



development group, inc

Proposal #14267

Specifically prepared for

SANTA ROSA CITY SCHOOLS

Presented by **Jason Jones**

Company:
SANTA ROSA CITY SCHOOLS

Requested By:
Rick Edson
CTO

Description:
SRCS Additional Equipment



Proposal #14267

Bill To: SANTA ROSA CITY SCHOOLS 211 RIDGWAY AVE ATTN PURCHASING SANTA ROSA, CA 95401-4320	Ship To: SANTA ROSA CITY SCHOOLS 211 RIDGWAY AVE ATTN WAREHOUSE - CENTRAL RECEIVING SANTA ROSA, CA 95401-4320	Sold To: SANTA ROSA CITY SCHOOLS 211 RIDGWAY AVE ATTN PURCHASING SANTA ROSA, CA 95401-4320
Created: 6/6/2017 Expires: 7/6/2017 Version: 1	Account Manager: jjones Systems Engineer: swinsick	Terms & Conditions: This proposal is offered according to the terms and conditions of one or more CMAS schedules

Product & Manufacturer Maintenance

Line No	Qty	Product	SMARTnet	Unit Price	Ext'd Price	Tax
Oberon Wireless Right Angle Bracket						
2	252	1011-00 Oberon Wireless Right Angle Bracket		49.05	12,360.60	T
1.0 Cisco Catalyst 3850 24 Port PoE IP Base						
4	2	WS-C3850-24P-S Cisco Catalyst 3850 24 Port PoE IP Base		2,847.00	5,694.00	T
5	2	S3850UK9-163 UNIVERSAL		Included		T
6	2	CAB-TA-NA North America AC Type A Power Cable		Included		T
7	2	STACK-T1-50CM 50CM Type 1 Stacking Cable		Included		T
8	2	CAB-SPWR-30CM Catalyst 3750X and 3850 Stack Power Cable 30 CM		Included		T
9	2	PWR-C1-BLANK Config 1 Power Supply Blank		Included		T
10	2	PWR-C1-715WAC 715W AC Config 1 Power Supply		Included		T
11	2	C3850-NM-BLANK Cisco Catalyst 3850 Network Module Blank		Included		T
2.0 Cisco Catalyst 3850 48 Port PoE IP Base						
		WS-C3850-48P-S				

13	11	Cisco Catalyst 3850 48 Port PoE IP Base		5,070.00	55,770.00	T
14	11	S3850UK9-163 UNIVERSAL		Included		T
15	11	CAB-TA-NA North America AC Type A Power Cable		Included		T
16	11	STACK-T1-50CM 50CM Type 1 Stacking Cable		Included		T
17	11	CAB-SPWR-30CM Catalyst 3750X and 3850 Stack Power Cable 30 CM		Included		T
18	11	PWR-C1-BLANK Config 1 Power Supply Blank		Included		T
19	11	PWR-C1-715WAC 715W AC Config 1 Power Supply		Included		T
20	11	C3850-NM-BLANK Cisco Catalyst 3850 Network Module Blank		Included		T
3.0 Cisco Catalyst 3850 48 Port PoE IP Base						
22	34	WS-C3850-48P-S Cisco Catalyst 3850 48 Port PoE IP Base		5,070.00	172,380.00	T
23	34	S3850UK9-163 UNIVERSAL		Included		T
24	68	CAB-TA-NA North America AC Type A Power Cable		Included		T
25	34	STACK-T1-50CM 50CM Type 1 Stacking Cable		Included		T
26	34	CAB-SPWR-30CM Catalyst 3750X and 3850 Stack Power Cable 30 CM		Included		T
27	34	PWR-C1-715WAC 715W AC Config 1 Power Supply		Included		T
28	34	C3850-NM-BLANK Cisco Catalyst 3850 Network Module Blank		Included		T
29	34	PWR-C1-715WAC/2 715W AC Config 1 Secondary Power Supply		487.50	16,575.00	T
4.0 Cisco Catalyst 3850 2 x 10GE Network Module						
31	18	C3850-NM-2-10G= Cisco Catalyst 3850 2 x 10GE Network Module		950.00	17,100.00	T
5.0 Cisco ISR 4451 AXV Bundle,PVDM4-64 w/APP,SEC,UC lic,CUBE-25						
33	2	ISR4451-X-AXV/K9 Cisco ISR 4451 AXV Bundle,PVDM4-64 w/APP,SEC,UC lic,CUBE-25	SMARTnet 8x5xNBD	10,530.00	21,060.00	T
34	2	SL-44-IPB-K9 IP Base License for Cisco ISR 4400 Series		Included		T
35	4	NIM-1MFT-T1/E1 1 port Multiflex Trunk Voice/Clear-channel Data T1/E1 Module		557.70	2,230.80	T
36	2	PWR-4450-AC AC Power Supply for Cisco ISR 4450 and ISR4350		Included		T
37	2	PWR-4450-AC/2 AC Power Supply (Secondary PS) for Cisco ISR 4450		312.00	624.00	T
38	4	CAB-AC AC Power Cord (North America), C13, NEMA 5-15P, 2.1m		Included		T
39	2	FL-CUBEE-25		Included		T

