

Carolina Biological Supply Co  
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 Date: 3/17/2022

22B

**Carolina™ Curriculum Estimate**

Prepared for: San Mateo-Foster City SD **Proposal Valid Through:** 5/19/2022  
 Contact Name **Requested Delivery Date:**  
 District/School Name Phone:  
 Address Email:  
 City, State, Zip

**Estimate Summary**

<b>Complete Unit Kits</b>	\$	195,589.50
Classroom Set of Lesson Manipulatives		(Included with each kit purchased)
<b>Refurbishment Sets</b>	\$	558,491.50
Teacher Editions	\$	44,388.90
<b>Subtotal:</b>	<b>\$</b>	<b>798,469.90</b>
FREE Professional Development Days Value:	\$	64,800.00
<b>Note: In order to receive savings, please make sure to include a copy of this proposal in with your order.</b>		
<b>Total Savings:</b>	<b>\$</b>	<b>64,800.00</b>
Shipping & Handling @ 10%:	\$	23,997.84
<b>Estimate Proposal Total:</b>	<b>\$</b>	<b>822,467.74</b>

State tax, if applicable, has not been factored into this proposal.

Item #	Description	Type	Unit Price	Qty	Extended Price
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**Professional Development**

ProDev1	Professional Development (1 day/1 trainer)	PD	\$ 1,800.00		\$ -
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**Open Sci Ed**

**Open Sci Ed Middle School**

Item #	Description	Type	Unit Price	Qty	Extended Price	
6.1	Light and Matter 5-class kit	KIT	\$ 882.00	16	\$ 14,112.00	\$ 640.00
6.1	Light and Matter Consumable 5-class refurbishment	RFB	\$ 165.00	112	\$ 18,480.00	\$ 150.00
6.1	Light and Matter TG	TE	\$ 199.95	16	\$ 3,199.20	
6.2	Thermal Energy 5-class kit	KIT	\$ 770.00	16	\$ 12,320.00	\$ 1,100.00
6.2	Thermal Energy 5-class refurbishment	RFB	\$ 319.00	112	\$ 35,728.00	\$ 370.00
6.2	Thermal Energy TG	TE	\$ 199.95	16	\$ 3,199.20	
6.3	Weather, Climate, and Water Cycling 5-class kit	KIT	\$ 850.00	16	\$ 13,600.00	\$ 1,040.00
6.3	Weather, Climate, and Water Cycling 5-class refurbishment	RFB	\$ 275.00	112	\$ 30,800.00	\$ 240.00
6.3	Weather, Climate, and Water Cycling TG	TE	\$ 199.95	16	\$ 3,199.20	
6.4	Plate Tectonics and Rock Cycling 5-class kit	KIT	\$ 880.00	16	\$ 17,600.00	\$ 650.00
6.4	Plate Tectonics and Rock Cycling 5-class refurbishment	RFB	\$ 230.00	112	\$ 33,488.00	\$ 230.00
6.4	Plate Tectonics and Rock Cycling TG	TE	\$ 199.95	16	\$ 3,199.20	
6.5	Natural Hazards 5-class kit	KIT	\$ 345.00	16	\$ 5,520.00	\$ 0.01
6.5	Natural Hazards 5-class refurbishment	RFB	\$ 95.00	112	\$ 13,832.00	\$ 95.00
6.5	Natural Hazards TG	TE	\$ 199.95	16	\$ 3,199.20	
6.6	Cells and Systems 5-class kit(Coming Soon)	KIT	\$ 1,200.00	16	\$ 19,200.00	
6.6	Cells and Systems 5-class refurbishment (Coming Soon)	RFB	\$ 500.00	112	\$ 56,000.00	
6.6	Cells and Systems TG (Coming Soon)	TE	\$ 199.95	16	\$ 3,199.20	
7.1	Chemical Reactions and Matter Transformation 5-class kit	KIT	\$ 835.00	11	\$ 9,185.00	\$ 1,085.00
7.1	Chemical Reactions and Matter Transformation 5-class refurbishment	RFB	\$ 522.50	77	\$ 40,232.50	\$ 470.00
7.1	Chemical Reactions and Matter Transformation TG	TE	\$ 199.95	11	\$ 2,199.45	
7.2	Chemical Reactions and Energy 5-class kit	KIT	\$ 805.00	11	\$ 8,855.00	\$ 1,440.00
7.2	Chemical Reactions and Energy 5-class refurbishment	RFB	\$ 517.00	77	\$ 39,809.00	\$ 970.00
7.2	Chemical Reactions and Energy TG	TE	\$ 199.95	11	\$ 2,199.45	
7.3	Metabolic Reactions 5-class kit	KIT	\$ 425.00	11	\$ 4,675.00	\$ 930.00
7.3	Metabolic Reactions 5-class refurbishment	RFB	\$ 330.00	77	\$ 25,410.00	\$ 520.00

