

CAMPBELL UNION SCHOOL DISTRICT

BOARD AGENDA ITEM: AWARD OF RFP FOR WIDE AREA NETWORK (WAN)

BOARD MEETING DATE: MARCH 7, 2019

FROM: Shelly Viramontez, Ed.D., Superintendent
 Nelly Yang, Assistant Superintendent,
 Administrative Services

STAFF COMMENT SHEETRECOMMENDATION:

It is recommended that the Governing Board award the RFP for Wide Area Network (WAN) to AT&T with the three year cost of \$386,568.00 and authorize the Assistant Superintendent to negotiate a contract.

BACKGROUND:

The District's contract with AT&T for telecommunication and internet services terminates in the Summer of 2019. It is the intent of the District to upgrade to a high-speed wide area network (WAN) that is capable of supporting a host of data, voice, and video applications for many years to come. In order to continue receiving services when our contract with AT&T expires and to qualify for E-Rate funding, the District has to submit requests for proposals and select a carrier for next year's installation.

Approximately 60% of our Wide Area Network costs will be funded by the federal E-Rate program.

By the end of the RFP response window on March 2, 2019 three vendors submitted proposals for the District's WAN upgrade: AT&T, Cytranet, and Spectrum. The results of the evaluations are outlined on the bid evaluation matrix.

<u>Bidders:</u>	<u>Amount</u>
AT&T:	\$386,568.00
Spectrum:	Non-Responsive
Cytranet:	Non-Responsive

SOURCE OF FUNDS:

General Fund

IMPACT TO BUDGET:

\$386,568.00