock/equity of the corporation. A bond of qualifying individual is not required.

Effective Date: 04/12/2000



CONTRACTORS C-7 INFORMATION

C-7 Contractors Bond - Continued

Business Information

AMS.NET INC
502 COMMERCE WAY
LIVERMORE, CA 94550
Business Phone Number: (925) 245-6100

Entity Corporation
Issue Date 05/24/1999
Reissue Date 04/12/2000
Expire Date 04/30/2022

License Status

This license is current and active.

All information below should be reviewed.

Classifications

C-7 - LOW VOLTAGE SYSTEMS

Bonding Information

Contractor's Bond

This license filed a Contractor's Bond with [HANOVER INSURANCE COMPANY](#).

Bond Number: 1031231

Bond Amount: \$15,000

Effective Date: 01/01/2016

Contractor's Bond History

Bond of Qualifying Individual

The qualifying individual ROBERT MICHAEL TOCCI certified that he/she owns 10 percent or more of the voting stock/membership interest of this company; therefore, the Bond of Qualifying Individual is not required.

Effective Date: 04/12/2000

Industry Consulting Service International

Business Registrations

THE PROFESSIONAL DESIGNATION OF

**REGISTERED COMMUNICATIONS
DISTRIBUTION DESIGNER®**

IS AWARDED TO

David Gilland

by BICSI in recognition of having successfully completed BICSI's registration and examination requirements.

Designation Number: 201731R
Registration Start Date: 1/1/2018
Registration End Date: 12/31/2020



BICSI
RCDD
Since

5/24/2008

John E. Johnson

Chair, Registrations & Credentials Supervision Committee

Director of Credentialing

Ron T. Johnson

August 26, 2019

AMS.net
502 Commerce Way
Livermore, CA 94551

I am pleased to announce that AMS.net is a Panduit Business Partner in good standing. AMS.net has worked closely with Panduit and Ewing-Foley for over 15 years. AMS.net has an experienced team of technicians, project managers, estimators and engineers that deliver quality installations.

Maintaining Panduit Business Partner status requires that the contractor must undergo an annual evaluation. Annual evaluation includes validating an RCDD and rigorous product and solutions training. Only after annual review is a Panduit Business Partner (aka Panduit Certified Installer) eligible to offer a customer a 25 Year System Warranty.

The System Warranty is a 25-year standards-based TIA performance warranty covering components, cable and labor to repair or replace permanent link or channel as noted in the certificate and warranty guide. This warranty provides a single point-of-contact for registrations and system issues, when installation is completed by a Panduit Certified Installers. Only Panduit solutions will meet the electrical and headroom performance requirements to support the 25 Year Systems Warranty.

It is important that the network cabling system is reliable, scalable and installed properly. Through the Panduit superior product designs and the excellent installation methodology approach of AMS.net we enable customers to realize their technology initiatives now and in the future. It is without hesitation that I recommend AMS.net for your projects.

Please call me if you have any questions. Thank you for your support of Panduit solutions. We appreciate the business.

Sincerely,

Ronald J. Cauchi

Ronald J. Cauchi
Vice President Network Division, Managing Partner
Ewing-Foley, Inc
510-410-5277
rcauchi@ewingfoley.com



PANDUIT®

hereby recognizes

AMS.Net

Livermore, CA (United States)

As a Gold Enterprise Structured Cabling Certified Company, authorized to Deploy Panduit® Enterprise Structured Cabling Systems,

Partner Since: 20004-03-02

Valid Through: 2020-09-21





AMS.NET
Technology Solution Provider

Section 6

About Us

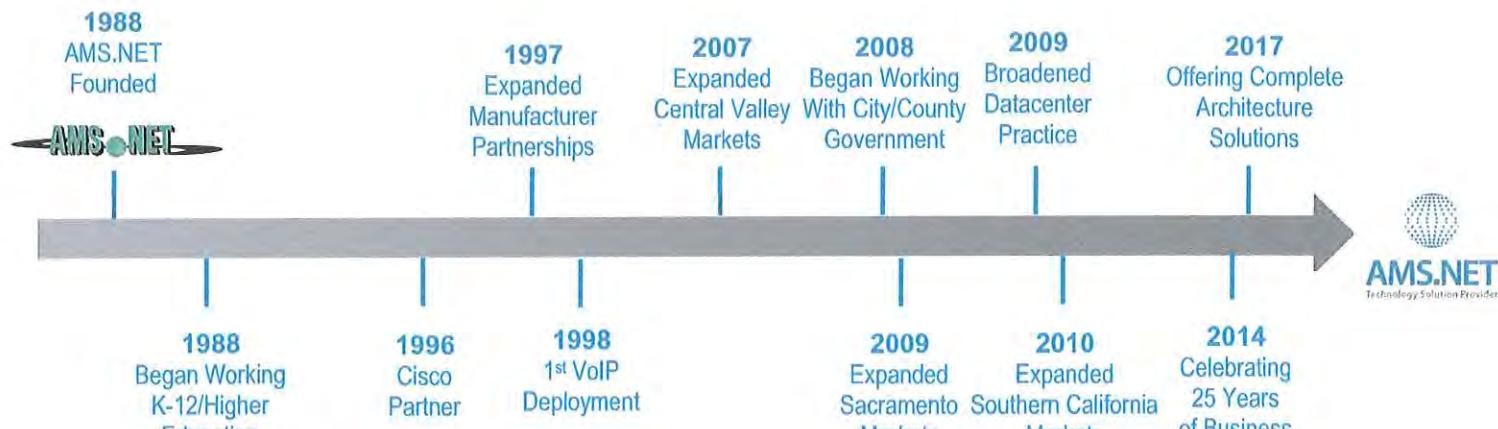
AMS.NET is an innovative technology solution provider delivering business outcomes to organizations for more than 30 years. The company was established more than two decades ago to provide technical support to local school districts in California. Today, AMS.NET provides education, local government and businesses a comprehensive technology solution including design, implementation and support services.

With a consultative approach, consideration is taken to understanding technology requirements, existing equipment, industry, growth plan and budget. Leveraging proven and emerging technologies through leading manufacturers, AMS.NET's certified engineers' architect a solution that supports your initiatives and allows for future growth.

Prior to implementation, we can provide complete structured wiring services and post deployment, a host of managed services and maintenance plans to ensure your network and equipment are running at optimum performance.

Many financing options are available. With experience in the public sector around procurement vehicles, E-rate expertise and leasing options, we can make recommendations specific to your industry and technology solution.

Our extensive reference list is a tribute to our ability to successfully design, manage and implement technology solutions that support your initiatives. With more than 30 years of successfully providing technology solutions, you can be assured that we have the capability, experience and stability to be your trusted partner. And we'll be here for future needs!



Celebrating More Than **30** Years



Unique Customer Experience

AMS.NET is an innovative technology solution provider delivering business outcomes to organizations for more than 30 years. Our industry expertise, technology vision and people create a unique customer experience.

- Close customer engagement in the presales process with design, site walk, white boarding session and more
- Proven installation process including project management, skilled and experienced engineers and post installation support
- Established, trusted and proven with more than 30 years' experience, extensive reference list and specialization in your vertical
- Elite partnerships with leading manufacturer partners to obtain and provide exceptional pricing for your solutions
- Multivendor expertise with certifications and technical knowledge to support your entire technology landscape
- Long term technology partner with a consultative approach regardless of the organization size or project scope.





Our Approach

With a focus on delivering business outcomes, we have a four-pronged pre-sales approach to keeping your business goals top of mind.

1. First is determining the business drivers for your organization. Are you needing to meet government mandates? Are you looking to add new programs such as BYOD or video instruction? Has there been a security breach or another event that is being addressed? A clear insight to your business drivers sets the road map for your technology solution.
2. Identifying considerations or possible concerns at the start of a project allows for planning to minimize the effects and costs of those possible barriers. Cabling, infrastructure, IT resources and budget constraints should all be identified.
3. During the planning process, specific deadlines, funding schedules, internal resources and other projects need to be considered.
4. Following the technology implementation support may be necessary. Identifying current expertise gaps or need for managed services should be evaluated.





AMS.NET
Technology Solution Provider

Project Cycle

AMS.NET provides complete project management services to ensure the success of your technology implementation. We follow a 5-step project cycle that is tailored to meet the needs of your project. Each project is managed by a project manager and staffed with AMS.NET team members that are experienced in the proposed technology solution.

Throughout your engagement you will receive status updates, thorough project plans and have a project team dedicated to understanding and addressing your business needs. We provide collaborative planning and consistent updates throughout the project through communication and effective documentation. At the end of the project, you'll be provided design documentation and the ability to engage the AMS.NET technical support team for ongoing support. Your project will be structured based on the following phases and activities will be performed as required by your unique project:

- Complete Project Management Support
- Experienced, Certified and Dedicated Project Manager Assignment
- Tailored to Meet Your Project and Requirements
- Established and Proven 5-Step Project Cycle
- Complete Support Through Project Sign Off

Discovery & Preparation

- Internal Hand Off and Kick Off Meeting
- Site Surveys and Network Discovery
- Identification of Project Goals, Outcomes and Objective Completion Criteria
- Internal Technical Reviews

Design & Planning

- Technical Planning Meetings- Existing Practices, Design Goals, Best Practices
- Design Proposal and Acceptance
- Tailored Project and Implementation Plan Creation
- Equipment Staging and Configuration
- Logistics Coordination and Pre-Installation Meeting



PROJECT CYCLE



AMS.NET
Technology Solution Provider

Implementation/Execution

- Execution as Defined in Project Plan
- Post-Installation Acceptance Testing
- Day 2 Support
- System Administrator Training (*if purchased*)
- End-User Training (*if purchased*)

Task Name	Duration	Start	End	Assigned To
Design and Planning				
Site Walks	1d	11/28/18	12/18/18	John Stott
Remote Network Discovery and Data Gathering	3d	11/29/18	11/30/18	Christian Weisse
Internal Discovery Review	2d	11/29/18	11/30/18	Christian Weisse
Technical Planning Meeting	2d	12/03/18	12/04/18	Christian Weisse
Equipment Staging	1d	12/05/18	12/05/18	Jordan Moesau
Design Creation	4d	12/05/18	12/11/18	John Stott
Design Proposal and Acceptance	2d	12/12/18	12/13/18	John Stott
Internal Pre-Installation Meeting	1d	12/13/18	12/14/18	Jordan Moesau
Project Team Pre-Installation Meeting	1d	12/16/18	12/16/18	Jordan Moesau
External Site Walk				
Fiber Installation	9d	12/17/18	12/27/18	Matt Hinman
AP Cabling Installation	5d	12/17/18	12/21/18	Dave Gilland
Switching Upgrade Installation	2d	12/26/18	12/27/18	Christian Weisse
Day 2 Support	1d	12/27/18	12/27/18	John Stott
Access Point Installation	2d	12/26/18	12/27/18	Christian Weisse
IP Video Camera Installation	2d	12/26/18	12/27/18	John Stott
Project Closeout	4d	01/03/19	01/07/19	
Punch List Walks	2d	01/03/19	01/03/19	Jordan Moesau
Post-Install Audits	1d	01/03/19	01/03/19	Christian Weisse
System Admin Review	1d	01/04/19	01/04/19	John Stott
Final Documentation Completion	1d	01/07/19	01/07/19	Christian Weisse
Project Sign Off	1d	01/07/19	01/07/19	Jordan Moesau

PROJECT PLAN

Project Closeout

- Virtual Site Walk and/or Physical Site Walk
- Punch List Completion
- Final Documentation Submission
- Project Closure and Sign Off

Support & Maintenance Phase

- 30 Day Workmanship Warranty
- Premium Flex Time Contracts (*if purchased*)
- Managed Services Agreements for Voice, Wi-Fi, WAN, Security, Video Surveillance and More (*if purchased*)
- Support Customers Have Access to Their Customer Community- Review Current Service Requests, View Upcoming Appointments, Open New Requests and More

Welcome to the AMS.NET customer community
Use this portal to access service and financial information or to look for new technology solution ideas!

