



BP Productions
 4081 Seaport Blvd
 West Sacramento, CA 95691
 Phone: 916-652-8575
 Fax: 916-822-5713

Quote

Quote Number: 21-0042
EGUSD Graduation 2021 2 Sites

Client
Melanie Dopson, Ed.D 9510 Elk Grove Florin Rd Elk Grove, CA 95624 Phone: 916-686-7706 Email: MDopson@egusd.net

Billing Contact
Melanie Dopson, Ed.D 9510 Elk Grove Florin Rd Elk Grove, CA 95624 Phone: 916-686-7706 Email: MDopson@egusd.net

Venue/Site
Cosumnes Oaks High School Stadium 8350 Lotz Pkwy, Elk Grove, CA 95757 EGUSD Second Site TBD

Onsite Contact
Melanie Dopson, Ed.D 9510 Elk Grove Florin Rd Elk Grove, CA 95624 Phone: 916-686-7706 Email: MDopson@egusd.net

Date Created	Account Manager	Department	Status	Order Must Confirm By
1:34 PM	Robert Gates	Production	Confirmed	4/16/2021

Ship/Prep	Load/Install	Show/Event Start	Load Out/Removal	Return
5/21/2021 7:00 AM	5/23/2021 8:00 AM	5/24/2021 10:00 AM	5/27/2021 8:00 AM	5/28/2021 4:00 PM

Shipping Method	Customer PO	Discount	Sales Tax	Terms	Ordered By
Delivery		15%	Sales Tax - 7.75%	50% DEP/50% OD	Melanie Dopson, Ed.D

Type	Qty.	Description	Note	Time	Rate	Price	Price Ext.
Stage							
Mobile Stage	2	APEX 2420 Mobile Stage		1	Week Rate	3,750.00	6,375.00
Rental	2	DS Lighting for Camera	8 Lights	1	Week Rate	500.00	850.00
Rental	2	Back Drop Truss w/ Motors		1	Week Rate	200.00	340.00
Rental	2	Stage Thrust/2 Side ADA Ramps	Includes Handrail, Skirting	1	Week Rate	1,800.00	3,060.00
Rental	12	Side Fill Sound Riser	8x8x5	1	Week Rate	192.00	1,958.40
Rental	2	FOH Control Riser	12x12x1	1	Week Rate	432.00	734.40
Rental	2	Camera Riser	4x8x3 Separated	1	Week Rate	96.00	163.20
Stage Total Before Discount:						\$15,860.00	
Applied Discount:						\$2,379.00	
Stage Total:						\$13,481.00	
Audio							
Rental	24	Martin Audio W8LC	Main Stage PA	1	Week Rate	375.00	7,650.00
Rental	24	Martin Audio W8LM	Bleacher Fill	1	Week Rate	225.00	4,590.00
Rental	24	Martin Audio W8C	Delay Speakers	1	Week Rate	375.00	7,650.00
Rental	8	LG-Amp Rack Stereo 4-8 Way Mix	2-Main 1- Delay 1- Bleacher	1	Week Rate	975.00	6,630.00
Rental	4	Shure MX418 Podium Mic		1	Week Rate	75.00	255.00
Rental	4	Shure Wireless Handheld Mic		1	Week Rate	125.00	425.00
Rental	2	Wireless Mic Control Package		1	Week Rate	1,500.00	2,550.00
Rental	2	Digico 48ch Digital Mixing Console		1	Week Rate	1,275.00	2,167.50
Rental	4	Chain Motor 1-Ton	Main PA Rigging	1	Week Rate	200.00	680.00
Rental	2	10x10 FOH Tent		1	Week Rate	225.00	382.50
Rental	2	Distro/Control Cable Package		1	Week Rate	600.00	1,020.00
Audio Total Before Discount:						\$40,000.00	
Applied Discount:						\$6,000.00	

