

Customer Price Quote

Customer

San Rafael City Schools
310 Nova Albion Way
San Rafael CA, 94903-3523 US
ATTN: Sandy Maynard

Ship To

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San Rafael, CA 94903-3523
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Quote Description

Storage Upgrade - Pure Storage with 3YR Support

Procurement Contract:
FOCUS Contract #2015109

Scope of Work:

80HRs pFLEX to complete the following (on quotes Q-00027029 and Q-00027145):

- 1) Migrate existing data from SRHS and TLHS Nimble SANs to Pure SAN. Pure SAN will be installed at SRHS. Decommission Nimble SAN at TLHS.
- 2) Physically move TLHS existing Cisco UCS Blade Server Chassis to SRHS. Interconnect existing Cisco UCS Blade Server Chassis using existing Cisco UCS Fabric to Pure SAN and Cisco 6824 Core at SRHS via multiple 10G links.
- 3) Work with SRCS on provisions new Pure SAN to existing VMware ESXi hosts.
- 4) Install new SD Storage Cards on existing Cisco UCS Blade Server Chassis. (4) per Blade Server. Booting from SD Cards is best practice versus SAN booting.
- 5) Install new Cisco UCS Backup Server at SRHS (Local Target) with Windows Server 2016 and Veeam.
- 6) Configure Cisco UCS Servers to use ReFS file system to take advantage of storage savings.
- 7) Configure Veeam per customer requirements for backup times and retention. Run full backup.
- 8) Install new Cisco UCS Backup Server at TLHS (Offsite Target) with Windows Server 2016 and Veeam.
- 9) Configure Veeam per customer requirements for backup/replication times and retention. Run full replication.
- 10) Decommission existing EOL/EOS Cisco UCS Blade Server Chassis at SRHS.
- 11) Train SRCS IT Staff on Pure SAN and Veeam.
- 12) Full testing, documentation, and drawings included.
- 13) Reattach Cisco SMARTnets for applicable Cisco Blade

Quote #	#Q-00027145
Project #	85614
Modified	5/31/2018
Account Mgr.	Drew Stark
AM Phone	(925) 245-4771
AM Email	dstark@ams.net
Inside Account Mgr.	John Beyer
IAM Phone	(925) 245-6136
IAM Email	jbeyer@ams.net
Quote Exp.	8/27/2018

**AMS.NET, Inc.**

502 Commerce Way, Livermore, CA 94551

925-245-6100 • 925-245-6150 Fax

www.ams.net

Servers SN#

Please Note:

Additional discount from Pure Storage over \$4000 if
purchased before 7/27/18

Line	Item Description	Manufacturer	Qty	Unit Price	Extended Price
Pure X10R2 SSD SAN - 9.6TB					
1	FA-X10R2-ETH-9.6TB-9.6/0 Pure Storage FlashArray X10R2-ETH-9.6TB-9.6/0	Pure Storage	1.00	\$45,125.00	\$45,125.00
2	FA-X10R2-9.6TB 1MO,ADV,SILVER FA-X10R2-9.6TB 1 Month Evergreen Silver Subscription, NBD Delivery, 24/7 Support	Pure Storage	36.00	\$465.98	\$16,775.28

Professional Services

3	AMS-MS-FLEX-PRE-20 \$4,600 Block of Premium Flex Support Hours - 20 Hours	AMS.NET	1.00	\$4,600.00	\$4,600.00
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Shipping

4	AMS-FREIGHT Freight and Handling	None	1.00	\$0.00	\$0.00
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Order Summary

Subtotal	\$66,500.28
Adjustment	\$0.00
Estimated Taxes	\$4,061.25
Total	\$70,561.53

Terms and Conditions

1. AMS.NET will require a Purchase Order referencing this Quote # or if a Purchase order is not provided, an authorized representative must sign this quote.

2. Payment terms are Net 30. An interest charge of 1.5% per month will be applied to all accounts past due, plus all costs of collection and reasonable attorneys fees. AMS.NET accepts all major credit cards. A convenience fee of 3.5% will be assessed. Customer agrees to accept multiple invoices for projects that cover multiple sales. In the event that a site's readiness is delayed by the customer, customer agrees to accept and pay invoices that reflect equipment and services already received.

