

Comments:	All figures quoted are exclusive of sales tax. Invoice Terms: 9/1/2017 (net 30) - \$12,303.20 9/1/2018 (net 30) - \$12,303.20
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Please complete or update the following information:

Account Contacts	Name	Email Address
Primary	Kevin Kerr	kkerr@srcs.org
Billing	Kimberly Joseph	kjoseph@srcs.org
Payment Method:	Purchase Order # Check Wire Transfer #	Paying by credit or debit card? Credit Card # Card Holder Name: Expiration Date (MM/YY): Billing Zip Code: Security Code: Country:
CEEB Code:		

Unless separate invoice and payment terms are specified, Hobsons will issue invoices once per year, with the first taking place upon execution of the order form and then annually thereafter throughout the term of the contract.

The services are delivered in accordance with applicable terms that can be found at <https://succeed.naviance.com/auth/signin?tos=1#/tos>. By signing below, you agree to be bound by such terms and that such terms are made a part of this contract.

Please complete the contact and payment information as indicated, then sign below to indicate your acceptance. By signing this contract, you are stating that you are authorized by your institution to make this purchase. If a Purchase Order is required for payment to be issued, please indicate below. If you have selected professional services, travel expenses for on-site professional services will be billed separately following your session(s).

Yes, a Purchase Order is required. It will be sent to Hobsons by _____.

Upon execution by Authorized Signatory, Client hereby agrees to the Terms of Service which will become effective together with this Order Form as of the Signature Date below.

 Signature Mayra Perez, Deputy Superint. _____
Printed Name and Position Signature Date

Purchase Order & Order Forms:
 Naviance, Inc.
 50 E. Business Way, Suite 300
 Cincinnati, OH 45241

Remit To:
 Naviance, Inc.
 P.O. Box 504571
 St. Louis, MO 63150-4571

IF YOU CHOOSE TO FAX, THEN PLEASE CLICK ON THE 'SIGN ON PAPER' BUTTON FOLLOWED BY 'PRINT AND FAX' BUTTON AND FAX YOUR SIGNED ORDER FORM TO THE NUMBER PROVIDED ON THE COVERPAGE OF THE DOWNLOADED DOCUMENT



Sales Order Form

50 E Business Way
 Suite 300
 Cincinnati, OH 45241
www.hobsons.com

Sold To: San Rafael City Schools
Name: Kimberly Joseph
Address: 310 Nova Albion Way, San Rafael, CA 94903-3500
Email: kjoseph@srcs.org
Phone: 415.492.3200
Naviance ID: 0635110dus

Order Date: July 23, 2017

Valid Until: 9/30/2017
Quote Number: Q202939
Contract Start Date: 9/1/2017
Contract End Date: 8/31/2019
Contract Term (In Months): 24
Currency: USD

Hobsons Contact:
Name: Ryan Schwartzberg
Email: ryan.schwartzberg@hobsons.com
Phone: (703) 859-7532

Purchase Order:
Payment Term: Net 30

Madrone High (continuation)

Product or Service	Quantity	Unit	Start Date	Term (In Months)	Sub-Total
Naviance for High School - District Edition	56	Enrollment	9/1/2017	24	392.00
Naviance Course Planner for District	56	Enrollment	9/1/2017	24	117.60
Naviance On-Demand Training	1	School	9/1/2017	24	1,000.00

San Rafael High

Product or Service	Quantity	Unit	Start Date	Term (In Months)	Sub-Total
Naviance for High School - District Edition	1,324	Enrollment	9/1/2017	24	9,268.00
Naviance Course Planner for District	1,324	Enrollment	9/1/2017	24	2,780.40
Naviance On-Demand Training	1	School	9/1/2017	24	1,000.00

Terra Linda High School

Product or Service	Quantity	Unit	Start Date	Term (In Months)	Sub-Total
Naviance for High School - District Edition	1,324	Enrollment	9/1/2017	24	9,268.00
Naviance Course Planner for District	1,324	Enrollment	9/1/2017	24	2,780.40
Naviance On-Demand Training	1	School	9/1/2017	24	1,000.00

Sub Total:	27,606.40
Discount:	3,000.01
Total Price:	24,606.39

Notes: (if applicable)