

CAMPBELL UNION SCHOOL DISTRICT

BOARD AGENDA ITEM: AWARD OF BIDS – GROCERY ITEMS AND FOOD SUPPLIES

BOARD MEETING DATE: JULY 18, 2017

FROM: Shelly Viramontez, Ed.D., Superintendent
James Crawford, Deputy Superintendent, 
Administrative Services
Benny Calderon, Manager, Child Nutrition Services

STAFF COMMENT SHEET

RECOMMENDATION:

It is recommended that the Governing Board award the bids for the purchase of grocery items and food supplies to Chef's Choice Produce, Fresh Point Produce, Gold Star Foods, School Lunch Products, Sysco, Hayes Distributing, US Foods, and P & R Paper Supply as the lowest responsive and responsible bidders.

BACKGROUND:

It has been almost two years since the District last went out to bid for grocery items and food supplies. In order to ensure that we are obtaining current competitive pricing for these items, the District felt it was necessary to do a formal bid.

Bidders:

Chef's Choice Produce
Fresh Point Produce
Gold Star Foods, Inc.
School Lunch Products (SLP)
Sysco of San Francisco
Hayes Distributing
US Foods
P & R Paper Supply Co.

Each item was bid on individually, and Exhibit A identifies the items that were bid on as well the winning vendor for each item.

SOURCE OF FUNDS:

Child Nutrition Services Budget

Exhibit A

Product Name	Product Description/ Please make notation in Brand Name if quoting a different brand	Purchase Unit	Product/Purchase Unit Weight	Your Purchase Unit if Different Than Specified	Estimated Annual Purchases	Total Price to CUSD/CNS	Cost per purchase unit	Vendor	Vendor Awarded
Refrigerated Grocery									
Yogurt, variety flavors	Yoplait	48cs	4 oz			\$14.03	\$0.29	Sysco	
Yogurt, variety flavors	Dannon	48cs	4 oz			\$12.00	\$0.25	Gold Star	X
Yogurt, variety flavors	Yoplait	48cs	4 oz			\$14.36	\$0.30	US Foods	
CREAM CHEESE, POUCH or CUP, Fat Free	Philadelphia	100 cs	1 oz			\$21.30	\$0.21	Sysco	
CREAM CHEESE, POUCH or CUP, Fat Free	Philadelphia	100 cs	1 oz			\$17.38	\$0.17	Gold Star	X
CREAM CHEESE, POUCH or CUP, Fat Free	Philadelphia	100 cs	1 oz			\$20.88	\$0.21	US Foods	
Cheese, Mozzarella, String	Arezzio	168 cs	1 oz			\$33.50	\$0.20	Sysco	
Cheese, Mozzarella, String	Land O' Lakes	168	1 oz			\$13.66	\$0.08	Gold Star	X
Cheese Mozzarella, String		192 cs	1oz			\$41.11	\$0.21	US Foods	
Cheese, cheddar, stick	American Heritage	168 cs	1 oz	24500 serving		\$38.64	\$0.23	Sysco	
Cheese, cheddar, stick	Land O' Lakes	168 cs	1 oz			\$19.65	\$0.12	Gold Star	X
Cheese, cheddar, stick		192 cs	1 oz			\$43.07	\$0.22	US Foods	
Cheese, American, Sliced		480 cs	20 lb		50 cs	\$42.42	\$0.09	Sysco	X
Cheese, American, Sliced	Scriber	480 cs	20 lb			\$48.57	\$0.10	Gold Star	
Cheese, American, Sliced		480cs	20 lb			\$44.10	\$0.09	US Foods	
Cheese, cheddar, shredded, yellow		cs	4/5 lb		60 cs	\$46.66		Sysco	
Cheese, cheddar, shredded, yellow	Great Lakes	cs	4/5 lb			\$49.67		Gold Star	
Cheese, cheddar, shredded, yellow		cs	20 lb			\$39.88		US Foods	X