Provide Safety & Emergency Notification
Click Here to Learn More About Paging and Mass Notification for Schools, Cities and All Organizations

Quick Links
Open a case
Contact us

CUSTOMER COMMUNITY



Technology Solution Provider

Manufacturer Partners



Gold Certified

Meraki

Hewlett Packard Enterprise
Silver Partner



aruba
a Hewlett Packard Enterprise company



COHESITY



Microsoft Partner
Silver Datacenter
Silver Hosting



Extron



Celebrating More Than 30 Years

www.ams.net
800-893-3660



AMS.NET
Technology Solution Provider

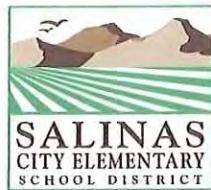
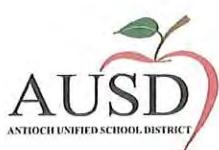
AMS.NET versus the Competition

- Established proven partner in your vertical
- 120+ employees throughout the state of California
- Multi-vendor network support
- Complete architecture solutions
- Elite manufacturer partnerships– Cisco Gold Partner since 2007
- Skilled and Certified Engineers- CCIE's in networking, security, voice
- Advanced manufacturer technology specializations
- Structured cabling- C-7 Contractor and RCCD Certified
- Certified project management – PMP Certification
- Executive management accessibility regardless of the customer size



Extensive Reference List

Education



ALAMEDA UNIFIED SCHOOL DISTRICT
Excellence & Equity For All Students





AMS.NET

Technology Solution Provider

City/County Government



City Of Atwater
Community Pride City Wide



CITY OF Monterey
CALIFORNIA

PITTSBURG
CALIFORNIA

City of Fresno

MILLBRAE

**JUDICIAL COUNCIL
OF CALIFORNIA**



califa



MORENO VALLEY
WHERE DREAMS SOAR



CITY OF BERKELEY



Concord



East Bay
Regional Park District

Other Verticals

WIN-RIVER
RESORT & CASINO

Ampla Health
Care to Improve your life.

DAHLIN group

CBRE
Property Management



YMCA OF SILICON VALLEY

CALIFORNIA
Family
Fitness



AMS.NET

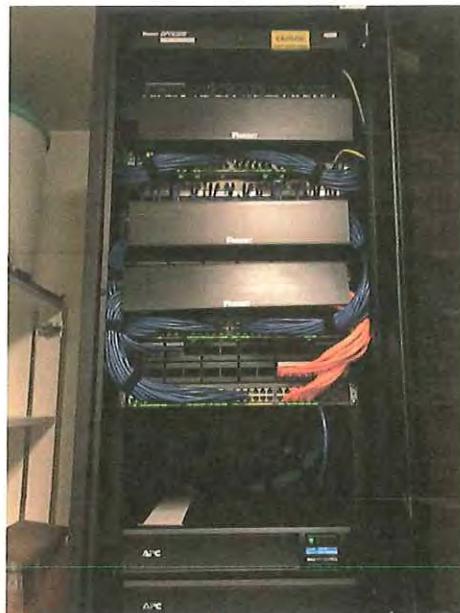
Technology Solution Provider

Before and After

Our professional certified engineering and cabling teams have the expertise for your project- large or small. Structured wiring, racks and equipment are professionally installed and labeled for ease of maintenance after deployment.



Before



After



Before



After

COMPANY FACTS

Company Facts

Legal Name: AMS.NET Inc.

Type: Delaware Corporation

Principal Owner: Robert Tocci

Years in Business: 32 Years

Number of Employees: 115

Website: www.ams.net

Email: sales@ams.net

Phone: 800-893-3660/925-245-6100

Fax: 925-245-6150

Locations:

Headquarters: 502 Commerce Way, Livermore, CA 94551-7812

Sacramento Regional Office: 1200 Creekside Drive

Folsom, CA 95630 Phone 800-893-3660

Central Valley Regional Office: 1155 East North Avenue, Suite 106
Fresno, CA 93725, Phone 559-733-1641, Fax 559-713-6692

Southern California Regional Offices: 12405 East Slauson Ave, Unit K,
Whittier, CA 90606, Phone 800-893-3660

CMAS, NASPO & E-Rate SPIN Numbers

Tax ID: 94-3291626

Contractor License C-7:

763508 Expires 4/30/22

DUNS#: 556116234

DIR#: 1000001046, **FCC RN:** 0012300554

E-Rate SPIN: 143005880

Microsoft MCSE's: 1673446, 2056976

Merced County FOCUS Contract: #2015109

SPURR Master Contract

PEPPM Contract

Cisco, Avigilon, Fortinet, HP, Ruckus CMAS:

3-20-70-0291AG, Expires 9/26/24

HPCMAS: 3-15-70-0291AB, Expires 7/2/23

Rubrik CMAS: 3-18-70-0291AD, Expires 5/3/21

HPCMAS: 3-15-70-0291AB, Expires 7/2/23

EMC, Nimble CMAS: 3-15-70-0291AA, Expires 3/31/2022

Pure Storage CMAS: 3-18-70-3113D, Expires 4/11/2021

Aerohive Networks CMAS: 3-13-70-0291X, Expires 12/31/2020

Citrix, Brocade, Barracuda CMAS: 3-11-70-0291V, Expires 6/26/22

Cabling CMAS: 3-18-70-0291AE, Expires 7/26/2022

Cabling CMAS: 3-20-70-0291AH, Expires 9/15/2024

Bosch CMAS: 3-17-84-0065A, Expires 11/30/2020

Arecont Vision CMAS: 3-18-84-0065C, Expires 5/19/2023

Extron Electronics: 3-16-70-2382B, Expires 5/31/2021

Cisco NASPO: 7-14-70-04 (Utah AR-233), Expires 5/31/2021

HP/Nimble NASPO: 7-14-70-06 (AR-1464-N), Expires 5/31/2020

Ruckus (Arris) NASPO: 7-14-70-01 (AR-214), Expires 5/31/2020

EMC NASPO: 7-14-70-14 (California AR-620), Expires 5/31/2019

Pure Storage NASPO: 7-15-70-34-019, Expires 3/31/2020

Palo Alto Networks NASPO: 7-14-70-11, Expires 5/30/2020

Certifications and Specializations

Cisco Gold Certified Partner/

Cisco Meraki Partner

- Advanced Data Center Architecture
- Advanced Collaboration Architecture
- Advanced Security Architecture
- Advanced Enterprise Network Architecture
- Collaboration SaaS Authorization
- Customer Satisfaction Excellence

Aruba HPE Platinum Partner, HPE Silver Partner, Ruckus Elite Partner,

Palo Alto Networks, Fortinet, Barracuda, Aerohive, Pure Storage, Nimble Storage, Cohesity, DDN, Rubrik, Veeam Silver Pro Partner, Datrium, VMware Partner, Singlewire, FrontRow, Class Connection, AtlasIED, Extron, Advanced Network Devices, Avigilon, Verkada, OnSSI, Milestone, Arecont Vision, Hikvision, exacqVision, Tripplite, APC, Panduit, General Cable, Damac, Leviton, Berk-Tek, Ortronics, Hoffman, Cooper B-Line, Chatsworth & Superior Essex

EXECUTIVE BIOS

Executive	Brief Biography
Robert Tocci Founder, Owner, President	<p>The visionary and founder of AMS.NET, Robert Tocci established AMS.NET in 1988 and remains at the helm today. Robert has more than 30 years of technology and business management experience. Although his role has somewhat changed throughout the years, Robert remains the President of AMS.NET performing R&D, setting business strategy and technical direction, managing financial resources and overseeing the overall operations.</p> <p>Robert has completed extensive coursework in Computer Science and has earned advanced certifications with Cisco, HP and Novell. Throughout his career he has held up to 40 Cisco certifications in varied technologies and today draws on that technical knowledge and his years of experience as he continues to discover and architect technical solutions.</p> <p>As an entrepreneur and futurist, Robert is a leader in virtual computing and was at the forefront of the IP Convergence revolution. He has established a core team made up of information-age experts as well as seasoned telecommunications professionals. Robert continually invests and increases resources to offer proven and emerging technologies that support a physical and virtual infrastructure along with business enhancing applications.</p>
Diana Monaghan Vice President of Administration	<p>Diana brings more than 31 years of experience in the telecommunication field in the areas of Administration, Human Resources and IT Management making her the perfect blend of technology and administration for her role at AMS.NET. She began her career at AMS.NET more than 18 years ago and today holds the title of Vice President of Administration managing finance, facilities, corporate administration, human resources and marketing.</p> <p>One of Diana's roles at AMS.NET is to provide the highest level of professionalism in the areas of human resources and corporate administration. A major function therein is to identify legal requirements and government reporting regulations and to maintain corporate compliance in those areas. Diana is also responsible for overseeing finance and marketing including training and events. Diana continually takes human resources and management courses and maintains her membership in the Society for Human Resources Management.</p>

EXECUTIVE BIOS

Executive	Brief Biography
Joe Moomau Vice President of Operations	Moomau brings a diverse skill set to the AMS.NET team from business management and customer service to technical. Prior to joining AMS.NET in 1995, Moomau worked for RMC Lonestar as a Senior Quality Control Engineer. Joe began his career with AMS.NET more than 23 years ago as Customer Service Manager and since then has been promoted to Operations Manager, Director of Operations and most recently to Vice President of Operations. Moomau has completed college coursework in Business Management and has earned and maintains several Cisco certifications including the Cisco Certified Project Manager, Cisco IP Telephony, Cisco Product Solutions and Cisco Sales Expert. He implements and oversees AMS.NET processes and procedures and manages the daily affairs in Operations and Project Management.
John Stott Vice President of Engineering	John has more than 26 years of technology and network experience in both network design and implementation. He holds a Bachelor of Science degree in Computer Information Systems from California State University Hayward. John continually expands his technical and engineering resources with continuing education and has achieved numerous Cisco certifications including his CNMA, and most notably, his CCIE. As AMS.NET's first Network Engineer, John should be commended for his efforts in building the skilled technical team we have today.
Tom Vasconi Vice President of Sales	Tom brings more than 20 years of sales and management industry experience to the AMS.NET team. He holds a Bachelor's of Science Degree from California State East Bay along with manufacturer sales certifications. Tom began his career with AMS.NET in 2002 as an Account Manager and through hard work and complete dedication to his customers; he was promoted to Senior Account Manager, Public Sector Sales Manager, and Director of Sales and most recently to Vice President of Sales. Customer testimonials attest to Tom's total commitment to AMS.NET and most importantly to the success of AMS.NET's customers. Tom's sales approach involves first a thorough discovery process to uncover the customer issues and requirements followed by a solution to address those issues. Tom also brings a partnership approach to our manufacturers. AMS.NET relies on our manufacturer partners for the latest cutting-edge technology and our partners depend on AMS.NET to provide strong implementation and support services for those technology solutions.

PROJECT TEAM MEMBERS

Team Member	Brief Biography	Recent Projects
Jordan Moomau PMO Manager	Jordan has been with AMS.NET in various technical, sales and project management roles since 2007. In 2011 Jordan joined the project management team and has since earned some of the industry's most valued certifications such as PMP, BISCI RTPM and ITIL Foundation. His experience as well as continued education made him the right candidate for our PMO Manager position that he holds today. Jordan is responsible for the PMO team along with the development of project management best practices and deliverables. He oversees the implementations of projects large and small to ensure that they meet customer expectations.	1. Tahoe Truckee Unified School District 2. County of Los Angeles Public Library 3. San Luis Coastal Unified School District
David Stoutenburg Senior Project Manager	David has more than 34 years of experience in the information technology field in networking, construction and project management. David's expertise managing IT projects at a large software company, construction contractor and elsewhere allow him to apply his knowledge to AMS.NET technology implementations large or small. He understands technology, the requirement of the customer and how to guide a project through the milestones until completion. David holds a professional designation as Registered Communications Distribution Designer (RCDD). He is also a certified Extron AV Associate (EAVA).	1. Manteca Unified School District 2. Sacramento City Unified School District 3. Chabot-Las Positas Community College District
Jocelyn Ambrose Project Manager	Jocelyn brings more than 12 years of experience in IT project management, encompassing infrastructure, networking, and development across many industries. Her experience working in private and public sectors with their unique requirements and regulations has given her the tools to navigate roadblocks, streamline processes, strategically manage risk, while driving productivity to deliver quality results. She understands how to effectively guide a project through the milestones until completion. To further her skill set and bring added value to our customers, Jocelyn is in the process of obtaining her PMP certification.	1. California Health Sciences University 2. Hanford Elementary School District 3. Madera Unified School District 4. Shasta College

PROJECT TEAM MEMBERS

Team Member	Brief Biography	Recent Projects
Joseph Costa Project Manager	Joseph brings more than 17 years of project management and operations experience to AMS.NET. His background includes extensive experience in operations at an education facility along with college coursework. With roles at AMS.NET as a Project Assistant, Project Coordinator and Project Manager, Joseph has the understanding of our proven project management process and has applied this methodology to several large-scale projects of varied industries. Joseph continues to expand his education with project management training and classes.	1. Oakley Elementary School District 2. Alameda Unified School District 3. Livermore Valley Joint Unified School District
Overlin Zamora Engineering Operations Manager	Overlin has more than 21 years' experience in the information technology and network industry. He began his career with AMS.NET 17 years ago as a Systems Engineer and since then has been promoted to Operations Manager. His remarkable portfolio of certifications includes the CCNP, CCNA, CCDA, Cisco Utility Design Specialist, Certified Associate in Project Management (CAPM) and VMware Certified Professional (VCP).	1. Almeda Unified School District 2. San Luis Coastal Unified School District 3. County of Kern- Department of Child Support Services
John Stott Vice President of Engineering	John has more than 26 years of technology and network experience in both network design and implementation. He holds a Bachelor of Science degree in Computer Information Systems from California State University Hayward. John continually expands his technical and engineering resources with continuing education and has achieved numerous Cisco certifications including his CNMA, and most notably, his CCIE. As AMS.NET's first Network Engineer, John should be commended for his efforts in building the skilled technical team we have today.	1. West Hills Community Community College District 2. San Leandro Unified School District 3. County of Napa

