

Approval of Technology Purchases

06/22/2020 Modesto City Schools Regular School Board Meeting



Approval of Technology Purchases

Background:

As we begin processing requisitions for 20/21 school year and due to COVID-19 remote work, transparency of purchases has become instrumental in the success of the K12 Distance Learning Environment and the districts goal of fiscal responsibility. The following purchases will continue the levels of existing service and new demands of service. These purchases will either replace existing antiquated tools or bridge necessary technology gaps in the District.

Goal Alignment:

Goal Three: Provide a safe, welcoming, and respectful learning environment for every member of the school community while ensuring effective district-wide communication for students, staff, families, and community partners.

3.5 Improve operational efficiencies through the use of technology and improved network infrastructure.

Goal Four: Ensure the District is fiscally and operationally sound.

4.3 Invest in school facilities and infrastructure for safe and clean facilities.

4.4 Plan and implement short and long-term strategies to decrease declining enrollment.

Issue:

- A. The District Microsoft Licensing is due for renewal. This contract was analyzed for both cost efficiency and best fit for the District. This analysis was able to right-fit the applications for the number and type of users in the District. Historical cost for Microsoft licensing has been \$494,000. Through the analysis and right-fitting we were able to reduce the renewal contract to \$251,000 for a cost savings of **\$243,000.**
- B. Today, classrooms use more devices and access more digital resources than ever before. ClassLink solves the problem of too many passwords, and too many files scattered about. It's a one click single sign-on solution that gives students access to everything they need to learn, anywhere, with just one password. ClassLink allows you to learn from anywhere, curriculum is easy to access by category and grade with just one click. This will also provide us critical usage data in a digital learning environment. This technology will help add instructional minutes and streamline the technology experience for our students.
- C. The District's current Help Desk software (Heat through Avanti) is antiquated and does not meet the evolving needs of our centralized service desk and call center. By purchasing SolarWinds Service, Software, Asset Management, Remote tools and Maintenance we will be able to streamline the flow of services. The new Incident management consolidates, manages, and prioritizes incoming tickets. A service catalog standardizes service request and fulfillment processes. The integrated IT asset management compiles hardware, software, POs, and more. Also, the Service portal for

users will be a single place to submit tickets and requests. This contract purchase price is an equivalent to the historically used product (Ivanti Heat) at \$56,000. Included in the purchase will be a Network Monitoring Service for the duration of the contract.

- D. As Modesto City Schools switches to Chromebooks as part of our continued 1:1 initiative. Kami provide users with the essential tools to create an engaging and collaborative learning environment. With Kami as your digital pen and paper, teachers and students can achieve more together. Kami is a leading digital classroom app built to transform any existing document into an interactive learning experience, similar to Adobe Reader which does not work conjointly with the Chromebook platform. Total Cost of Ownership (TCO) is \$72,000 which is an annual savings of approximately **\$42,000** over certain Adobe Products.

Proposal:

- A. Purchase renewal of Microsoft Applications through current CASMA agreement with SoftChoice.
- B. Purchase ClassLink
- C. Purchase SolarWinds Service Software, Asset Management, Remote tools and Maintenance
- D. Purchase Kami collaboration tool

Financial Impact:

Consent Agenda Technology Budget items

Vendor	Application	Description	Term of Purchase	Costs
Hardware/Software				
SoftChoice	Microsoft Applications	Outlook, Word, PowerPoint, Excel, Power BI, Teams, Azure, Etc.	5/19/20-7/1/21	\$ 251,440.00
ClassLink	ClassLink Single-Sign On	ClassLink provides single sign-on into web and Windows applications, and instant access to files at school and in the cloud.	7/1/20-6/30/21	\$ 149,664.00
Solar Winds	Service Desk Software/Network Monitoring	A modern IT service management (ITSM) solution to eliminate barriers to employee support services; Service Desk, Asset management and Remote tools	7/1/20-6/30/21	\$ 82,063.00
Kami	Collaboration Application	digital classroom app built to transform any existing document into an interactive learning experience	7/1/20-6/30/23	\$ 72,000.00
Total Purchase Request				\$ 555,167.00

Recommended Motion

It is recommended that the Board of Education approve the purchase of these Technology Purchases as outlined above.