

## Device Cycles, LLC

1453 N Milpitas Blvd  
Milpitas, CA 95035

### Contact Information

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Modesto, CA 95350

**\*There are no additional deductions for missing cables, power adapters or for engravings.**

Description	Model No.	Grade	Units	Value	Total Value
iMac 21.5" (Late 2009) - 2009	MB950LL/A	A	1	\$50.00	\$50.00
iMac 21.5" (Late 2009) - 2009	MB950LL/A	B		\$45.00	\$0.00
iMac 21.5" (Late 2009) - 2009	MB950LL/A	C		\$37.50	\$0.00
iMac 21.5" (Late 2009) - 2009	MB950LL/A	D		\$5.00	\$0.00
iPad 2 Wi-Fi Only 16 GB 2011	MC769LL/A	A	8	\$20.00	\$160.00
iPad 2 Wi-Fi Only 16 GB 2011	MC769LL/A	B		\$18.00	\$0.00
iPad 2 Wi-Fi Only 16 GB 2011	MC769LL/A	C		\$15.00	\$0.00
iPad 2 Wi-Fi Only 16 GB 2011	MC769LL/A	D		\$2.00	\$0.00
iPad 4 Wi-Fi Only 16 GB 2012	MD510LL/A	A	3	\$40.00	\$120.00
iPad 4 Wi-Fi Only 16 GB 2012	MD510LL/A	B		\$36.00	\$0.00
iPad 4 Wi-Fi Only 16 GB 2012	MD510LL/A	C		\$30.00	\$0.00
iPad 4 Wi-Fi Only 16 GB 2012	MD510LL/A	D		\$4.00	\$0.00
iPad 5 Wi-Fi Only 32 GB 2017	MP2G2LL/A	A	3	\$150.00	\$450.00
iPad 5 Wi-Fi Only 32 GB 2017	MP2G2LL/A	B		\$135.00	\$0.00
iPad 5 Wi-Fi Only 32 GB 2017	MP2G2LL/A	C		\$112.50	\$0.00
iPad 5 Wi-Fi Only 32 GB 2017	MP2G2LL/A	D		\$15.00	\$0.00
iPad Air 1 Wi-Fi Only 16 GB 2013	MD785LL/A	A	44	\$60.00	\$2,640.00
iPad Air 1 Wi-Fi Only 16 GB 2013	MD785LL/A	B		\$54.00	\$0.00
iPad Air 1 Wi-Fi Only 16 GB 2013	MD785LL/A	C		\$45.00	\$0.00
iPad Air 1 Wi-Fi Only 16 GB 2013	MD785LL/A	D		\$6.00	\$0.00
iPad mini 1 Wi-Fi Only 16 GB 2012	MD528LL/A	A	1	\$25.00	\$25.00
iPad mini 1 Wi-fi Only 16 GB 2012	MD528LL/A	B		\$22.50	\$0.00

Description	Model No.	Grade	Units	Value	Total Value
iPad mini 1 Wi-fi Only 16 GB 2012	MD528LL/A	C		\$18.75	\$0.00
iPad mini 1 Wi-Fi Only 16 GB 2012	MD528LL/A	D		\$2.50	\$0.00
iPad mini 2 Wi-Fi Only 16 GB 2013	ME276LL/A	A	13	\$70.00	\$910.00
iPad mini 2 Wi-Fi Only 16 GB 2013	ME276LL/A	B		\$63.00	\$0.00
iPad mini 2 Wi-Fi Only 16 GB 2013	ME276LL/A	C		\$52.50	\$0.00
iPad mini 2 Wi-Fi Only 16 GB 2013	ME276LL/A	D		\$7.00	\$0.00
Mac mini 2.4 2010	MC270LL/A	A	29	\$60.00	\$1,740.00
Mac mini 2.4 2010	MC270LL/A	B		\$54.00	\$0.00
Mac mini 2.4 2010	MC270LL/A	C		\$45.00	\$0.00
Mac mini 2.4 2010	MC270LL/A	D		\$6.00	\$0.00
MacBook Pro 13" - 2012	MD101LL/A	A	11	\$200.00	\$2,200.00
MacBook Pro 13" - 2012	MD101LL/A	B		\$180.00	\$0.00
MacBook Pro 13" - 2012	MD101LL/A	C		\$150.00	\$0.00
MacBook Pro 13" - 2012	MD101LL/A	D		\$20.00	\$0.00
				TOTAL	\$8,295.00

No cost pickup service. Pick up date is within 21 business days of approval offer.

Devices are initially quoted Grade A condition. If units do not meet Grade A specifications upon device evaluation, the correct grade and price listed on the quote will apply to the final reconciliation summary.