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Chill - Produce									
Cheese, cheddar Jack, shredded		cs	4/5 lb		50 cs	\$46.66		Sysco	
Cheese, cheddar Jack, shredded	Bongards	cs	4/5 lb			\$65.57		Gold Star	
Cheese, cheddar Jack, shredded		cs	4/5 lb			\$40.40		US Foods	X
Cheese, cheddar, mild block yellow		cs	42#		40 cs	\$84.97	2.023 lb	Sysco	
Cheese, cheddar, mild block yellow		cs	42 #			\$112.30		Gold Star	
Cheese, cheddar, mild block yellow		cs	42#			\$80.91	1.93 lb	US Foods	X
Cheese, mozzarella, shredded		cs	6/5lb		40 cs	\$70.57		Sysco	
Cheese, mozzarella, shredded	Land O' Lakes	cs	6/5lb	4/5#		\$11.66		Gold Star	X
Cheese, mozzarella, shredded		cs	6/5lb			\$52.14		US Foods	
Cheese, parmesan, shredded		cs	4/5lb		40 cs	\$85.23		Sysco	
Cheese, parmesan, shredded	Packer Label	cs	4/5lb			\$60.00		Gold Star	X
Cheese, parmesan, shredded		cs	4/5lb			\$79.67		US Foods	
Cheese, ricotta		cs	2/5 lb		120 cs	\$18.26	1.82#	Sysco	X
Cheese, ricotta		cs	2/5lb	3lb		\$7.88	2.62#	Gold Star	
Cheese, ricotta		cs	2/5 lb			\$21.20	\$2.12	US Foods	
Egg, shell, lrg, Grade		cs	15 dz		200 cs	\$17.78		Sysco	X
Egg, shell, lrg, Grade		cs	15 dz			\$19.11		US Foods	

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Chill - Produce									
Cheese, cottage, small curd, 2%		CS	2/5lb		60 CS	\$16.28	1.62#	Sysco	X
Cheese, cottage, small curd, 2%		CS	2/5lb	48oz		\$6.73	2.24#	Gold Star	
Cheese, cottage, small curd, 2%		CS	2/5lb			\$17.74	1.77#	US Foods	
Butter, unsalted, grade Aa		CS	30/1lb		30 CS	\$95.28		Sysco	
Butter, unsalted, grade Aa	California Butter	CS	30/1lb			\$118.57		Gold Star	
Butter, unsalted, grade Aa		CS	30/1lb			\$93.33		US Foods	X
Cheese, cream, soft deli style		CS	4/3 lb		50CS	\$30.17	2.51#	Sysco	X
Cheese, cream, soft deli style	Philadelphia	CS	4/3 lb	6/3 lb		\$63.08	3.50#	Gold Star	
Cheese, cream, soft deli style		CS	4/3lb			\$32.10	2.65#	US Foods	

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Chill - Produce									
Apple Bites		200/cs	2 oz	2oz- 100/cs	200cs	\$32.95	\$0.33	Fresh Point	
Apple Bites		200/cs	2oz			\$48.90	\$0.24	Chef's Choice	X
Apple Bites		200/cs	2oz			\$46.88	\$0.23	Gold Star	
Apple Bites		200/cs	2oz	50 cs		\$18.45	\$0.37	Sysco	
Apple Bites		200/cs	2oz			\$50.20	\$0.25	US Foods	
Apples, 138 ct, gala	No Stickers	cs	138 ct		150 cs	\$30.75	\$0.22	Fresh Point	
Apples, 138 ct, gala		cs	138 ct			\$37.80	\$0.27	Chef's Choice	
Apples, 138 ct, gala		cs	138 ct			\$25.63	\$0.19	Gold Star	X
Apples, 138 ct, gala		cs	138 ct	125 ct		\$34.45	\$0.28	Sysco	
Apples, 138 ct, gala		cs	138 ct			\$34.75	\$0.25	US Foods	
Apples, Fuji	No Stickers	CS	138 ct		100 cs	\$26.75	\$0.19	Fresh Point	X
Apples, Fuji		CS	138 ct			\$38.90	\$0.28	Chef's Choice	
Apples, Fuji		CS	138 ct			\$27.25	\$0.20	Gold Star	
Apples, Fuji		CS	138 ct	125 ct		\$37.45	\$0.30	Sysco	
Apples, Fuji		CS	138 ct			\$35.25	\$0.26	US Foods	
Apples, granny smith	No Stickers	cs	138 ct		150 cs	\$30.75	\$0.22	Fresh Point	
Apples, granny smith		CS	138ct			\$38.80	\$0.28	Chef's Choice	