		Unified Border Element Enterprise License - 25 sessions					
40	2	MEM-44-4G 4G DRAM (1 x 4G) for Cisco ISR 4400			Included	T	
41	4	POE-COVER-4450 Cover for empty POE slot on Cisco ISR 4450			Included	T	
42	2	WAAS-RTU-2500 WAAS and VWAAS Right to Use for 2500 connections	TP Operate Svcs - Essential SW		Included	T	
43	2	ISRWAAS-RTU-2500 ISRWAAS RTU for 2500 connections			Included	T	
44	2	MEM-4400-DP-2G 2G DRAM (1 DIMM) for Cisco ISR 4400 Data Plane			Included	T	
45	2	MEM-FLSH-8G 8G eUSB Flash Memory for Cisco ISR 4430			Included	T	
46	2	PVDM4-64 64-channel DSP module			Included	T	
47	2	SL-44-APP-K9 AppX License for Cisco ISR 4400 Series			Included	T	
48	2	SL-44-SEC-K9 Security License for Cisco ISR 4400 Series			Included	T	
49	2	SL-44-UC-K9 Unified Communication License for Cisco ISR 4400 Series			Included	T	
50	2	SISR4400UK9-316S Cisco ISR 4400 Series IOS XE Universal			Included	T	
51	2	FL-SRST Cisco Survivable Remote Site Telephony (SRST) License			Included	T	
52	2	FL-CME-SRST-100 SRST-100 Seat License (CME uses CUCME Phone License ONLY)			897.00	1,794.00	T
53	2	UCS-E160D-M2/K9 UCS-E,DoubleWide,6 Core CPU 2.0,2x8G SD,1x8GB RDIMM,1-3 HDD			1,902.42	3,804.84	T
54	2	E100D-8-32-MEM-UPG Upgrades E160/180 First memory dimm from 8 to 32GB			585.00	1,170.00	T
55	2	E100D-HDD-SAS18T 1.8 TB, SAS HDD for DoubleWide UCS-E			858.00	1,716.00	T
56	2	E100-SD-8G 8 GB SD Card for SingleWide and DoubleWide UCS-E			Included		T
57	2	SW-UCSE-VM-6.0-K9 VMware Vsphere Hypervisor (ESXi) v6.0 software for UCS E			Included		T
58	4	E100-FCPLT-BRKT Bracket Used To Attach Faceplate to E100 Series Module			Included		T
59	2	VIRTUAL-WAAS VWAAS software container for UCS-E			Included		T
60	2	SF-UCVW2500-5.5-K9 Cisco VWAAS Software Release 5.5 - 2500 Connections			Included		T
61	2	NIM-2FXS/4FXO 2-Port FXS/FXS-E/DID and 4-Port FXO Network Interface Module			546.00	1,092.00	T
62	2	FL-UCSE-VS6-STD UCS E-Series VMware ESXi 6 Standard (with vCenter) License		SW App Support & Upgrade	711.75	1,423.50	T
6.0 Spare Lic Cisco IWAN w/ Akamai Connect for up to 2500 conn							
64	2	SL-2500-AKC= Spare Lic Cisco IWAN w/ Akamai Connect for up to 2500 conn	ECMUS	2,730.00	5,460.00	T	