To schedule your trade-in, please contact your dedicated account manager within 30-days of quote to accept this offer and schedule a pickup date.

Undersigning, your organization, the "Seller" has fully reviewed and understands the terms and conditions set forth in this mutually binding agreement. Upon signing below, your organization has accepted and agrees with the terms and conditions of our mutually binding partnership. This quote is valid until: 7/15/2020.

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

Thank you for your business!

# Reinventing yesterday's accomplishment for tomorrow's opportunities.

## Trade-In Program



# The exclusive benefits you'll receive

## No Hidden Fees

We're a strong believer you shouldn't get charged for missing accessories or engravings.



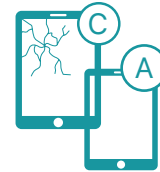
## Transparency

High quality images for every device to give a visual grade with no surprises.



## Simple

Devices graded at A, B, C, D. Every device has value, even if it's broken.



## Certified

Your data stays safe knowing each device will be erased properly including a certificate of data destruction.



## Good for the planet

Devices go on to help the planet and a new owner with someone else.



## LifeBridge

Your Trade-in supports a non-profit.



Macbook



Chromebook



Device Cycles Refreshes All Brands

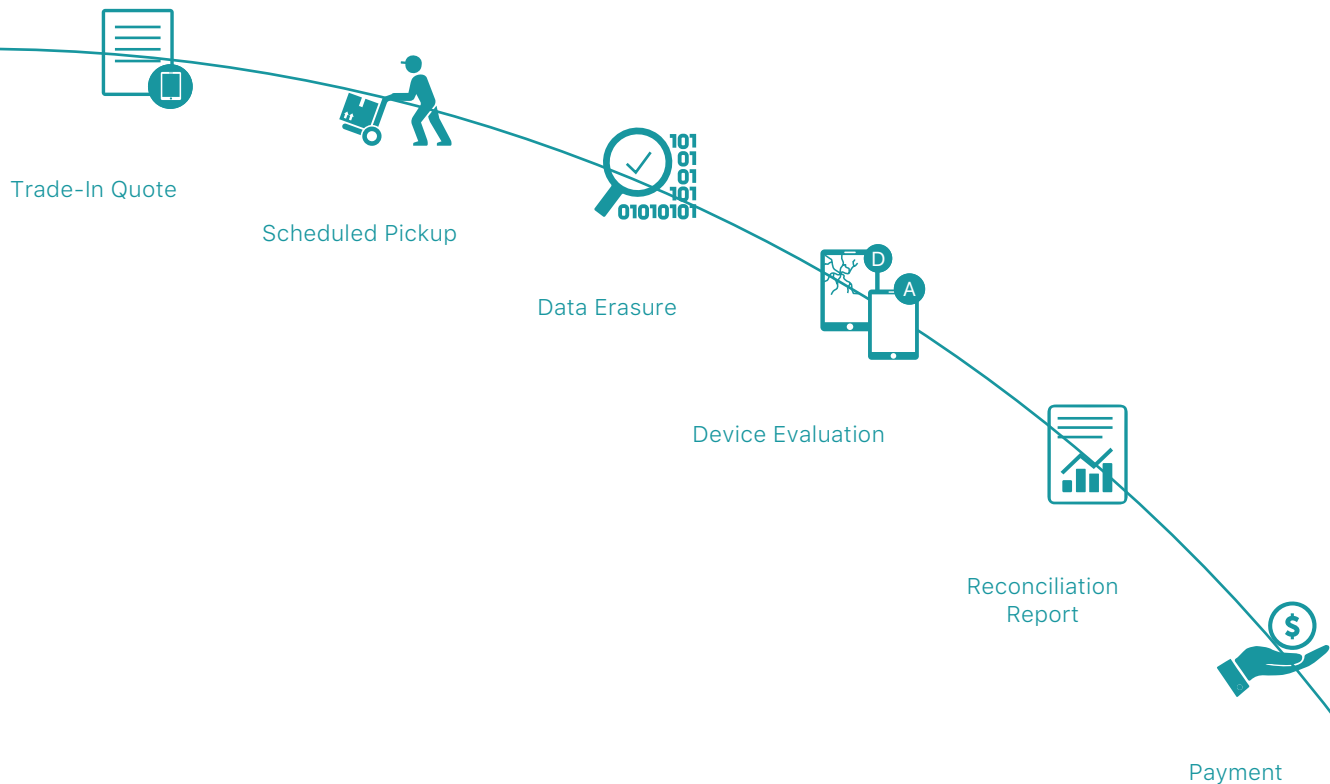
# Creating powerful solutions

**Device Cycles** trade-in program captures and extends the value of your used devices allowing you to reinvest into new technology. With industry leading pricing, no deductions and full transparency, you are on the path towards financial sustainability.