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Chill - Produce									
Apples, granny smith		CS	138ct			\$25.31	\$0.18	Gold Star	X
Apples, granny smith		CS	138ct	125 ct		\$37.45	\$0.30	Sysco	
Apples, granny smith		CS	138ct			\$35.00	\$0.25	US Foods	
Apples, red delicious	No Stickers	CS	138 ct		150 cs	\$23.50	\$0.17	Fresh Point	X
Apples, red delicious		CS	138ct			\$27.20	\$0.20	Chef's Choice	
Apples, red delicious		CS	138ct			\$24.44	\$0.18	Gold Star	
Apples, red delicious		CS	138ct			\$28.45	\$0.21	Sysco	
Apples, red delicious		CS	138ct			\$27.35	\$0.20	US Foods	
Avocados, Hass		CS	24 ct		50 cs	\$29.50	\$1.23	Fresh Point	
Avocados, Hass		CS	24ct			\$28.90	\$1.20	Chef's Choice	X
Avocados, Hass		CS	24ct			\$40.56	\$1.69	Gold Star	
Avocados, Hass		CS	24ct			\$33.42	\$1.39	Sysco	
Avocados, Hass		CS	24ct			\$31.22	\$1.30	US Foods	
Baby Carrots, 1.6 oz pkg		200/cs	1.6 oz each	1.3oz-200/cs	250 cs	\$18.65	\$0.09	Fresh Point	
Baby Carrots, 1.6 oz pkg		200/cs	1.6 oz each			\$24.60	\$0.12	Chef's Point	
Baby Carrots, 1.6 oz pkg		200/cs	1.6 oz each			\$13.13	\$0.07	Gold Star	X
Baby Carrots, 1.6 oz pkg		200/cs	1.6 oz each			\$24.45	\$0.12	Sysco	

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Chill - Produce									
Baby Carrots, 1.6 oz pkg		200/cs	1.6 oz each			\$24.00	\$0.12	US Foods	
Bananas, petite, half green/yellow		cs	150 ct		180 cs	\$19.95	\$0.13	Fresh Point	
Bananas, petite, half green/yellow		cs	150 ct			\$24.45	\$0.16	Chef's Choice	
Bananas, petite, half green/yellow		cs	150 ct			\$19.69	\$0.13	Gold Star	X
Bananas, petite, half green/yellow		cs	150 ct			\$19.95	\$0.13	Sysco	
Bananas, petite, half green/yellow		cs	150 ct			\$21.25	\$0.14	US Foods	
Broccoli Florets, 3# bag		bag	3#		420 cs	\$5.25		Fresh Point	X
Broccoli Florets, 3# bag		bag	3#			\$6.25		Chef's Choice	
Broccoli Florets, 3# bag		bag	3#			\$6.74		Gold Star	
Broccoli Florets, 3# bag		bag	3#			\$9.02		Sysco	
Broccoli Florets, 3# bag		bag	3#			\$7.55		US Foods	
Carrot Sticks		bag	5#		400 cs	\$6.90		Fresh Point	
Carrot Sticks		bag	5#			\$8.10		Chef's Choice	
Carrot Sticks		bag	5#			\$7.08		Gold Star	
Carrot Sticks		bag	5#			\$6.36		Sysco	X
Carrot Sticks		bag	5#			\$6.50		US Foods	
carrots, whole		cs	25#		25 cs	\$9.00		Fresh Point	