7.3 Metabolic Reactions TG	TE	\$ 199.95	11	\$ 2,199.45	
7.4 Matter Cycling and Photosynthesis 5-class kit	KIT	\$ 950.00	11	\$ 13,062.50	\$ 490.00
7.4 Matter Cycling and Photosynthesis 5-class refurbishment	RFB	\$ 460.00	77	\$ 46,046.00	\$ 460.00
7.4 Matter Cycling and Photosynthesis TG	TE	\$ 199.95	11	\$ 2,199.45	
7.5 Ecosystems Dynamics 5-class kit	KIT	\$ 440.00	11	\$ 4,840.00	\$ 0.01
7.5 Ecosystems Dynamics 5-class refurbishment	RFB	\$ 190.00	77	\$ 19,019.00	\$ 190.00
7.5 Ecosystems Dynamics TG	TE	\$ 199.95	11	\$ 2,199.45	
7.6 Earth's Resource and Human Impact 5-class kit ( <i>Coming Soon</i> )	KIT	\$ 1,200.00	11	\$ 13,200.00	
7.6 Earth's Resource and Human Impact 5-class refurbishment ( <i>Coming Soon</i> )	RFB	\$ 500.00	77	\$ 38,500.00	
7.6 Earth's Resource and Human Impact TG ( <i>Coming Soon</i> )	TE	\$ 199.95	11	\$ 2,199.45	
8.1 Contact Forces 5-class kit	KIT	\$ 1,350.00	10	\$ 13,500.00	\$ 1,100.00
8.1 Contact Forces 5-class refurbishment	RFB	\$ 275.00	70	\$ 19,250.00	\$ 390.00
8.1 Contact Forces TG	TE	\$ 199.95	10	\$ 1,999.50	
8.2 Sound Waves 5-class kit	KIT	\$ 620.00	10	\$ 620.00	\$ 730.00
8.2 Sound Waves 5-class refurbishment	RFB	\$ 77.00	70	\$ 77.00	\$ 110.00
8.2 Sound Waves TG	TE	\$ 199.95	10	\$ 1,999.50	
8.3 Forces at a Distance 5-class kit	KIT	\$ 880.00	10	\$ 8,800.00	\$ 860.00
8.3 Forces at a Distance 5-class refurbishment	RFB	\$ 473.00	70	\$ 33,110.00	\$ 380.00
8.3 Forces at a Distance TG	TE	\$ 199.95	10	\$ 1,999.50	
8.4 Earth and Space 5-class kit	KIT	\$ 1,250.00	10	\$ 15,625.00	\$ 780.00
8.4 Earth and Space 5-class refurbishment	RFB	\$ 470.00	70	\$ 42,770.00	\$ 470.00
8.4 Earth and Space TG	TE	\$ 199.95	10	\$ 1,999.50	
8.5 Genetics 5-class kit	KIT	\$ 710.00	10	\$ 8,875.00	\$ 370.00
8.5 Genetics 5-class refurbishment	RFB	\$ 340.00	70	\$ 30,940.00	\$ 340.00
8.5 Genetics TG	TE	\$ 199.95	10	\$ 1,999.50	
8.6 Natural Selection and Common Ancestry 5-class kit ( <i>Coming Soon</i> )	KIT	\$ 1,200.00	10	\$ 12,000.00	
8.6 Natural Selection and Common Ancestry 5-class refurbishment ( <i>Coming Soon</i> )	RFB	\$ 500.00	70	\$ 35,000.00	
8.6 Natural Selection and Common Ancestry TG ( <i>Coming Soon</i> )	TE	\$ 199.95	10	\$ 1,999.50	
<b>Middle School Subtotal</b>				<b>\$</b>	<b>798,469.90</b>

### Professional Development

ProDev1	Professional Development (1 day/1 trainer)	\$ 1,800.00	36	\$ 64,800.00
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### Notes:

1. Technology packages included with order provide teacher and student access to titles listed above Carolina Science Online. Additional technology integration and support services are available.
2. Professional development is on-site and customized to meet the needs of your educators.