



**PROPOSAL DUE DATE: 10.20.2017**

Board Recommendation 11.14.2017

**RFP FOR CONTENT MANAGEMENT SYSTEM - MASTER SCORE SHEET**

<b>FIRM NAME:</b>	<b>AFFIRMA</b>	<b>BLACKBOARD</b>	<b>CATAPULTK12</b>	<b>EDLIO</b>	<b>SCHOOLDESK</b>	<b>SCHOOL LOOP</b>	<b>WEST</b>
<b><i>Is proposal responsive to all required elements?</i></b>	<b>Y</b>	<b>Y</b>	<b>Y</b>	<b>Y</b>	<b>Y</b>	<b>y</b>	<b>Y</b>
<b><i>Cost Proposal</i></b>							
Phase 1	\$ 291,798	\$13,500	<b>\$7,643</b>	\$ 15,800	\$ 12,000	\$37,000	\$ 18,850
Phase 2	\$ 491,664	\$46,550	<b>\$28,600</b>	\$ 49,000	\$ 40,000	\$3,200	\$ 128,830
Service/Support (3 yrs)	\$ 288,000	\$111,738	<b>\$67,716</b>	\$ 55,000	\$ 89,000	\$111,000	no addl cost
TOTAL - ALL SITES/IMPLEMENTATION	\$ 1,071,462	\$171,788	<b>\$103,959</b>	\$ 119,800	\$ 141,000	\$151,200	\$ 147,680
<b><i>Average score (100 possible) based on all criteria (cost, solution, support)</i></b>	<b>49</b>	<b>84</b>	<b>90</b>	<b>77</b>	<b>67</b>	<b>75.5</b>	<b>77.5</b>
<b><i>Finalists</i></b>		<b>X</b>	<b>X</b>				
<b><i>Ranking of finalists after Panel Interviews &amp; Demos 10.25.2017</i></b>		<b>2</b>	<b>1</b>				

**Comments:** Catapult interface and mobile app better; Catapult seems like a better solution, may be more difficult to learn.

Blackboard is a very large corp, growing by acquiring other companies. Catapult K12 is locally owned and already providing services to TRUSD at a competitive cost. Company owner manages our account and is responsive to District needs.