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Chill - Produce									
carrots, whole		cs	25#			\$8.90		Chef's Choice	X
carrots, whole		cs	25#			\$15.00		Gold Star	
carrots, whole		cs	25#			\$13.26		Sysco	
carrots, whole		cs	25#			\$10.31		US Foods	
Cauliflower Florets, 3# bag		bag	3#		350 cs	\$8.25		Fresh Point	
Cauliflower Florets, 3# bag		bag	3#			\$6.50		Chef's Choice	X
Cauliflower Florets, 3# bag		bag	3#			\$7.69		Gold Star	
Cauliflower Florets, 3# bag		bag	3#			\$8.70		Sysco	
Cauliflower Florets, 3# bag		bag	3#			\$7.67		US Foods	
Celery Sticks, 5# bag		bag	5#		350 cs	\$7.90		Fresh Point	
Celery Sticks, 5# bag		bag	5#			\$7.50		Chef's Choice	X
Celery Sticks, 5# bag		bag	5#			\$8.73		Gold Star	
Celery Sticks, 5# bag		bag	5#			\$8.91		Sysco	
Celery Sticks, 5# bag		bag	5#			\$8.21		US Foods	
Celery, diced, 1/4#		cs	4/5#		40 cs	\$21.60		Fresh Point	X
Celery, diced, 1/4#		cs	4/5#	5#/\$5.70		\$22.80		Chef's Choice	
Celery, diced, 1/4#		cs	4/5#			\$24.68		Gold Star	

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Chill - Produce									
Celery, diced, 1/4#		CS	4/5#			\$27.05		Sysco	
Celery, diced, 1/4#		CS	4/5#			\$24.66		US Foods	
Celery, whole		CS	6 ct	3ct	120 cs	\$6.75		Fresh Point	
Celery, whole		CS	6 ct			\$6.90		Chef's Choice	
Celery, whole		CS	6 ct			\$4.74		Gold Star	X
Celery, whole		CS	6 ct			\$10.13		Sysco	
Celery, whole		CS	6 ct			\$8.85		US Foods	
Cucumber Coins, 5# tray		tray	5#		200 cs	\$11.90		Fresh Point	
Cucumber Coins, 5# tray		tray	5#			\$15.30		Chef's Choice	
Cucumber Coins, 5# tray		tray	5#			\$8.85		Gold Star	X
Cucumber Coins, 5# tray		tray	5#			\$15.50		Sysco	
Cucumber Coins, 5# tray		tray	5#			\$15.50		US Foods	
Cucumber, English, medium		CS	6 ct		80 cs	\$13.95		Fresh Point	
Cucumber, English, medium		CS	6 ct			\$7.20		Chef's Choice	
Cucumber, English, medium		CS	6 ct			\$4.86		Gold Star	X
Cucumber, English, medium		CS	6 ct			\$12.98		Sysco	
Cucumber, English, medium		CS	6 ct			\$11.82		US Foods	

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Chill - Produce									
eggplant, whole		CS	25#		40 cs	\$22.95		Fresh Point	X
eggplant, whole		CS	25#			\$25.00		Chef's Choice	
eggplant, whole		CS	25#			\$29.70		Gold Star	
eggplant, whole		CS	25#			\$30.38		Sysco	
eggplant, whole		CS	25#			\$27.75		US Foods	
Jicama Sticks, 5# bag		bag	3#		200 cs	\$9.90		Fresh Point	X
Jicama Sticks, 5# bag		bag	3#			\$14.70		Chef's Choice	
Jicama Sticks, 5# bag		bag	3#	5# bag		\$11.69		Gold Star	
Jicama Sticks, 5# bag		bag	3#			\$17.72		Sysco	
Jicama Sticks, 5# bag		bag	3#			\$13.10		US Foods	
Kiwi, small		CS	25#	22#	200 cs	\$21.60		Fresh Point	X
Kiwi, small		CS	25#			\$25.85		Chef's Choice	
Kiwi, small		CS	25#			\$23.44		Gold Star	
Kiwi, small		CS	25#			\$29.00		Sysco	
Kiwi, small		CS	25#			\$26.50		US Foods	
Mushroom, button		CS	10#		60 cs	\$19.85		Fresh Point	
Mushroom, button		CS	10#			\$19.05		Chef's Choice	X