7.0 10GBASE-LRM SFP Module							
66	51	SFP-10G-LRM= 10GBASE-LRM SFP Module		388.05	19,790.55	T	
8.0 1000BASE-T SFP transceiver module for Category 5 copper wire							
68	5	GLC-TE= 1000BASE-T SFP transceiver module for Category 5 copper wire		154.05	770.25	T	
9.0 Cisco ISE 3500 Endpoint Plus Subscription License							
70	1	L-ISE-PLS-S-3500= Cisco ISE 3500 Endpoint Plus Subscription License		Included		T	
71	1	ISE-PLS-5YR-3500 Cisco ISE 5-Yr 3500 Endpoint Plus License		18,252.00	18,252.00	T	
10.0 Cisco Ent MGMT: Lic For PI 3.x And APIC EM Solution Apps							
73	1	R-MGMT3X-N-K9 Cisco Ent MGMT: Lic For PI 3.x And APIC EM Solution Apps	TP Operate Svcs - Essential SW	Included		T	
74	50	L-MGMT3X-AP-K9 Cisco Ent MGMT: PI 3.x LF, AS & APIC-EM Lic, 1 AP	TP Operate Svcs - Essential SW	40.95	2,047.50	T	
75	48	L-MGMT3X-3K-K9 Cisco Ent MGMT: PI 3.x LF,AS & APIC-EM Lic, 1 Cat 3K	TP Operate Svcs - Essential SW	40.95	1,965.60	T	
76	2	L-MGMT3X-ISR4-K9 Cisco Ent MGMT: PI 3.x LF, AS & APIC-EM Lic, 1 ISR4K	TP Operate Svcs - Essential SW	81.90	163.80	T	
11.0 500 Prepaid training credits:Redeem w/Cisco Learning Partnrs							
78	1	TRN-CLC-002 500 Prepaid training credits:Redeem w/Cisco Learning Partnrs		0.00	0.00		
				Subtotal		\$363,244.44	
				Handling		\$2.00	
				Estimated Sales Tax (8.62%)		\$31,330.01	
				SMARTnet		\$39,188.50	
				Professional Services		\$205,949.70	
				Shipping		\$0.00	
				Total		\$639,714.65	

Company:
SANTA ROSA CITY SCHOOLS

Requested By:
Rick Edson
CTO

Description:
SRCS Additional Equipment



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Cisco SMARTnet Proposed Service Details

Qty	Product Number	Service Level	Service Product Number	Term	Customer Price
Oberon Wireless Right Angle Bracket					
252	1011-00 Oberon Wireless Right Angle Bracket	NONE			0.00
1.0 Cisco Catalyst 3850 24 Port PoE IP Base					
2	WS-C3850-24P-S Cisco Catalyst 3850 24 Port PoE IP Base	NONE			0.00
2	S3850UK9-163 UNIVERSAL	NONE			Included
2	CAB-TA-NA North America AC Type A Power Cable	NONE			Included
2	STACK-T1-50CM 50CM Type 1 Stacking Cable	NONE			Included
2	CAB-SPWR-30CM Catalyst 3750X and 3850 Stack Power Cable 30 CM	NONE			Included
2	PWR-C1-BLANK Config 1 Power Supply Blank	NONE			Included
2	PWR-C1-715WAC 715W AC Config 1 Power Supply	NONE			Included
2	C3850-NM-BLANK Cisco Catalyst 3850 Network Module Blank	NONE			Included
2.0 Cisco Catalyst 3850 48 Port PoE IP Base					
11	WS-C3850-48P-S Cisco Catalyst 3850 48 Port PoE IP Base	NONE			0.00
11	S3850UK9-163 UNIVERSAL	NONE			Included
11	CAB-TA-NA North America AC Type A Power Cable	NONE			Included
11	STACK-T1-50CM 50CM Type 1 Stacking Cable	NONE			Included

