

ELK GROVE UNIFIED SCHOOL DISTRICT

Finance & School Support

(For Finance & School Support use only)

Item #:

Board Date: JUN 14 2022

EGUSD Contract #: 21-0454.2_063022

Contract Summary Sheet

To be used for consultant contracts less than \$50,000 or
contracts for services less than bid limit

1. Start a purchase requisition (PR) for the contract, **BUT DO NOT RELEASE IT FROM YOUR QUEUE**
2. Complete *a//* fields in Section A (contract needs to be single sided with no staples)
3. **Do not sign the contract**
4. Send to the Finance & School Support Department for signatures, processing, and inclusion on Board agenda
5. Please allow 10 business days for processing
6. When the signed contract is returned to you include the EGUSD contract number—found in the upper right corner of this form—in the description of your PR and release the PR from your queue (i.e., "EGUSD Contract #xx-xxxx-xxxxxx")
7. Questions: Please contact Finance & School Support 916-686-7744

SECTION A – Complete *a//* fields prior to submitting to Finance & School Support

Agreement With:	Edgenuity/Imagine Learning, LLC	<input type="checkbox"/> ICA
Description of Services Provided:	Amendment to contract #22-0454 to increase the amount by \$308,745.00 for overage charges for a new contract total of \$686,825.00	
Contract Start Date:	07/01/2021	Contract End Date: 06/30/2022
PR Number:	pay voucher	Contract Amount: \$ 308,745.00
Originating Site/Department:	Secondary Education/EGVA/Las Flores	Return Signed Contract To:
Management No.:	2345	Resource No.: 0000
Site LCAP Goal No.:		
Submitted By:		Date Submitted:

INITIALS – Please do not mark on the contract. **PLEASE INITIAL YOUR APPROVAL BELOW**

Originating Dept/Site:	Supervisor/Cabinet Approval:
Risk Management:	Budget:
Other:	

RECEIVED

APPROVAL (For Finance & School Support use only)

- ☐ Please add the contract # to your PR and release the PR from your queue.
- ☐ Retain the original for your records and send the vendor a copy.
- ☒ Return the original contract to the vendor and retain a copy for your records.

JUN - 6 REC'D

EGUSD
Secondary Education

Even though this contract may not be approved by the Board of Education until a later date, you are free to proceed with services once you receive the approved contract.

ADDENDUM TO CONTRACTS

This addendum to contract 21-0454 between Elk Grove Unified School District and Edgenuity/Imagine Learning will amend the terms as follows:

- Increase the contract amount by \$308,745.00 to a total of \$686,825.00.
- All other terms will remain the same.

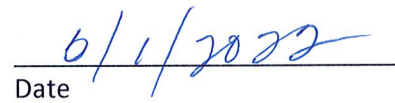
Signatures:

Imagine Learning, LLC



EGUSD Authorized Signature

Date



Date

Elk Grove Unified School District
Contract #22-0454.2

ELK GROVE UNIFIED SCHOOL DISTRICT

(For Finance & School Support use only)

Finance & School Support

FEB 15 2022

Item #:

Board Date:

MAR 22 2022

EGUSD Contract #:

21-0454.1-063022

Contract Summary Sheet

To be used for consultant contracts less than \$50,000 or
contracts for services less than bid limit


FINANCE & SCHOOL SUPPORT

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7. Questions: Please contact Finance & School Support 916-686-7744

SECTION A – Complete *all* fields prior to submitting to Finance & School Support

Agreement With:	Edgenuity		<input type="checkbox"/> ICA
Description of Services Provided:	Online Learning for EGVA and Las Flores ISP		
	Amended Amount \$176,330.00		
Contract Start Date:	07/01/2021	Contract End Date:	06/30/2022
PR Number:		Contract Amount:	\$ 378,080.00
Originating Site/ Department:	Secondary Edu/EGVA/Las Flores	Return Signed Contract To:	
Management No.:	2345	Resource No.:	0000
Site LCAP Goal No.:			
Submitted By:	Kris Sall	Date Submitted:	02/09/2022

INITIALS – Please do not mark on the contract. **PLEASE INITIAL YOUR APPROVAL BELOW**

Originating Dept/Site:		Supervisor/Cabinet Approval:	
Risk Management:		Budget:	
Other:			

APPROVAL (For Finance & School Support use only)

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ADDENDUM TO CONTRACTS

This addendum to contract 21-0454-063022 between Elk Grove Unified School District and Edgenuity will amend the terms as follows:

- Increase the contract amount by \$176,330.00 to a total of \$378,080.00
- All other terms will remain the same.

