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**Quote: 1005 Paso Robles Joint Unified School District 2021-22 Revised Quote June 10, 2021**

This quote is to Paso Robles Joint Unified School District for the amount of **\$53,000** for One Cool Earth's Earth Genius various programming tiers at each school site and district support fee. Additionally, garden builds and add-on items included. This is not an invoice.

Item	Description	Quantity	Cost	Subtotal
<i>District Support Fee</i>	Required support fee for 6 schools in the district receiving programming	(1) Flat fee rate	\$10,000	\$10,000
<i>Earth Genius Supreme Program at school sites listed for 2021-22</i>	This level includes: - A Garden Educator Manager (GEM) to spend 15 hrs per week at the school site - Minimum of 3 classes taught per week - Minimum of 36 Phenomenal series lessons taught + Seasonal Offerings - Availability to support teachers as needed - Communication and coordination with district facilities/maintenance crews in regards to garden upkeep/new project planning - Garden Maintenance and project implementation - Partnership with PTA - Monthly Garden newsletter to keep parents in the loop - Open House and Back to School night Boothing - Green Team Coordination - Provide support for school to attain eligibility with the <u>United States Department of Education Green Ribbon Schools Program</u> - Coordination and implementation of (2) community focused Garden workdays per year - School-wide Waste Audit - (1) Family Cooking Night - (2) Seasonal Farmers Market Events: This would look like an afterschool booth set up with garden produce, harvested seeds/flower- student-led, facilitated by the GEM. Donation-based as we are	(1) Supreme Program at Kermit King Elementary	Rate of \$10,000 per school per school year	\$10,000

	not allowed to charge a flat rate. There could be a potential for PTA partnership here as well. - Site Specific Teacher Training			
<i>Earth Genius Standard Program at school sites listed for 2021-2022</i>	This level includes: -A Garden Educator Manager (GEM) to spend 10 hrs per week at the school site -Minimum of 3 classes taught per week -Communication and coordination with district facilities/maintenance crews in regards to garden upkeep/new project planning -Minimum of 24 Phenomenal series lessons taught + Seasonal Offerings -Availability to support teachers as needed -Garden maintenance, planning and project implementation -Partnership with PTA to ensure school needs met -Monthly Garden newsletter to keep parents in the loop -Open House and Back to School Night boothing -Green Team Coordination -Facilitation of (2) community Garden workdays per yr	(3) Standard Programs at sites including: Georgia Brown Elementary, Winifred Pifer Elementary, Bauer Speck Elementary	Rate of \$6,000 per school per school year	\$18,000
<i>Earth Genius Lite Program at school sites listed for 2021-2022</i>	This level includes: -A Garden Educator Manager (GEM) to spend 20 hrs per month at the school site - Garden maintenance and project implementation -EG Curriculum support: One on one teacher support, 2-3 lessons taught 2x a month, Provide a 45min virtual + 1hr school site/garden teacher training per year -Partnership with PTA -1-2 Green Team Training sessions -Facilitation of (1) community focused Garden workday per year	(1) Lite Program at Pat Butler Elementary	Rate of \$3,500 per school per school year	\$3,500
<i>Earth Genius On the Go Program at school sites listed for 2021-22</i>	This level includes: -A Garden Educator Manager (GEM) travels to the school site and offers 1x a month of a 1 hr hands-on lesson plus follow up materials (printed Garden Journal Workbooks, printed Phenomenal Series for the teacher, 'Guide to a Successful School Garden') -(1) Facilitation with key teachers to maintain the garden seasonally	(1) On the Go Program at Paso Robles Independent Study Center	Rate of \$1,000 per school per school year	\$1,000
<i>Add-Ons for Each Site</i>	Georgia Brown (1) Family Cooking Night Bauer Speck (1) Family Cooking Night Independent Study Center	(3) Family Cooking Nights	(3) Family Cooking Nights at \$940 each: \$16/hr for 4	\$2,820

	(1) Family Cooking Night		hrs for 5 GEMs and up to 50 families at \$10/family and \$20/hr for 6hrs of coordination and procurement	
<i>Garden Builds at school sites listed for 2021-22</i>	Each garden build project includes: -Labor for the Garden Maintenance Specialist and Project Supervisor to complete a garden build over the course of the school year -Does NOT include materials and a separate invoice can be sent for that (Pat Butler and Bauer Speck will need district support for garden supply budget, but Winifred Pifer will work with PTA to support garden supply budget)	(3) garden builds at: Pat Butler, Winifred Pifer, and Bauer Speck  Rate of \$16 per hour for garden maintenance not to exceed 160 hours	\$7,680	\$7,680
			<b>Total</b>	<b>\$53,000</b>

Thank you for partnering with us to improve the environment and strengthen the community!

Victoria Carranza  
Interim Executive Director (Interim ED)  
One Cool Earth