11	CAB-SPWR-30CM Catalyst 3750X and 3850 Stack Power Cable 30 CM	NONE	Included		
11	PWR-C1-BLANK Config 1 Power Supply Blank	NONE	Included		
11	PWR-C1-715WAC 715W AC Config 1 Power Supply	NONE	Included		
11	C3850-NM-BLANK Cisco Catalyst 3850 Network Module Blank	NONE	Included		
3.0 Cisco Catalyst 3850 48 Port PoE IP Base					
34	WS-C3850-48P-S Cisco Catalyst 3850 48 Port PoE IP Base	NONE		0.00	
34	S3850UK9-163 UNIVERSAL	NONE	Included		
68	CAB-TA-NA North America AC Type A Power Cable	NONE	Included		
34	STACK-T1-50CM 50CM Type 1 Stacking Cable	NONE	Included		
34	CAB-SPWR-30CM Catalyst 3750X and 3850 Stack Power Cable 30 CM	NONE	Included		
34	PWR-C1-715WAC 715W AC Config 1 Power Supply	NONE	Included		
34	C3850-NM-BLANK Cisco Catalyst 3850 Network Module Blank	NONE	Included		
34	PWR-C1-715WAC/2 715W AC Config 1 Secondary Power Supply	NONE		0.00	
4.0 Cisco Catalyst 3850 2 x 10GE Network Module					
18	C3850-NM-2-10G= Cisco Catalyst 3850 2 x 10GE Network Module	NONE		0.00	
5.0 Cisco ISR 4451 AXV Bundle,PVDM4-64 w/APP,SEC,UC lic,CUBE-25					
2	ISR4451-X-AXV/K9 Cisco ISR 4451 AXV Bundle,PVDM4-64 w/APP,SEC,UC lic,CUBE-25	SMARTnet 8x5xNBD (SNT)	CON-SNT-ISR4451X	5 Years	17,407.00
2	SL-44-IPB-K9 IP Base License for Cisco ISR 4400 Series	NONE	Included		
4	NIM-1MFT-T1/E1 1 port Multiflex Trunk Voice/Clear-channel Data T1/E1 Module	NONE		0.00	
2	PWR-4450-AC AC Power Supply for Cisco ISR 4450 and ISR4350	NONE	Included		
2	PWR-4450-AC/2 AC Power Supply (Secondary PS) for Cisco ISR 4450	NONE		0.00	
4	CAB-AC AC Power Cord (North America), C13, NEMA 5-15P, 2.1m	NONE	Included		