PROJECT TEAM MEMBERS

Team Member	Brief Biography	Recent Projects
Christian Weisse Senior System Engineer	Christian Weisse has more than 18 years' experience in technology with network design and implementation. Christian's career with AMS.NET began 16 years ago as a Systems Engineer and as a result of his impeccable work and additional certifications, Christian is now a Senior System Engineer. He holds numerous Cisco certifications including his CCNA, CCNP and remarkably his double CCIE (Switching/Routing & Security).	1. Oakley Union School District 2. Cabrillo College 3. City of Oakland
Derek Ramirez Technical Support Manager	Derek Ramirez has more than 16 years' experience in network design and implementation. He began his AMS.NET career as a technical assistant and has since been promoted to System Engineer, Manager of Unified Communications & Applications, Senior System Engineer, Data Center Practice Manager and Technical Support Manager. His career path at AMS.NET is a testament to his high level of skills and work ethic. Derek holds several certifications including the Cisco CCDA, Microsoft MCP, MCSA 2000, MCSE 2000, MCSE 2003, MCSA 2003, MCSA 2008, MCITP 2008, VMware VCP, EMCIE RecoveryPoint, EMCIE-VNX, EMCIE Clarilion, EMCIE Celerra and Western Digital/Tegile TCIE.	1. Oakley Union Elementary School District 2. San Rafael City Schools 3. John Swett Unified Unified School District 4. Antioch Unified School District
Anthony Bastian Safety and Security Product Sales Specialist	Anthony has more than 27 years of technology and network experience in network implementation and 16 years of surveillance experience in design and implementation. Anthony continually expands his technical and engineering resources through continuing education and has achieved numerous certifications from Verint, Bosch, Vbrick and Microsoft. He has worked for AMS.NET for 25 years and has been a valuable asset to our team.	1. Kings County Office of Education 2. City of Merced 3. State Center Community College District

PROJECT TEAM MEMBERS

Team Member	Brief Biography	Recent Projects
Ray Valine Cabling Operations Manager	Ray Valine brings to every project more than 27 years' experience in the cabling industry, 17 of those with AMS.NET. Ray joined AMS.NET in 2002 as a technician and has since been promoted to a senior technician and cabling operations manager in 2008. Ray is responsible for the overall operation and management of the cabling department including the procurement of cabling materials and the day-to-day management and supervision of 24 or more field cabling employees. He holds certifications with leading cabling manufacturers including Panduit, Leviton, Berk-Tek Oasis, Siemon, Valcom and others. He also maintains safety certifications such as the Click Safety C2 Leads Hazards Certificate, Asbestos Level III Operations and Maintenance Certification, RGA Environmental Fit Test Certificate, Renovator Toxic Substances Lead Based Paint Certificate and CPR and First Aide Training.	1. Manteca Unified School District 2. Sacramento Unified School District 3. City of Sunnyvale
Mike Malone Purchasing Manager	Mike joined AMS.NET in 2003 as the Superintendent responsible for managing 18 or more cable technicians. Since then he has been promoted to Inside Cabling Operations Manager, Cabling Logistics Manager and most recently to Purchasing Manager. In his current role, Mike handles the purchasing of all technology equipment along with managing supplier relationships. Mikes 25 years of industry network and cabling experience and his strong management skills give him the tools to successfully procure technology at fair prices for our customers.	



CONTRACTORS C-7 INFORMATION

C-7 Contractors License



C-7 Responsible Managing Officer

BOND OF QUALIFYING INDIVIDUAL

1. The Responsible Managing Officer (RMO) TOCCI ROBERT MICHAEL certified that he/she owns 10 percent or more of the voting stock/equity of the corporation. A bond of qualifying individual is not required.

Effective Date: 04/12/2000



CONTRACTORS C-7 INFORMATION

C-7 Contractors Bond - *Continued*

Business Information

AMS.NET INC
502 COMMERCE WAY
LIVERMORE, CA 94550
Business Phone Number:(925) 245-6100

Entity Corporation
Issue Date 05/24/1999
Reissue Date 04/12/2000
Expire Date 04/30/2022

License Status

This license is current and active.

All information below should be reviewed.

Classifications

C-7 - LOW VOLTAGE SYSTEMS

Bonding Information

Contractor's Bond

This license filed a Contractor's Bond with HANOVER INSURANCE COMPANY.

Bond Number: 1031231

Bond Amount: \$15,000

Effective Date: 01/01/2010

Contractor's Bond History

Bond of Qualifying Individual

The qualifying individual ROBERT MICHAEL TOCCI certified that he/she owns 10 percent or more of the voting stock/membership interest of this company; therefore, the Bond of Qualifying Individual is not required.

Effective Date: 04/12/2000



AMS.NET's FCC Red Light Display System Status

The Red Light Rule was adopted as part of the Federal Communication Commission's ongoing effort to implement the Debt Collection Improvement Act, which provides that the Commission checks to determine whether entities or individuals seeking licenses or other benefits from the FCC are delinquent in debt owed to the Commission. The Red Light Display System displays the current Green status of AMS.NET (FRN #0012300554).

Red Light Display System View

[FCC](#) | [Fees](#) | [Red Light Display System](#)

[**< FCC Site Map**](#)

Logged in as FRN: AMS.NET, Inc. (0012300554) [[Log Out](#)]

[Back](#) | [Print](#) | [Help](#)

1/31/2020 4:57 PM

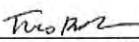
Current Status of FRN 0012300554

STATUS: Green

You have no delinquent bills which would restrict you from doing business with the FCC.

The Red Light Display System checks all FRNs associated with the same Taxpayer Identification Number (TIN). A green light means that there are no outstanding delinquent non-tax debts restricting business with the Commission by any FRN associated with requestor's TIN. The Red Light Display System was last updated on 01/31/2020 at 6:32 AM; it is updated once each business day at about 7 a.m., ET.

EVIDENCE OF COVERAGE

Client#: 443449		AMSNEINC	DATE (MM/DD/YYYY)					
ACORD..		CERTIFICATE OF LIABILITY INSURANCE						
<p>THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERNS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.</p> <p>IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(s) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer any rights to the certificate holder in lieu of such endorsement(s).</p>								
PRODUCER Marsh & McLennan Agency LLC Marsh & McLennan Ins Agency LLC 1340 Treat Blvd #250 Walnut Creek, CA 94597		CONTACT Felicia McRoy PHONE (A/C No. Ext.) 925 482-9300 FAX (A/C No.) 925 482-9390 E-MAIL ADDRESS : Felicia.McRoy@MarshMMA.com	DATE (MM/DD/YYYY) 2/07/2020					
INSURED AMS.NET, INC 502 Commerce Way Livermore, CA 94551-7812		INSURER(S) AFFORDING COVERAGE INSURER A: Atlantic Specialty Insurance Company INSURER B: Republic Indemnity Company of America INSURER C: INSURER D: INSURER E: INSURER F:	NAIC # 27154 22179					
COVERS CERTIFICATE NUMBER: REVISION NUMBER: <p>This is to certify that the policies of insurance listed below have been issued to the insured named above for the policy period indicated. Notwithstanding any requirement, term or condition of any contract or other document with respect to which this certificate may be issued or may pertain, the insurance afforded by the policies described herein is subject to all the terms, exclusions and conditions of such policies. Limits shown may have been reduced by paid claims.</p>								
INSR LTR	TYPE OF INSURANCE	ADOL NBR	SUB WWD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS	
A	COMMERCIAL GENERAL LIABILITY CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR			7110086830014	08/24/2019	08/24/2020	EACH OCCURRENCE \$1,000,000 DAMAGE TO RENTED PREMISES (Per occurrence) \$1,000,000 MED EXP (Any one person) \$10,000 PERSONAL & ADV INJURY \$1,000,000 GENERAL AGGREGATE \$2,000,000 PRODUCTS - COMP/OP ADD \$2,000,000 OTHER: \$	
A	GEN'L AGGREGATE LIMIT APPLIES PER: POLICY <input checked="" type="checkbox"/> PROJECT <input type="checkbox"/> LOG OTHER:							
A	AUTOMOBILE LIABILITY ANY AUTO OWNED <input type="checkbox"/> Hired ONLY <input type="checkbox"/> Hired AUTOS ONLY <input checked="" type="checkbox"/> Hired AUTOS ONLY Comp/Coll: \$1,000 Bod.			7110086830014	08/24/2019	08/24/2020	COMBINED SINGLE LIMIT (Ex accidents) \$1,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$ OTHER: \$	
A	UMBRELLA LIAB EXCESS LIAB	X	OCCUR CLAIMS-MADE		7110086830014	08/24/2019	08/24/2020	EACH OCCURRENCE \$5,000,000 AGGREGATE \$5,000,000 OTHER: \$
B	WORKERS' COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE Y/N OFFICER/MEMBER EXCLUDED? Y (Mandatory In NH) If yes, describe under DESCRIPTION OF OPERATIONS below	N/A		16099216	02/01/2020	02/01/2021	X PER STATUTE EL EACH ACCIDENT \$1,000,000 EL DISEASE - EA EMPLOYEE \$1,000,000 EL DISEASE - POLICY LIMIT \$1,000,000	
A	Property of Others			7110086830014	08/24/2019	08/24/2020	\$100,000 Limit	
DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required) RE: Evidence of Insurance.								
CERTIFICATE HOLDER				CANCELLATION				
Evidence of Coverage				SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS. AUTHORIZED REPRESENTATIVE 				
© 1988-2015 ACORD CORPORATION. All rights reserved. ACORD 25 (2016/03) 1 of 1 The ACORD name and logo are registered marks of ACORD #S4670806/M4652740 WSCZS								



DEPARTMENT OF INDUSTRIAL RELATIONS

AMS.NET's Department of Industrial Relations

SB 854, a budget trailer bill that was signed into law on June 20, 2014, and became effective immediately, made several significant changes to laws pertaining to the administration and enforcement of prevailing wage requirements by the Department of Industrial Relations (DIR). Among other things, SB 854 established a new public works contractor registration program to replace prior Compliance Monitoring Unit (CMU) and Labor Compliance Program (LCP) requirements for bond-funded and other specified public works projects. AMS.NET is a DIR registered contractor (DIR #1000001046).

Department of Industrial Relations System View

A screenshot of a web page titled "Department of Industrial Relations" under the "State of California" banner. The page shows "Contractor Information" for AMS.NET, INC. It lists various details such as Legal Entity Name, Registration Number, Mailing Address, and Agency for Service. Another section shows "Legal Entity Information" with details like Corporation Entity Number and President Name.

Contractor Information

Legal Entity Name: AMS.NET, INC.

Legal Entity Type: Corporation

Status: Active

Registration Number: 1000001046

Registration effective date: 07/01/19

Registration expiration date: 06/30/22

Mailing Address: 502 COMMERCE WAY LIVERMORE 94551 CA United States of America

Physical Address: 502 COMMERCE WAY LIVERMORE 94551 CA United States of America

Email Address: dmonaghan@ams.net

Trade Name/DBA:

License Number(s): CSLB:763508

Legal Entity Information

Corporation Entity Number:	097642448
Federal Employment Identification Number:	943291626
President Name:	ROBERT TOCCI
Vice President Name:	JOSEPH MOOMAU
Treasurer Name:	ROBERT TOCCI
Secretary Name:	ROBERT TOCCI
CEO Name:	ROBERT TOCCI

Agency for Service:

Agent of Service Name:	DIANA MONAGHAN
Agent of Service Mailing Address:	502 COMMERCE WAY LIVERMORE 94551 CA United States of America



AMS.NET & Cisco Green Initiatives

Cisco and AMS.NET have green initiatives in place to conserve energy and reduce greenhouse gas emissions. From internal 'green' business practices to power conserving products and innovative technology that reduces travel and changes the way you do business, both Cisco and AMS.NET are helping customers go green.