3. Items sold by AMS.NET, Inc. and shipped to destinations in California are subject to sales tax. If an item is subject to sales tax in the state to which the order is shipped, tax is generally calculated on the total selling price of each individual item. In accordance with state tax laws, the total selling price of an order will generally include shipping and handling charges and item-level discounts. The amount of tax charged on your order will depend upon many factors including, but not limited to, the type of item(s) purchased, and the source and destination of the shipment. Factors can change between the time you place an order and the time an invoice is sent, which could affect the calculation of sales taxes. The amount appearing on your proposal as 'Estimated Sales Tax' may differ from the sales taxes ultimately charged. Shipping charges and sales tax will be added to this order when invoiced and the customer agrees to pay these charges.

4. All companies with tax exemption must present a valid Tax Exempt form. If Customer is tax exempt or if tax exempt form is not provided then customer agrees to pay all applicable taxes.

5. All shipments are FOB Origin or Pre-paid and shipped to Dock. Any Special shipping requirements must be clearly stated on all PO's (i.e. inside delivery). If inside Delivery or Lift-gate is required it must be specified and additional fees will incur. Shipping charges that appear on this quote are an estimate, AMS.NET will invoice and the customer will pay the actual shipping charge when identified.

6. Upon delivery of equipment, customer agrees to open all shipments and visually inspect equipment for physical damages. All damages must be reported to AMS.NET within 24 hours of delivery.

7. Returns will be accepted at AMS.NET discretion and are subject to manufacturer returns policies as well. For returns to be approved all merchandise must be in an unopened box and the customer agrees to pay a restocking fee of 15% of the purchase price. Returns must be made within 15 Days of receipt. All shipments must have a valid RMA number from AMS.NET before returning. For RMA requests please contact our Customer Service Department at (800) 893-3660 Ext. 6111. Email RMA requests should be directed to service@ams.net. A copy of AMS.NET's full RMA policy is available for review online at www.ams.net/services/procurement-and-financing/

8. The laws of the State of California will apply to this sale.

9. The term "installation date" means the first business day on which installation of the system is complete. Minor omissions or variances in performance of the System that do not materially or adversely affect the operation of the system, shall not be deemed to have postponed the Installation Date. Seller shall use its best efforts to make timely delivery and installation. However, all stated delivery and installation dates are approximate and except as expressly provided in this agreement, Seller shall, under no circumstance, be deemed to be in default hereunder or be liable for consequential, incidental or special damages or commercial loss resulting from delays in delivery or installation.

10. Warranties. AMS warrants to Customer that it has good title to the equipment being sold to Customer under this Agreement, and the right to sell such equipment to Customer free of liens or encumbrances. AMS further warrants to Customer that the equipment being sold to Customer hereunder shall be free from defects in workmanship for a warranty period of thirty (30) days commencing on the later date the equipment is delivered to Customer or the date upon which AMS completes performance of the services to be performed under this agreement (this warranty being hereinafter referred to as an "Installation Warranty"). Except as expressly set forth in this paragraph, AMS does not make, and hereby disclaims, any and all representations or warranties, express or implied, with respect to the equipment or services being provided under this agreement, including but not limited to any implied warranties of merchantability, fitness for a particular purpose, satisfactory quality, against infringement, or arising from a course of dealing, usage or trade practice. AMS shall reasonably cooperate and assist Customer in enforcing any manufacturer warranties with respect to the equipment being sold to Customer under this Agreement. AMS hereby advises Customer, and Customer acknowledges that in the event Customer desires to procure from AMS any warranty protection beyond the warranty of title and the Installation Warranty provided under this Paragraph, Customer may do so by entering into a separate Service Agreement with AMS.

Manufacturer's warranty that is guaranteed is whatever is published by the manufacturer at the time of purchase.

AMS.NET Tax ID: 94-3291629

C7 License: 763508



AMS.NET
Technology Solution Provider

AMS.NET, Inc.

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Please fax signed Quotation or Purchase Order to your
AMS.NET account manager or to 925.245.6150. Full terms and
conditions can be viewed on our website at
www.ams.net/services/procurement-and-financing/

Authorized Signature: _____ Date: _____

Print Name: _____ Print Title: _____