By extending the device life you enable technology to be accessible to new users, while protecting our planet so someone new can do great things with it.

You take part in a movement into making a difference towards growth, prosperity, and real change.

## Our Process





## Trade-In Quote

Device Cycles provides an accurate estimate of the total value of your devices based on the initial inventory you provide. Our transparent quote process is designed to ensure you receive the most value. This includes:

- No hidden fees or deductions of Grade, missing accessories or engravings.
- Industry leading grade scale allows you to receive the most value for your devices at Grade **A-100%**, **B-90%**, **C-75%**, **D-10%**.
- High return residual value, based on latest market trends updated monthly.
- Quote based on Grade A condition. If units do not meet the Grade-A condition guidelines upon device evaluation, the correct grade with images will apply to the final reconciliation summary.
- Broken and non functional devices have value and are paid-out at Grade-D condition



## Scheduling Pickup

Once the trade-in quote has been accepted, our logistics team will contact you immediately to arrange the pickup process and provide specific details to ensure a seamless free service allowing you to focus on what matters most to your organization.

### No Cost Return Request Service

Device Cycles mail-in program service helps you facilitate the collection and logistics of the device end-of-life cycle process which includes:

- Individual slip and ship packaging shipped to any of your locations.
- Custom boxes and foam shipped to multiple centralized locations.
- Unique barcode of every box shipped ensuring accurate return management.
- Automatic notification of requested boxes and return tracking.
- Coordinating pickup request dates.
- Free Return shipping labels, Trade-in instructions and packaging supplies included to better guide you on the return process.

### No Cost On Site Pickup Service

Device Cycles provides an on-site pickup and schedules all the logistics for large trade-ins, which includes:

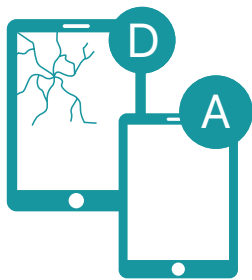
- Full Service with zero touch - White glove pickup from Device Cycles Asset recovery specialists.
- Multiple location pickups.
- Packaged and sealed into custom foam box slots.
- Barcode and label each box, pallet, and device with an internal asset tag for accurate inventory management.
- Palletizing and securing products for shipping.
- Physical inventory count, verifying actual device pickup with appropriate signature approval.



## Data Sanitizing

Once the devices have been received, leading-edge software in compliance with NIST 800-88 is used to clear personal data. Each device process will include a certificate of data erasure capturing real-time erase log and detailed device information

Device Cycles is R2, ISO 14001, and ISO 45001 certified providing you assurance that we're environmentally responsible, the standards for data security, operations and material handling.



## Device Evaluation

After your devices have been completely erased, we'll begin by taking High-quality images for every single device with cosmetic information detailing the actual grade of the device. Our highly-trained audits will conduct an extensive 65+ point functional examinations and grade the cosmetic appearance of each device to indicate the device Grade A, B, C, D condition.

This includes all internal and external functions including buttons, battery, SIM card, camera and LCD screen. We grade the cosmetic appearance of the device to properly price each device for sale and to explain the condition of the device to you.



## Reconciliation Summary

At the end of the final audit, your organization will receive a final detailed reconciliation audit report summary that details the device type specifications, final grade with high quality images, and the total monetary value.



## Final Payment

Once the final reconciliation and audit report has been completed, we'll send this report to you and schedule a call to review the final reconciliation report, help address any questions and confirm payment details.

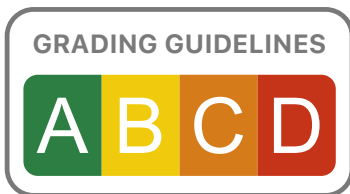
Device Cycles will provide payment to your organization within 45 days of audit completion. Audit generally requires 15 business-days to be completed once devices have been received.

### Personalized Custom Plan:

Device Cycles understands that every organization has different needs when refreshing their used equipment to purchase new technology so we've created a custom solution to:

- Pay your organization directly.
- Pay your technology partner who would apply a credit towards your new purchase.
- Pay your leasing company on your behalf.

## Grading Guidelines



A Grade	B Grade	C Grade	D Grade
<b>Like New Condition</b>  Powers On, Fully Functional tested - No screen burn ins, spots, or pixel discoloration  Like new condition, No scratches on screen, back case, scrapes, or dents  Does not contain any noticeable marks, blemishes	<b>Good Condition</b>  Powers On, Fully Functional tested - No screen burn ins, spots, or pixel discoloration  May have minor scratches on screen, screen scratches will only be visible when screen is off and held at certain angles in the light.  May have minor back case scratches, no dents, cracks, or chips that are not immediately noticeable	<b>Fair condition</b>  Powers On, Fully Functional Tested, Good LCD - May have pixel burn in on the navigation bar.  Minor to heavy wear, may have minor to deep scratches on the screen visible when the screen is on.  May have frame dents or bend on charging port that are immediately noticeable. No cracks or chip glass	<b>Poor Condition</b>  May Power On or not Power on - Contains minor to major functional failures.  Unit has defective function, such as non-working button, touch screen, speaker, bad camera and other issues.  Heavy wear cracked, broken Digitizer and LCD present - Bent or severely damaged frame that lifts glass.