Cisco offers EnergyWise which is an innovative power saving solution that is added to existing Cisco Catalyst switches to measure the power consumption of network infrastructure and manage that power consumption with specific policies. Along with Cisco EnergyWise, Cisco and AMS.NET offer innovative products that enable organizations to conduct business anywhere on the globe thus eliminating travel and paper intensive business processes. Cisco's products include WebEx, MeetingPlace, VPN technologies, IP phones, IP soft phones, Cisco Presence and video solutions. Cisco has also built an extensive collaborative website, Cisco's Connection Online, which provides an online solution for employees, partners and customers to conduct business.

AMS.NET is furthering this green initiative within our own business practices. AMS.NET uses WebEx and MeetingPlace for customer communications. Using the WebEx hosted solution, AMS.NET delivers informational webinars that update customers on new technology and products. MeetingPlace on-premise solution is used for its video, voice, white boarding and presentation features to hold online meetings with customers and limit travel and drive time thereby reducing carbon emissions. Our Technical Assistance Center provides support using VPN and web-based tools for monitoring and break fix, unless onsite support is needed. Remote workers also take advantage of these tools to eliminate travel time to the corporate offices. AMS.NET also has a recycling program to reuse the shipping cardboard and paper used to conduct business. All of these processes and technologies are helping not only AMS.NET go green but also its customers.

CISCO WARRANTIES FOR K-12

Cisco offers a range of comprehensive warranties that can help you protect your technology investment. Use the table below to understand how Cisco Warranties work with Cisco's K-12 offerings.

	U.S. K-12 Bundled Warranty	EDU SKUs	Basic Maintenance	Cisco Smart Net Total Care Service
SKU name	Services entitled with CON-SW service SKUs* and K-12 Bundled Warranty incentive	SKUs with the EDU prefix or suffix EDU-XXX or XXX-EDU	CON-SW (also known as Smart Net, no RMA)	CON-SNT or CON-SNTC
Products covered/included	E-rate eligible products	38 switching SKUs	All hardware	All hardware and operating systems
Services duration	1 year	3 years	1 year	Renewable 1-, 3-, or 5-year contracts, depending on product families
Hardware replacement	3 years advanced hardware replacement included in bundle- up to 10-business-day RMA**	Lifetime next-business-day (NBD) hardware replacement included with SKU	No	NBD hardware replacement
Technical assistance (TAC)	1 year included in bundle Renewable in years 2 and 3 at standard education discount	3 years included with SKU (phone-only TAC access)	Yes	Yes
Software updates	1 year included in bundle Renewable in years 2 and 3 at standard education discount	3 years included on switching SKUs only	Yes	Yes
Cisco.com access	1 year included in bundle Renewable in years 2 and 3 at standard education discount	3 years included with SKU	Yes	Yes
E-rate eligibility***	100 percent	100 percent	100 percent	Partially eligible-cost allocation is required (use cost allocation worksheet here: www.ciscoerate.com)

*Basic maintenance service SKUs may be CON-ECMU in some cases.

**Requires renewal of CON-SW in years 2 and 3.

***Note that a service's E-rate eligibility depends on the eligibility of the product it covers. For example, a CON-SW SKU mapping to a 100 percent E-rate eligible product is 100 percent E-rate eligible; a CON-SW SKU mapping to a 90 percent E-rate eligible product is 90 percent E-rate eligible.



Fingerprinted Employees

All employees listed below have been DOJ cleared, as of February 10, 2020

Project Summaries

Name of District: Antioch Unified School District

Address and Phone: 510 G Street, Antioch, CA 94509, (925) 779-7500

Contact Person: Joe Gengler

Original contract amount: \$4,600,000.00

Contract start date: January 2014

Final completion date: January 2015

13 sites

Parity Project

Project Summary

- a. Wireless - Wireless deployment with Cisco Wireless Technology. This was needed to streamline the district on one single platform and keep up with the new testing standards and BYOD Indicatives.
 - b. Cabling - Cabling across the sites to increase and update the districts cabling infrastructure. MDF / IDF Rack and Cabinet Replacement to accommodate the new equipment and UPS's being installed via this project.
 - c. Routing/ Switching - Data Network Upgrade and expansion with Cisco Switching to accommodate the demand for Power over Ethernet (PoE) to support end devices such as IP Phones, IP Speakers, IP Cameras and Access Points.
 - d. UPS - Battery Backup in every IDF/MDF.
 - e. Labor - Full Turnkey deployment from pre configuration scopes to custom wireless and VoIP configuration sets.
 - f. Projectors - New calypso projector set ups to accommodate expanded and alternate learning and teaching styles.
 - g. VoIP - District wide Cisco Unified Communications solution to replace an old outdated non IP system.
 - h. Singlewire - 3rd party application to layer onto the Cisco VoIP Platform for mass notification and security announcements.
- Speaker/ Clock – new speaker clock equipment to replace old outdated old nonfunctioning equipment.

Name of District: Ceres Unified School District

Address and Phone: 2503 Lawrence St., Ceres, CA 95307 (209) 538-0141

Contact Person: Chris Higle

Original contract amount: \$630,000.00

Contract start date: January 2014

Final completion date: October 2014

PROJECT REFERENCES

Project Summaries *Continued*

Project Amount was \$630,000 and included all school sites as well as the District office. The project was for of structured cabling upgrades district wide to support Wireless Locations.

The project consisted of the following:

- a. Installed data locations in classrooms for WAP's and Data Projectors, Outdoor WAP's and terminated outdoor data drops in weather proof exterior boxes.
- b. Consolidated fiber LIU's from existing LC, SC, ST Trays to one LIU distribution to support LC and SC connectors. Provided new LIU panels and bulk heads and converters.
- c. Installed new 12-strand hybrid fiber cable at all school sites with pull string from MDF's to IDF's and indicated by District. Terminated existing LIU at MDF locations and migrated existing fiber terminations and new termination into one modular LIU that supported (12) modules.
- d. Installed necessary conduit, raceway for over 150 data location using Panduit surface mount raceway for interior locations and 1" EMT/flex for exterior and exposed locations as indicated by District.
- e. Provided cable management as specified and adhered to district standards as well as included all labor and material costs for complete project including project management and testing and certification of all cabling.

Name of District: Manteca Unified School District

Address and Phone: P.O. Box 32, Manteca, CA 95336 (Mailing Address) 2271 W. Louise Ave., Manteca, CA 95337, (209) 858-0922

Contact Person: Ungel Mamon

Original contract amount: \$12,300,000.00

Contract start date: February 2014

Final completion date: December 2014

The "Going Digital" Project Amount was \$12,300,000.00 and encompassed 34 school sites and District Office. The Going Digital project successfully allowed the District to deploy 23,000 Panasonic MS tough books to every student. The project began in February 2014 and was completed by December 2014.

The project consisted of Wan and Core Refresh, ASR WAN Routers, ASA Firewall, Nexus Datacenter Switches, ISE, MSE, Prime, MDF/IDF Refresh and Wireless Access Points. Cisco UC Voice upgrades to complete a districtwide voice infrastructure with Call Manager, Unity and Emergency Responder to all sites. Cabling infrastructure included CAT6A drops to all 1600 access points, 10G Single-Mode Fiber to all IDF's and IDF enclosures:

PROJECT REFERENCES

Project Summaries Continued

- a. Data Center Core Refresh with Cisco Nexus 9508 because of its infrastructure scalability. Cisco Nexus 7000 Series switches can be segmented into virtual devices based on business need and its Operational Continuity. This allows Lossless non-disruptive upgrades for zero-service downtime through no single point of failure in the system hardware and a modular operating system.
- b. Cisco ASA 5585 Adaptive Security Appliance for Cisco VRF/Internet Firewalls. MUSD elected to deploy Four (4) ASA 5585 chassis creating an extremely redundant environment for the District.
- c. Services Layer Core Switch leveraged the existing VS-C6509E-SUP2T[2] use existing SFP and 10G blades from current switches
- d. Created a 40G architecture between the Nexus 9508 to the Nexus 9396
- e. Created a 40G architecture between the Nexus 9508 and the Catalyst 6509
- f. Deployed Cisco Prime Infrastructure 2.0 with Lifecycle Insurance
- g. Deployed Cisco Identity Services Engine with ISE Virtual Machine Licensing
- h. Remote site network upgrades included ME-3600X Switch, Nexus 9300, IDF Access Layer Catalyst 2960-X and a APC Smart-UPS
- i. Wireless infrastructure upgrades included Cisco WiSM Service Modules in the 6500 Core, total 1600 of the Cisco 3702 Wireless Access Points deployed
- j. Cisco Unified Communications Licensing for upgrades to complete a districtwide voice infrastructure with Call Manager, Unity and Emergency Responder to all sites. Cisco UC phone models used were 8961, 6945, 8945 and 9971 IP phones.

Name of District: Petaluma City Schools

Address and Phone: 200 Douglas Street, Petaluma, California, 94952 (707) 778-4702

Contact Person: Lori Deen

Original contract amount: \$800,000.00

Contract start date: April 2014

Final completion date: September 2014

Petaluma City Schools is comprised of six elementary schools in the Petaluma City (Elementary) School District and there are two charter schools operating under the Petaluma City Schools umbrella. In the Petaluma Joint Union High School District there are two junior high schools, a community day school serving Grades 7-9, two high schools, two small alternative/continuation high schools (one at each comprehensive high school site), and a continuation high school.

Wireless project amount was \$800,000.00 and consisted of a Phase A & B approach to deploy Cisco network upgrades along with Meraki wireless upgrades across all sites in the district. The Cisco network upgrades included Cisco 4500X Core fiber switches for a 10G architecture from the core to the edge IDF with Cisco Catalyst 2960X

PROJECT REFERENCES

Project Summaries Continued

Switches for IDF access layer. The Meraki upgrades included adding additional Meraki MR-16 and MR-34 access points to the network to achieve an every other room wireless architecture design. Phase B of the project was to add Meraki MR34 Wireless Access Points to the two Middle schools as they prepared for a 8th Grade 1:1 program.

Name of District: Placerville Union School District

Address and Phone: 1032 Thompson Way, Placerville, CA 95667, (530) 662-6244

Contact Person: Judi Whittington

Original contract amount: \$661,961.00

Contract start date: May 25, 2016

Final completion date: January 20, 2017

In November of 2015, Placerville voters passed a multi-million dollar technology bond measure to modernize the way Placerville USD students, teachers, staff, and parent use technology. Written in to the bond was significant investment in upgrading PUSD's legacy network infrastructure. AMS.NET proposed an end-to-end Cisco solution allowing for the greatest performance and future stability. AMS.NET identified unused E-Rate dollars to supplement the bond and procurement was made using both AMS.NET's CMAS and SPURR contracts. Unlike many school districts in metro areas, the semi-rural setting of PUSD limited their access to fast bandwidth from ISPs. AMS.NET utilizing Cisco's IWAN technologies delivered a software-defined WAN solution that resulted in to 60-70% offload of WAN and Internet traffic. AMS.NET also deployed one of the first multi-Gigabit wireless infrastructure in K12 by utilizing Cisco's 3850 Switching line and 3802 Wireless Access Points. In addition, AMS.NET helped fully virtualize the data center using a Cisco UCS Mini server chaises with an existing Nimble SAN, so now PUSD's has multi-Gigabit from the Cloud and from the Data Center to end-user. AMS.NET also upgraded the existing fiber plant to single-mode fiber and deployed almost 100 CAT6A ceiling drops to support an access point in classroom. Today Placerville USD is one of the most advanced digital architectures in K12, with plenty of room for growth, and all managed through Cisco's Prime network management. Placerville USD proved to their community that a strong technology partnership with AMS.NET, the best investment in your digital architectures is possible no matter what size district you are.

PROJECT REFERENCES

Project Summaries Continued

Name of District: Sacramento City Unified School District

Address and Phone: 5735 47th Avenue, Sacramento, CA 95824, (916) 643-9278

Contact Person: Elliot Lopez

Original contract amount: \$1,900,000.00

Contract start date: January 2012

Final completion date: March 2013

Project Amount was 1,900,000.00 and encompassed 3 - School Sites and the District Office. The project consisted of Data Center Core Refresh, ASA, UCS, MDF Refresh, Cisco Wireless Controller with Cisco Access points, Video and Video Management (VCS/TCS), Cisco Show & Share, Server Virtualization, Data Center Fiber Channel Storage Networking and Centralized Storage Virtualization.