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Chill - Produce									
Mushroom, button		CS	10#			\$25.00		Gold Star	
Mushroom, button		CS	10#			\$25.15		Sysco	
Mushroom, button		CS	10#			\$24.00		US Foods	
Mandarins		Cs		4/5#	400 cs	\$25.65		Fresh Point	
Mandarins		Cs	25#			\$18.00		Chef's Choice	X
Mandarins		Cs	25#			\$24.38		Gold Star	
Mandarins		Cs	25#			\$31.15		Sysco	
Mandarins		Cs	25#			\$24.40		US Foods	
Onions, red, 1/4" diced		CS	5#		60 cs	\$12.30		Fresh Point	
Onions, red, 1/4" diced		CS	5#			\$7.50		Chef's Choice	
Onions, red, 1/4" diced		CS	5#	4/5LB		\$5.95		Gold Star	X
Onions, red, 1/4" diced		CS	5#			\$17.45		Sysco	
Onions, red, 1/4" diced		CS	5#			\$12.25		US Foods	
Onions, red,, whole		CS	50#	25#	20 cs	\$11.40		Fresh Point	
Onions, red,, whole		CS	50#	25#		\$10.60		Chef's Choice	
Onions, red,, whole		CS	50#			\$31.26		Gold Star	
Onions, red,, whole		CS	50#	10 #		\$8.10		Sysco	X

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Chill - Produce									
Onions, red,, whole		CS	50#			\$11.00		US Foods	
Onions, yellow, 1/4" in diced		CS	5#		60 cs	\$5.75		Fresh Point	
Onions, yellow, 1/4" in diced		CS	5#			\$5.70		Chef's Choice	
Onions, yellow, 1/4" in diced		CS	5#	4/5LB		\$5.06		Gold Star	X
Onions, yellow, 1/4" in diced		CS	5#			\$5.57		Sysco	
Onions, yellow, 1/4" in diced		CS	5#			\$5.75		US Foods	
onions, yellow, whole		CS	50#	Jumbo, 50#	20 cs	\$12.95		Fresh Point	
onions, yellow, whole		CS	50#			\$11.70		Chef's Choice	X
onions, yellow, whole		CS	50#			\$23.18		Gold Star	
onions, yellow, whole		CS	50#			\$13.00		Sysco	
onions, yellow, whole		CS	50#			\$12.45		US Foods	
Oranges, 138 ct		CS	138 ct		350 cs	\$17.50		Fresh Point	
Oranges, 138 ct		CS	138 ct			\$16.40		Chef's Choice	X
Oranges, 138 ct		CS	138 ct			\$17.69		Gold Star	
Oranges, 138 ct		CS	138 ct			\$28.95		Sysco	
Oranges, 138 ct		CS	138 ct			\$21.20		US Foods	
Peaches		CS	138 ct	25# Bulk-80 ct	100 cs	\$32.95	\$0.41	Fresh Point	

