

**Strategies to Reduce CDC savings for 2017-18:**

(Benefits based on a 40% CDC average)

Strategy 1: Replacing 1 FTE retirement with .25 FTE

Salary: \$27,941 (.625 savings from \$44,706 retiree salary)

Benefits: \$11,176 (.625 savings from \$17,882 retiree benefits)

Strategy 2: Reducing coordinator to .5 FTE (possibly assigning other FTE portion to FACE)

Salary: \$66,863

Benefits: \$26,745

**TOTAL SAVINGS: \$132,725****Revenue producing:**

1. Increased Pilot Reimbursement rate (actual rate to be determined – current daily rate \$38.53, projected at \$43.53):
  - a. 66 students X \$5 X 237 days=\$78,210
2. Increase full-pay enrollment by 10 students at Sinnott
  - a. 10 students X 500 average monthly rate X 9 months= \$45,000
  - b. Deduct cost of additional para= salary \$15,000 + benefits \$6,000
3. QRIS grant
  - a. \$15,000
  - b. Working on Rose criteria to rate high enough for a possible second grant
4. MUSD SpEd
  - a. 12 students X \$30 half day rate X 180 school days= \$64,800

**TOTAL POTENTIAL REVENUE: \$ \$182,010 (\$203,010 - \$21,000)**

Expected encroachment for 2016-17 school year \$500,000

2016-17	Projected Revenue	Projected Liabilities	+/-
CCTR	\$419,002	\$647,753	(\$228,751)
CSPP	\$575,149	\$865,430	(\$290,281)
Total	\$994,151	\$1,513,183	(519,032)
Strategy 1		(\$39,117)	
Strategy 2		(\$93,608)	
Increased Pilot Rate	\$78,210		
Increased SA enrollment	\$24,000		
QRIS Grant	\$15,000		
MUSD SpEd Inclusion	\$64,800		
2017-18	Projected Revenue	Projected Liabilities	+/-
Total	\$1,176,161	\$1,380,458	(\$204,297)