The project consisted of the following:

- a. Data Center Core Refresh with Cisco Catalyst 6500 L2/L3 Network Core Switch. This solution allows scaling efficiency, virtualization, and centralized management in a high-performance, feature rich platform suitable for starting out small and growing as big as the district needs dictate.
- b. Server Virtualization utilizing Cisco's UCS Chassis base system allowing multiple software applications to run on a single server. This solution dramatically reduces the number of servers needed and in turn reduces the overall energy requirements of the data center saving the district money from a power and cooling perspective.
- c. Cisco Unified Communication including 375 Cisco IP Phones while leveraging Cisco's CUWL licensing model to implement all their advanced voice applications
 1. Cisco Unified Communications Manager
 2. Cisco Unified Messaging
 3. Cisco Emergency Responder
 4. Auto Attendant
 5. Cisco MeetingPlace Enterprise Web/Video/Audio Conferencing for Collaboration
 6. Cisco Presence
- d. Wireless solution consisting of redundant Cisco 5500 Series wireless controllers as well as Cisco's 3502 CleanAir Wireless Access Points giving the district a complete wireless solution that is not only scalable across the entire district, but has been specifically designed for security and reliability when multiple wireless devices are connecting at any given time.
- e. Cisco redundant ASA 5585-X Firewall updating the districts network security and will be the protective barrier keeping destructive elements out of their network and computers.

PROJECT REFERENCES

Project Summaries Continued

- f. Cisco TelePresence Solution giving the district best-of-breed high-definition video teleconferencing capabilities. Telepresence along with Cisco's Digital Media Suite and Show & Share give the district the ability to stream and store video content throughout the district allowing video collaboration, the districts own internal video content and give the ability to connect teachers, staff and parents inside and outside of the district.
- g. AMS.NET Professional Services for Implementation, Administrative and End User Training.

Name of District: Salinas City ESD

Address and Phone: 840 S. Main St, Salinas CA, 93901 (831) 753-5600

Contact Person: Roberto Ocampo

Original contract amount: \$2,000,000.00

Contract start date: December 2013

Final completion date: July 2014

(Broken up into 2 Phases)

District Wide Networking upgrade

Project Summary

- a. Wireless - Meraki wireless to back new testing standards and BYOD Demands
- b. Cabling - New cabling to replace aged cabling and to accommodate new demands on the cabling for Wireless AP locations and growth.
- c. Routing/ Switching - Cisco Network Equipment (Core Switching and Edge switching)
- d. UPS - Battery backups in all IDF and MDF Locations on Phase two sites. Phase one didn't have UPS due to budget restraints.

Name of District: San Rafael City Schools

Address and Phone: 310 Nova Albion Way, San Rafael, CA 94903, (415) 485-2321

Contact Person: Noel Matthias

Original contract amount: \$850,000.00

Contract start date: June 2018

Final completion date: October 2018

SRCS has two primary Data Centers. Each Data Center serves as an internet egress and houses on-premise resources. The current setup lacked WAN and ISP redundancy, lacked storage resources, and did not have an active backup solution. AMS.NET designed a redundant active-active Core solution using Cisco 6800 that support full redundancy for the WAN and ISP. To upgrade their internet throughput, AMS.NET upgraded SRCS's firewalls to

PROJECT REFERENCES

Project Summaries Continued

Cisco Meraki MX450s and replaced their content filtering with Cisco Umbrella. We also consolidated their Cisco UCS and VMware resources to one Data Center location and equipped the other Data Center location for backup using Cisco UCS and Veeam. AMS.NET also upgraded SRCS's storage to all-flash using Pure Storage. This worked required one of AMS.NET CCIE Engineers for the Core and Security and our Data Center Team for the data center consolidation and backup solution deployment. All of this was accomplished during the summer break window.

Name of District: Tracy Unified School District

Address and Phone: 1875 W. Lowell Avenue, Tracy, CA 95376, (209) 830-3282 ext. 1940

Contact Person: Thomas Quiambao

Original contract amount: \$1,100,000.00

Contract start date: August 2013

Final completion date: April 2014

Tracy Unified School District is comprised of three comprehensive high schools, two alternative education high schools, one community school, two middle schools, four K-8 schools and nine K-5 elementary schools and they currently serve over 17,000 students across 19 sites. Project amount was \$1,100,000.00 and consisted of Cisco WLAN Network upgrades for controllers and 560 each Cisco 3702 802.11ac access points for all sites. Next we deployed WAN switches for traffic shaping and management. Internet and Firewall upgrades were also completed. The project began in August 2013 and was completed by April 2014.

- a. The project consisted of Cisco 5508 Series Wireless Controllers deployed to manage 560 AP's located across 19 sites
- b. Combination of internal and external Cisco 3702 access points were deployed to upgrade existing legacy 802.11 a,b,g,n AP's
- c. AMS cabling services provided AP Installation of new WAP at new and existing AP locations
- d. AMS Professional services provided to configure, and test lightweight access points
- e. Cisco ME3600X Ethernet Access Switches deployed for WAN traffic shaping and security management
- f. Redundant Cisco ASA 5585-X Firewalls deployed with an AnyConnect Essentials VPN License, Application Visibility Control and a Cisco ME3600X Metro Switch

Name of Organization: CENIC

Address and Phone: 16700 Valley View, La Mirada, CA 90638, (714) 220-3458

Contact Person: Sana Bellamine

Original contract amount: \$3,000,000.00+

Contract start date: July 2016

Final completion date: July 2018

PROJECT REFERENCES

Project Summaries *Continued*

CENIC, whom empowers nearly all K12, community colleges, public libraries, UCs & CSUs released an open specification E-Rate Category 1 bid 100GB optical solution to upgrade their K12 High Speed Network (K12HSN) backbone. AMS.NET partnered with Cisco to design a 100GB solution using Cisco's NCS2K solution. This design after significant review with CENIC engineers was awarded to AMS.NET and Cisco. The project officially kicked off in July 2016 and is ongoing and all of the CENIC nodes on the K12HSN are upgraded. CENIC continues to be an international model for how the public sector and education can create a network that unlocks the world of possibilities thanks to AMS.NET.

Name of Organization: K12HSN (Imperial County Office of Education)

Address and Phone: 1398 Sperber Rd., El Centro, CA 92243, (760) 312-6464

Contact Person: Robert Simon

Original contract amount: \$2,500,000.00+

Contract start date: August 2016

Final completion date: Ongoing

The K12 High Speed Network (K12HSN) enabled by CENIC, is hosted by the Imperial County Office of Education. The State of California Legislator approved the Broadband Improvement Initiative Grants (BIIG) to help rural and bandwidth under-severed K12 districts connect to K12HSN. AMS.NET was selected by K12HSN as the exclusive vendor for the BIIG 2 project. With over 400+ school sites, AMS.NET has assisted K12HSN and their partners in enabling high-speed WAN and Internet connections all over the state. With the shear amount of sites needing connections, the many K12HSN partners, and tight timetables, AMS.NET stepped up to the plate without unique approach to project management. While the project is ongoing, AMS.NET has created a robust communications and project management system to ensure that circuits and hardware are seamless in their delivery. For this project, AMS.NET has worked primarily with Cisco and TrippLite and complimented with partnerships with HPE and Palo Alto Networks.

EDUCATION REFERENCES

Detailed Reference

Alameda Unified School District

Rob van Herk

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rvanherk@alameda.k12.ca.us

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[IP Telephony, Safety & Security Emergency Solutions](#)

Antioch Unified School District

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Chabot-Las Positas Community College District

Ken Agustin

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[Network Infrastructure](#)

Desert Sands Unified School District

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[Network Infrastructure, Wireless](#)

Foothill-De Anza Community College

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Fremont Unified School District

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[Network Infrastructure, Wireless](#)

Hesperia Unified School District

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[Network Infrastructure, Network Security, Wireless, Cabling](#)

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EDUCATION REFERENCES

Detailed References (Continued)

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**Network Infrastructure, Wireless, Data Center,
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Network Infrastructure, IP Telephony, Wireless

Madera Unified School District

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Network Infrastructure, Data Center

Manteca Unified School District

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Manteca, CA 95336

**Network Infrastructure, Wireless,
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Merced City School District

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Network Infrastructure, IP Telephony

Napa Valley College

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Napa, CA 94558

**Network Infrastructure, Wireless, Data Center,
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Oakley Union School District

Renee Stewart
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**Network Infrastructure, Wireless, Data Center,
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Orange Unified School District

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Network Infrastructure, Data Center

Placerville Union School District

Judi Whittington
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1032 Thompson Way
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Network Infrastructure, Wireless, Cabling

EDUCATION REFERENCES

Detailed References (Continued)

Reef-Sunset Unified School District

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Salinas City Elementary School District

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Network Infrastructure, Wireless, Cabling

San Rafael City Schools

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Network Infrastructure, Data Center

Solano County Office of Education

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Network Infrastructure

Tracy Unified School District

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Network Infrastructure, Wireless, IP Telephony, Video Surveillance, Video Collaboration

West Hills Community College District

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Network Infrastructure, Wireless, Cabling, IP Telephony, Video Surveillance, Telepresence

Yuba City Unified School District

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750 Palora Ave.
Yuba City, CA 95991
Network Infrastructure

EDUCATION REFERENCES

Additional References

- Alameda County Office of Education**
IP Telephony
- Aromas San Juan Unified School District**
Network Infrastructure
- Cabrillo College**
Network Infrastructure, Wireless, IP Telephony
- Chartwell School**
IP Telephony
- Chatom Union School District**
IP Telephony
- Delhi Unified School District**
IP Telephony
- Dinuba Unified School District**
IP Telephony
- Dixon Unified School District**
IP Telephony
- Dos Palos Oro Loma Joint Unified School District**
IP Telephony
- Empire Union School District**
IP Telephony
- Glenn County Office of Education**
IP Telephony
- Gold Trail Union School District**
IP Telephony
- Gustine Unified School District**
IP Telephony
- Hanford Elementary School District**
IP Telephony
- Jefferson Elementary School District**
Network Infrastructure, Wireless
- Kings County Office of Education**
IP Telephony
- Lammersville Elementary School District**
IP Telephony
- Los Banos Unified School District**
IP Telephony
- Los Gatos – Saratoga High School District**
IP Telephony
- Los Gatos Union School District**
IP Telephony
- Merced County Office of Education**
IP Telephony
- Mill Valley Elementary School District**
IP Telephony
- Monterey Peninsula Unified School District**
IP Telephony
- Pajaro Valley Unified School District**
Network Infrastructure, Wireless, Cabling
IP Telephony, Video Surveillance
- Palo Verde Union Elementary School District**
IP Telephony
- Ravenswood City School District**
IP Telephony
- Sacramento City Unified School District**
Network Infrastructure, Wireless, Data Center,
IP Telephony, Telepresence
- Santa Clara County Office of Education**
IP Telephony
- Santa Cruz County Office of Education**
IP Telephony
- Saratoga Union School District**
IP Telephony
- State Center Community College District**
IP Telephony

REFERENCES Structured Wiring

Structured Wiring References

Detailed References

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Structured Wiring

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Structured Wiring

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Stockton Unified School District

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City of Vacaville

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Structured Wiring



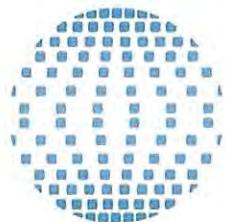
REFERENCES

Structured Wiring

Structured Wiring References

Additional References

Manteca Unified School District
Structured Wiring



AMS.NET

Technology Solution Provider

800-893-3660 • www.ams.net

Corporate Headquarters - 502 Commerce Way, Livermore, CA 94551
Central Valley Regional Office- 1155 East North Ave., Suite 106, Fresno CA 93725
Sacramento Regional Office- 1200 Creekside Drive, Folsom, CA 95630
Southern California Regional Office- 12405 East Slauson Avenue, Unit K, Whittier, CA 90606

Davis Song

From: Thomas M. Vasconi <tvasconi@ams.net>
Sent: Friday, May 29, 2020 6:56 PM
To: Derek Grunewald
Cc: rfps@ravenswoodschools.org
Subject: Re: Follow up questions on the Phase 5 RFPs

Ok thank you

Tom Vasconi
Vice President of Sales
AMS.NET, Inc.
925-245-6128 - IP Phone
925-960-6628 - IP Fax
www.ams.net

Sent from my iPhone

On May 29, 2020, at 6:16 PM, Derek Grunewald <DerekG@thinkconnected.com> wrote:

Thomas,

I have added the equipment storage note to the #RCSD-P5AV section below.

Thank you,
Derek

"From the Data Center to the Desktop"

Derek Grunewald - [Think Connected](#)
www.thinkconnected.com

From: Derek Grunewald <DerekG@thinkconnected.com>
Sent: Friday, May 29, 2020 5:56 PM
To: Thomas M. Vasconi <tvasconi@ams.net>
Cc: rfps@ravenswoodschools.org; Derek Grunewald <DerekG@thinkconnected.com>
Subject: Follow up questions on the Phase 5 RFPs

Hi Thomas,

We've reviewed your submitted proposals and have the following questions where we need your input.

#RCSD-P5IT

1. Regarding equipment storage that was requested in the RFP. We are assuming because storage fees were not called out in the proposal, that it is included in the bid price.
2. Please confirm that configuration of Call Manager to add the Cisco phones is included.

