



Preparing Career Ready Graduates

BOARD OF EDUCATION

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SUPERINTENDENT

Robert G. Nelson

Interline brands dba Supplyworks, a Home Depot U.S.A. Inc.
701 San Marco Blvd.
Jacksonville, FL 32207
Attn: Eric Thompson

Reference: RFP# 17-21- Cleaning Supplies, Equipment and Custodial Related Services and Solutions

Dear Mr. Thompson:

ACCEPTANCE AGREEMENT

CONTRACT # 17-21

This acceptance agreement signifies a contract award to Interline Brands dba Supplyworks, a Home Depot U.S.A. Inc. in its entirety for Cleaning Supplies, Equipment and Custodial Related Products, Services and Solutions. The period of the contract is from November 1, 2017, through October 31, 2020, with two (2), one (1) year renewal options.

The contract award shall be in accordance with the following:

1. This Acceptance agreement
2. The signed Memorandum of Negotiations

Please note that this is not an order to proceed. A Purchase Order, which constitutes your notice to proceed, will be issued by Fresno Unified School District. Contract award documents may be viewed on the Fresno Unified School District website at www.fresnounified.org.

Ruth F. Quinto
Deputy Superintendent, CFO
Fresno Unified School District

Eric Thompson
Vice President, FP & A, Sales Ops and Pricing
Interline Brands



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**MEMORANDUM OF NEGOTIATION
RFP #17-21**

1. Fresno Unified School District and Interline Brands dba Supplyworks, a Home Depot U.S.A. Inc hereby agree to the following in the execution of Contract 17-21. The period of the contract is from November 1, 2017, through October 31 2020, with two (2), one year renewal options.

The final contract contains the following items:

- A. The Memorandum of Negotiations
- B. Notice to Vendors, Proof of Publication and Awarded Agenda Item
- C. Fresno Unified RFP #17-21 and all Addenda
- D. Interline Brands Technical proposal as amended by this Memorandum of Negotiations
- E. Response to clarifications dated 6/06/2017 and 06/26/2017
- F. Cost proposal Attachment B – sample pricing-

ACCEPTED BY:

Eric Thompson
Vice President, FP & A, Sales Ops and Pricing
Interline Brands

Paul Rosencrans
Executive Director of Purchasing
Fresno Unified School District

NOTICE TO VENDORS

Notice is hereby given that Fresno Unified School District (District) on behalf of itself and other government agencies and made available through the U.S. Communities Government Purchasing Alliance will receive proposals for

CLEANING SUPPLIES, EQUIPMENT AND CUSTODIAL RELATED PRODUCTS, SERVICES AND SOLUTIONS

RFP 17-21

Proposals must be received prior to **2:01 P.M. on May 2nd, 2017** in the District's Purchasing Department, 4498 N. Brawley Ave., Fresno, CA 93722, after which time they will be opened and evaluated. Proposals must be sealed, prominently marked with the RFP number, title, due date, time, and name of vendor on outside of envelope. Facsimile (FAX) copies of the RFP will not be allowed. Proposals shall be submitted on forms prepared by the District.

Copies of the RFP documents may be downloaded @ <http://www.fresnounified.org/dept/operations/Purch> (RFP Opportunities) or obtained from the **District Purchasing Department**. Refer any questions to Marisa Thibodeaux at (559) 457-3584.

Published March 27th, 2017
April 3rd, 2017

Vida
en el valle

Ad Order Information

<u>Ad Number</u>	<u>Ad Type</u>	<u>Production Method</u>	<u>Production Notes</u>
0002991322-01	FRS-Legal Liner	AdBooker	

<u>External Ad Number</u>	<u>Ad Attributes</u>	<u>Ad Released</u>	<u>Pick Up</u>
		No	

<u>Ad Size</u>	<u>Color</u>
2 X 60 li	

<u>Product</u>	<u>Placement</u>	<u>Times Run</u>	<u>Schedule Cost</u>
FRS- The Fresno Bee	0300 - Legals Classified	2	\$1,036.00

<u>Run Schedule Invoice Text</u>	<u>Position</u>
#2991322 NOTICE TO VENDORS Notice is h	0301 - Legals & Public Notices

Run Dates
03/27/2017, 04/03/2017

PUBLIC NOTICE

#2991322

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**FRESNO UNIFIED SCHOOL DISTRICT
BOARD OF EDUCATION**

AGENDA SECTION (Check Box Below)			
A CONSENT	B DISCUSSION	C RECEIVE	RECOGNIZE/ PRESENT
X			

AGENDA ITEM A-5

BOARD MEETING DATE:
October 11, 2017

ACTION REQUESTED: (Adopt, Approve, Ratify, Discuss, Receive, etc.)	Approve
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TITLE AND SUBJECT: Approve Award of Request for Proposal 17-21, U.S. Communities Cleaning Supplies, Equipment and Custodial Related Product Services and Solutions

DESCRIPTION/DISCUSSION: Included in the Board binders is information on Request for Proposal (RFP) 17-21, for cleaning supplies; equipment; and custodial related products, services, and solutions for use throughout the district. The RFP was lawfully advertised on March 27, 2017 and April 3, 2017. The proposals were opened on May 9, 2017. Notifications were sent to 53 vendors, and the district received five responses. The bid is for a three-year contract, commencing November 1, 2017, with two one-year renewal options.

U.S. Communities is a nonprofit government purchasing cooperative that reduces the cost of goods and services for participating agencies by aggregating purchasing power nationwide. As lead agency for the RFP, approval means Fresno Unified will establish a nationwide master agreement that can be used by more than 90,000 public agencies. Lead agencies competitively solicit contracts which U.S. Communities makes available to public agencies and nonprofit organizations nationwide.

Objectives of the RFP:

- Provide a comprehensive competitively solicited master agreement offering products and services to participating public agencies
- Establish the master agreement as a supplier's primary offering
- Achieve cost savings through a single competitive solicitation process that eliminates the need for multiple proposals
- Combine the volumes of participating public agencies to achieve cost effective pricing
- Reduce administrative and overhead cost through state-of-the-art ordering and delivery systems
- Provide environmentally responsible products and services

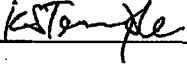
Proposals were evaluated on each proposer's ability to meet or exceed requirements set forth in the RFP. Based on an extensive review, staff recommends award to the best value respondent:

Interline Brands DBA Supplyworks (Jacksonville, FL) Estimated annual cost \$653,000
Headquartered in Jacksonville, FL with a Fresno sales office, and warehouses and distribution centers throughout California

Recommended proposal and evaluation documents are available for review in the Board Office.

**FRESNO UNIFIED SCHOOL DISTRICT
BOARD OF EDUCATION**

FINANCIAL SUMMARY: \$653,000 is available in the Maintenance and Operations Budget.

PREPARED BY: Paul Rosencrans, Executive Director, Purchasing	DIVISION: Operational Services PHONE: (559) 457-3134
CABINET LEVEL APPROVAL: Karin Temple, Chief Operations Officer (Signature Required) 	SUPERINTENDENT APPROVAL: 