



Houghton Mifflin Harcourt

Cost Proposal
Prepared For
Milpitas Unified School Dist

For the Purchase of:
CA Collections Hybrid Package 8 Year

Prepared By
Lindsay Washington
lindsay.washington@hmhco.com

PLEASE SUBMIT THIS PROPOSAL WITH YOUR PURCHASE ORDER.



Cost Proposal

Houghton Mifflin Harcourt

Attention:
Charlotte Torres
ctorres@musd.org

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Customer Experience
9205 South Park Center Loop
Orlando, FL 32819
FAX: 800-269-5232
k12orders@hmhpub.com

Milpitas Unified School Dist CA Collections Hybrid Package 8 Year

ISBN	Title	Sale Price	Purchase Quantity	Purchase Amount	Complimentary Quantity
Grade 9					
Classroom Package					
Student and Teacher Resource Packages					
1616917	9780544607460 Collections California Hybrid Student Resource Package (print w/8yr digital) Grade 9 2017	\$95.02	771	\$73,260.42	
<i>Package Includes:</i> California Student Edition Grade 9 Close Reader 8-year Print Subscription Grade 9 California Interactive Digital Student Resources Enhanced 8-Year Grade 9 California Downloadable Student Resource Tool Grade 9 Performance Assessment Student Edition Grade 9 HMH Close Reads App, Grade 9-10 Included in package 3 Novels per student or equivalent to 225 Novel Points. Please work with your Account Executive on your Novel Selections					
1616931	9780544607675 Collections California Teacher Resource Package (print w/8yr digital) Grade 9 2017	\$274.21	15	\$4,113.15	
<i>Package includes:</i> California Teacher Edition Grade 9 California Interactive Digital Teacher Resources Enhanced 8-Year Grade 9 California Downloadable Teacher Resource Tool Grade 9 Performance Assessment Teacher Edition Grade 9 California Quick Start Pacing Guide Grade 9 Included with the purchase of the Hybrid Package: Language Workshop Resources Grade 9 Language Workshop Teacher's Guide Grade 9 Language Workshop Assessment Handbook Grade 9					
Total for Classroom Package				\$77,373.57	
Total for Grade 9				\$77,373.57	



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ISBN	Title	Sale Price	Purchase Quantity	Purchase Amount	Complimentary Quantity
Grade 10					
Classroom Package					
Student and Teacher Resource Packages					
1616918	9780544607477 Collections California Hybrid Student Resource Package (print w/8yr digital) Grade 10 2017	\$95.02	797	\$75,730.94	
<i>Package includes:</i> California Student Edition Grade 10 Close Reader 8-year Print Subscription Grade 10 California Interactive Digital Student Resources Enhanced 8-Year Grade 10 California Downloadable Student Resource Tool Grade 10 Performance Assessment Student Edition Grade 10 HMH Close Reads App, Grade 9-10 Included in package 3 Novels per student or equivalent to 225 Novel Points. Please work with your Account Executive on your Novel Selections					
1616932	9780544607682 Collections California Teacher Resource Package (print w/8yr digital) Grade 10 2017	\$274.21	12	\$3,290.52	
<i>Package includes:</i> California Teacher Edition Grade 10 California Interactive Digital Teacher Resources Enhanced 8-Year Grade 10 California Downloadable Teacher Resource Tool Grade 10 Performance Assessment Teacher Edition Grade 10 California Quick Start Pacing Guide Grade 10 Included with the purchase of the Hybrid Package: Language Workshop Resources Grade 10 Language Workshop Teacher's Guide Grade 10 Language Workshop Assessment Handbook Grade 10					
Total for Classroom Package				\$79,021.46	
Total for Grade 10				\$79,021.46	