#RCSD-P5CBL

1. There are three different colors listed (Fog White, Ivory, White) for the Wiremold raceway. Will this be standardized with one color?
2. Referencing Quote #Q-000455508
 - a. The indoor IDF cabinet on Line Item #4 – Please confirm the depth of this cabinet and if the mounting rails are square hole.
 - b. Line Item #96 (and the like) – The note about existing pathways is not clear. Please confirm that indicated new pathways shown on the drawings provided in the RFP is included in your pricing. Does this also mean that you will be installing cabling in-wall where feasible without additional charge?
3. Is the removal of the projector and projector screens included in the labor of the bid?

#RCSD-P5AV

1. Regarding equipment storage that was requested in the RFP. We are assuming because storage fees were not called out in the proposal, that it is included in the bid price.
2. Please confirm that the warranty on the Samsung 82" TVs is for 5 years.
3. We reviewed the Extron sound bar and need confirmation of how the audio connects to the TV. We weren't positive if it is connected via the 3.5mm mini audio jack or another type of connection.

We are planning to complete the bid scoring on Tuesday, so please respond with your answers by COB Monday.

Thank you,
Derek

.....
"From the Data Center to the Desktop"

Derek Grunewald - [Think Connected](#)
direct: 415.659.9912
mobile: 415.710.6903
www.thinkconnected.com

.....

CAUTION: This email originated from outside of the organization. Do not click links or open attachments unless you recognize the sender and know the content is safe.

Davis Song

From: Edwin Dotson <edotson@ams.net>
Sent: Monday, June 01, 2020 12:40 PM
To: Derek Grunewald
Cc: rfps@ravenswoodschools.org; Thomas M. Vasconi
Subject: AMS.NET Follow up questions on the Phase 5 RFPs

Derek,

Thank you again for reaching out. Here are the answers to the questions and please don't hesitate if there are more question.

#RCSD-P5IT

1. Regarding equipment storage that was requested in the RFP. We are assuming because storage fees were not called out in the proposal, that it is included in the bid price.
 - Yes this is included in the response price
2. Please confirm that configuration of Call Manager to add the Cisco phones is included.
 - Yes this is included in the response price.

#RCSD-P5CBL

1. There are three different colors listed (Fog White, Ivory, White) for the Wiremold raceway. Will this be standardized with one color?
 - Raceway color will be determined prior to ordering and installation based on customers desire or current environment.
2. Referencing Quote #Q-000455508
 1. The indoor IDF cabinet on Line Item #4 – Please confirm the depth of this cabinet and if the mounting rails are square hole.
 - a. Square hole rails will be ordered as per the district request
 2. Line Item #96 (and the like) – The note about existing pathways is not clear. Please confirm that indicated new pathways shown on the drawings provided in the RFP is included in your pricing. Does this also mean that you will be installing cabling in-wall where feasible without additional charge?
 - a. AMS.NET has accounted for new raceway pathways for the locations identified on the provided drawings. If possible cabling will be installed in-wall, if conditions allow without additional charge
3. Is the removal of the projector and projector screens included in the labor of the bid?
 - Yes this is included in the response price.

#RCSD-P5AV

1. Regarding equipment storage that was requested in the RFP. We are assuming because storage fees were not called out in the proposal, that it is included in the bid price.
 - Yes this is included in the response price
2. Please confirm that the warranty on the Samsung 82" TVs is for 5 years.
 - Yes the Samsung TV's come with 3 Year warranty and AMS.NET has included an additional 2 years of coverage (P-LM-252X46D item on quotes)
3. We reviewed the Extron sound bar and need confirmation of how the audio connects to the TV. We weren't positive if it is connected via the 3.5mm mini audio jack or another type of connection.
 - That is correct it will connect via 3.5mm mini audio jack

We are planning to complete the bid scoring on Tuesday, so please respond with your answers by COB Monday.

--



Edwin Dotson
Solutions Architecture Manager
edotson@ams.net
925-245-6144, Fax 925-960-6644

www.ams.net
Celebrating More Than 25 Years

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PROFESSIONAL SERVICES AGREEMENT
Project: #RCSD-P5CBL
AGREEMENT BETWEEN RAVENSWOOD CITY SCHOOL DISTRICT AND
[VENDOR]

This Vendor Contract ("Agreement" or "Contract") is made as of the date in the year **2020**, between the **Ravenswood City School District** ("District") and **[VENDOR]**. ("Vendor"). The District and Vendor may be individually referred to herein as a "Party" or collectively referred to herein as the "Parties."

RECITALS

WHEREAS, absent an exception or exclusion, competitive solicitation is required when contracting for Goods and Services in excess of the State bid limit, adjusted annually for inflation;

WHEREAS, the District is authorized to contract with and employ any persons for the furnishing of special and professional services and advice if those persons are specially trained and experienced and competent to perform the services required;

WHEREAS, the District is in need of PROJECT and the Vendor warrants that it is specially trained, licensed and experienced and competent to perform the services required by the District;

WHEREAS, the Vendor agrees to perform the services described in this Agreement in accordance with the standards of its profession, to District's satisfaction, and in accordance with this Agreement.

NOW, THEREFORE, the Parties agree as follows:

- 1. Availability of funds and budget and fiscal provision and termination in the event of non-appropriation.**
 - 1.1. This Agreement is subject to the budget and fiscal policies, regulations, and practices of the District.
 - 1.2. The amount of the District's obligation hereunder shall not at any time exceed the amount herein stated.
 - 1.3. The District has no obligation to renew this Agreement after expiration of its term. If funds are appropriated for a portion of a fiscal year, this Agreement will terminate, without penalty, at the end of the term for which funds are appropriated.
 - 1.4. This section controls against any and all other provisions of this Agreement.
- 2. Services.** Vendor shall furnish to the District the following services, as more fully described in **Exhibit "A,"** attached hereto and incorporated herein by this reference ("Services" or "Work"): "**Statement of Work for PROJECT**" dated **DATE**.
- 3. Term.** Vendor shall commence providing Services under this Agreement on **DATE**, and will diligently perform as required or requested by District as applicable. The term for these Services shall expire on **DATE**. This Agreement may be extended upon mutual approval of both Parties in writing on an annual basis to the extent permissible under applicable law.
- 4. Services Vendor Agrees To Perform. See "Exhibit A – **Statement of Work for PROJECT**" dated **DATE****
- 5. Submittal of Documents.** The Vendor shall not commence the Work under this Agreement until the Vendor has submitted and the District has approved the certificate(s) and affidavit(s), and the endorsement(s) of insurance required as indicated below:

- | | |
|--|---|
| <input type="checkbox"/> Signed Agreement (including Exhibits) | <input type="checkbox"/> Debarment Certification |
| <input type="checkbox"/> Insurance Certificates & Endorsements | <input type="checkbox"/> Fingerprinting/Criminal Background |
| <input type="checkbox"/> W-9Form | <input type="checkbox"/> Roofing Certification |
| <input type="checkbox"/> Workers' Compensation Certificate | <input type="checkbox"/> Other: _____ |

6. **Compensation.** District agrees to pay the Vendor for Services satisfactorily rendered pursuant to this Agreement, at the rates indicated and as more specifically described in **Exhibit "A"** on an hourly basis and a per-item basis, as applicable, and up to a **maximum amount not-to-exceed [Amount] \$X** ("Contract Price" – exclusive of optional services described in the proposal). District shall pay Vendor only for all undisputed amounts in installment payments within thirty (30) days after the Vendor submits an invoice to the District for Work actually completed and after the District's written approval of the Work, or the portion of the Work for which payment is to be made.

7. **Project Delivery Schedule of Work.** Vendor acknowledges and agrees time is of the essence and failure of Vendor to perform work on time as specified in this Agreement is a material breach of this Agreement. Vendor shall perform the work diligently as described in **Exhibit "A"** in accordance with the "Schedule of Work" set forth herein, and shall commence work upon receipt of any applicable Notice to Proceed ("NTP") from District.

7.1. Schedule of Work: Work to commence DATE and conclude DATE.

ACTIVITY	ESTIMATED DURATION	ANTICIPATED START DATE (SUBJECT TO CHANGE)

7.2 The Parties acknowledge and agree that the Schedule of Work is based on estimated days of duration and anticipated start dates, which are subject to change, including without limitation any milestone schedules which may be revised to accommodate the actual NTP date.

7.3 The final project schedule shall be mutually confirmed and agreed to by the Vendor and the District within 14 calendar days of the Notice to Proceed of the work. Revisions to the Project Schedule shall only be made in writing and with the approval of the District.

8. **Expenses.** District shall not be liable to Vendor for any costs or expenses paid or incurred by Vendor in performing the Work. Expenses will not be charged on this Work above the maximum not-to-exceed amount of the Contract Price. Rates for expenses are included on the Schedule of Fees and Charges attached hereto as **Exhibit "A"**.

9. **Materials.** Vendor shall furnish, at his/her own expense, all labor, materials, equipment, supplies and other items necessary to complete the services to be provided pursuant to this Agreement.

10. **Independent Contractor.** Vendor, in the performance of this Agreement, shall be and act as an independent contractor. Vendor understands and agrees that he/she and all of his/her employees shall not be considered officers, employees, agents, partner, or joint venture of the District, and are not entitled to benefits of any kind or nature normally provided employees of the District and/or to which District's employees are normally entitled, including, but not limited to, State Unemployment Compensation or Worker's Compensation. Vendor shall assume full responsibility for payment of all federal, state and local taxes or contributions, including unemployment insurance, social security and income taxes with respect to Vendor's employees.

11. Standard of Care.

11.1. Vendor represents that Vendor has the qualifications and ability to perform the Services in a professional manner, without the advice, control or supervision of District. Vendor's Services will

- be performed, findings obtained, reports and recommendations prepared in accordance with generally and currently accepted principles and practices of its profession for services to California school districts. Vendor's Services will be performed with due care and in accordance with applicable law, code, rule, regulation, and/or ordinance.
- 11.2. Vendor hereby represents that it possesses the necessary professional capabilities, qualifications, licenses, skilled personnel, experience, expertise, and financial resources, and it has available and will provide the necessary equipment, materials, tools, and facilities to perform the Services in an efficient, professional, and timely manner in accordance with the terms and conditions of the Agreement.
 - 11.3. Vendor shall be responsible for the professional quality, technical accuracy, completeness, and coordination of the Services, and Vendor understands that the District relies upon such professional quality, accuracy, completeness, and coordination by Vendor in performing the Services.
 - 11.4. Vendor shall ensure that any individual performing work under the Agreement requiring a California license shall possess the appropriate license required by the State of California. All personnel shall have sufficient skill and experience to perform the work assigned to them.
12. **Originality of Services.** Vendor agrees that all technologies, formulae, procedures, processes, methods, writings, ideas, dialogue, compositions, recordings, teleplays and video productions prepared for, written for, or submitted to the District and/or used in connection with this Agreement, shall be wholly original to Vendor and shall not be copied in whole or in part from any other source, except that submitted to Vendor by District as a basis for such services.
13. **Copyright/Trademark/Patent.** Vendor understands and agrees that all matters produced under this Agreement shall become the property of District and cannot be used without District's express written permission. District shall have all right, title and interest in said matters, including the right to secure and maintain the copyright, trademark and/or patent of said matter in the name of the District. Vendor consents to use of Vendor's name in conjunction with the sale, use, performance and distribution of the matters, for any purpose and in any medium.
14. **Termination.**
- 14.1. **Without Cause by District.** District may, at any time, with or without reason, terminate this Agreement and compensate Vendor only for services satisfactorily rendered and equipment delivered and encumbered to the date of termination. Written notice by District shall be sufficient to stop further performance of services by Vendor. Notice shall be deemed given when received by the Vendor or no later than three days after the day of mailing, whichever is sooner.
 - 14.2. **With Cause by District.** District may terminate this Agreement upon giving of written notice of intention to terminate for cause. Cause shall include:
 - 14.2.1. material violation of this Agreement by the Vendor; or
 - 14.2.2. any act by Vendor exposing the District to liability to others for personal injury or property damage; or
 - 14.2.3. Vendor is adjudged a bankrupt, Vendor makes a general assignment for the benefit of creditors or a receiver is appointed on account of Vendor's insolvency.Written notice by District shall contain the reasons for such intention to terminate and, unless within three (3) calendar days after that notice the condition or violation shall cease or satisfactory arrangements for the correction thereof be made, this Agreement shall upon the expiration of the three (3) calendar days cease and terminate. In the event of this termination, the District may secure the required Services from another Vendor. If the expense, fees, and/or costs to the District exceeds the cost of providing the Services pursuant to this Agreement, the Vendor shall immediately pay the excess expense, fees, and/or costs to the District upon the receipt of the District's notice of these expense, fees, and/or costs. The foregoing provisions are in addition to and not a limitation of any other rights or remedies available to District.
 - 14.3. Upon termination, Vendor shall provide the District with all documents produced maintained or

collected by Vendor pursuant to this Agreement, whether or not such documents are final or draft documents.

