

Dear Mrs. Shaffer,

Herff Jones appreciates the opportunity to work as an Approved Vendor in Fullerton Joint Union High School District. We were excited when you chose to include us in your procurement process and are even more excited to have the opportunity to continue providing the kind of service your students and staff deserve.

Herff Jones would like to formally request an extension of our Approved Vendor status for RFP #1819-06 with the Fullerton Joint Union High School District for the 2022 school year. We sincerely appreciate the opportunity to further extend our services to Fullerton Joint Union High School District. We look forward to a continued relationship that will ensure that the Fullerton Joint Union High School District and communities continue to benefit from our high quality Yearbook products with an even higher level of service at the best price possible.

For the 2022 school year, Herff Jones anticipates a price increase between [2-4%] from our pricing listed in the original bid depending on the specifications, materials and quantities selected by the school in question. The exact impact percentage increase would be determined at the time of renewal with the school but would remain within this range or below.

There's a reason schools from all across the U.S. and Canada turn to us and continue to do so year after year. Our experience in the industry, along with our dedicated employees and representatives, make us fully qualified to be your school's official provider. Together we can preserve and build on your school's culture and traditions with customized products and offerings that inspire students, capture experiences and celebrate achievements. It's why we're here. By your side.

Thank you for this consideration, and we look forward to working with your district, schools and community to help celebrate student achievements together.

Sincerely,

*Brett T. Riley*

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