2	FL-CUBEE-25 Unified Border Element Enterprise License - 25 sessions	NONE	Included		
2	MEM-44-4G 4G DRAM (1 x 4G) for Cisco ISR 4400	NONE	Included		
4	POE-COVER-4450 Cover for empty POE slot on Cisco ISR 4450	NONE	Included		
2	WAAS-RTU-2500 WAAS and VWAAS Right to Use for 2500 connections	TP Operate Svcs - Essential SW (ECMU)	CON-ECMU-WS2500	5 Years	0.00
2	ISRWAAS-RTU-2500 ISRWAAS RTU for 2500 connections	NONE	Included		
2	MEM-4400-DP-2G 2G DRAM (1 DIMM) for Cisco ISR 4400 Data Plane	NONE	Included		
2	MEM-FLSH-8G 8G eUSB Flash Memory for Cisco ISR 4430	NONE	Included		
2	PVDM4-64 64-channel DSP module	NONE	Included		
2	SL-44-APP-K9 AppX License for Cisco ISR 4400 Series	NONE	Included		
2	SL-44-SEC-K9 Security License for Cisco ISR 4400 Series	NONE	Included		
2	SL-44-UC-K9 Unified Communication License for Cisco ISR 4400 Series	NONE	Included		
2	SISR4400UK9-316S Cisco ISR 4400 Series IOS XE Universal	NONE	Included		
2	FL-SRST Cisco Survivable Remote Site Telephony (SRST) License	NONE	Included		
2	FL-CME-SRST-100 SRST-100 Seat License (CME uses CUCME Phone License ONLY)	NONE			0.00
2	UCS-E160D-M2/K9 UCS-E,DoubleWide,6 Core CPU 2.0,2x8G SD,1x8GB RDIMM,1-3 HDD	NONE			0.00
2	E100D-8-32-MEM-UPG Upgrades E160/180 First memory dimm from 8 to 32GB	NONE			0.00
2	E100D-HDD-SAS18T 1.8 TB, SAS HDD for DoubleWide UCS-E	NONE			0.00
2	E100-SD-8G 8 GB SD Card for SingleWide and DoubleWide UCS-E	NONE	Included		
2	SW-UCSE-VM-6.0-K9 VMware Vsphere Hypervisor (ESXi) v6.0 software for UCS E	NONE	Included		
4	E100-FCPLT-BRKT Bracket Used To Attach Faceplate to E100 Series Module	NONE	Included		
2	VIRTUAL-WAAS VWAAS software container for UCS-E	NONE	Included		

2	SF-UCVW2500-5.5-K9 Cisco VWAAS Software Release 5.5 - 2500 Connections	NONE	Included		
2	NIM-2FXS/4FXO 2-Port FXS/FXS-E/DID and 4-Port FXO Network Interface Module	NONE			0.00
2	FL-UCSE-VS6-STD UCS E-Series VMware ESXi 6 Standard (with vCenter) License	SW App Support & Upgrade (SAU)	CON-SAU-FLUCTEVD	5 Years	14,820.00
6.0 Spare Lic Cisco IWAN w/ Akamai Connect for up to 2500 conn					
2	SL-2500-AKC= Spare Lic Cisco IWAN w/ Akamai Connect for up to 2500 conn	NONE		5 Years	0.00
7.0 10GBASE-LRM SFP Module					
51	SFP-10G-LRM= 10GBASE-LRM SFP Module	NONE			0.00
8.0 1000BASE-T SFP transceiver module for Category 5 copper wire					
5	GLC-TE= 1000BASE-T SFP transceiver module for Category 5 copper wire	NONE			0.00
9.0 Cisco ISE 3500 Endpoint Plus Subscription License					
1	L-ISE-PLS-S-3500= Cisco ISE 3500 Endpoint Plus Subscription License	NONE	Included		
1	ISE-PLS-5YR-3500 Cisco ISE 5-Yr 3500 Endpoint Plus License	NONE			0.00
10.0 Cisco Ent MGMT: Lic For PI 3.x And APIC EM Solution Apps					
1	R-MGMT3X-N-K9 Cisco Ent MGMT: Lic For PI 3.x And APIC EM Solution Apps	TP Operate Svcs - Essential SW (ECMU)	CON-ECMU-RMGMT3XN	5 Years	0.00
50	L-MGMT3X-AP-K9 Cisco Ent MGMT: PI 3.x LF, AS & APIC-EM Lic, 1 AP	TP Operate Svcs - Essential SW (ECMU)	CON-ECMU-LMGMTAPK	5 Years	3,412.50
48	L-MGMT3X-3K-K9 Cisco Ent MGMT: PI 3.x LF,AS & APIC-EM Lic, 1 Cat 3K	TP Operate Svcs - Essential SW (ECMU)	CON-ECMU-LMGMT3XM	5 Years	3,276.00
2	L-MGMT3X-ISR4-K9 Cisco Ent MGMT: PI 3.x LF, AS & APIC-EM Lic, 1 ISR4K	TP Operate Svcs - Essential SW (ECMU)	CON-ECMU-LMGMT3IS	5 Years	273.00
11.0 500 Prepaid training credits:Redeem w/Cisco Learning Partnrs					
1	TRN-CLC-002 500 Prepaid training credits:Redeem w/Cisco Learning Partnrs	NONE			0.00
Cisco SMARTnet Subtotal					\$39,188.50

