



SANTA MONICA-MALIBU UNIFIED SCHOOL DISTRICT

Food & Nutrition Program

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November 15, 2018



Agenda

- Update on SMMUSD's current Food & Nutrition Services Dept. program
- Call attention to changes we have made to increase participation rate
 - New food offerings
 - Reducing accessibility issues
 - Replacing outdated or non-functioning equipment

Program Highlights



Nutrition Programs We Offer

- ✓ Vegetarian options daily
- ✓ Fresh Fruit and Vegetable Bar at elementary sites
- ✓ Grab-and-Go options at secondary sites
 - ✓ Freshly prepared salads
 - ✓ Freshly prepared sandwiches
 - ✓ Freshly prepared pizza
 - ✓ Yogurt parfaits





Feedback Implemented from Students & Parents

- ✓ Healthier options
- ✓ More fresh fruit
- ✓ Scratch-cooked meals
- ✓ More vegetarian options
- ✓ Better hamburgers
- ✓ Salad bar options



Challenges

- ✓ Aging kitchen equipment and Point-of-Service (POS) terminals
 - ✓ Equipment for Malibu and Santa Monica High Schools central kitchen is on order.
 - ✓ Equipment is scheduled for install over winter break.
 - ✓ POS terminal are getting programed now and scheduled for roll-out December 3, 2018.
- The costs of all paper and cleaning goods have increased due to green initiatives.
 - ✓ All serving items are going to be marine-grade biodegradable by January 1, 2019.
 - ✓ All cleaning products have the EPA's green seal of approval.



Options to Increase Participation & Revenue

- ✓ Freshly prepared meals at central locations to distribute to nearby sites (testing at Samohi)
- ✓ Grab-and-go meals
 - ✓ Freshly prepared salads, sandwiches, pizza
 - ✓ Yogurt parfaits
- ✓ Multiple kiosk-like locations at secondary school campuses w/ POS software & computers (testing at Lincoln)
 - ✓ Convenient for students
 - ✓ Reduces queuing time for students
- ✓ Student-driven menus

Malibu HS Kitchen Upgrade On Order



existing equipment

Equipment on order

- New oven
- New stove
- New grill
- New slicer
- New griddle



Santa Monica HS Kitchen Upgrade On Order



existing equipment

Equipment on order

- New ovens
- New grill
- New warmers
- New griddle
- New slicer
- New display case
- New prep tables





Food Services Budget

✓ \$3.3 million

✓ Salary and Benefits = \$2.0 million

✓ Food and Supplies = \$1.3 million

✓ General Fund estimated contribution
actuals for 2017-18: \$650,103 (vs. \$900k
estimated)

✓ SMMUSD revenue

✓ 2017-18: \$2,764,553 vs. 2016-17: \$2,623,836



Budget Update for the Pilot Program

- ✓ POS computer and programs \$72,742
 - ✓ Install on December 3, 2018
- ✓ Uniforms/Polo shirt \$ 6,760
 - ✓ Distributed to staff January 7, 2018
- ✓ The training considerations:
 - ✓ 5 days of training for all Food & Nutritional Services staff.
 - ✓ ServeSafe training for all staff.
 - ✓ Estimated at \$75k(consultant, material and staff OT)

Questions
Comments
Feedback





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Appendix – Data

Participation Rates

