



development group, inc

**Proposal #19341**

Specifically prepared for

**SANTA ROSA CITY SCHOOLS**

Presented by **Jason Jones**

Company:  
**SANTA ROSA CITY SCHOOLS**

# Proposal #19341

Requested By:  
**Adrian Bica**  
 Director of Technology



Project: 848

Description:  
**Additional Equipment - Clock | Speaker - DO (3)**

|  |   |   |
|--|---|---|
| Bill To:<br>SANTA ROSA CITY SCHOOLS<br>211 RIDGWAY AVE<br>ATTN PURCHASING<br>SANTA ROSA, CA 95401-4320 | Ship To:<br>SANTA ROSA CITY SCHOOLS<br>211 RIDGWAY AVE<br>ATTN WAREHOUSE - CENTRAL RECEIVING<br>SANTA ROSA, CA 95401-4320 | Sold To:<br>SANTA ROSA CITY SCHOOLS<br>211 RIDGWAY AVE<br>ATTN PURCHASING<br>SANTA ROSA, CA 95401-4320              |
| Created: 6/5/2018<br>Expires: 7/5/2018<br>Version: 1   | Account Manager: jjones<br>Systems Engineer: dblanco  | Terms & Conditions:<br>This proposal is offered according to the terms and conditions of one or more CMAS schedules |

## Product & Manufacturer Maintenance

| Line No                           | Qty | Product  | SMARTnet | Unit Price                  | Ext'd Price | Tax |
|-----------------------------------|-----|--|----------|-----------------------------|-------------|-----|
| <b>AND Clock Speaker Solution</b> |     |  |          |                             |             |     |
| 2                                 | 50  | <b>IPSWDSMRWBIC</b><br>Advanced Network IP Speaker with Display and Flashers (Surface Mount, Singlewire), Features 2-way Audio, NTP Time, Text Notification , PoE and SIP Enabled , Includes Surface Mount Enclosure, For use with Singlewire Informacast Software |          | 875.14                      | 43,757.00   | T   |
| 3                                 | 5   | <b>IPCDSRWBIC</b><br>Advanced Network Double-Sided Clock with Flashers (Singlewire), Features 2-way Audio, NTP Time,Text Notification, PoE and SIP Enabled, Stainless Steel construction, Includes Wall Bracket, for use with Singlewire Informacast               |          | 1,442.02                    | 7,210.10    | T   |
| 4                                 | 14  | <b>IPCSSRWBIC</b><br>Advanced Network IP Clock with Flashers (Small), Features 2-way Audio, NTP Time, Text Notification, PoE and SIP Enabled, 18IN long overall (10.5IN display, 3IN text height), Stainless Steel Construction, Includes Surface Mount Enclosure  |          | 895.04                      | 12,530.56   | T   |
|                                   |     |  |          | Subtotal                    | \$63,497.66 |     |
|                                   |     |  |          | Handling                    | \$0.00      |     |
|                                   |     |  |          | Estimated Sales Tax (8.62%) | \$5,476.67  |     |
|                                   |     |  |          | SMARTnet                    | \$0.00      |     |
|                                   |     |  |          | Professional Services       | \$8,920.80  |     |
|                                   |     |  |          | Shipping                    | \$0.00      |     |

**Need more time to get important stuff done? Ask us about**



|  |       |             |
|--|-------|-------------|
|  | Total | \$77,895.13 |
|--|-------|-------------|

Company:  
**SANTA ROSA CITY SCHOOLS**

Requested By:  
**Adrian Bica**  
Director of Technology

Description:  
**Additional Equipment - Clock | Speaker - DO  
(3)**



# Proposal #19341

Project: 848

## Proposal Notes

Cisco CMAS:

CMAS Contract No.: 3-17-70-2686N

CMAS Contract Term: September 13, 2017 through July 31, 2021

Base GSA Schedule No.: GS-35F-0349S

APC CMAS:

CMAS Contract No.: 3-17-70-2686M

CMAS Contract Term: September 5, 2017 through February 29, 2020

Base GSA Schedule No.: GS-35F-0143R

AND CMAS:

