

Exhibit B

Fee Schedule

Payment Terms	Payment on all invoices is due within 30 days of invoice date. This is a fixed cost and may not be prorated, regardless of program start or end date.
Payment Schedule	Full year: invoiced by September 1, 2019 Semester: 50% invoiced by September 1, 2019 and 50% by January 20, 2020

Program	Quantity	Unit Price	Total Price	Playworks Contribution	Customer Fee	Locations
Onsite Coach Programs						
A.1 Coach (full-time)			\$0.00		\$0.00	
A.2 Coach (part-time)			\$0.00		\$0.00	
Consultative Support Programs						
A.3 TeamUp	1	\$25,000.00	\$25,000.00	\$12,500.00	\$12,500.00	Lynhaven
A.4 Recess Reboot			\$0.00		\$0.00	
Staff Training Programs						
A.5 Consultation Visit			\$0.00		\$0.00	
A.6 Game Facilitation			\$0.00		\$0.00	
A.7 Group Management 1			\$0.00		\$0.00	
A.8 Group Management 2			\$0.00		\$0.00	
A.9 Indoor Recess			\$0.00		\$0.00	
A.10 Play Leadership Essentials			\$0.00		\$0.00	
A.11 Playworks in the Classroom			\$0.00		\$0.00	
A.12 Power of Play			\$0.00		\$0.00	
A.13 Power of Play & Group Management			\$0.00		\$0.00	
A.14 Recess 360			\$0.00		\$0.00	
A.15 Recess Implementation			\$0.00		\$0.00	
A.16 Recess Program Sustainability			\$0.00		\$0.00	
A.17 Recess Youth Leadership			\$0.00		\$0.00	
A.18 Staff Leadership on the Playground			\$0.00		\$0.00	
A.19 Tournaments			\$0.00		\$0.00	
Travel For Staff Training			\$0.00		\$0.00	
PlayworksU Foundations						
A.20 Subscription			\$0.00	Included At No Additional Charge for A.4, or A.6 through A.19	\$0.00	Included At No Additional Charge for A.4, or A.6 through A.19
TOTAL			\$25,000.00		\$12,500.00	
Less: Early payment discount for A.1 and A.3 if paid in full by 10/31/19					-	\$375.00
GRAND TOTAL						\$12,125.00

Exhibit B

Fee Schedule Payment Terms & Details

Playworks payment detail:		
Fee Total	The total fee for selected Playworks service (s) is:	\$12,500
Payment Terms	Playworks fees are fixed, and may not be prorated, regardless of program start or end date. Payment on all invoices is due within 30 days of invoice date. Please make all checks payable to Playworks Education Energized	
Payment Schedule	For full year services:	A.1 Coach (full-time), A.2 Coach (part-time) and A.3 TeamUp
	Following payment schedule options	Full year: invoiced by 9/1/2019
		Semester: 50% invoiced by 9/1/2019 and 50% by 1/20/2020
		Quarterly: 4 equal payments invoiced in 9/2019, 11/2019, 1/2020 and 4/2020
	For all other services	A.4 - A.20
		Customer to be invoiced upon services rendered

Customer payment detail:

Customer Fee funding sources	Source	Amount	Notes
	Categorical funds		
	General purpose funds		
	PTA/PTO		
	Other		
Customer Accounts Payable detail	Contact Name		
	Contact Title		
	Address		
	Email Address		
	PO#		
	Additional detail		

Confirmed and agreed:

PLAYWORKS EDUCATION ENERGIZED

Signature: _____ Signature: _____

Print Name: _____ Print Name: _____

Title: _____ Title: _____

Date: _____ Date: _____