Company:
SANTA ROSA CITY SCHOOLS

Requested By:
Rick Edson
CTO

Description:
SRCS Additional Equipment



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Proposal Notes

CMAS:

Development Group Inc. is a California Certified Small Business - ID # -1002333

GSA Base Contract: GS-35F-0511T, EC America, INC

DGI CMAS Contract Number 3-14-70-2686F

California Multiple Award Schedule (CMAS) Contract Number(s)

- [3-14-70-2686F Cisco Systems \(Exp 09/30/2017\)](#)
- [3-16-58-0250A Advanced Network Devices \(Exp 09/30/2017\)](#)
- [3-16-70-2686G TrippLite \(Exp 05/31/2018\)](#)
- [3-16-70-2686H TrippLite \(Exp 01/31/2018\)](#)
- [3-17-70-2686K ISI Telemanagement Solutions \(Exp 09/30/2020\)](#)

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About Sales Tax

Items sold by Development Group, Inc. and shipped to destinations in California and Nevada are subject to sales tax.

If an item is subject to sales tax in the state to which the order is shipped, tax is generally calculated on the total selling price of each individual item. In accordance with state tax laws, the total selling price of an order will generally include shipping and handling charges and item-level discounts. The amount of tax charged on your order will depend upon many factors including, but not limited to, the type of item(s) purchased, and the source and destination of the shipment. Factors can change between the time you place an order and the time and invoice is sent, which could affect the calculation of sales taxes. The amount appearing on your proposal as 'Estimated Sales Tax' may differ from the sales taxes ultimately charged.

About Product Returns

Consistent with the terms and conditions of the California Multiple Award Schedules (CMAS) General Provisions for Information Technology, you are required to provide written notice of rejection of products delivered or services performed within a reasonable time after receipt of such products or the performance of such services. Such notice of rejection is required to state the respect in which the products do not substantially conform to your specifications. If you do not provide such notice of rejection within FIFTEEN (15) days of delivery for purchases of Commercial Hardware or Commercial Software or THIRTY (30) days of delivery for all other purchases, such products and services will be deemed to have been accepted. Your acceptance will be final and irreversible, except as it relates to latent defects, fraud, or gross mistakes amounting to fraud.

Company & Payment Information

Mailing Address

Development Group, Inc.
PO Box 991484
Redding, CA 96099-1484

Phone: (530) 229-0071
Fax: (530) 248-3415

Payment Information

Development Group, Inc.
32880 Collections Center Dr
Chicago, IL 60693

Federal Tax ID: 26-3740919

Office Locations

Development Group, Inc.
6704 Lockheed Dr
Redding, CA 96002

Wire Transfer Information

Domestic Wire Transfer (U.S.)
Wire Routing Transit Number (RTN): 026009593
Bank Name: Bank of America
City, State: Chicago, IL
Account Number: 8188065595
Title of Account: DEVELOPMENT GROUP INC

International Wire Transfer
Wire Routing Transit Number:
026009593
SWIFT Code: BOFAUS3N
Bank Name: Bank of America
City, State: Chicago, IL
Account Number: 8188065595
Title of Account: DEVELOPMENT
GROUP INC

Note: All wire transfers must be made in US Dollars