



Creative Bus Sales

Creative Bus Sales
14740 Ramona Avenue
Chino, CA 91710

Phone: 909.465.5528
Fax: 909.465.5529
www.creativebussales.com

Buyer's Order Contract

| | | | |
|--|--|-----------------------------|--|
| Date: | July 31, 2020 | Unit #(s): | TBD |
| Customer Name: | Gilroy Unified School District | | |
| Contact: | Patrishia Tice | Phone: | 669-205-7900 |
| Address: | 8067 Swanston Lane | Fax: | |
| City, State, Zip: | Gilroy , CA 95020 | E-Mail: | patrishia.tice@gilroyunified.org |
| Sys2K Entity #: | | Salesperson: | Alexander Ramirez |
| Ship To Address: | Attn: Patrishia Tice - Gilroy Unified School District - 8067 Swanston Lane | | |
| Ship To Address Cont'd: | Gilroy , CA 95020 | | |
| Ship To Phone: | 669-205-7900 | Ship To Email: | patrishia.tice@gilroyunified.org |
| Finance Source: | | Contact: | |
| Address: | | Phone: | |
| City, State, Zip: | | Fax: | |
| Description of Vehicle: | 2021 or newer 42-Passenger (v3) IC School Bus CE2608 | | |
| | | | |
| VIN #: | TBD | | |
| Engine Type: | Diesel | FOB Terms: | Shipping |
| Number of Passengers: | 42 | Wheelchair Positions: | 3 |
| Estimated Delivery Date: | 120 days ARO | Payment Terms: | Net 30 |
| Possession State: CA | | Unit Price | \$ 137,015.00 |
| | | Delivery | \$ - |
| | | Incentive (Non-Taxable) | \$ - |
| | | Rebates (Taxable) | \$ - |
| | | Doc Prep Fee (Taxable) | \$ 85.00 |
| | | Base Selling Price | \$ 137,100.00 |
| | | ADA Amount (Non Taxable) | \$ 18,350.00 |
| | | Total Taxable Amount | \$ 118,750.00 |
| | | Sales Tax | \$ 10,687.50 |
| | | 9.000% | CA - Gilroy |
| Notes: Sales tax is calculated based on the state or country in which customer takes possession of vehicle. Sales tax will be charged to customers taking possession in AZ, CA, CO, FL, IN, NM, NV, OK, OR, SC, TX, WA, Canada, and Mexico. All rebates and incentives will be signed over to Creative Bus Sales California State Tire Fee of \$1.75 per tire applies to all new vehicle purchase or leases. | | | \$ - |
| | | | \$ - |
| | | | \$ - |
| | | DMV Estimated Fees | \$ 30.00 |
| | | DMV Electronic Filing Fee | \$ - |
| | | Tire Fee | \$ 10.50 |
| | | Fees Sub-Total | \$ 40.50 |
| | | Total Price Per Unit | \$ 147,828.00 |
| | | Quantity | 2 |
| | | Contract Total | \$ 295,656.00 |
| | | 0.00 | |
| | | Customer Net Trade | \$ - |
| | | Customer Deposit | \$ - |
| | | | \$ - |
| | | Balance Due | \$ 295,656.00 |

Remit To: Creative Bus Sales, Inc. 14740 Ramona Ave, Chino CA 91710

Terms: The deposit if indicated above is due with this signed contract. The balance due indicated above is due before vehicle(s) will be released to the Customer. If the vehicle(s) is not accepted by the Customer, the vehicle will be available for sale to other customers. The vehicle(s) will not be titled to the Customer until the contract total indicated above plus any interest charges indicated herein are paid in full. There is no "cooling off" or other cancellation period for vehicle sales. Therefore, you cannot later cancel this contract without the agreement of the Dealership, or for legal cause. The tax and fees reflected on this agreement are based on the regulations applicable at the time of drafting this contract. The actual amounts due will be based on the regulations applicable at the time title for each vehicle transfer.

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Buyer's Signature:

Creative Bus Sales:

CBS Signature:

Alexander Ramirez

7/31/2020



Creative Bus Sales

Quote for Gilroy Unified School District to purchase IC Bus model CE2608

Capacity: Up to 42 passengers (variable to 3 wheel chair stations)

July 31, 2020

| | | Bid Option Reference # | Per Bus | 2 |
|---|---|---------------------------|-------------------|--------------|
| Line | Price Calculations | | | Buses |
| Bid price based on the South County Support Services Agency Bid #1819-SC11-01 (C) | | | \$125,400.00 | |
| <i>Additional Approved Options</i> | | | | |
| 1 | Change to I-6 Diesel Engine 250HP | 8 | \$5,000.00 | |
| 2 | Increase Wheelbase to 218" | 11 | \$1,500.00 | |
| 3 | Increase Capacity of Axles/Suspensions/GVWR | 25 | \$2,800.00 | |
| 4 | Add Exhaust Brake | 32 | Included | |
| 5 | Add Integrated Child Seats (2 @ \$350 per seat for 4 ICS seats total) | 53 | \$700.00 | |
| 6 | Add Seon Camera System with 2 Heads | 76 | \$1,700.00 | |
| Sub-total | | | \$137,100.00 | \$274,200.00 |
| Add sales tax | | | 9.00% \$10,687.50 | \$21,375.00 |
| Total | | | \$147,787.50 | \$295,575.00 |
| DMV Fee | | | \$30.00 | \$30.00 |
| CA Tire Fee | | | \$10.50 | \$21.00 |
| Invoice Amount | | | \$147,828.00 | \$295,656.00 |
| Delivery Date | | | 120 days ARO | 120 days ARO |
| * Adjusted for non-taxable special needs equipment | | | | |
| Wheelchair lift door and lift accessories | | | \$2,800.00 | |
| Wheelchair lift | | | \$3,100.00 | |
| Wheelchair stations (three @ \$950 each) | | | \$2,850.00 | |
| A/C system | | | \$9,600.00 | |
| Total non-taxable items | | | \$18,350.00 | |