To schedule your trade-in, please contact:

**Thamoor Ansari**

VP, Business Development

Email: [tansari@devicecycles.com](mailto:tansari@devicecycles.com)

Phone: 408-502-9226

# Certificate of Erasure

## Station Information

Station S/N: **170628001**

Station Name: **alsan marketing**

## Operator Information

### Erasure Results Information

Method: **Reflash**

Status: **PASSED**

Manufacturer: **Apple**

Version: **9.3.5**

Product Name: **Apple iPad 2 Wi-Fi Mid 2012**

Capacity: **16GB**

IMEI/MEID: **N/A**

Serial Number: **DN6HHKAMDFHW**

Carrier: **UNKNOWN**

Wi-Fi Address: **74:e1:b6:20:28:a2**

Modem Firmware:

Bluetooth: **74:e1:b6:20:28:a3**

## Software Information

OS Version: **Ubuntu 13.10**

Station Software Version: **STRA15.50**

Station Firmware Version: **2.1a**

## Report Information

Report Date: **2018-05-10 18:42:29**

Apple Reflash Key: **3ff341b53b2bb2b0d2a9e687b340e7e9**

Logfile No: **3ff341b53b2bb2b0d2a9e687b340e7e9**

Digital Signature: **3ff341b53b2bb2b0d2a9e687b340e7e9**

I hereby state that the data erasure has been carried out in accordance with the instructions





**Orion Registrar, Inc.**  
**Thorough and Fair Auditing**

## **Certificate of Certification**

*This is to certify the Environmental Management System of:*

**Device Cycles, LLC**  
**1453 N Milpitas Blvd.**  
**Milpitas, CA 95035 USA**

*Has been assessed by Orion Registrar and found to be in compliance  
with the following Environmental Management Standard:*

**ISO 14001:2015**

*The Environmental Management System is applicable to:*

**Maximizing the Value of End of Life Electronic Assets  
through Processing, Testing, Refurbishment, Data  
Destruction and Resale, Reuse, and Recycling of  
Electronic Assets.**

*The Certification period is from*

**September 18, 2019 to September 17, 2022**

*This certification is subject to the company maintaining its system to the  
required standard, and applicable exceptions, which will be monitored by Orion.*

Client ID: 9585

Certificate ID: 1017131





**Orion Registrar, Inc.**  
**Thorough and Fair Auditing**

## **Certificate of Certification**

*This is to certify the Occupational Health and Safety Management System of:*

**Device Cycles, LLC**  
**1453 N Milpitas Blvd.**  
**Milpitas, CA 95035 USA**

*Has been assessed by Orion Registrar and found to be in compliance  
with the following Occupational Health and Safety Standard:*

**ISO 45001:2018**

*The Occupational Health and Safety Management System is applicable to:*

**Maximizing the Value of End of Life Electronic Assets  
through Processing, Testing, Refurbishment, Data  
Destruction and Resale, Reuse, and Recycling of  
Electronic Assets.**

*The Certification period is from*

**September 18, 2019 to September 17, 2022**

*This certification is subject to the company maintaining its system to the  
required standard, and applicable exceptions, which will be monitored by Orion.*

Client ID: 9585

Certificate ID: 1017132





**Orion Registrar, Inc.**  
**Thorough and Fair Auditing**

## Certificate of Certification

*This is to certify the Responsible Recycling System of:*

**Device Cycles, LLC**  
**1453 N Milpitas Blvd.**  
**Milpitas, CA 95035 USA**

*Has been assessed by Orion Registrar and found to be in  
Compliance with the following Recycling Standard:*

**R2:2013**

*The Responsible Recycling System is applicable to:*

**Maximizing the Value of End of Life Electronic Assets  
through Processing, Testing, Refurbishment, Data  
Destruction and Resale, Reuse, and Recycling of  
Electronic Assets.**

*The Certification period is from*

**September 18, 2019 to September 17, 2022**

*This certification is subject to the company maintaining its system to the  
required standard, and applicable exceptions, which will be monitored by Orion.*

Client ID: 9585

Certificate ID: 1017133

As applied by the R2 Code of Practices including  
No Allowance was applied as defined in the Section VII.

