

**TO:** San Mateo Union High SD  
 Jesse Liu  
 650 N Delaware St  
 San Mateo, CA 94401  
  
 jliu@smuhsd.org  
 (p) 650-558-2299  
 (f) (650) 573-2950

**FROM:** Presidio Networked Solutions Group, LLC  
 Dan Ornelas  
 5000 Hopyard Rd  
 Suite 188  
 Pleasanton, CA 94588  
  
 DOrnelas@presidio.com  
 (p) +1.415.501.9011

**BILL TO:** San Mateo Union High School District  
 Maria Valle  
 650 North Delaware St.  
 San Mateo, CA 94401  
  
 mvalle@smuhsd.org  
 (p) 650-558-2489

**SHIP TO:** San Mateo Union High School District  
 Jesse Liu  
 650 North Delaware St  
 San Mateo, CA 94401  
  
 jliu@smuhsd.org  
 (p) 650-558-2299

**Customer#:** CITYO681

**Contract Vehicle:** California NASPO ValuePoint Cisco AR3227 CA# 7-20-70-47-01

**Account Manager:** Dan Ornelas

**Inside Sales Rep:** Megan Watkins

**Title:** 9200 Switches

#	Part #	Description	Unit Price	Qty	Ext Price
<b>C9200-48P-A</b>					
1	C9200-48P-A	Catalyst 9200 48-port PoE+, Network Advantage	\$4,220.22	50	\$211,011.00
2	C9200-NW-A-48	C9200 Network Advantage, 48-port license	\$0.00	50	\$0.00
3	C9200-NM-4X	Catalyst 9200 4 x 10G Network Module	\$994.70	50	\$49,735.00
4	PWR-C6-1KWAC/2	1KW AC Config 6 Power Supply - Secondary Power Supply	\$1,232.60	50	\$61,630.00
5	CAB-CONSOLE-RJ45	Console Cable 6ft with RJ45 and DB9F	\$65.23	50	\$3,261.50
6	CAB-TA-NA	North America AC Type A Power Cable	\$0.00	100	\$0.00
7	C9200-DNA-A-48	C9200 Cisco DNA Advantage, 48-Port Term Licenses	\$0.00	50	\$0.00
8	C9200-DNA-A-48-3Y	C9200 Cisco DNA Advantage, 48-Port, 3 Year Term License	\$2,459.08	50	\$122,954.00
9	CON-SSTCM-C92A48	SOLN SUPP SW SUBC9200 Cisco DNA Adva	\$170.10	50 for 12 mo(s)	\$8,505.00
10	PI-LFAS-T	Prime Infrastructure Lifecycle & Assurance Term - Smart Lic	\$0.00	50	\$0.00
11	PI-LFAS-AP-T-3Y	PI Dev Lic for Lifecycle & Assurance Term 3Y	\$0.00	50	\$0.00
12	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment	\$0.00	50	\$0.00
13	CON-SSSNT-C920048P	SOLN SUPP 8X5XNBD Catalyst 9200 48-port PoE+, Network Adva	\$477.90	50 for 12 mo(s)	\$23,895.00
<b>Total:</b>					<b>\$480,991.50</b>

<p>*** Any Tax &amp; Freight Charges will be added/amended at time of billing, as applicable. Sales tax and shipping are estimated and subject to change.</p>	<b>Sub Total:</b>	<b>\$480,991.50</b>
	<b>Estimated Tax:</b>	<b>\$31,342.61</b>
	<b>Grand Total:</b>	<b>\$512,334.11</b>

THIS QUOTE IS GOVERNED BY THE TERMS AND CONDITIONS OF NAPSO VALUEPOINT CISCO CONTRACT AR3227 CALIFORNIA 7-20-70-47-01

QUOTE IS VALID FOR 30 DAYS FROM DATE SHOWN ABOVE.

PURSUANT TO THIS CONTRACT YOUR PO MUST REFLECT THE FOLLOWING CONTRACT:  
NAPSO VALUEPOINT CISCO CONTRACT AR3227 CALIFORNIA 7-20-70-47-01

Tax ID# 76-0515249; Size Business: Large; CAGE Code: 639L4; DUNS#11-436-9671

Credit: Net 30 days (all credit terms subject to prior Presidio credit department approval)

Delivery: FOB Terms Destination

Customer hereby authorizes and agrees to make timely payment for products delivered and services rendered, including payments for partial shipments

\_\_\_\_\_  
Customer Signature

\_\_\_\_\_  
Date