CMAS Contract No.: 3-18-70-2686V

CMAS Contract Term: March 12, 2018 through February 14, 2023

Base GSA Schedule No.: 47QTCA18D0077

**This must be combined with all three switching proposals and SECURITY proposal to be valid.**

**California Multiple Award Schedule (CMAS) Contract Number(s)**

[3-16-70-2686G TrippLite \(Exp 05/31/2018\)](#)

[3-17-70-2686K ISI Telemanagement Solutions \(Exp 09/30/2020\)](#)

[3-17-70-2686L Development Group, Inc CloudHub & dqj>enable Products \(Exp 09/30/2022\)](#)

[3-17-70-2686M American Power Conversion \(APC\) \(Exp 02/29/2020\)](#)

[3-17-70-2686N Cisco Systems \(Exp 07/31/2021\)](#)

[3-17-70-2686P Cisco Systems \(Exp 09/04/2018\)](#)

[3-17-70-2686Q Pure Storage \(Exp 05/20/2022\)](#)

[3-18-70-2686R Commvault Systems \(Exp 06/26/2022\)](#)

[3-18-70-2686S VMWare \(Exp 12/19/2021\)](#)

[3-18-70-2686T Cisco, Rubrik, and VMWare \(Exp 05/03/2021\)](#)

[3-18-70-2686U TrippLite Products \(Exp 06/25/2020\)](#)

[3-18-70-2686V AND \(Exp 02/14/2023\)](#)

[CMAS Management & Information Guide](#)

[GSA FSS Pricelist DGI GS-35F-491GA \(Revised 04/11/2018\)](#)

[State of California Payee Data Record](#)

Company:  
**SANTA ROSA CITY SCHOOLS**

Requested By:  
**Adrian Bica**  
Director of Technology

Description:  
**Additional Equipment - Clock | Speaker - DO (3)**



# Proposal #19341

Project: 848

## About Sales Tax

Items sold by Development Group, Inc. and shipped to destinations in California and Nevada are subject to sales tax.

If an item is subject to sales tax in the state to which the order is shipped, tax is generally calculated on the total selling price of each individual item. In accordance with state tax laws, the total selling price of an order will generally include shipping and handling charges and item-level discounts. The amount of tax charged on your order will depend upon many factors including, but not limited to, the type of item(s) purchased, and the source and destination of the shipment. Factors can change between the time you place an order and the time and invoice is sent, which could affect the calculation of sales taxes. The amount appearing on your proposal as 'Estimated Sales Tax' may differ from the sales taxes ultimately charged.

## About Product Returns

Consistent with the terms and conditions of the California Multiple Award Schedules (CMAS) General Provisions for Information Technology, you are required to provide written notice of rejection of products delivered or services performed within a reasonable time after receipt of such products or the performance of such services. Such notice of rejection is required to state the respect in which the products do not substantially conform to your specifications. If you do not provide such notice of rejection within FIFTEEN (15) days of delivery for purchases of Commercial Hardware or Commercial Software or THIRTY (30) days of delivery for all other purchases, such products and services will be deemed to have been accepted. Your acceptance will be final and irreversible, except as it relates to latent defects, fraud, or gross mistakes amounting to fraud.

## Company & Payment Information

### Mailing Address

Development Group, Inc.  
PO Box 991484  
Redding, CA 96099-1484

Phone: (530) 229-0071  
Fax: (530) 248-3415

### Payment Information

Development Group, Inc.  
32880 Collections Center Dr  
Chicago, IL 60693

Federal Tax ID: 26-3740919

### Office Locations

Development Group, Inc.  
6704 Lockheed Dr  
Redding, CA 96002

### Wire Transfer Information

#### Domestic Wire Transfer (U.S.)

Wire Routing Transit Number (RTN): 026009593  
Bank Name: Bank of America  
City, State: Chicago, IL  
Account Number: 8188065595  
Title of Account: DEVELOPMENT GROUP INC

#### International Wire Transfer

Wire Routing Transit Number: 026009593  
SWIFT Code: BOFAUS3N  
Bank Name: Bank of America  
City, State: Chicago, IL  
Account Number: 8188065595  
Title of Account: DEVELOPMENT GROUP INC

Note: All wire transfers must be made in US Dollars