15. Indemnification

To the furthest extent permitted by California law, Vendor shall defend, indemnify, and hold free and harmless the District, its agents, representatives, officers, Vendors, employees, trustees, and volunteers ("the indemnified parties") from any and all claims, demands, causes of action, costs, expenses, liability, loss, damage or injury of any kind, in law or equity, including without limitation the payment of all consequential damages ("Claim"), arising out of, pertaining to or relating to, in whole or in part, the negligence, recklessness, errors or omissions, or willful misconduct of Vendor, its officials, officers, employees, subcontractors, Vendors, or agents directly or indirectly arising out of, connected with, or resulting from the performance of the Services or from any activity, work, or thing done, permitted, or suffered by the Vendor in conjunction with this Agreement. The District shall have the right to accept or reject any legal representation that Vendor proposes to defend the indemnified parties.

16. Insurance.

16.1. The Vendor shall procure and maintain at all times it performs any portion of the Services the following insurance with minimum limits equal to the amount indicated below.

16.1.1. **Commercial General Liability and Automobile Liability Insurance.** Commercial General Liability Insurance and Any Auto Automobile Liability Insurance that insure against all claims of bodily injury, property damage, personal injury, death, advertising injury, and medical payments arising from Vendor's performance of any portion of the Services. (Form CG 0001 and CA 0001)

16.1.2. **Workers' Compensation and Employers' Liability Insurance.** Workers' Compensation Insurance and Employers' Liability Insurance for all of its employees performing any portion of the Services. In accordance with provisions of section 3700 of the California Labor Code, the Vendor shall be required to secure workers' compensation coverage for its employees. If any class of employee or employees engaged in performing any portion of the Services under this Agreement are not protected under the Workers' Compensation Statute, adequate insurance coverage for the protection of any employee(s) not otherwise protected must be obtained before any of those employee(s) commence performing any portion of the Services.

16.1.3. **Professional Liability (Errors and Omissions).** Professional Liability (Errors and Omissions) Insurance as appropriate to the Vendor's profession. -

Type of Coverage	Minimum Requirement
Commercial General Liability Insurance , including Bodily Injury, Personal Injury, Property Damage, Advertising Injury, and Medical Payments	
Each Occurrence	\$ 1,000,000
General Aggregate	\$ 2,000,000
Automobile Liability Insurance - Any Auto	
Each Occurrence	\$ 1,000,000
General Aggregate	\$ 2,000,000
Professional Liability	\$ 2,000,000
Workers Compensation	Statutory Limits
Employer's Liability	\$ 1,000,000

16.2. **Proof of Carriage of Insurance.** The Vendor shall not commence performing any portion of the Services until all required insurance has been obtained and certificates indicating the required coverage's have been delivered in duplicate to the District and approved by the District. Certificates and insurance policies shall include the following:

16.2.1. A clause stating: "This policy shall not be canceled or reduced in required limits of liability or amounts of insurance until notice has been mailed to the District, stating date of cancellation or reduction. Date of cancellation or reduction shall not be less than thirty (30) days after date of mailing notice."

- 16.2.2. Language stating in particular those insured, extent of insurance, location and operation to which insurance applies, expiration date, to whom cancellation and reduction notice will be sent, and length of notice period.
 - 16.2.3. An endorsement stating that the District and the State and their representatives, employees, trustees, officers, and volunteers are named additional insureds under all policies except Workers' Compensation Insurance, Professional Liability, and Employers' Liability Insurance. An endorsement shall also state that Vendor's insurance policies shall be primary to any insurance or self-insurance maintained by District.
 - 16.2.4. All policies shall be written on an occurrence form, except for Professional Liability which shall be on a claims-made form.
- 16.3. **Acceptability of Insurers.** Insurance is to be placed with insurers with a current A.M. Best's rating of no less than A: VII, unless otherwise acceptable to the District.
17. **Payment Does Not Imply Acceptance of Work.** No payment shall in any way lessen the liability of Vendor to remedy or replace unsatisfactory work, service, products, equipment, or materials, if the unsatisfactory character of such work, service, products, equipment or materials was not detected at the time of payment. Service, products, materials, equipment, components, or workmanship that do not conform to the requirements of this Contract may be rejected by the District and in such case must be remedied or replaced by Vendor without delay at no additional cost to the District. Nothing in this Section shall preclude, limit, or waive any other remedy or remedies available to the District.
 18. **Assignment.** The obligations of the Vendor pursuant to this Agreement shall not be assigned by the Vendor.
 19. **Compliance with Laws.** Vendor shall observe and comply with all rules and regulations of the governing board of the District and all federal, state, and local laws, ordinances and regulations. Vendor shall give all notices required by any law, ordinance, rule and regulation bearing on conduct of the Work as indicated or specified. If Vendor observes that any of the Work required by this Contract is at variance with any such laws, ordinance, rules or regulations, Vendor shall notify the District, in writing, and, at the sole option of the District, any necessary changes to the scope of the Work shall be made and this Contract shall be appropriately amended in writing, or this Contract shall be terminated effective upon Vendor's receipt of a written termination notice from the District. If Vendor performs any work that is in violation of any laws, ordinances, rules or regulations, without first notifying the District of the violation, Vendor shall bear all costs arising therefrom.
 20. **Labor Code Requirements.** Vendor and its subcontractors shall comply with all applicable provisions of the California Labor Code sections 1720-1861, without limitation, the payment of the general prevailing per diem wage rates for public work projects (including repairs and maintenance, where applicable) of more than one thousand dollars (\$1,000). Copies of the prevailing rate of per diem wages are on file with the District/COE. In addition, the Vendor and each subcontractor shall comply with Sections 1735, 1777.5 and 1777.6, forbidding discrimination, and Sections 1776, 1777.5 and 1777.6 concerning the employment of apprentices by Vendor or subcontractors. Willful failure to comply may result in penalties, including loss of the right to bid on or receive public works contracts. **Registration:** As applicable, Vendor and its subcontractors shall comply with the registration and qualification requirements pursuant to sections 1725.5 and 1771.1 of the California Labor Code. **Certified Payroll Records:** Vendor and its subcontractor(s) shall keep accurate certified payroll records of employees, as applicable, and shall make them available to the District/COE immediately upon request.
 21. **Permits/Licenses.** Vendor and all Vendor's employees or agents shall secure and maintain in force such permits and licenses as are required by law in connection with the furnishing of services pursuant to this

agreement.

22. **Suspension and Debarment Certification.** A Vendor for any contract of one hundred thousand dollars (\$100,000) or more for goods/services must complete and submit to District a Suspension and Debarment Certification. This Certification is required by the regulations implementing Executive Order 12549, Debarment and Suspension, 7 CFR Part 3017, section 3017.510, Participants responsibilities. The regulations were published as Part IV of the January 30, 1989, Federal Register (pages 4722-4733). Vendor shall submit with the Contract a completed Suspension and Debarment Certification attached hereto as Exhibit "C."
23. **Safety and Security.** Vendor is responsible for maintaining safety in the performance of this Agreement. Vendor shall be responsible to ascertain from the District the rules and regulations pertaining to safety, security, and driving on school grounds, particularly when children are present.
24. **Employment with Public Agency.** Vendor, if an employee of another public agency, agrees that Vendor will not receive salary or remuneration, other than vacation pay, as an employee of another public agency for the actual time in which services are actually being performed pursuant to this Agreement.
25. **Anti-Discrimination; Compliance with Americans with Disabilities.**
 - 25.1. It is the policy of the District that in connection with all work performed under Contracts there be no discrimination against any employee engaged in the work because of race, religious creed, color, national origin, ancestry, AIDS/ARC/HIV status, physical disability, mental disability, medical condition, genetic information, marital status, sex, gender, gender identity, gender expression, age, sexual orientation, or military and veteran status and therefore the Vendor agrees to comply with applicable Federal and California laws including, but not limited to the California Fair Employment and Housing Act beginning with Government Code Section 12900 and Labor Code Section 1735. In addition, the Vendor agrees to require like compliance by all its subcontractor(s).
 - 25.2. Vendor acknowledges that, pursuant to the Americans Disabilities Act (ADA), programs, services and other activities provided by a public entity to the public, whether directly or through a Vendor, must be accessible to the disabled public. Vendor shall provide the services specified in this Agreement in a manner that complies with the ADA and any and all other applicable federal, state and local disability rights legislation. Vendor agrees not to discriminate against disabled persons in the provision of services, benefits or activities provided under this Contract and further agree that any violation of this prohibition on the part of Vendor, its employees, agents or assigns will constitute a material breach of this Contract.
26. **Fingerprinting of Employees.** The Vendor shall comply with the provisions of Education Code section 45125.1 regarding the submission of employee fingerprints to the California Department of Justice and the completion of criminal background investigations of its employees. The Vendor shall not permit any employee to have any contact with District pupils until such time as the Vendor has verified in writing to the governing board of the District that the employee has not been convicted of a felony, as defined in Education Code section 45122.1. The Vendor's responsibility shall extend to all employees, subcontractors, agents, and employees or agents of subcontractors regardless of whether those individuals are paid or unpaid, concurrently employed by the District, or acting as independent contractors of the Vendor. Verification of compliance with this section shall be provided in writing to the District prior to each individual's commencement of employment or performing any portion of the Services and prior to permitting contact with any student.

27. **Audit.** Vendor shall establish and maintain books, records, and systems of account, in accordance with generally accepted accounting principles, reflecting all business operations of Vendor transacted under this Agreement. Vendor shall retain these books, records, and systems of account during the Term of this Agreement and for three (3) years thereafter. Vendor shall permit the District, its agent, other representatives, or an independent auditor to audit, examine, and make excerpts, copies, and transcripts from all books and records, and to make audit(s) of all billing statements, invoices, records, and other data related to the Services covered by this Agreement. Audit(s) may be performed at any time, provided that the District shall give reasonable prior notice to Vendor and shall conduct audit(s) during Vendor's normal business hours, unless Vendor otherwise consents.
28. **District's Evaluation of Vendor and Vendor's Employees and/or Subcontractors.** The District may evaluate the Vendor in any manner which is permissible under the law. The District's evaluation may include, without limitation:
- 28.1. Requesting that District employee(s) evaluate the Vendor and the Vendor's employees and subcontractors and each of their performance.
 - 28.2. Announced and unannounced observance of Vendor, Vendor's employee(s), and/or subcontractor(s).
29. **Conflict of Interest.**
- 29.1. Vendor shall not make, participate in making, or in any way attempt to use his or her position, to influence a contract on behalf of the District when he or she knows, or has reason to know, that he or she has a personal financial interest in that contract.
 - 29.2. Vendor and its agents, subcontractors and Vendors ("Vendor Entities") may be required to disclose economic interests that they hold that could foreseeably be affected by the exercise of their public duties. If applicable, Vendor and Vendor Entities must submit a Statement of Economic Interests ("Form 700") as required by Cal. Govt. Code §§ 81000-91015; and RCSD Board Rules and Procedures 9270, "Conflict of Interest Code")
 - 29.2.1. Vendor and Vendor Entities shall determine whether its participation in a contract may constitute a conflict of interest. Vendor shall notify the District immediately if it determines or obtains information that a potential conflict of interest exists.
 - 29.3. **Additional Disclosure Requirement.** Vendor shall provide District the name of any employee of Vendor that is also a current or former member of the District's Governing Board or a District employee. Vendor shall submit the attached "Vendor's Disclosure Form Regarding RCSD Officials" attached hereto as Exhibit "C". Vendor shall update this form, as necessary, during the Term of this Contract.
 - 29.4. **Compliance with Gift Limits.** Vendor shall abide by applicable legal restrictions relating to offering gifts, meals or entertainment or other business courtesies to District officials. Vendor and Vendor Entities shall not:
 - 29.4.1. Offer, give, or promise to offer or give, directly or in directly, any money, gift or gratuity to any District contracting or procurement official at any time.