Signatures:

Edgenuity Inc.




EGUSD Authorized Signature

Date



Date

 2-17-2022

SHANNON HAYES, CHIEF FINANCIAL OFFICER
Elk Grove Unified School District

ELK GROVE UNIFIED SCHOOL DISTRICT

Finance & School Support

(For Finance & School Support use only)

MAY 20 2021

Item #:

Board Date: 06/15/2021

EGUSD Contract #:

21-0454-063022

FINANCE & SCHOOL SUPPORT

Contract Summary Sheet

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 7. Questions: Please contact Finance & School Support 916-686-7744
- SECTION A** – Complete *all* fields prior to submitting to Finance & School Support

Agreement With: Edgenuity

☐ ICADescription of
Services
Provided:

Online Learning for EGVA and Las Flores ISP

Contract Start
Date:

07/01/2021

Contract End Date:

06/30/2022

PR Number:

Contract Amount:

\$ 201,750.00

Originating
Site/Department:

Secondary Education/EGVA/Las Flores

Return Signed
Contract To:

Lori Crump

Management No.:
Site LCAP Goal
No.:

2345

Resource No.:

0000

Submitted By:

Libby Sidhu

Date
Submitted:

05/20/2021

INITIALS – Please do not mark on the contract. **PLEASE INITIAL YOUR APPROVAL BELOW**

Originating Dept/Site:

Supervisor/Cabinet Approval:

Risk Management:

Budget:

Other:

APPROVAL (For Finance & School Support use only)

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Even though this contract may not be approved by the Board of Education until a later date, you are free to proceed with services once you receive the approved contract.



Edgenuity Inc.
8860 E. Chaparral Road
Suite 100
Scottsdale AZ 85250
877-725-4257

Price Quote for Services
ELK GROVE UNIFIED SCHOOL DISTRICT
Sacramento CA
Account Number 57927
Quote Number 177933
Total \$201,750.00
Date 7/1/2021

Payment Schedule

The district commits to a specific license quantity to start (250) and we'll debit billings against that amount. Once the initial purchase of semester licenses have been exhausted, we will invoice based on actual usage. The semester license charge is for an 18 week use period of time within a 12 month contract. This allows flexibility for students to enroll at different times throughout the year

Contract Start

7/1/2021

Contract End

6/30/2022

Site	Description	Comment	End Date	Per Unit Cost	Qty	Cost
	FT Student Elementary License (Content only) - One Semester (18 week), up to 6 courses. (14 day drop/add grace period)NOTE: 125 students for Fall semester & 125 students for Spring semester.		06/30/2022	\$445.00	250	\$111,250.00
	Genius Integration for IS Implementation		06/30/2022	\$2,500.00	1	\$2,500.00
	MyPath K-5 Reading and Math Site License - Available Fall 2021		06/30/2022	\$12,000.00	1	\$12,000.00

1. Egusd Virtual Academy

Site	Description	Comment	End Date	Per Unit Cost	Qty	Cost
	IS Elementary Course Workbook @ \$25.00 per subject (non-refundable, one semester)NOTE: 1st & 2nd semester workbooks (4 workbooks per student (Math, ELA, Science, Social Science)		06/30/2022	\$25.00	1000	\$25,000.00

1. Egusd Virtual Academy

2. Egusd Virtual Academy

Edgenuity will audit enrollment count throughout the year. If more enrollments are found to be in use than purchased, Edgenuity will invoice the customer for the additional usage.

