

TCS Total Compensation Systems, Inc.

April 25, 2019

Steve Eichman
Chief Business Official
Ravenswood City Elementary School District
2120 Euclid Ave
E Palo Alto, CA 94303-1703

Dear Steve,

As you know, we performed a GASB 75 valuation for Ravenswood City Elementary School District with a July 1, 2018 valuation date. GASB 75 requires a valuation every year, but every other year the valuation can be performed by "rolling forward" the Total OPEB Liability (TOL). Because it is only practical to perform the roll-forward if the actuary performed the original valuation, we included the roll-forward valuation in our original GASB 75 proposal (and contract) for a fee of \$3,060. Although we included the roll-forward in our contract, we consider moving forward to be Ravenswood City Elementary School District's option.

Following are Ravenswood City Elementary School District's options:

Option 1: Perform the Roll Forward valuation at a fee of \$3,060.

Option 2: Perform a new full valuation at \$6,120. A full valuation may be done as a matter of preference; or because significant changes have been made to the plan, the funding or the covered group. (Contact us with any questions about whether a new valuation may be required.)

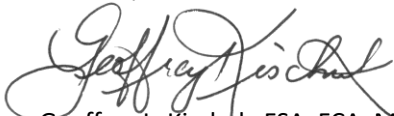
Option 3: Do not move forward with a valuation of either type.

To move forward with either Option 1 or 2, we are requesting a deposit of one half of the fee – i.e. \$1,530 for Option 1 or \$3,060 for Option 2 by June 1, 2019. Because this second valuation is included in the original proposal and contract, we do not need a signed contract. On the other hand, if you'd like a separate contract for the upcoming valuation, please let me know and we will prepare our standard contract (unless you prefer to use your own).

Once you have approved moving forward, we will schedule your valuation at the appropriate time to reflect your particular situation. Timing is affected by whether trust funding is taking place and which fiscal year the valuation will be used for. For funded plans, we need the June 30, 2019 Fiduciary Net Position (FNP). For unfunded plans, we can schedule the roll-forward valuation as soon as we receive your approval.

Please notify me at the Email address below which option you choose. Once we receive your deposit, we will schedule your valuation (Please include in the Email if you would like us to send an invoice). Please let me know of any questions. We appreciate very much having the opportunity to help you meet your OPEB accounting needs.

Sincerely,



Geoffrey L. Kischuk, FSA, FCA, MAAA
President
gkischuk@totcomp.com