- 29.4.2. Offer or give, directly or indirectly, any gifts in a calendar year to a District official which exceed the allowable gift limit. (See e.g. Cal. Govt. Code 89503; 2 CCR 18940.2. See also www.fooc.ca.gov)
- 29.5. **Employment Negotiations.** Prior to engaging in employment negotiations with a District employee (e.g. a job interview or discussion of a job offer), Vendor shall notify that District employee's supervisor of Vendor's interest in hiring said employee, so that, if applicable, and if practicable, a full separation may be established between the public employee and any governmental decisions regarding that Vendor.
- 29.6. **Vendor Certification.** In signing this Agreement, Vendor certifies that it will comply with conflict of interest laws and regulations, and RCSD Board Policies. Vendor acknowledges that it is familiar with these provisions; certifies that it does not know of any facts that constitute a violation of such provisions; and agrees to promptly notify the District if it becomes aware of any such facts during the term of this Agreement.
30. **Submitting False Claims; Monetary Penalties.** Pursuant to Government Code §12650 et. seq., any person, including a contractor, subcontractor or a Vendor, who submits a false claim, shall be liable to the District for three times the amount of damages which the District sustains because of the false claim. A person who commits a false claim act shall also be liable to the District for the costs of a civil action brought to recover any of those penalties or damages, and may be liable to the District for a civil penalty.
31. **Limitation of District Liability.** Other than as provided in this Agreement, District's financial obligations under this Agreement shall be limited to the payment of the compensation provided in this Agreement. Notwithstanding any other provision of this Agreement, in no event, shall District be liable, regardless of whether any claim is based on contract or tort, for any special, consequential, indirect or incidental damages, including, but not limited to, lost profits or revenue, arising out of or in connection with this Agreement for the services performed in connection with this Agreement.
32. **Disputes:** In the event of a dispute between the parties as to performance of Work, Agreement interpretation, or payment, the Parties shall attempt to resolve the dispute by negotiation and/or mediation, if agreed to by the Parties. Pending resolution of the dispute, Vendor shall neither rescind the Agreement nor stop Work.
33. **Confidentiality.** In connection with this Agreement, the Vendor may have access to private or confidential information which may be owned or controlled by the District and that such information may contain proprietary details, the disclosure of which to third parties will be damaging to the District, its employees or students. Vendor also understands and agrees that the disclosure of such information may violate state and/or federal law and may subject the Vendor to civil liability. Consequently, Vendor agrees that all information disclosed by the District to the Vendor shall be held in strict confidence and used only in performance of the Agreement, unless disclosure is required by law or court order. Vendor shall exercise the same standard of care to protect such information as is used to protect its own proprietary data. Vendor shall comply at all times, as applicable, with the requirements of the Family Educational Records Privacy Act ("FERPA") and relevant state law regarding the confidentiality and handling of confidential student information, including but not limited to California Education Code sections 49073 and sequential. Vendor shall only access personally identifiable student information pursuant to parent consent, legitimate educational interest pursuant to the performance of this Contract, and/or other applicable provisions federal and state law allowing access to personally identifiable student information. Vendor shall not re-disclose personally identifiable student information unless pursuant to federal and state law. Contactor shall not use such student information or data for any purpose other than the District's purposes as specified in this Agreement. The Vendor and all Vendor's agents, personnel, employee(s), and/or sub Vendor(s) shall maintain the confidentiality of all information received in the course of performing the Services. This requirement to maintain confidentiality shall extend beyond the termination of this Agreement. Failure to comply with this Section may constitute a material breach if so deemed by the District.
34. **Notice.** Any notice required or permitted to be given under this Agreement shall be deemed to have been given, served, and received if given in writing and either personally delivered or deposited in the United States mail, registered or certified mail, postage prepaid, return receipt required, or sent by overnight delivery

service, or facsimile transmission, addressed as follows:

RAVENSWOOD CITY SCHOOL DISTRICT:
2120 Euclid Ave.
East Palo Alto, CA 94303
Tel: 650-329-2800
Fax: 650-325-3015
ATTN: Solomon Hill – Director of Technology

VENDOR:
[VENDOR]
ADDRESS

Any notice personally given or sent by facsimile transmission shall be effective upon receipt. Any notice sent by overnight delivery service shall be effective the business day next following delivery thereof to the overnight delivery service. Any notice given by mail shall be effective three (3) days after deposit in the United States mail.

35. **Integration/Entire Agreement of Parties.** This Agreement constitutes the entire agreement between the Parties and supersedes all prior discussions, negotiations, and agreements, whether oral or written. This Agreement may be amended or modified only by a written instrument executed by both Parties.
36. **California Law.** This Agreement shall be governed by and the rights, duties and obligations of the Parties shall be determined and enforced in accordance with the laws of the State of California. The Parties further agree that any action or proceeding brought to enforce the terms and conditions of this Agreement shall be maintained in the California County in which the District's administration offices are located.
37. **Waiver.** The waiver by either party of any breach of any term, covenant, or condition herein contained shall not be deemed to be a waiver of such term, covenant, condition, or any subsequent breach of the same or any other term, covenant, or condition herein contained.
38. **Severability.** If any term, condition or provision of this Agreement is held by a court of competent jurisdiction to be invalid, void or unenforceable, the remaining provisions will nevertheless continue in full force and effect, and shall not be affected, impaired or invalidated in any way.
39. **Section Headings.** The section headings contained herein are for convenience in reference and are not intended to define the scope of any provision of this Agreement.
40. **Incorporation of Recitals and Exhibits.** The Recitals, each exhibit and certificate attached hereto are hereby incorporated herein by reference.

IN WITNESS WHEREOF the parties hereto have executed this Agreement the year and date first above written.

VENDOR

RAVENSWOOD CITY SCHOOL DISTRICT

Signature

Chief Financial Officer

Solomon Hill, Director of Technology

APPROVED AS TO FORM:

Contracts Administration

Information regarding Vendor:

Vendor: _____

License No.: _____

Address:

Telephone: _____

Facsimile: _____

E-Mail: _____

Type of Business Entity:

- Individual
- Sole Proprietorship
- Partnership
- Limited Partnership
- Corporation, State: _____
- Limited Liability Company
- Other: _____

_____ :
Employer Identification and/or
Social Security Number

**NOTE: United States Code, title 26,
sections 6041 and 6109 require non-
corporate recipients of \$600 or more to
furnish their taxpayer identification
number to the payer. The United States
Code also provides that a penalty may be
imposed for failure to furnish the taxpayer
identification number. In order to comply
with these rules, the District requires your
federal tax identification number or Social
Security number, whichever is applicable.**

EXHIBIT "A"
Scope of Services

Vendor shall perform the following Services: Attach SoW in RFP response.

EXHIBIT "B"
Hourly Personnel Rates
Schedule of Fees and Charges

1. Compensation

- 1.1. The Vendor's fee set forth in this Agreement shall be full compensation for all of Vendor's Services incurred in its performance, including, without limitation, all costs for personnel, travel within two hundred (200) miles of the Project location, offices, per diem expenses, printing, providing, or shipping of deliverables in the quantities set forth in **Exhibit "A."**
- 1.2. The Fee shall not exceed the amount set forth in the Agreement, including all billed expenses, without advance written approval of the District. The Fee shall be paid as indicated below.

2. Method of Payment

- 2.1. Vendor shall submit monthly invoices on a form and in the format approved by the District.
- 2.2. Vendor shall submit these invoices in duplicate to the District via the District's authorized representative.
- 2.3. Vendor shall submit to District on a monthly basis documentation showing proof that payments were made to its Vendors. No markup shall be allowed for Vendor costs in the performance of the Services.
- 2.4. Upon receipt and approval of Vendor's invoices, the District agrees to make payments on all undisputed amounts within sixty (60) days of receipt of the invoice.

3. Hourly Rates

- 3.1. The following rates, which include overhead, administrative cost and profit, shall be utilized in arriving at the fee for Extra Services and shall not be changed for the term of the Agreement. Vendor shall bill in quarter-hour increments for all Extra Services.

Job Title	Hourly Rate

- 3.2. The mark-up on any approved item of Extra Services performed by Vendor(s) shall not exceed **three percent (3 %).**

EXHIBIT "C"

CERTIFICATION REGARDING RCSD OFFICIALS

TO BE COMPLETED BY VENDOR:

Name of Vendor:	
Services to be performed under the Contract:	
Schools/Locations where services will be performed:	
Total Amount to be paid by the District Under this Contract not to exceed:	
Term of Agreement:	

Are any of the Vendor's employees (or owners) ALSO current RCSD employees/Board members, or former RCSD employees/Board members within the last two years? (Check "Yes" or "No" as applicable.)

- NO.** None of the Vendor's employees (or owners) are current RCSD employees/Board members or former RCSD employees/Board members with the last two years.
- YES.** Vendor's employees (or owners) listed below are current RCSD employees/Board members or former RCSD employees/Board members with the last two years. (If checked Vendor must complete table below. The list may be continued on an additional page as needed)

NAME	JOB TITLE(S) at RCSD	DATE(S) Individual is/was RCSD employment/Board	Form of PAYMENT Individual received from RCSD

Certification by Vendor:

On behalf of Vendor, I hereby certify that, to Vendor's knowledge, the information provided in this form is true, accurate, and complete. I agree that during the term of this Contract, if Vendor learns of information that differs from that provided above, including but not limited to the hiring of new personnel who are current RCSD employees or Board members or former RCSD employees or Board members within the last two years, Vendor shall promptly notify the District and update this form.

Vendor's Signature

Date

Print Name of Signatory

CERTIFICATES

WORKERS' COMPENSATION CERTIFICATION

Labor Code section 3700 in relevant part provides:

Every employer except the State shall secure the payment of compensation in one or more of the following ways:

- a. By being insured against liability to pay compensation by one or more insurers duly authorized to write compensation insurance in this state.
- b. By securing from the Director of Industrial Relations a certificate of consent to self-insure, which may be given upon furnishing proof satisfactory to the Director of Industrial Relations of ability to self-insure and to pay any compensation that may become due to his employees.

I am aware of the provisions of section 3700 of the Labor Code which require every employer to be insured against liability for workers' compensation or to undertake self-insurance in accordance with the provisions of that code, and I will comply with such provisions before commencing the performance of the Work of this Contract.

Date: _____

Proper Name of Vendor: _____

Signature: _____

Print Name: _____

Title: _____

(In accordance with Article 5 - commencing at section 1860, chapter 1, part 7, division 2 of the Labor Code, the above certificate must be signed and filed with the awarding body prior to performing any Work under this Contract.)

DEBARMENT, SUSPENSION, INELIGIBILITY AND VOLUNTARY EXCLUSION CERTIFICATION

I am aware of and hereby certify that neither _____ [Type name of Vendor] nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction by any Federal department or agency. I further agree that I will include this clause without modification in all lower tier transactions, solicitations, proposals, contracts and subcontracts.

Where the Vendor or any lower participant is unable to certify to this statement, it shall attach an explanation hereto.

IN WITNESS WHEREOF, this instrument has been duly executed by the Principal of the above named Vendor on the _____ day of _____ 20 for the purposes of submission of this Agreement.

By: _____
Signature

Typed or Printed Name

Title

CRIMINAL BACKGROUND INVESTIGATION CERTIFICATION

The undersigned does hereby certify to the governing board of the District as follows:

That I am a representative of the Vendor currently under contract ("Contract") with the District; that I am familiar with the facts herein certified, and am authorized and qualified to execute this certificate on behalf of Vendor. Vendor has taken at least one of the following actions with respect to the construction Project that is the subject of the Contract (check all that apply):

- Vendor has complied with the fingerprinting requirements of Education Code section 45125.1 with respect to all Vendor's employees and all of its subcontractors' employees who may have contact with District pupils in the course of providing services pursuant to the Contract, and the California Department of Justice has determined that none of those employees has been convicted of a felony, as that term is defined in Education Code section 45122.1. A complete and accurate list of Vendor's employees and of all of its subcontractors' employees who may come in contact with District pupils during the course and scope of the Contract is attached hereto; and/or
- Pursuant to Education Code section 45125.2, Vendor has installed or will install, prior to commencement of Work, a physical barrier at the Work Site, that will limit contact between Vendor's employees and District pupils at all times; and/or
- Pursuant to Education Code section 45125.2, Vendor certifies that all employees will be under the continual supervision of, and monitored by, an employee of the Vendor who the California Department of Justice has ascertained has not been convicted of a violent or serious felony. The name and title of the employee who will be supervising Vendor's employees and its subcontractors' employees is _____

Name: _____

Title: _____

The Work on the Contract is at an unoccupied school site and no employee and/or subcontractor or supplier of any tier of Contract shall come in contact with the District pupils.

Megan's Law (Sex Offenders). I have verified and will continue to verify that the employees of Vendor that will be on the Project site and the employees of the Subcontractor(s) that will be on the Project site are **not** listed on California's "Megan's Law" Website (<http://www.meganslaw.ca.gov/>).

Vendor's responsibility for background clearance extends to all of its employees, Subcontractors, and employees of Subcontractors coming into contact with District pupils regardless of whether they are designated as employees or acting as independent contractors of the Vendor.

Date: _____

Proper Name of Vendor: _____

Signature: _____

Print Name: _____

Title: _____