This quote is subject to Edgenuity Inc. Standard Terms and Conditions ("Terms and Conditions"). These Terms and Conditions are available at <http://www.edgenuity.com/edgenuity-standard-terms-and-conditions-of-sale.pdf>, may change without notice and are incorporated by this reference. By signing this quote or by submitting a purchase order or form purchasing document, Customer explicitly agrees to these Terms and Conditions resulting in a legally binding agreement. To the fullest extent permitted under applicable law, all pricing information contained in this quote is confidential, and may not be shared with third parties without Edgenuity's written consent.

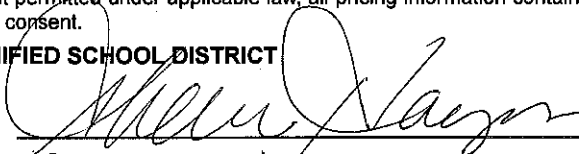
ELK GROVE UNIFIED SCHOOL DISTRICT

Signature:

Print Name:

Title:

Date:


Shannon Hayes
CFO
6-16-21

Edgenuity Inc. Representative

Jesse Tafolla
Account Executive
Cell: 530-760-7043
EMAIL: jesse.tafolla@edgenuity.com

Not valid unless accompanied by a purchase order. Please specify a shipping address if applicable. All order documentation can be submitted electronically at <https://edgenuity.formstack.com/forms/ar>. Alternatively you can e-mail this quote, the purchase order and order documentation to AR@edgenuity.com or fax to 480-423-0213.

Elk Grove Unified School District
Contract #21-0454



Edgenuity Inc.
8860 E. Chaparral Road
Suite 100
Scottsdale AZ 85250
877-725-4257

Price Quote for Services
ELK GROVE UNIFIED SCHOOL DISTRICT
Sacramento CA
Account Number 57927
Quote Number 177933
Total \$201,750.00
Date 7/1/2021

Site	Description	Comment	End Date	Per Unit Cost	Qty	Cost
	PD KnowlEdge Academy Premium Add-on per Building		06/30/2022	\$3,000.00	2	\$6,000.00
	Professional Development Webinar Training		06/30/2022	\$750.00	4	\$3,000.00

1. Egusd Virtual Academy

2. LAS FLORES INDEPENDENT STUDY HIGH SCHOOL

Site	Description	Comment	End Date	Per Unit Cost	Qty	Cost
	Digital Libraries 6-12 Comprehensive All Site License (MS and HS content for math, ELA, science, social studies, electives, AP, world languages, Virtual Tutors; excludes eDynamic Learning and Purpose Prep)		06/30/2022	\$25,000.00	1	\$25,000.00
	IS Concept Coaching Site License Add-on		06/30/2022	\$5,000.00	1	\$5,000.00
	MyPath Reading and Math Site License		06/30/2022	\$12,000.00	1	\$12,000.00

1. LAS FLORES INDEPENDENT STUDY HIGH SCHOOL

Subtotal \$201,750.00

Total \$201,750.00

Virtual Regular Meeting of the Board of Education
June 15, 2021 5:00 PM
BOARD MEETING VIA ZOOM
Closed Session - 5:00 p.m. | Open Session - 6:00 p.m.

Agenda Item: **Contract Approval for Edgenuity**

Speaker: Craig Murray

Recommended Motion: The Board is asked to approve a contract with Edgenuity in the amount of \$201,750 to fund the Online Learning Curriculum for the Elk Grove Virtual Academy and Las Flores Independent Studies Program.

Rationale: The Board is asked to approve a contract renewal in the amount of \$201,750 with Edgenuity. Edgenuity provides an intuitive, user friendly experience for students, parents, and teachers offering integrated supplemental and intervention resources for students, parents, and teachers. It also provides a wide range of assessment data resources for teacher use.

With Board Approval, this contract becomes effective July 1, 2021 and will remain in effect until June 30, 2022.

Financial Impact: \$201,750.00 from Online Learning

Attachments:
Edgenuity Contract