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ISBN	Title	Sale Price	Purchase Quantity	Purchase Amount	Complimentary Quantity
Grade 11					
Classroom Package					
Student and Teacher Resource Packages					
1616919	9780544607484 Collections California Hybrid Student Resource Package (print w/8yr digital) Grade 11 2017	\$95.03	794	\$75,453.82	
<i>Package includes:</i> California Student Edition Grade 11 Close Reader 8-year Print Subscription Grade 11 California Interactive Digital Student Resources Enhanced 8-Year Grade 11 California Downloadable Student Resource Tool Grade 11 Performance Assessment Student Edition Grade 11 HMH Close Reads App, Grades 11-12 Included in package 3 Novels per student or equivalent to 225 Novel Points. Please work with your Account Executive on your Novel Selections					
1616933	9780544607699 Collections California Teacher Resource Package (print w/8yr digital) Grade 11 2017	\$274.21	12	\$3,290.52	
<i>Package includes:</i> California Teacher Edition Grade 11 California Interactive Digital Teacher Resources Enhanced 8-Year Grade 11 California Downloadable Teacher Resource Tool Grade 11 Performance Assessment Teacher Edition Grade 11 California Quick Start Pacing Guide Grade 11 Included with the purchase of the Hybrid Package: Language Workshop Resources Grade 11 Language Workshop Teacher's Guide Grade 11 Language Workshop Assessment Handbook Grade 11					
Total for Classroom Package				\$78,744.34	
Total for Grade 11				\$78,744.34	



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ISBN	Title	Sale Price	Purchase Quantity	Purchase Amount	Complimentary Quantity
Grade 12					
Classroom Package					
Student and Teacher Resource Packages					
1616920	9780544607491 Collections California Hybrid Student Resource Package (print w/8yr digital) Grade 12 2017	\$95.03	866	\$82,295.98	
<i>Package includes:</i> California Student Edition Grade 12 Close Reader 8-year Print Subscription Grade 12 California Interactive Digital Student Resources Enhanced 8-Year Grade 12 California Downloadable Student Resource Tool Grade 12 Performance Assessment Student Edition Grade 12 HMH Close Reads App, Grades 11-12 Included in package 3 Novels per student or equivalent to 225 Novel Points. Please work with your Account Executive on your Novel Selections					
1616636	9780544607705 Collections California Teacher Resource Package (print w/8yr digital) Grade 12 2017	\$274.21	12	\$3,290.52	
<i>Package includes:</i> California Teacher Edition Grade 12 California Interactive Digital Teacher Resources Enhanced 8-Year Grade 12 California Downloadable Teacher Resource Tool Grade 12 Performance Assessment Teacher Edition Grade 12 California Quick Start Pacing Guide Grade 12 Included with the purchase of the Hybrid Package: Language Workshop Resources Grade 12 Language Workshop Teacher's Guide Grade 12 Language Workshop Assessment Handbook Grade 12					
Total for Classroom Package				\$85,586.50	
Total for Grade 12				\$85,586.50	



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ISBN	Title	Sale Price	Purchase		Complimentary Quantity
			Quantity	Amount	
<u>HMH Professional Services</u>					
Getting Started					
1638254	9780544782693 Collections 2017 California Getting Started eLearning 35 User License <i>Gain a fundamental understanding of California Collections curriculum and its rich set of classroom and digital resources. License for 25 users.</i>	\$349.00			2
Total for Getting Started					
<u>Total for HMH Professional Services</u>					

Proposal Summary	
Subtotal Purchase Amount:	\$320,725.87
Shipping & Handling:	\$19,238.55
Sales Tax: (9.50%)	\$30,596.81
Total Cost of Proposal (PO Amount):	\$370,561.23



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Total Cost of Proposal (PO Amount): \$ 370,561.23

This is a cost proposal only.

This cost proposal is subject to HMH's Standard Terms and Conditions ("Ts & Cs") below:

<http://www.hmhco.com/common/terms-conditions>

Ts & Cs are also found on HMH invoices.

HMH reserves the right to modify its Ts & Cs from time to time and agrees to notify you prior to such modifications becoming effective.

Date of Proposal: 4/24/2017

Proposal Expiration Date:6/8/2017



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