



Creative Bus Sales

Creative Bus Sales
14740 Ramona Avenue
Chino, CA 91710

Phone: 909.465.5528
Fax: 909.465.5529
www.creativebussales.com

Buyer's Order Contract

Date:	December 6, 2021	Unit #(s):	TBD
Customer Name:	Elk Grove Unified School District		
Contact:	Kenneth Black	Phone:	(916) 686-7733
Address:	8421 Gerber Road	Fax:	
City, State, Zip:	Sacramento, CA 95828	E-Mail:	kblack@egusd.net
Sys2K Entity #:		Salesperson:	Alexander Ramirez
Ship To Address:	Attn: Kenneth Black - Elk Grove Unified School District - 8421 Gerber Road		
Ship To Address Cont'd:	Sacramento, CA 95828		
Ship To Phone:	(916) 686-7733	Ship To Email:	kblack@egusd.net
Finance Source:		Contact:	
Address:		Phone:	
City, State, Zip:		Fax:	
Description of Vehicle:	IC Bus model CE2608 School Bus 210kW Battery Package		
VIN #:	TBD		
Engine Type:	Electric	FOB Terms:	Shipping
Number of Passengers:	36	Wheelchair Positions:	3
Estimated Delivery Date:	240 Days ARO	Payment Terms:	Net 30
Possession State:	CA	Unit Price	\$ 331,185.00
		Delivery	\$ -
		Incentive (Non-Taxable)	\$ -
		Rebates (Taxable)	\$ -
		Doc Prep Fee (Taxable)	\$ 85.00
		Base Selling Price	\$ 331,270.00
		ADA Amount (Non Taxable)	\$ 22,250.00
		Total Taxable Amount	\$ 309,020.00
		Sales Tax	\$ 23,949.05
7.750%	CA - Elk Grove		\$ -
Notes:	Sales tax is calculated based on the state or country in which customer takes possession of vehicle. Sales tax will be charged to customers taking possession in AZ, CA, CO, FL, IN, NM, NV, OK, OR, SC, TX, WA, Canada, and Mexico.		
	All rebates and incentives will be signed over to Creative Bus Sales		
	California State Tire Fee of \$1.75 per tire applies to all new vehicle purchase or leases.		
		DMV Estimated Fees	\$ 30.00
		DMV Electronic Filing Fee	\$ -
		Tire Fee	\$ 10.50
		Fees Sub-Total	\$ 40.50
		Total Price Per Unit	\$ 355,259.55
		Quantity	7
		Contract Total	\$ 2,486,816.85
		0.00	
		Customer Net Trade	\$ -
		Customer Deposit	\$ -
			\$ (1,909,999.98)
		Balance Due	\$ 576,816.87

Remit To: Creative Bus Sales, Inc. 14740 Ramona Ave, Chino CA 91710

Terms: The deposit if indicated above is due with this signed contract. The balance due indicated above is due before vehicle(s) will be released to the Customer. If the vehicle(s) is not accepted by the Customer, the vehicle will be available for sale to other customers. The vehicle(s) will not be titled to the Customer until the contract total indicated above plus any interest charges indicated herein are paid in full. There is no "cooling off" or other cancellation period for vehicle sales. Therefore, you cannot later cancel this contract without the agreement of the Dealership, or for legal cause. The tax and fees reflected on this agreement are based on the regulations applicable at the time of drafting this contract. The actual amounts due will be based on the regulations applicable at the time title for each vehicle transfer.

Buyer's Signature:

Creative Bus Sales:

CBS Signature:

Alexander Ramirez

12/6/2021



Quote for Elk Grove USD to purchase IC Bus model CE2608 36 (V3) Passenger

Capacity: Up to 36 (V3) passengers

December 6, 2021

Line Price Calculations		Bid Option Reference #	Per Bus	7 Buses
Bid price based on the South County Support Services Agency Bid #1819-SC-11-01			\$125,400.00	
2020-2021-Bid #1819-SC-11-01 5% Escalator			\$6,270.00	
<i>Additional Approved Options</i>				
1	Change to full battery-electric drive system 210 Kwh	3	\$220,000.00	
2	Increase Wheelbase to 217"	11	\$1,500.00	
3	Increase Capacity of Axles/Suspensions/GVWR	25	\$2,800.00	
4	Add (10) Integrated Child Seats Seats (10 seats @ \$350 each, 12 ICS total)	53	\$3,500.00	
5	Add Camera System with Two Camera Heads	76	\$1,700.00	
6	Additional Camera Heads for Camera System (4 @ \$400 ea)	77	\$1,600.00	
7	Add Back up camera with monitor in mirror	80	\$1,600.00	
8	Add Back up sensors in rear bumper	81	\$400.00	
9	Plasma Air Filtration System	104	\$1,500.00	
10	Factory Discount		(\$35,000.00)	
Sub-total			\$331,270.00	\$2,318,890.00
Add sales tax		7.75%	\$23,949.05	\$167,643.35
Total			\$355,219.05	\$2,486,533.35
DMV Fee			\$30.00	\$210.00
CA Tire Fee			\$10.50	\$73.50
Invoice Amount			\$355,259.55	\$2,486,816.85

Delivery Date 240 Days ARO 240 Days ARO

*** Adjusted for non-taxable special needs equipment**

Wheelchair lift door and lift accessories	\$2,800.00
Wheelchair lift	\$3,100.00
Wheelchair stations (three @ \$950.00 each)	\$2,850.00
A/C System	\$13,500.00
Total non-taxable items	\$22,250.00