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Chill - Produce									
Peaches		CS	138 ct			\$23.35	\$0.17	Chef's Choice	X
Peaches		CS	138 ct	80 ct		\$23.69	\$0.30	Gold Star	
Peaches		CS	138 ct	80ct		\$25.15	\$0.31	Sysco	
Peaches		CS	138 ct	80ct		\$25.12	\$0.31	US Foods	
Pear, Bartlett		CS	120ct		150 cs	\$28.65	\$0.24	Fresh Point	
Pear, Bartlett		CS	120ct			\$43.35	\$0.36	Chef's Choice	
Pear, Bartlett		CS	120ct			\$26.00	\$0.17	Gold Star	X
Pear, Bartlett		CS	120ct			\$30.45	\$0.25	Sysco	
Pear, Bartlett		CS	120ct			\$32.20	\$0.27	US Foods	
Pepper, red		CS	25#		40 cs	\$22.15		Fresh Point	X
Pepper, red		CS	25#			\$32.10		Chef's Choice	
Pepper, red		CS	25#			\$40.63		Gold Star	
Pepper, red		CS	25#			\$29.95		Sysco	
Pepper, red		CS	25#			\$27.70		US Foods	
Pepper, green		CS	25#		40 cs	\$17.25		Fresh Point	X
Pepper, green		CS	25#			\$20.85		Chef's Choice	
Pepper, green		CS	25#			\$21.25		Gold Star	

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Chill - Produce									
Pepper, green		CS	25#			\$27.01		Sysco	
Pepper, green		CS	25#			\$25.56		US Foods	
Potato, baking Idaho		CS	120ct		110 cs	\$10.25	\$0.09	Fresh Point	X
Potato, baking Idaho		CS	120ct			\$14.40	\$0.12	Chef's Choice	
Potato, baking Idaho		CS	120ct			\$18.13	\$0.15	Gold Star	
Potato, baking Idaho		CS	120ct			\$12.36	\$0.10	Sysco	
Potato, baking Idaho		CS	120ct			\$12.35	\$0.10	US Foods	
Potato, Yukon gold, B size		CS	50#		80 cs	\$22.90		Fresh Point	X
Potato, Yukon gold, B size		CS	50#			\$27.25		Chef's Choice	
Potato, Yukon gold, B size		CS	50#			\$23.75		Gold Star	
Potato, Yukon gold, B size		CS	50#			\$23.18		Sysco	
Potato, Yukon gold, B size		CS	50#			\$23.40		US Foods	
Romaine, chopped		CS	6/2#		420 cs	\$15.50		Fresh Point	
Romaine, chopped		CS	6/2#			\$13.20		Chef's Choice	X
Romaine, chopped		CS	6/2#			\$15.63		Gold Star	
Romaine, chopped		CS	6/2#			\$17.64		Sysco	
Romaine, chopped		CS	6/2#			\$16.40		US Foods	

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Chill - Produce									
Spinach, baby, clipped		CS	4/2.5#		30 CS	\$14.75		Fresh Point	
Spinach, baby, clipped		CS	4/2.5#			\$10.85		Chef's Choice	X
Spinach, baby, clipped		CS	4/2.5#			\$13.50		Gold Star	
Spinach, baby, clipped		CS	4/2.5#			\$15.47		Sysco	
Spinach, baby, clipped		CS	4/2.5#			\$14.95		US Foods	
Strawberries		flat	12/1pt	8/1#	320 CS	\$19.90		Fresh Point	
Strawberries		flat	12/1pt			\$15.30		Chef's Choice	X
Strawberries		flat	12/1pt	8/1#		\$18.50		Gold Star	
Strawberries		flat	12/1pt	8/1#		\$17.73		Sysco	
Strawberries		flat	12/1pt			\$17.10		US Foods	
Tomato, cherry		CS	12/1 pt		120 CS	\$23.70		Fresh Point	
Tomato, cherry		CS	12/1 pt			\$13.85		Chef's Choice	X
Tomato, cherry		CS	12/1 pt			\$22.81		Gold Star	
Tomato, cherry		CS	12/1 pt			\$20.99		Sysco	
Tomato, cherry		CS	12/1 pt			\$19.00		US Foods	
Tomato, fresh, vine ripe		CS	20#		60 CS	\$22.70		Fresh Point	
Tomato, fresh, vine ripe		CS	20#			\$15.50		Chef's Choice	X