Type	Qty.	Description	Note	Time	Rate	Price	Price Ext.
						Audio Total:	\$34,000.00
Video							
Rental	2	20x11 Mobile LED Screens		1	Week Rate	15,000.00	25,500.00
Rental	2	Video Production Trailer	Video production switch	1	Week Rate	3,000.00	5,100.00
Rental	4	Robo Camera	Walk on/Walk Off	1	Week Rate	500.00	1,700.00
Rental	2	FOH Camera	Head On	1	Week Rate	1,000.00	1,700.00
Rental	2	Video Cable Package		1	Week Rate	600.00	1,020.00
						Video Total Before Discount:	\$41,200.00
						Applied Discount:	\$6,180.00
						Video Total:	\$35,020.00
Generator/Power Distro							
Rental	2	200amp Generator, Includes Fuel/Runtime 4 Days		1	Week Rate	2,500.00	4,250.00
Rental	2	Distro Power Feeder Cable		1	Week Rate	600.00	1,020.00
Rental	500	Cable Ramps (Cover Cable Paths)		1	Week Rate	15.00	6,375.00
Rental	48	Cable Ramps ADA (Cover Cable Paths)		1	Week Rate	15.00	612.00
						Generator/Power Distro Total Before Discount:	\$14,420.00
						Applied Discount:	\$2,163.00
						Generator/Power Distro Total:	\$12,257.00
Labor							
Labor	2	Supervisor	Day Minimum	5	Flat Rate	700.00	7,000.00
Labor	4	Video Technician	Day Minimum	5	Flat Rate	700.00	14,000.00
Labor	4	Audio Engineer	Day Minimum	5	Flat Rate	700.00	14,000.00
Labor	8	Technician	Load In	16	Hourly Rate	65.00	8,320.00
Labor	8	Technician	Load Out	8	Hourly Rate	65.00	4,160.00
						Labor Total:	\$47,480.00
Service							
Service	1	Fork Lift Rental	Includes Delivery And Pickup	1	Week Rate	800.00	800.00
Service	1	Shop Prep		1	Week Rate	1,000.00	1,000.00
						Service Total:	\$1,800.00
Shipping							
Shipping	2	RT Trucking	4- Staging 4-Audio 4-Video 2-Power		Each	2,000.00	4,000.00
						Shipping Total:	\$4,000.00

Notes:
A 50% Non-Refundable Deposit is required to confirm this order.

Client responsible for all turf/track covering and protection for all staging, audio, video and power equipment at both sites.

Client to provide onsite security for all production equipment overnight for both sites.

Client providing all chairs for students.

By signing below, I, the purchaser, agree to pay the amount indicated to company in exchange for the products listed on this invoice, and I agree to make all payments on time per the Terms listed above. If no Terms are specified, then payment is due within 30 days of the invoice date.

Credit card customers are subject to a 3% fee per transaction
Thank you for your business!!!

Equipment Subtotal:	\$111,480.00
Labor Subtotal:	\$47,480.00
Service Subtotal:	\$1,800.00
Delivery Subtotal:	\$4,000.00
Discount:	(\$16,722.00)
Subtotal:	\$148,038.00
Sales Tax:	\$494.06
Total:	\$148,532.06
Total Applied Payments:	\$0.00
Balance Due:	\$148,532.06

X	
Signature	Date



Job Terms & Conditions

4081 Seaport Blvd, West Sacramento, CA 95691 – Office: (916) 652-8575 Fax: (916)-822-5713

To reserve your event date and time, a 50% deposit is required in addition to signed contract. Balance is due in set forth terms outlined on Client Quote. If no terms are specified, then payment is due within 30 days of invoice date. Quote is valid for 30 days. Deposits become NON REFUNDABLE if canceled within 72hrs of event date for all Production and Rental Orders. Deposits on all Mobile Stage orders are NON-REFUNDABLE.

LESSOR requires LESSEE to carry his own General Liability & Equipment Insurance (minimum \$1,000,000 General Liability limits) and provide a certificate naming BP Productions as Additional Insured/Loss Payee.

Production budgets are based on the information supplied to BP Productions by the client and are estimated costs to be incurred for labor, goods, and services regarding the production for this special event.

Labor rates are based on the production schedule and are understood to be estimated. Labor billed will be the result of the final production schedule incurred by BP Productions technical staff or sub-contracted labor costs incurred by BP Productions.

Changes, additional goods, or services not specifically included in the initial production document will be added to the final invoice. BP Productions retains the right at its sole discretion to substitute production equipment by brand and or model so long as it meets the specified production requirements.

Client shall provide to BP Productions adequate time for event setup and testing for the specified services. Client shall provide and or confirm access to facility space, use of facility power, AV control systems, in-house sound, and lighting systems for the purposes of BP Productions fulfilling its obligations under the contract. Client shall provide any and all materials needed for the production 2 weeks in advance (including but not limited to art work, banners, graphics, titles, videos, and presentations needed for the production).

Production and Deliverables: BP Productions will provide the above specified production equipment, labor, and services for the purposes of the clients live event.

Forms of Payment: In exchange for services client may pay by check, cash, or money order. ***Credit card customers are subject to a 3% fee per transaction.***

All invoices past due will be charged a 3% monthly finance charge. Failure to pay any finance charges, or if collection of an account requires the services of the courts, collection agency, or attorney, customer agrees to pay all collection fees, attorney fees, and finance charges. A \$50.00 charge is applied on all returned checks.

Cancellation of any event and production services outside of 72 hours prior to event date will result in a restock charge of 20% for production equipment to include technical labor, sub-contracted equipment, and labor for this production date. If a deposit was paid the 20% restock charge will be deducted from the paid amount.

By their signature below, the undersigned, client, agree to the attached terms and conditions which are incorporated herein and further agree that the terms herein shall apply, jointly and severally, to the individual signing below in their personal capacities as well as on behalf of the entities specified. Orders or contracts not signed will result in no production services delivered or promised by BP Productions.

Authorized Signature

Print Name
